## Market Conduct Annual Statement Scorecard Report for Data Year 2011

## Homeowners - Overall Industry Statistics for Maryland

| Ratio 1: Claims closed without payment to the total claims closed. |                |                |                |               |             |         |         |         |         | State Ratio 24.63 % |             |
|--|----------------|----------------|----------------|---------------|-------------|---------|---------|---------|---------|---------------------|-------------|
| 0%   | >0-10%         | >10-20%        | >20-30%        | >30-40%       | >40-50%     | >50-60% | >60-70% | >70-80% | >80-90% | >90-100%            | >100%       |
| 2  | 4              | 14             | 42             | 30            | 12          | 4       | 1       | 0       | 0       | 1                   | 0           |
| Ratio 2: Per   | centage of cl  | aims unproce   | essed at end   | of period.    |             |         |         |         |         | State Ra            | tio 6.73 %  |
| 0%   | >0-10%         | >10-20%        | >20-30%        | >30-40%       | >40-50%     | >50-60% | >60-70% | >70-80% | >80-90% | >90-100%            | >100%       |
| 3  | 68             | 27             | 8              | 0             | 2           | 1       | 0       | 1       | 0       | 0                   | 0           |
| Ratio 3: Per   | centage of cl  | aims paid be   | yond 60 days   | 5.            |             |         |         |         |         | State Ra            | tio 19.64 % |
| 0%   | >0-10%         | >10-20%        | >20-30%        | >30-40%       | >40-50%     | >50-60% | >60-70% | >70-80% | >80-90% | >90-100%            | >100%       |
| 4  | 20             | 29             | 25             | 13            | 11          | 3       | 1       | 1       | 1       | 1                   | 0           |
| Ratio 4: Noi   | n-renewals to  | policies in fo | orce.          |               |             |         |         |         |         | State Ra            | tio 0.73 %  |
| 0%   | >0-10%         | >10-20%        | >20-30%        | >30-40%       | >40-50%     | >50-60% | >60-70% | >70-80% | >80-90% | >90-100%            | >100%       |
| 18   | 90             | 0              | 0              | 1             | 0           | 0       | 1       | 0       | 0       | 0                   | 0           |
| Ratio 5: Car   | ncellations ov | ver 60 days to | policies in f  | orce.         |             |         |         |         |         | State Ra            | tio 0.75 %  |
| 0%   | >0-10%         | >10-20%        | >20-30%        | >30-40%       | >40-50%     | >50-60% | >60-70% | >70-80% | >80-90% | >90-100%            | >100%       |
| 25   | 85             | 0              | 0              | 0             | 0           | 0       | 0       | 0       | 0       | 0                   | 0           |
| Ratio 6: Cancellations under 60 days to new policies issued.       |                |                |                |               |             |         |         |         |         | State Ratio 1.49 %  |             |
| 0%   | >0-10%         | >10-20%        | >20-30%        | >30-40%       | >40-50%     | >50-60% | >60-70% | >70-80% | >80-90% | >90-100%            | >100%       |
| 24   | 58             | 5              | 1              | 1             | 0           | 0       | 0       | 0       | 0       | 2                   | 0           |
| Ratio 7: Sui   | ts opened du   | ring the perio | od to claims o | closed withou | ut payment. |         |         |         |         | State Ra            | tio 0.50 %  |
| 0%   | >0-10%         | >10-20%        | >20-30%        | >30-40%       | >40-50%     | >50-60% | >60-70% | >70-80% | >80-90% | >90-100%            | >100%       |
| 63   | 44             | 0              | 0              | 0             | 1           | 0       | 0       | 0       | 0       | 0                   | 0           |

CAUTION: MARKET CONDUCT ANNUAL STATEMENT (MCAS) DATA MUST NOT BE USED FOR FINAL ANALYSIS UNTIL 60 DAYS AFTER THE FILING DUE DATE. PRIOR TO 60 DAYS FROM THE FILING DUE DATE, MCAS DATA SHOULD BE CONSIDERED UNAUDITED BY THE STATE DEPARTMENT OF INSURANCE OR THE NAIC.