



**CONSOLIDATED FINANCIAL STATEMENTS  
AND SUPPLEMENTARY INFORMATION**

**Anne Arundel Health System, Inc. and Subsidiaries  
Years Ended June 30, 2012 and 2011  
With Report of Independent Auditors**

Ernst & Young LLP

 **ERNST & YOUNG**

**Anne Arundel Health System, Inc. and Subsidiaries**  
**Consolidated Financial Statements and Supplementary Information**  
**Years Ended June 30, 2012 and 2011**

**Contents**

Report of Independent Auditors.....	1
<b>Consolidated Financial Statements</b>	
Consolidated Balance Sheets .....	2
Consolidated Statements of Operations and Changes in Net Assets .....	4
Consolidated Statements of Cash Flows.....	6
Notes to Consolidated Financial Statements.....	8
<b>Supplementary Information (2012)</b>	
Report of Independent Auditors on Supplementary Information .....	43
Supplementary Consolidating Balance Sheet .....	44
Supplementary Consolidating Schedule of Revenues, Expenses, Gains, and Losses .....	46
<b>Anne Arundel Medical Center, Inc. and Subsidiaries:</b>	
Supplementary Consolidating Balance Sheet .....	47
Supplementary Consolidating Schedule of Revenues, Expenses, Gains, and Losses .....	49
Supplementary Description of Consolidating and Eliminating Entries .....	50



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## Report of Independent Auditors

Board of Trustees of  
Anne Arundel Health System, Inc.

We have audited the accompanying consolidated balance sheets of Anne Arundel Health System, Inc. (a Maryland not-for-profit corporation) and subsidiaries as of June 30, 2012 and 2011, and the related consolidated statements of operations and changes in net assets, and cash flows for the years then ended. These financial statements are the responsibility of Anne Arundel Health System, Inc. and subsidiaries' (the Group's) management. Our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of Cottage Insurance Company, Ltd., a wholly-owned subsidiary, which statements reflect total assets of \$35,909,000 and \$39,156,000 as of June 30, 2012 and 2011, respectively, and net (loss) income after elimination of intercompany revenues of \$(1,652,000) and \$10,000, respectively, for the years then ended. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for Cottage Insurance Company, Ltd., is based solely on the report of the other auditors.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Group's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits and the report of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the report of other auditors, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Anne Arundel Health System, Inc. and subsidiaries as of June 30, 2012 and 2011, and the consolidated results of their operations, changes in net assets, and cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

*Ernst & Young LLP*

September 25, 2012

Anne Arundel Health System, Inc. and Subsidiaries

Consolidated Balance Sheets

	June 30	
	2012	2011
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 21,890,000	\$ 33,378,000
Short-term investments	2,845,000	5,834,000
Current portion of assets whose use is limited	9,621,000	9,329,000
Patient receivables, less allowance for uncollectible accounts of \$15,264,000 and \$13,482,000, respectively	60,781,000	61,449,000
Current portion of pledges receivable, net	4,706,000	5,145,000
Inventories, at lower of cost or market	8,506,000	8,038,000
Prepaid expenses and other current assets	10,388,000	12,077,000
Total current assets	<u>118,737,000</u>	<u>135,250,000</u>
Property and equipment	769,409,000	748,146,000
Less accumulated depreciation and amortization	<u>(260,041,000)</u>	<u>(225,831,000)</u>
Net property and equipment	<u>509,368,000</u>	<u>522,315,000</u>
Other assets:		
Investments	203,618,000	204,236,000
Investments in joint ventures	5,418,000	3,286,000
Pledges receivable, net of current portion and net of allowance for uncollectible pledges of \$745,000 and \$852,000, respectively	9,936,000	11,279,000
Assets whose use is limited	71,850,000	84,030,000
Deferred debt issue costs, net of accumulated amortization of \$2,348,000 and \$1,967,000, respectively	7,435,000	7,857,000
Restricted collateral for interest rate swap contracts	78,505,000	32,090,000
Other assets	11,883,000	12,574,000
Total assets	<u>\$ 1,016,750,000</u>	<u>\$ 1,012,917,000</u>

	June 30	
	2012	2011
<b>Liabilities and net assets</b>		
Current liabilities:		
Accounts payable	\$ 24,814,000	\$ 26,047,000
Accrued salaries, wages, and benefits	29,584,000	26,025,000
Other accrued expenses	21,933,000	19,362,000
Line of credit	—	1,528,000
Current portion of long-term debt and capital lease obligations	9,192,000	9,073,000
Advances from third-party payors	26,357,000	22,053,000
Total current liabilities	<u>111,880,000</u>	<u>104,088,000</u>
Long-term debt and capital lease obligations, less current portion and unamortized original issue discount	418,574,000	427,818,000
Interest rate swap contracts	82,797,000	38,196,000
Accrued pension liability	35,459,000	19,616,000
Other long-term liabilities	19,172,000	22,065,000
Total liabilities	<u>667,882,000</u>	<u>611,783,000</u>
Net assets:		
Unrestricted	318,413,000	369,342,000
Temporarily restricted	18,893,000	20,083,000
Permanently restricted	11,562,000	11,709,000
Total net assets	<u>348,868,000</u>	<u>401,134,000</u>
Total liabilities and net assets	<u><u>\$ 1,016,750,000</u></u>	<u><u>\$ 1,012,917,000</u></u>

*See accompanying notes.*

Anne Arundel Health System, Inc. and Subsidiaries

Consolidated Statements of Operations and Changes in Net Assets

	<b>Year Ended June 30</b>	
	<b>2012</b>	<b>2011</b>
Operating revenue:		
Net patient service revenue	\$ 550,889,000	\$ 497,685,000
Other operating revenue	27,683,000	21,381,000
Total operating revenue	<u>578,572,000</u>	<u>519,066,000</u>
Operating expenses:		
Salaries and wages	225,497,000	205,484,000
Employee benefits	43,823,000	36,702,000
Medical supplies and drugs	116,079,000	107,010,000
Purchased services	89,249,000	81,704,000
Professional fees	15,766,000	13,047,000
Depreciation and amortization	35,636,000	30,135,000
Interest	18,226,000	10,899,000
Provision for bad debts	23,554,000	19,703,000
Total operating expenses	<u>567,830,000</u>	<u>504,684,000</u>
Operating income	<u>10,742,000</u>	<u>14,382,000</u>
Other income (loss):		
Investment income, net	7,845,000	6,457,000
Income from joint ventures and other, net	1,333,000	1,083,000
Change in unrealized (losses) gains on trading securities, net	(4,345,000)	29,333,000
Realized and unrealized (losses) gains on interest rate swap contracts, net	(50,654,000)	3,656,000
Total other (loss) income, net	<u>(45,821,000)</u>	<u>40,529,000</u>
Revenues and gains (less than) in excess of expenses	<u>\$ (35,079,000)</u>	<u>\$ 54,911,000</u>

Anne Arundel Health System, Inc. and Subsidiaries

Consolidated Statements of Operations and Changes in Net Assets (continued)

	<b>Year Ended June 30</b>	
	<b>2012</b>	<b>2011</b>
<b>Unrestricted net assets</b>		
Revenues and gains (less than) in excess of expenses	\$ (35,079,000)	\$ 54,911,000
Pension liability adjustment	(21,608,000)	8,532,000
Net assets released from restrictions used for purchase of property and equipment	4,018,000	5,081,000
Transfers and other, net	1,740,000	2,434,000
(Decrease) increase in unrestricted net assets	<u>(50,929,000)</u>	<u>70,958,000</u>
<b>Temporarily restricted net assets</b>		
Contributions and pledges	6,752,000	8,629,000
Change in net unrealized gains and losses on investments	(1,291,000)	1,405,000
Temporarily restricted investment income	375,000	345,000
Net assets released from restrictions	(7,552,000)	(8,029,000)
Transfers and other, net	526,000	1,043,000
(Decrease) increase in temporarily restricted net assets	<u>(1,190,000)</u>	<u>3,393,000</u>
<b>Permanently restricted net assets</b>		
Contributions for endowment funds	44,000	142,000
Transfers of interest income and other, net	(191,000)	(181,000)
Decrease in permanently restricted net assets	<u>(147,000)</u>	<u>(39,000)</u>
(Decrease) increase in net assets	(52,266,000)	74,312,000
Net assets at beginning of year	401,134,000	326,822,000
Net assets at end of year	<u>\$ 348,868,000</u>	<u>\$ 401,134,000</u>

*See accompanying notes.*

# Anne Arundel Health System, Inc. and Subsidiaries

## Consolidated Statements of Cash Flows

	Year Ended June 30	
	2012	2011
<b>Operating activities</b>		
(Decrease) increase in net assets	\$ (52,266,000)	\$ 74,312,000
Adjustments to reconcile (decrease) increase in net assets to net cash from operating activities:		
Change in net unrealized gains and losses on investments	5,636,000	(30,738,000)
Realized and unrealized losses (gains) on interest rate swap contracts, net	50,654,000	(3,656,000)
Pension liability adjustment	21,543,000	(8,532,000)
Equity in earnings of joint ventures and other	(369,000)	95,000
Distributions received from joint ventures	157,000	499,000
Restricted contributions and pledges, net	(6,796,000)	(8,771,000)
Depreciation and amortization	35,636,000	30,135,000
Restricted investment income	(375,000)	(345,000)
Increase in investments – trading	(2,030,000)	(1,291,000)
Decrease (increase) in assets whose use is limited, net – trading	4,273,000	(11,927,000)
Net change in operating assets and liabilities	(6,947,000)	4,143,000
Net cash from operating activities	49,116,000	43,924,000
<b>Investing activities</b>		
Purchases of property and equipment	(23,085,000)	(86,214,000)
Decrease in assets whose use is limited-other-than-trading	7,615,000	41,502,000
Investment in West County, LLC	(1,919,000)	(2,216,000)
Change in collateralization and payments on interest rate swaps	(41,701,000)	(5,290,000)
Net cash from investing activities	(59,090,000)	(52,218,000)
<b>Financing and fundraising activities</b>		
Draws on construction loans	–	390,000
Draws on line of credit	25,948,000	6,265,000
Repayments of long-term debt	(8,922,000)	(5,410,000)
Repayment of line of credit	(27,476,000)	(4,737,000)
Payments for deferred financing costs	(17,000)	(204,000)
Restricted contributions received and other	8,578,000	7,657,000
Restricted income received	375,000	345,000
Net cash from financing and fundraising activities	(1,514,000)	4,306,000
Net decrease in cash and cash equivalents	(11,488,000)	(3,988,000)
Cash and cash equivalents at beginning of year	33,378,000	37,366,000
Cash and cash equivalents at end of year	\$ 21,890,000	\$ 33,378,000



Anne Arundel Health System, Inc. and Subsidiaries

Consolidated Statements of Cash Flows (continued)

	Year Ended June 30	
	2012	2011
<b>Changes in operating assets and liabilities</b>		
(Increase) decrease in operating assets:		
Patient receivables, net	\$ 668,000	\$ (5,562,000)
Inventories	(468,000)	(144,000)
Prepaid expenses and other	(2,643,000)	(1,097,000)
Other assets	(5,112,000)	(987,000)
	<u>(7,555,000)</u>	<u>(7,790,000)</u>
Increase (decrease) in operating liabilities:		
Accounts payable	(1,233,000)	1,669,000
Accrued salaries, wages, and benefits	3,559,000	3,526,000
Other accrued expenses	2,571,000	1,242,000
Advances from third-party payors	4,304,000	7,240,000
Other long-term liabilities	(8,593,000)	(1,744,000)
	<u>608,000</u>	<u>11,933,000</u>
Net change in operating assets and liabilities	<u>\$ (6,947,000)</u>	<u>\$ 4,143,000</u>
<b>Supplemental disclosures</b>		
Cash paid for interest	<u>\$ 17,884,000</u>	<u>\$ 18,256,000</u>

See accompanying notes.

# Anne Arundel Health System, Inc. and Subsidiaries

## Notes to Consolidated Financial Statements

June 30, 2012

### 1. Organization and Basis of Presentation

Anne Arundel Health System, Inc. (the Parent or the System) is a Maryland not-for-profit corporation. The Parent has the following wholly owned subsidiaries: Anne Arundel Medical Center, Inc. (the Hospital) and its subsidiaries, Anne Arundel Health Care Services, Inc. (HCS), and Anne Arundel General Treatment Services, Inc. (GTS); Anne Arundel Medical Center Foundation, Inc. (the Foundation); Anne Arundel Health Care Enterprises, Inc. (HCE); Physician Enterprise, LLC (PE) and its subsidiaries, Anne Arundel Physician Group, LLC (AAPG) and Orthopedic Physicians of Annapolis (OPA); Anne Arundel Real Estate Holding Company, Inc. (the Real Estate Company) and its subsidiaries, Pavilion Park, Inc. (PPI), Annapolis Exchange, LLC, & Blue Building, LLC; Anne Arundel Health System Research Institute, Inc. (RI); and Cottage Insurance Company, Ltd. (Cottage). PE was organized in April 2009, and operates as a not-for-profit provider of physician, diagnostic, therapeutic, and other health care services, while also providing support to AAPG and OPA, which also provide such services. The accompanying consolidated financial statements include the accounts of the Parent and its wholly owned subsidiaries (collectively, the Group). All significant intercompany accounts and transactions have been eliminated in consolidation.

The Real Estate Company and PPI own a 42.84% interest in Kent Island Medical Arts, LLC (KIMA), a limited liability company that owns and operates a medical office building. PPI is the managing member of KIMA and has substantive participation rights in KIMA. The financial statements of KIMA are consolidated in the accompanying consolidated financial statements. The non-controlling interest in KIMA was 57.16% as of June 30, 2012 and 2011. This interest was \$1,072,000 and \$1,164,000 at June 30, 2012 and 2011, respectively, and is included within unrestricted net assets in the accompanying consolidated balance sheets.

### 2. Summary of Significant Accounting Policies

#### Cash and Cash Equivalents

Cash and cash equivalents include cash held in checking and savings accounts, money market accounts, and short-term certificates of deposit with original maturities of 90 days or less. Cash balances, and collateral held by a counterparty, are principally uninsured and are subject to normal credit risks. At June 30, 2012 and 2011, and at various times during the year, the System maintained cash-in-bank balances in excess of the \$250,000 federally insured limits.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

2. Summary of Significant Accounting Policies (continued)

Derivative Instruments

On April 25, 2003, the Hospital entered into two interest rate swap derivative contracts to reduce the risk of changing interest rates. On May 10, 2006, the Hospital entered into a forward variable to fixed interest rate swap agreement with an effective date of November 1, 2008. This contract was also entered into in an effort to reduce the risk of variable interest rate debt and has a term through July 1, 2048. Under Accounting Standards Codification (ASC) 815, *Derivatives and Hedging*, the Hospital has recognized its derivative instruments as either assets or liabilities in the accompanying consolidated balance sheets at fair value. As these derivative instruments are not designated as hedges, the unrealized gain or loss on these contracts has been recognized in the accompanying consolidated statements of operations and changes in net assets as realized and unrealized (losses) gains on interest rate swap contracts, net. The fair market values of the derivative instruments include a credit valuation adjustment (CVA) as required by ASC 820, *Fair Value Measurements and Disclosures* (ASC 820). When applying the CVA, the valuation of the variable-to-fixed interest rate swap contract was decreased by \$703,000 and \$385,000 as of June 30, 2012 and June 30, 2011.

A summary of the Hospital's derivative instruments and related activity at June 30, 2012 and 2011, and for the years then ended is as follows:

Description of Derivative Instrument	2012	
	Fair Value Asset (Liability)	Change in Unrealized Gain (Loss)
Variable-to-variable interest rate swap contract	\$ (18,000)	\$ 64,000
Fixed-to-variable interest rate swap contract	920,000	(923,000)
Variable-to-fixed interest rate swap contract	(82,779,000)	(44,665,000)
	<u>\$ (81,877,000)</u>	<u>\$ (45,524,000)</u>

Anne Arundel Health System, Inc. and Subsidiaries  
Notes to Consolidated Financial Statements (continued)

**2. Summary of Significant Accounting Policies (continued)**

<u>Description of Derivative Instrument</u>	<u>2011</u>	
	<u>Fair Value Asset (Liability)</u>	<u>Change in Unrealized Gain(Loss)</u>
Variable-to-variable interest rate swap contract	\$ (82,000)	\$ 273,000
Fixed-to-variable interest rate swap contract	1,843,000	(389,000)
Variable-to-fixed interest rate swap contract	(38,114,000)	9,041,000
	<u>\$ (36,353,000)</u>	<u>\$ 8,925,000</u>

At June 30, 2012 and 2011, the net termination value (i.e., mark-to-market value) of the derivative instruments totaled \$83,505,000 and \$36,738,000, respectively. The interest rate swap asset amount is included in the other assets line item in the accompanying consolidated balance sheets.

The Hospital may be exposed to credit loss in the event of nonperformance by the other party to the interest rate swap agreements, the risk of which is reflected in the fair value of the instruments under ASC 820. However, the Hospital does not anticipate nonperformance by the counterparty.

During fiscal 2012, the Hospital paid net payments under its interest rate swap program of \$5,130,000. In fiscal 2011, the Hospital paid net payments under its interest rate swap program of \$5,269,000. These amounts are included within realized and unrealized (losses) gains on interest rate swap contracts, net in the accompanying consolidated statements of operations and changes in net assets and investing activities in the accompanying consolidated statement of cash flows.

Under the derivative contracts, the Hospital must transfer collateral for the benefit of the counterparty to the extent that the termination values exceed certain limits. The Hospital's collateral requirement for the benefit of the counterparty was approximately \$78,505,000 and \$32,090,000 at June 30, 2012 and 2011, respectively, for the derivatives. The ongoing mark-to-market values and resulting collateral requirements of the Hospital's interest rate swap contracts are subject to variability based on market factors (primarily changes in interest rates). Collateral requirements under these interest rate swap contracts are excluded from unrestricted cash and investments for purposes of determining the System's compliance with its liquidity covenants under its Maryland Health and Higher Educational Facilities Authority (MHHEFA) revenue

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**2. Summary of Significant Accounting Policies (continued)**

bond agreements and its derivative agreements. Collateral amounts are included in noncurrent assets in the accompanying consolidated balance sheets. Due to the timing of settlement with the financial institution, \$424,000 and \$5,138,000 of collateral was owed back to the Group at June 30, 2012 and 2011, respectively. This amount is included in prepaid expenses and other current assets in the accompanying consolidated balance sheets and is reflected within investing activities in the accompanying consolidated statements of cash flows. The collateral requirement as of September 24, 2012, was \$72,680,000.

**Assets Whose Use is Limited and Investments**

Assets whose use is limited are principally comprised of certain funds established to be held and invested by a trustee. These funds are related to the issuance of the Hospital's Revenue Bonds, investments held at Cottage, and certain permanently restricted endowment assets.

The fair values of individual investments are based on quoted market prices of individual securities or investments or estimated amounts using quoted market prices of similar investments. Investment income or loss from all unrestricted investments is included in the accompanying consolidated statements of operations and changes in net assets as part of other income.

Investment income or loss on investments of temporarily and permanently restricted assets is added to or deducted from the appropriate restricted fund balance if the income is restricted. The cost of securities sold is based on the specific-identification method.

All investment balances are principally uninsured and subject to normal credit risk. Investments are classified as either current or noncurrent based on maturity dates and availability for current operations. Investments included in noncurrent other assets consist of board-designated investment funds of \$202,035,000 and \$202,516,000 as of June 30, 2012 and 2011, respectively. Based on the System's investment policy, such amounts could be liquidated, at the discretion of the Board, to satisfy short-term requirements.

Substantially all investments, other than borrowed funds required to be expended on capital projects, are classified as trading securities, with unrealized gains and losses included in revenues and gains (less than) in excess of expenses.

Borrowed funds required to be expended on capital projects are classified as other-than-trading and are included in assets whose use is limited.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**2. Summary of Significant Accounting Policies (continued)**

**Patient Receivables and Allowances**

The Group's policy is to write off all patient accounts that have been identified as uncollectible. An allowance for doubtful accounts is recorded for accounts not yet written off that are anticipated to become uncollectible in future periods.

Insurance coverage and credit information are obtained from patients when available. No collateral is obtained for accounts receivable.

Accounts receivable from third-party payors have been adjusted to reflect the difference between charges and the estimated reimbursable amounts.

**Inventories**

Inventories, which primarily consist of medical supplies and drugs, are carried at the lower of cost or market. Cost is determined using the first-in, first-out method.

**Property and Equipment**

Property and equipment are stated at cost. Depreciation and amortization, including amortization of assets recorded under capital leases, are recorded on the straight-line method over the estimated useful lives of the assets.

The following is a summary of property and equipment, stated at cost:

	<b>Estimated Useful Lives</b>	<b>June 30 2012</b>	<b>2011</b>
Land	–	\$ 13,151,000	\$ 13,151,000
Land improvements	20 years	22,003,000	22,002,000
Buildings and improvements	20-40 years	457,268,000	447,323,000
Fixed equipment	5-20 years	8,629,000	7,752,000
Leasehold improvements	5-10 years	43,280,000	43,473,000
Movable equipment	7-10 years	168,716,000	163,296,000
Computers and software	3-5 years	50,436,000	46,205,000
Construction-in-progress	–	5,926,000	4,944,000
		<b>\$ 769,409,000</b>	<b>\$ 748,146,000</b>

## Anne Arundel Health System, Inc. and Subsidiaries

### Notes to Consolidated Financial Statements (continued)

#### **2. Summary of Significant Accounting Policies (continued)**

Construction-in-progress consists of direct costs associated with hospital department renovations, certain leasehold improvements, and smaller capital projects. As these projects are completed, the related assets are transferred out of construction-in-progress and into the appropriate asset category and are depreciated over the applicable useful lives. Interest on debt is capitalized in accordance with ASC 835, *Interest*, throughout the year as part of the costs for the constructed assets. The amount of net capitalized interest recorded by the Group during fiscal 2012 and 2011 was \$92,000 and \$7,861,000, respectively.

#### **Investments in Joint Ventures**

HCE maintains 25% equity interests in Shipley's Imaging, LLC, an imaging center, and Fresenius Anne Arundel Dialysis Services, LLC, an outpatient dialysis center. During 2011, the Real Estate Company and another party formed West County, LLC, a joint venture that is constructing a medical office building. The Real Estate Company has a 50% interest in this joint venture, with each owner contributing \$4,135,000 and \$2,216,000 as of June 30, 2012 and 2011, respectively. These investments are accounted for using the equity method of accounting.

#### **Deferred Debt Issuance Costs**

Administrative, legal, financing, underwriting discount and other miscellaneous expenses that were incurred in connection with debt financings were deferred and are being amortized over the lives of the bond issues using the effective interest method. The amortization expense of deferred debt issue costs was \$433,000 and \$451,000 for the years ended June 30, 2012 and 2011, respectively.

#### **Temporarily and Permanently Restricted Net Assets**

Temporarily restricted net assets are those whose use by the Group has been limited by donors to a specific time period or purpose. Substantially all temporarily restricted net assets in the accompanying consolidated financial statements are restricted to fund certain Hospital capital additions and operating programs. Permanently restricted net assets have been restricted by donors to be maintained in perpetuity. The income from these funds is expendable to support health care services.

## Anne Arundel Health System, Inc. and Subsidiaries

### Notes to Consolidated Financial Statements (continued)

#### 2. Summary of Significant Accounting Policies (continued)

##### Net Patient Service Revenue

Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered. This includes regulatory discounts allowed to Blue Cross, Medicare, Medicaid, and other third-party payors and charity care.

A substantial amount of the Group's revenues are received from health maintenance organizations and other managed care payors. Managed care payors generally use case management activities to control hospital utilization. These payors also have the ability to select health care providers offering the most cost-effective care. Management does not believe that the Group has undue exposure to any one managed care payor.

The Hospital's revenues may be subject to adjustment as a result of examination by government agencies or contractors, and as a result of differing interpretation of government regulations, medical diagnosis, charge coding, medical necessity, or other contract terms. The resolution of these matters, if any, often is not finalized until subsequent to the period during which the services were rendered.

The Group employs physicians in several hospital-based specialties (including, but not limited to, obstetrics, intensive care, and hospitalists). Net physician revenue is recognized when the services are provided and recorded at the estimated net realizable amount based on the contractual arrangements with third-party payors and the expected payments from the third-party payors and the patients. The difference between the billed charges and the estimated net realizable amounts are recorded as a reduction in physician revenue when the services are provided. At June 30, 2012 and 2011, approximately \$4,806,000 and \$4,114,000, respectively, of net physician accounts receivable are included in patient receivables in the accompanying consolidated balance sheets.

##### Charity Care

The Group provides charity care to patients who meet certain criteria established under its charity care guidelines. Because members of the Group do not pursue the collection of amounts determined to qualify as charity care, they are not reported as revenue in the accompanying consolidated statements of operations and changes in net assets. The direct and indirect costs



## Anne Arundel Health System, Inc. and Subsidiaries

### Notes to Consolidated Financial Statements (continued)

#### **2. Summary of Significant Accounting Policies (continued)**

associated with providing this care are \$5,633,000 and \$4,969,000 for the years ending June 30, 2012 and 2011, respectively. These costs are calculated by applying a ratio of operating expenses less bad debt expense over gross patient charges to the charity care provided at established rates. The state of Maryland rate system includes components within the rates to partially compensate hospitals for uncompensated care.

#### **Other Operating Revenue**

Other revenue is comprised of grant revenue, incentive payments related to the implementation and meaningful use of certified electronic health records, cafeteria revenue, net assets released from restrictions for operating purposes, and other miscellaneous items.

The American Recovery and Reinvestment Act of 2009 provides for Medicare and Medicaid incentive payments beginning in 2011 for eligible hospitals and professionals that implement and achieve meaningful use of certified electronic health record (EHR) technology that demonstrate improved quality and effectiveness of care. Eligibility for annual Medicare incentive payments is dependent on providers demonstrating meaningful use of EHR technology in each period over a four-year period. An additional Medicaid incentive payment is available to providers that adopt, implement or upgrade certified EHR technology. However, in order to receive additional Medicaid incentive payments in subsequent years, providers must demonstrate continued meaningful use of EHR technology.

For Medicare and Medicaid EHR incentive payments the Hospital utilizes a grant accounting model to recognize these revenues. Under this accounting policy, EHR incentive payments were recognized as revenues when attestation that the EHR meaningful use criteria for the required period of time was demonstrated. Accordingly, the System recognized approximately \$4,911,000 of EHR revenues for the year ended June 30, 2012, comprised of \$3,919,000 million of Medicare revenues and \$992,000 of Medicaid revenues. These amounts are included in other operating revenue in the accompanying consolidated statements of operations and changes in net assets.

The System's attestation of compliance with the meaningful use criteria is subject to audit by the federal government or its designee. The recognition of the grant income is based on management's best estimate and the amounts recognized are subject to change. Any subsequent changes in the recognition of the grant income will impact the results of operations in the period in which they occur.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**2. Summary of Significant Accounting Policies (continued)**

**Donations and Bequests**

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value at the date the gift is received. The gifts are reported as either temporarily or permanently restricted if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets in the accompanying consolidated statements of operations and changes in net assets. Donor-restricted contributions whose restrictions are met within the same year as received are reported as unrestricted contributions in the accompanying consolidated financial statements. Contributions that are unrestricted are reflected as other income in the accompanying consolidated statements of operations and changes in net assets.

Scheduled payments on pledges receivable for the years ending June 30 are as follows:

2013	\$ 4,967,000
2014 – 2017	8,103,000
2018 and thereafter	<u>2,591,000</u>
	15,661,000
Less:	
Impact of discounting pledges receivable to net present value	(274,000)
Allowance for uncollectible pledges	<u>(745,000)</u>
Net pledges receivable	<u>\$ 14,642,000</u>

Pledges receivable are discounted using rates between 0.2% and 2.3%.

**Revenues and Gains (Less than) in Excess of Expenses**

The accompanying consolidated statements of operations and changes in net assets include revenues and gains (less than) in excess of expenses. Changes in unrestricted net assets that are excluded from revenues and gains (less than) in excess of expenses, consistent with industry practice, include contributions received and used for additions of long-lived assets and certain changes in pension liabilities.

## Anne Arundel Health System, Inc. and Subsidiaries

### Notes to Consolidated Financial Statements (continued)

#### 2. Summary of Significant Accounting Policies (continued)

##### Income Tax Status

The Parent, the Hospital, the Foundation, HCS, GTS, PE, and RI have received determination letters from the Internal Revenue Service (IRS) stating that they are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Real Estate Company has received a determination letter from the IRS stating that it is exempt from federal income taxes under Section 501(c)(2) of the Internal Revenue Code.

HCE and PPI are subject to federal and state income taxes. No provision for income taxes has been recorded for fiscal 2012 and 2011, as these companies and PE do not have taxable income or current tax liabilities. Deferred tax assets (consisting principally of net operating loss carryforwards) are not significant and are not considered to be realizable, given the operations of these entities.

Certain limited liability companies within the consolidated group are not subject to income taxes. Taxable income or loss is passed through to and reportable by the members individually.

Under the Cayman Islands Tax Concessions Law (Revised), the Governor-in-Cabinet issued an undertaking to Cottage on November 29, 2005, exempting it from all local income, profit or capital gains taxes. The undertaking has been issued for a period of 20 years and, at the present time, no such taxes are levied in the Cayman Islands. Accordingly, no provision for taxes is made in these consolidated financial statements.

Under the requirements of ASC 740, *Income Taxes*, tax-exempt organizations could be required to record an obligation as the result of a tax position they have historically taken on various tax exposure items. The Group has determined that it does not have any uncertain tax positions through June 30, 2012.

##### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Anne Arundel Health System, Inc. and Subsidiaries

### Notes to Consolidated Financial Statements (continued)

#### 2. Summary of Significant Accounting Policies (continued)

##### Recent Accounting Pronouncements

In August 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update, (ASU), No. 2010-24, *Health Care Entities—Presentation of Insurance Claims and Related Insurance Recoveries* (ASU 2010-24). ASU 2010-24 clarifies that a health care entity should not net insurance recoveries against a related claim liability. Additionally, the amount of the claim liability should be determined without consideration of insurance recoveries. This guidance is effective for fiscal years beginning after December 15, 2010. Accordingly, the Company prospectively adopted ASU 2010-24 on July 1, 2011. The adoption of this guidance did not have an impact on the Group's financial statements.

In August 2010, the FASB issued ASU 2010-23: *Health Care Entities: Measuring Charity Care for Disclosure – a consensus of the FASB Emerging Issues Task Force*, which provides guidance regarding the calculation and disclosure of charity care. The guidance is intended to reduce the diversity in how charity care is calculated and disclosed across health care entities that provide it. Charity care is required to be measured at cost, defined as the direct and indirect costs of providing the charity care. This new guidance is effective for fiscal years beginning after December 15, 2010, and must be applied retrospectively to all periods presented. This new guidance was adopted by the Group on July 1, 2011. The adoption of this guidance did not have an effect on the amounts recorded in the Group's financial statements; however, it did change the charity care disclosure.

In July 2011, the FASB issued ASU 2011-07, *Health Care Entities: Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts for Certain Health Care Entities (a consensus of the FASB Emerging Issues Task Force)*, which provides guidance on the presentation and disclosure of patient service revenue, provisions for bad debts, and the allowance for doubtful accounts for certain health care entities. This guidance changes the presentation of the statement of operations by reclassifying the provision for bad debts associated with patient service revenue from an operating expense to a deduction from patient service revenue (net of contractual allowances and discounts). Additionally, the guidance requires enhanced disclosures about the policies for recognizing revenue and assessing bad debts, as well as qualitative and quantitative information about changes in the allowance for doubtful accounts. This guidance is effective for the Group for the fiscal year ending June 30, 2013. The Group is currently evaluating the impact of this guidance on its consolidated financial statements.

## Anne Arundel Health System, Inc. and Subsidiaries

### Notes to Consolidated Financial Statements (continued)

#### **3. Regulatory Environment**

##### **Medicare and Medicaid**

The Medicare and Medicaid reimbursement programs represent a substantial portion of the Group's revenues. The Group's operations are subject to numerous laws and regulations of federal, state and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government health care program participation requirements, reimbursement for patient services and Medicare and Medicaid fraud and abuse. Over the past several years, government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by health care providers. Violations of these laws and regulations could result in expulsion from government health care programs, together with the imposition of fines and penalties, as well as repayments for patient services previously billed. Compliance with fraud and abuse standards and other government regulations can be subject to future government review and interpretation. Also, future changes in federal and state reimbursement funding mechanisms and related government budgeting constraints could have an adverse effect on the Group.

In 1983, Congress approved a Medicare prospective payment plan for most inpatient services as part of the Social Security Amendment Act of 1983. Hospitals in Maryland are currently exempt from these federal reimbursement regulations under a special waiver. The waiver currently in effect is subject to renewal based upon criteria defined in the federal law. Under these payment arrangements with Medicare, a retroactive adjustment could occur if certain performance standards are not attained by all hospitals on a statewide basis. The impact, if any, of any retroactive adjustment of the Medicare prospective payment system, should hospitals in Maryland become subject to such system, on future operations of the Group, has not been determined.

##### **HSCRC**

The Hospital's rate structure for all hospital-based services is subject to review and approval by the Maryland Health Services Cost Review Commission (HSCRC). Under the HSCRC rate-setting system, the Hospital's inpatient charges are subject to an inpatient charge per case target (the Charge Per Case Target). Under the charge per case target methodology, the Hospital monitors its average charge per case compared to HSCRC case mix adjusted targets on a monthly basis. The Charge Per Case (CPC) Target is adjusted annually for inflation, case mix changes, and other factors.

## Anne Arundel Health System, Inc. and Subsidiaries

### Notes to Consolidated Financial Statements (continued)

#### **3. Regulatory Environment (continued)**

Beginning in fiscal year 2011, the HSCRC adjusted its Charge Per Case policy and removed one-day stay (ODS) cases from the Hospital's case mix and charge per case revenue. ODS cases are now reimbursed on approved HSCRC charges rather than under the case mix adjusted CPC target.

Beginning in fiscal year 2012, the Hospital entered into a three-year agreement with the HSCRC to participate in the Admission Readmission Revenue (ARR) program. The ARR arrangement is a voluntary revenue constraint program to incentivize hospitals to coordinate care and reduce unnecessary readmissions. The ARR agreement imposes a case mix adjusted Charge per Episode (CPE) target to inpatient admissions and any subsequent readmission within 30 days of the discharge of the initial admission of the same patient. The CPE target is adjusted annually for inflation, case mix charges, and other factors.

Also beginning in fiscal year 2011, the Commission implemented the Charge Per Visit (CPV) methodology for certain outpatient services. Using fiscal year 2010 as the base period, the actual average 2011 CPV is compared with the base period target. Similar to the CPC target, the CPV target is adjusted annually for inflation, case mix changes, and other factors. The outpatient services that are excluded from the CPV methodology are reimbursed on approved HSCRC charges. In March 2012, the HSCRC suspended the outpatient CPV methodology retroactive to July 1, 2011. Until further notice, all outpatient services are reimbursed on approved HSCRC unit rate charge.

The Hospital's policy is to recognize revenue based on actual charges for services to patients in the year in which the services are performed. The Hospital's revenues may be subject to adjustment as a result of examination by government agencies or contractors, and as a result of differing interpretation of government regulations, medical diagnosis, charge coding, medical necessity, or other contract terms. The resolution of these matters, if any, often is not finalized until subsequent to the period during which the services were rendered.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**4. Investments**

Investments, consisting of assets whose use is limited and other, are stated at fair value. Borrowed funds that are required to be expended on specified capital projects under MHHEFA revenue bond agreements are classified as “other-than-trading.” All other investments and assets whose use is limited are classified as trading securities.

	<b>June 30</b>	
	<b>2012</b>	<b>2011</b>
Assets whose use is limited:		
Endowment assets:		
Cash and cash equivalents	\$ 802,000	\$ 1,086,000
Equity mutual funds	9,064,000	10,003,000
Fixed income mutual funds	4,027,000	3,972,000
	<u>13,893,000</u>	<u>15,061,000</u>
Amounts held by trustee:		
Cash and cash equivalents	19,090,000	19,971,000
U.S. Government obligations	21,345,000	27,787,000
	<u>40,435,000</u>	<u>47,758,000</u>
Amounts held by Cottage Insurance Company, Ltd., a captive insurance subsidiary:		
Cash and cash equivalents	2,748,000	2,707,000
Equity mutual funds	7,933,000	9,344,000
Fixed income mutual funds	16,462,000	18,489,000
	<u>27,143,000</u>	<u>30,540,000</u>
Total assets whose use is limited	81,471,000	93,359,000
Less current portion	9,621,000	9,329,000
	<u>\$ 71,850,000</u>	<u>\$ 84,030,000</u>

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

4. Investments (continued)

	June 30	
	2012	2011
Amounts held by counterparty as collateral for interest rate swap:		
Cash and cash equivalents	<u>\$ 78,505,000</u>	<u>\$ 32,090,000</u>
	<u>\$ 78,505,000</u>	<u>\$ 32,090,000</u>
Amounts held by trustee are broken down as follows:		
Bond indenture	<u>\$ 40,435,000</u>	<u>\$ 47,758,000</u>
Other investments:		
Cash and cash equivalents	\$ 2,854,000	\$ 5,869,000
Equity mutual funds	99,702,000	104,360,000
Fixed income mutual funds	<u>103,907,000</u>	<u>99,841,000</u>
	206,463,000	210,070,000
Less short-term investments	<u>2,845,000</u>	<u>5,834,000</u>
Investments	<u>\$ 203,618,000</u>	<u>\$ 204,236,000</u>

Investment income, net of investment fees, and gains (losses) for assets whose use is limited and other investments are comprised of the following:

	June 30	
	2012	2011
Income:		
Interest income, net	\$ 6,115,000	\$ 6,500,000
Realized (losses) gains, net	<u>1,730,000</u>	<u>(43,000)</u>
	<u>\$ 7,845,000</u>	<u>\$ 6,457,000</u>
Change in unrealized gains on trading securities, net	<u>\$ (4,345,000)</u>	<u>\$ 29,333,000</u>



Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**5. Fair Value Measurements**

ASC 820, *Fair Value Measurements and Disclosures*, defines fair value, establishes a framework for measuring fair value in accordance with U.S. generally accepted accounting principles, and expands disclosures about fair value measurements. The Group adopted the provisions of ASC 820 for its financial assets and liabilities on July 1, 2008, and for its nonfinancial assets and liabilities on July 1, 2009 (see Note 13).

ASC 820 requires that the fair value of derivative contracts include adjustments related to the credit risks of both parties associated with the derivative transactions. The fair value of the Group's derivative contracts reflected in the accompanying consolidated financial statements include adjustments related to the credit risks of the parties to the transactions.

ASC 820 establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: *Level 1* – defined as observable inputs, such as quoted prices in active markets; *Level 2* – defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and *Level 3* – defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Group believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

5. Fair Value Measurements (continued)

The following tables present the fair value hierarchy for the Group's financial assets and liabilities measured at fair value on a recurring basis at June 30, 2012 and 2011:

	Total	Quoted	Significant	Significant
		Prices in Active Markets for Identical Assets	Other Observable Inputs	Unobservable Inputs
June 30, 2012		Level 1	Level 2	Level 3
<b>Assets:</b>				
Cash and cash equivalents	\$ 21,890,000	\$ 10,131,000	\$ 11,759,000	\$ -
Trading securities and other assets whose use is limited:				
Cash and cash equivalents	25,494,000	19,090,000	6,404,000	-
Equity funds	116,699,000	108,766,000	7,933,000	-
Fixed income funds	124,397,000	107,935,000	16,462,000	-
U.S. obligation funds	21,344,000	-	21,344,000	-
Total	287,934,000	235,791,000	52,143,000	-
Collateral for interest rate swap:				
Cash and cash equivalents	78,505,000	78,505,000	-	-
Derivative instruments	920,000	-	920,000	-
Total assets	\$ 389,249,000	\$ 324,427,000	\$ 64,822,000	\$ -
<b>Liabilities:</b>				
Derivative instruments	\$ (82,797,000)	\$ -	\$ (82,797,000)	\$ -
Total liabilities	\$ (82,797,000)	\$ -	\$ (82,797,000)	\$ -

Anne Arundel Health System, Inc. and Subsidiaries  
Notes to Consolidated Financial Statements (continued)

**5. Fair Value Measurements (continued)**

June 30, 2011	Total	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
		Level 1	Level 2	Level 3
<b>Assets:</b>				
Cash and cash equivalents	\$ 33,378,000	\$ 27,358,000	\$ 6,020,000	\$ -
Trading securities and other assets whose use is limited:				
Cash and cash equivalents	29,633,000	19,971,000	9,662,000	-
Equity funds	123,708,000	114,364,000	9,344,000	-
Fixed income funds	122,302,000	103,813,000	18,489,000	-
U.S. obligation funds	27,786,000	-	27,786,000	-
<b>Total</b>	<b>303,429,000</b>	<b>238,148,000</b>	<b>65,281,000</b>	<b>-</b>
<b>Collateral for interest rate swap:</b>				
Cash and cash equivalents	32,090,000	32,090,000	-	-
Derivative instruments	1,843,000	-	1,843,000	-
<b>Total assets</b>	<b>\$ 370,740,000</b>	<b>\$ 297,596,000</b>	<b>\$ 73,144,000</b>	<b>\$ -</b>
<b>Liabilities:</b>				
Derivative instruments	\$ (38,196,000)	\$ -	\$ (38,196,000)	\$ -
<b>Total liabilities</b>	<b>\$ (38,196,000)</b>	<b>\$ -</b>	<b>\$ (38,196,000)</b>	<b>\$ -</b>

The Group's Level 1 securities primarily consist of U.S. Treasury securities, exchange-traded mutual funds, and cash. The Group determines the estimated fair value for its Level 1 securities using quoted (unadjusted) prices for identical assets or liabilities in active markets.

The Group's Level 2 securities primarily consist of U.S. government sponsored entities bonds and money market funds. The Group determines the estimated fair value for these Level 2 securities using the following methods: quoted prices for similar assets/liabilities in active markets, quoted prices for identical or similar assets in non-active markets (few transactions, limited information, non-current prices, high variability over time), inputs other than quoted prices that are observable for the asset/liability (e.g., interest rates, yield curves volatilities, default rates, etc.), and inputs that are derived principally from or corroborated by other observable market data.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**5. Fair Value Measurements (continued)**

The Group's Level 2 securities also consist of derivative instruments, which are reported using valuation models commonly used for derivatives. Valuation models require a variety of inputs, including contractual terms, market fixed prices, inputs from forward price yield curves, notional quantities, measures of volatility, and correlations of such inputs.

The Group also has pledges receivable, which are measured at fair value on a non-recurring basis and are discounted to net present value upon receipt using an appropriate risk-free discount rate based on the term of the receivable. Since these inputs are not observable, pledges receivable would be considered Level 3 fair value measurements upon their initial recording. Pledges receivable are recorded net of an allowance for uncollectible pledges. The following table provides a reconciliation of the beginning and ending balances of pledges receivable that used significant unobservable inputs:

	<b>Year Ended June 30</b>	
	<b>2012</b>	<b>2011</b>
Pledges receivable:		
Balance at July 1	<b>\$ 16,424,000</b>	\$ 15,309,000
New pledges	<b>4,182,000</b>	7,495,000
Collections on pledges	<b>(5,968,000)</b>	(6,082,000)
Write-off of pledges	<b>(103,000)</b>	(252,000)
Changes in reserves	<b>107,000</b>	(46,000)
Balance at June 30	<b><u>\$ 14,642,000</u></b>	<b><u>\$ 16,424,000</u></b>

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**6. Long-Term Debt and Lines of Credit**

Long-term debt consists of the following:

	Interest Rate	Maturity Dates	June 30	
			2012	2011
Maryland Health and Higher Educational Facilities Authority Revenue Bonds – Series 2010	3.0 – 5.0%	2011 – 2040	\$ 82,830,000	\$ 85,410,000
Maryland Health and Higher Educational Facilities Authority Revenue Bonds – Series 2009A	4.0 – 6.75%	2013 – 2040	120,000,000	120,000,000
Maryland Health and Higher Educational Facilities Authority Revenue Bonds – Series 2009B	Variable	2041 – 2044	60,000,000	60,000,000
Maryland Health and Higher Educational Facilities Authority Revenue Bonds – Series 2004A	2.0 – 5.0%	2006 – 2035	21,880,000	22,445,000
Maryland Health and Higher Educational Facilities Authority Revenue Bonds – Series 1998	4.2 – 5.25%	2003 – 2033	58,980,000	60,415,000
2008 term loan from a bank	Variable	2018	52,556,000	54,280,000
Kent Island term loan from a bank	Variable	2015	8,173,000	8,508,000
Bank line of credit	Variable	2012	–	1,528,000
2008 construction loan from a bank	Variable	2018	27,576,000	28,679,000
			<u>431,995,000</u>	<u>441,265,000</u>
Less current portion of long-term debt			8,122,000	7,770,000
Less line of credit balance (current)			–	1,528,000
Less unamortized original issue discount			6,052,000	6,303,000
Long-term debt			<u>\$ 417,821,000</u>	<u>\$ 425,664,000</u>

These debt instruments are secured by the receipts of the Hospital and substantially all of the property and equipment of the consolidated group.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**6. Long-Term Debt and Lines of Credit (continued)**

Principal payments due under all debt instruments as of June 30, 2012, are as follows:

2013	\$ 8,122,000
2014	8,079,000
2015	8,462,000
2016	8,730,000
2017	15,427,000
Thereafter	<u>383,175,000</u>
	<u>\$ 431,995,000</u>

**Series 2010 Revenue Bonds**

In February 2010, the Hospital entered into a loan agreement with MHHEFA for the issuance of \$85,410,000 of Series 2010 Revenue Bonds (referred to as the 2010 Bonds). The proceeds of the 2010 Bonds were used to repay the Series 2004B Bonds and Dedicated Financing previously provided by the Authority and are being used to finance the expansion of the parking garage for the Hospital's acute care pavilion. The 2010 Bonds provide for annual principal payments each July 1, from 2011 through 2040. Interest is payable semi-annually on each July 1 and January 1, beginning July 1, 2010. The 2010 Bonds bear stated interest at rates of 3.00% to 5.00%, and were issued at an original issue discount of \$1,507,000. The effective annual interest rates for the 2010 Bonds for the years ended June 30, 2012 and 2011, were 4.86% and 4.80%, respectively.

The provisions of the 2010 Bonds, together with the 2009 Bonds, 2004 Bonds, and the 1998 Bonds, require the Parent and subsidiaries to comply with certain covenants on an annual basis, including a debt service coverage requirement, a debt to capitalization requirement, and a liquidity requirement.

**Series 2009 Revenue Bonds**

In January 2009, the Hospital entered into a loan agreement with MHHEFA for the issuance of \$120,000,000 Series 2009A Revenue Bonds (the 2009A Bonds) and in February 2009, \$60,000,000 Series 2009B Revenue Bonds (the 2009B Bonds) (collectively referred to as the 2009 Bonds). The proceeds of the 2009 Bonds are being used to finance a portion of the costs of construction of an eight-story patient care building, two new parking garages, and certain costs relating to the issuance. The 2009A Bonds provide for annual principal payments each July 1,

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**6. Long-Term Debt and Lines of Credit (continued)**

from 2012 through 2039. Interest is payable semi-annually on each July 1 and January 1, beginning July 1, 2009. The 2009B Bonds provide for annual principal payments each July 1, from 2040 through 2043. Interest is payable semi-annually on each July 1 and January 1, beginning July 1, 2009. The 2009A Bonds bear stated interest at rates of 4.00% to 6.75%. The 2009A Bonds were issued at an original issue discount of \$4,817,000. The effective annual interest rates for the 2009A Bonds for the years ended June 30, 2012 and 2011, were 6.64% and 6.71%, respectively. The 2009B Bonds bear interest at variable rates, as set forth in the loan agreement. The maximum interest rate is 12% for the 2009B Bonds. The effective annual interest rates for the 2009B Bonds for the years ended June 30, 2012 and 2011, were 0.17% and 0.16%, respectively. The principal and interest payments on the Series 2009B Bonds are secured by a letter of credit equal to the original principal of the bonds plus an amount equal to 40 days' interest thereon, calculated at the maximum rate. The current letter of credit expires in May 2016. Under certain circumstances, the Hospital would need to fully redeem the 2009B Bonds upon expiration of the letter of credit, unless a conforming replacement letter of credit was secured prior to such expiration. The Hospital, the Parent, and HCS are members of the obligated group for the 2009 Bonds.

**Series 2004 Revenue Bonds**

In February 2004, the Hospital entered into a loan agreement with MHHEFA for the issuance of \$25,570,000 Series 2004A Revenue Bonds (the 2004A Bonds), and \$64,250,000 Series 2004B Revenue Bonds (the 2004B Bonds) (collectively referred to as the 2004 Bonds). The proceeds of the 2004A and 2004B Bonds were used to finance and refinance the costs of acquisition, construction, renovation, and equipping of the 2004 Project; to repay certain debt; to fund debt service reserve requirements; and to pay certain other costs relating to the issuance. The 2004 Project included renovations to the Hospital's Cancer Center together with new furnishings and equipment, acquisition of 21 acres of land and acquisition and installation of capital equipment and furnishings. Concurrent with the issuance of the 2004 Bonds, the Parent and HCS became members of the obligated group for the 2004 Bonds and the 1998 Bonds. In February 2010, the 2004B Bonds were extinguished through an advance refunding financed by proceeds from the 2010 Bonds.

The 2004A Bonds provide for annual principal payments each July 1, from 2005 through 2034. Interest is payable semiannually on each July 1 and January 1. The effective annual interest rates for the 2004A Bonds for the years ended June 30, 2012 and 2011, were 4.40% and 4.38%, respectively.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**6. Long-Term Debt and Lines of Credit (continued)**

**Series 1998 Revenue Bonds**

In August 1998, the Hospital and its subsidiaries entered into a loan agreement with MHHEFA for the issuance of \$69,840,000 of Series 1998 Revenue Bonds (the 1998 Bonds). The proceeds were used to finance the acquisition, construction, and equipping of a new replacement hospital, the renovation and equipping of certain existing facilities, the purchase of capital equipment, and the payment of certain other costs relating to the issuance.

The 1998 Bonds provide for annual principal payments each July 1, from 2002 through 2032. Interest is payable semiannually on each July 1 and January 1. The effective annual interest rates were 5.10% and 5.15% for fiscal 2012 and 2011, respectively.

In connection with the issuance of the 2010 Bonds, 2009 Bonds, the 2004 Bonds, and the 1998 Bonds (collectively, the Bonds), certain funds were established to be held and invested by a trustee:

- Amounts deposited in the Debt Service Funds are to be used to satisfy the Bonds' semiannual interest and annual principal payment requirements. Interest earnings on these funds are accumulated therein to reduce future payments by the Group.
- Prescribed amounts deposited in the Debt Service Reserve Funds are to be used to fund debt payments in the later years of the Bonds.
- Amounts deposited in the Construction Fund are to be used to pay approved costs of the capital projects financed by the 2009 and 2010 Bonds.
- Amounts deposited in the Capitalized Interest Fund represent borrowings able to be used to fund certain interest costs during the construction period relating to the capital projects financed by the 2009 and 2010 Bonds.



Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**6. Long-Term Debt and Lines of Credit (continued)**

The related balances are included in assets whose use is limited and consist of the following:

	<b>June 30</b>	
	<b>2012</b>	<b>2011</b>
Debt service funds	<b>\$ 16,131,000</b>	\$ 15,988,000
Debt service reserve funds	<b>20,864,000</b>	20,827,000
Construction fund and capitalized interest fund	<b>3,440,000</b>	10,943,000
	<b><u>\$ 40,435,000</u></b>	<b><u>\$ 47,758,000</u></b>

**Bank Line of Credit and Term Loan**

The Hospital maintains a line of credit with a bank and increased the amount of available credit to \$30,000,000 during 2011, from \$15,000,000 as of June 30, 2010. The agreement with the bank is reviewed for renewal on February 28 of each year. Interest on any borrowings accrues at the One Month London Interbank Offered Rate (LIBOR) plus 1.5%. At June 30, 2012, the Group has no balance on the line of credit. At June 30, 2011, the Group had borrowed \$1,528,000 on the line of credit.

On October 23, 2008, the Real Estate Company secured a term loan in the amount of \$55,000,000 with a bank. The proceeds from the term loan were used to refinance line of credit proceeds and fund certain construction costs related to a medical office building. The loan bears interest at a variable rate, based on the LIBOR Market Index Rate plus 1.25%. The term loan has a final maturity of November 5, 2018. The effective annual interest rates for the years ended June 30, 2012 and 2011, were 1.52% and 1.66%, respectively.

**2008 Construction Loan**

On October 23, 2008, the Real Estate Company entered into a construction loan in the amount of \$30,000,000 with a bank to fund the construction of a medical office building. The loan was issued under the same loan agreement as the term loan discussed in the immediately preceding paragraph. The debt is secured by the medical office building. Interest only is due during the construction period at a rate equal to the LIBOR Market Index Rate plus 1.25%. The loan converted to a term loan after the completion of the construction in July 2009. The term loan provides for monthly principal and interest payments and has a final maturity of November 5, 2018. The effective annual interest rates for the years ended June 30, 2012 and 2011, were 1.52% and 1.34%, respectively.

## Anne Arundel Health System, Inc. and Subsidiaries

### Notes to Consolidated Financial Statements (continued)

#### 6. Long-Term Debt and Lines of Credit (continued)

##### Kent Island Term Loan

In August 2007, KIMA entered into a construction loan agreement with a bank in the amount of \$9,000,000 that would convert to a term loan after the completion of the construction. The proceeds were used to construct a medical office building. The debt is secured by the medical office building. Interest only was due during the construction period at a rate of the 30-day LIBOR rate plus 1.0%. The construction was completed in June 2008. The term loan provides for monthly principal and interest payments and has a final maturity of June 2015. The effective annual interest rates for the years ended June 30, 2012 and 2011, were 1.11% and 1.12%, respectively.

#### 7. Capital Lease Obligations

The Group has entered into capital lease agreements for certain medical equipment and software at a cost of \$8,257,000 as of June 30, 2012 and 2011. Accumulated amortization on these assets was \$4,075,000 and \$3,225,000 as of June 30, 2012 and 2011, respectively. Future payments under these capital lease obligations are as follows:

2013	\$ 998,000
2014	825,000
2015	91,000
Total payments	<u>1,914,000</u>
Less amount deemed to represent interest	<u>91,000</u>
	<u>1,823,000</u>
Less current portion	<u>1,070,000</u>
	<u>\$ 753,000</u>

#### 8. Pension Plan and Thrift Plan

The Hospital has a qualified noncontributory, defined benefit pension plan that covers substantially all employees. The Group's policy is to fund pension costs as determined by its actuary. Adopted by the Board of Trustees on June 11, 2009, and effective September 1, 2009, the Hospital amended the plan to freeze future benefit accruals, and participants have not earned any additional benefits under the Plan since that date. However, subsequent to September 1, 2009, participants have continued to vest in benefits they have earned through September 1, 2009. The frozen benefit balance for the participants will only accrue interest credits until the participants' benefit commencement dates. Balances below reflect the impact of the plan freeze effective September 1, 2009.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**8. Pension Plan and Thrift Plan (continued)**

FASB ASC 715, *Compensation – Retirement Benefits*, requires the Group to recognize the funded status (i.e., the difference between the fair value of plan assets and the projected benefit obligations) of its pension plan on its consolidated balance sheet, with a corresponding adjustment to unrestricted net assets. The pension liability adjustment to unrestricted net assets represents the change in net unrecognized actuarial losses, and unrecognized prior service costs which have not yet been recognized as part of revenues and gains (less than) in excess of expenses. These amounts are subsequently recognized as net periodic pension cost pursuant to the Group's historical accounting policy for amortizing such amounts.

The reconciliation of the beginning and ending balances of the projected benefit obligation and the fair value of plan assets for the years ended June 30, 2012 and 2011, and the accumulated benefit obligation at June 30, 2012 and 2011, is as follows:

	<b>June 30</b>	
	<b>2012</b>	<b>2011</b>
Accumulated benefit obligation	<b><u>\$ 111,955,000</u></b>	<b><u>\$ 96,341,000</u></b>
Change in projected benefit obligation:		
Projected benefit obligation at beginning of year	<b>\$ 96,341,000</b>	<b>\$ 97,422,000</b>
Service cost	<b>–</b>	<b>–</b>
Interest cost	<b>5,473,000</b>	<b>5,373,000</b>
Actuarial loss (gain)	<b>14,625,000</b>	<b>(1,892,000)</b>
Benefits paid	<b>(4,484,000)</b>	<b>(4,562,000)</b>
Projected benefit obligation at end of year	<b><u>111,955,000</u></b>	<b><u>96,341,000</u></b>
Change in plan assets:		
Fair value of plan assets at beginning of year	<b>76,725,000</b>	<b>65,274,000</b>
Actual return on plan assets	<b>(1,445,000)</b>	<b>12,013,000</b>
Employer contribution	<b>5,700,000</b>	<b>4,000,000</b>
Benefits paid	<b>(4,484,000)</b>	<b>(4,562,000)</b>
Fair value of plan assets at end of year	<b><u>76,496,000</u></b>	<b><u>76,725,000</u></b>
Net liability recognized	<b><u>\$ (35,459,000)</u></b>	<b><u>\$ (19,616,000)</u></b>

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**8. Pension Plan and Thrift Plan (continued)**

	<b>June 30</b>	
	<b>2012</b>	<b>2011</b>
Net amounts recognized in the consolidated balance sheets consist of:		
Accrued pension costs	<u>\$ (35,459,000)</u>	<u>\$ (19,616,000)</u>
Amounts recognized in accumulated unrestricted net assets consist of:		
Net actuarial loss	<u>\$ 54,116,000</u>	<u>\$ 32,508,000</u>

The following table sets forth the weighted-average assumptions used to determine benefit obligations:

	<b>June 30</b>	
	<b>2012</b>	<b>2011</b>
Discount rate	4.25%	5.80%
Rate of compensation increase	N/A	N/A

The following table sets forth the weighted-average assumptions used to determine net periodic benefit cost:

	<b>Year Ended June 30</b>	
	<b>2012</b>	<b>2011</b>
Discount rate	5.80%	5.60%
Expected return on plan assets	7.75%	8.00
Rate of compensation increase	N/A	N/A

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**8. Pension Plan and Thrift Plan (continued)**

Net periodic pension credit included the following components:

	<b>June 30</b>	
	<b>2012</b>	<b>2011</b>
Service cost	\$ —	\$ —
Interest cost	5,473,000	5,373,000
Expected return on plan assets	(6,074,000)	(6,019,000)
Amortization of prior service cost	—	—
Recognized net actuarial loss	583,000	581,000
Net periodic benefit credit	<u>\$ (18,000)</u>	<u>\$ (65,000)</u>

The estimated net loss that is expected to be amortized from other changes in unrestricted net assets into net periodic benefit cost (credit) for the year ending June 30, 2013, is \$1,066,000.

The Hospital's defined benefit plan invests in a diversified mix of traditional asset classes. Investments in certain types of U.S. equity securities and fixed income securities are made to maximize long-term results while recognizing the need for adequate liquidity to meet on-going benefit and administrative obligations. Risk tolerance of unexpected investment and actuarial outcomes is continually evaluated by understanding the pension plan's liability characteristics. Equity investments are used primarily to increase overall plan returns. Debt securities provide diversification benefits and liability hedging attributes that are desirable, especially in falling interest rate environments.

The Hospital's target asset allocation percentages as of June 30, 2012, were as follows: 19% large cap domestic stocks, 8.5% small cap domestic stocks, 21% international stocks, 6.5% emerging market stocks, 5% exchange traded notes, 35% U.S. investment grade bonds, and 5% high-yield bonds.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**8. Pension Plan and Thrift Plan (continued)**

The following tables present the fair value hierarchy of assets of the defined benefit pension plan at June 30, 2012 and 2011, respectively:

	Total	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
		Level 1	Level 2	Level 3
<b>June 30, 2012</b>				
Assets:				
Cash and cash equivalents	\$ 1,017,000	\$ —	\$ 1,017,000	\$ —
Mutual funds:				
Equity	25,066,000	25,066,000	—	—
Corporate bonds	3,958,000	3,958,000	—	—
Government bonds	26,961,000	26,961,000	—	—
International equity	19,493,000	19,493,000	—	—
<b>Total</b>	<b>\$ 76,495,000</b>	<b>\$ 75,478,000</b>	<b>\$ 1,017,000</b>	<b>\$ —</b>

	Total	Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
		Level 1	Level 2	Level 3
<b>June 30, 2011</b>				
Assets:				
Cash and cash equivalents	\$ 1,910,000	\$ 85,000	\$ 1,825,000	\$ —
Mutual funds:				
Equity	29,100,000	29,100,000	—	—
Corporate bonds	3,782,000	3,782,000	—	—
Government bonds	24,338,000	24,338,000	—	—
International equity	17,595,000	17,595,000	—	—
<b>Total</b>	<b>\$ 76,725,000</b>	<b>\$ 74,900,000</b>	<b>\$ 1,825,000</b>	<b>\$ —</b>

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**8. Pension Plan and Thrift Plan (continued)**

Level 1 securities primarily consist of exchange-traded mutual funds. Level 2 securities primarily consist of money market funds. Methods consistent with those discussed in Note 5 are used to estimate the fair values of these securities.

The overall rate of expected return on assets assumption was based on historical returns, with adjustments made to reflect expectations of future returns. The extent to which the future expectations were recognized considered the target rates of return for the future, which have historically not changed.

The Hospital does not have any regulatory contribution requirements; however, the Hospital currently intends to make voluntary contributions to the defined benefit pension plan of \$4,000,000 in fiscal 2013.

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

2013	\$ 7,553,000
2014	6,374,000
2015	6,391,000
2016	5,998,000
2017	5,917,000
2018–2022	35,014,000

In addition to the noncontributory, defined benefit pension plan, the Hospital also offers an employee thrift plan. Participation in the plan is voluntary. Substantially all full-time employees of the Hospital are eligible to participate. Employees may elect to contribute a minimum of 1% of compensation, and a maximum amount as determined by Sections 403(b) and 415 of the Internal Revenue Code. Any employee making contributions to the plan is entitled to a Hospital contribution that will match the employee contribution at the rate of 50% to 75%, depending on the number of years of service, up to a maximum of 4% of qualified compensation. The Hospital temporarily suspended matching contributions during fiscal 2010. Matching contributions under this thrift plan were \$2,556,000 and \$2,491,000 in fiscal years 2012 and 2011, respectively.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**9. Concentrations of Credit Risk**

Certain members of the Group grant credit without collateral to their patients, most of whom are local residents and are insured under third-party payor agreements. The mix of receivables from patients and third-party payors was as follows:

	<b>June 30</b>	
	<b>2012</b>	<b>2011</b>
Medicare	27%	28%
Medicaid	5	4
Blue Cross	23	25
Health maintenance organizations	20	18
Commercial and other	10	11
Patients	15	14
	<b>100%</b>	<b>100%</b>

**10. Malpractice Insurance Costs and Self-Insured Professional Liability**

Until August 1, 1998, the Group maintained insurance coverage for general and professional liability claims on a claims-made basis. The professional liability coverage included a per-case deductible of \$250,000, up to a maximum out-of-pocket amount of \$750,000 annually. Effective August 1, 1998, the Group changed its professional liability coverage to a full coverage claims-made policy with no annual deductibles. This policy included tail coverage for claims incurred prior to August 1, 1998, but reported subsequently. Effective August 1, 2002, the Group changed its professional liability coverage back to a claims-made policy with a per-case deductible of \$250,000, up to a maximum out-of-pocket amount of \$750,000 annually. Also, the Group did not purchase tail coverage for claims incurred prior to August 1, 2002 not yet reported.

Effective March 1, 2004, the Group changed its professional liability coverage to a self-insurance trust with annual exposure limits of \$2,000,000 per claim and \$11,000,000 in aggregate. The Group carried an excess liability insurance policy for claims above these limits.



Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**10. Malpractice Insurance Costs and Self-Insured Professional Liability (continued)**

Effective July 1, 2005, Cottage was formed as a captive insurer to provide professional liability insurance for the Group. Cottage is a wholly owned subsidiary of the System, which was formed in the Cayman Islands. The primary layer of professional and general liability insurance coverage is self-insured through Cottage and the secondary layer is fully reinsured through a commercial carrier.

For the period July 1, 2005 to June 30, 2009, Cottage issued claims-made policies covering hospital professional liability (including employed physicians) and on an occurrence basis, comprehensive general liability risks of the Parent and certain affiliates. Policy limits were \$2,000,000 per claim with a \$9,000,000 policy aggregate. Effective July 1, 2005, Cottage assumed existing liabilities from the System's self-insured trust discussed above on a claims-made basis. Effective July 1, 2009, Cottage issued a claims-made policy providing \$2,000,000 per claim hospital professional liability coverage and \$1,000,000 per claim comprehensive general liability coverage, subject to a consolidated annual aggregate limit of \$10,000,000.

For the period July 1, 2005 to June 30, 2008, Cottage also issued an excess umbrella coverage policy (covering hospital professional liability) with limits of \$20,000,000 per claim and in the policy aggregate. For claims reported on and subsequent to July 1, 2008, the coverage limit provided is \$30,000,000 per claim and in the policy aggregate. These excess limits are excess of the primary policy, and the umbrella policies are 100% reinsured with third-party commercial reinsurers.

The provision for estimated professional liability claims, general liability claims, and workers' compensation claims includes estimates of the ultimate costs for both reported claims and claims incurred but not reported. As of June 30, 2012 and 2011, the balance for outstanding claims reserves recorded at Cottage is \$20,432,000 and \$21,372,000, respectively. The remaining tail liability for claims incurred but not reported is \$6,529,000 and \$6,561,000 as of June 30, 2012 and 2011, with \$5,326,000 of the 2012 liability, and \$5,270,000 of the 2011 liability recorded at the Hospital. The remainder of the liability is recorded at PE. The Group has employed an independent actuary to estimate the ultimate settlement of such claims. In management's opinion, the amounts recorded provide an adequate reserve for loss contingencies. However, changes in circumstances affecting professional liability claims could cause these estimates to change by material amounts in the short term.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**11. Commitments and Contingencies**

**Operating Leases**

Various members of the Group have operating leases for storage space, equipment, and offices. During 2012 and 2011, rent expense on these leases was approximately \$7,077,000 and \$7,880,000, respectively. Future minimum annual rental payments under noncancelable operating leases, which expire through 2019, are as follows:

2013	\$ 8,941,000
2014	7,096,000
2015	4,924,000
2016	3,853,000
2017	1,914,000
Thereafter	3,208,000
	<u>\$ 29,936,000</u>

**Contracted Construction Commitments**

Members of the Group have future construction commitments with outside contractors for various projects totaling \$2,324,000 and \$9,406,000 as of June 30, 2012 and 2011, respectively.

**Contingencies**

Members of the Group have been named as defendants in various legal proceedings arising from the performance of their normal activities. In the opinion of management, after consultation with legal counsel and after consideration of applicable insurance, the amount of the Group's ultimate liability under all current legal proceedings will not have a material adverse effect on its consolidated financial position or results of operations.

The Group's revenues may be subject to adjustment as a result of examination by government agencies or contractors based upon differing interpretation of government regulations, medical diagnosis, charge coding, medical necessity, or other contract terms. The resolution of these matters, if any, often is not finalized until subsequent to the period during which the services were rendered. Section 302 of the Tax Relief and Health Care Act of 2006 authorized a permanent program involving the use of third-party recovery audit contractors (RACs) to identify Medicare overpayments and underpayments made to providers. We have established

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**11. Commitments and Contingencies (continued)**

protocols to respond to RAC requests and payment denials. Payment recoveries resulting from RAC reviews are appealable through administrative and judicial processes, and we intend to pursue the reversal of adverse determinations where appropriate. In addition to overpayments that are not reversed on appeal, we will incur additional costs to respond to requests for records and pursue the reversal of payment denials. As of June 30, 2012, the Group has recorded an estimated reserve regarding the Medicare overpayments. In the opinion of the Group's management, the ultimate settlement of this matter will not have a material adverse effect on the financial position of the Group.

**12. Functional Expenses**

Members of the Group provide general health care services to residents within their service area. Expenses related to providing these services are as follows:

	<u>2012</u>	<u>2011</u>
Health care services	\$ 478,720,000	\$ 429,288,000
General and administrative	<u>89,110,000</u>	<u>75,396,000</u>
	<u>\$ 567,830,000</u>	<u>\$ 504,684,000</u>

**13. Fair Value of Financial Instruments**

The carrying amounts of cash and cash equivalents, patient receivables, prepaid expenses and other current assets, accounts payable, accrued salaries, wages and benefits, other accrued expenses, and advances from third-party payors approximate fair value, given the short-term nature of these financial instruments and/or their methods of valuation. The following methods and assumptions were used by the Group in estimating the fair value of other financial instruments:

**Investments and Assets Whose Use Is Limited**

Fair values are based on quoted market prices, if available, or estimated using quoted market prices for similar securities.

Anne Arundel Health System, Inc. and Subsidiaries

Notes to Consolidated Financial Statements (continued)

**13. Fair Value of Financial Instruments (continued)**

**Pledges Receivable**

The Group estimates that the carrying value of pledges receivable approximates fair value, given the discount rates applied.

**Long-Term Debt**

Fair values of the Group's fixed rate long-term debt are established using discounted cash flow analyses, based on the Group's current incremental borrowing rates for similar types of borrowing arrangements. The carrying amount of the Group's variable rate long-term debt approximates fair value. The estimated fair value of all long-term debt at June 30, 2012 and 2011, was approximately \$460,940,000 and \$453,564,000, respectively.

**14. Temporarily Restricted Net Assets**

At June 30, 2012 and 2011, temporarily restricted net assets are restricted for use, as follows:

	<u>2012</u>	<u>2011</u>
Hospital capital additions	\$ 14,003,000	\$ 16,939,000
Hospital operating programs	4,890,000	3,144,000
	<u>\$ 18,893,000</u>	<u>\$ 20,083,000</u>

**15. Subsequent Events**

The Group has evaluated the impact of subsequent events through September 24, 2012, representing the date at which the consolidated financial statements were issued.

## Supplementary Information



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## Report of Independent Auditors on Supplementary Information

Board of Trustees of  
Anne Arundel Health System, Inc.

Our audit was conducted for the purpose of forming an opinion on the June 30, 2012 consolidated financial statements taken as a whole. The June 30, 2012 supplementary consolidating information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, based on our audit and the report of other auditors, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*Ernst & Young LLP*

September 25, 2012

Anne Arundel Health System, Inc. and Subsidiaries

Supplementary Consolidating Balance Sheet

June 30, 2012

	Anne Arundel Health System, Inc.	Anne Arundel Medical Center, Inc. and Subsidiaries	Anne Arundel Health Care Enterprises, Inc.	Anne Arundel Real Estate Holding Company, Inc. and Subsidiaries	Cottage Insurance Company, Ltd.	AAHS Research Institute, Inc.	Physician Enterprise, LLC	Anne Arundel Medical Center Foundation, Inc.	Consolidating and Eliminating Entries		Consolidated
									Cottage Insurance Company, Ltd.	Other Subsidiaries	
<b>Assets</b>											
<b>Current assets:</b>											
Cash and cash equivalents	\$ 472,000	\$ 16,267,000	\$ 5,000	\$ 1,554,000	\$ -	\$ 21,000	\$ 447,000	\$ 3,124,000	\$ -	\$ -	\$ 21,890,000
Short-term investments	-	1,762,000	-	-	-	-	-	1,083,000	-	-	2,845,000
Current portion of assets whose use is limited	-	6,873,000	-	-	2,748,000	-	-	-	-	-	9,621,000
Patient receivables, net	-	56,468,000	-	-	-	-	4,313,000	-	-	-	60,781,000
Current portion of pledges receivable, net	-	-	-	-	-	-	-	4,706,000	-	-	4,706,000
Inventories	-	8,421,000	85,000	-	-	-	-	-	-	-	8,506,000
Prepaid expenses and other current assets	-	46,616,000	1,831,000	1,252,000	36,000	10,000	262,000	13,000	(5,320,000)	(34,312,000) <sup>(1)(4)</sup>	10,388,000
<b>Total current assets</b>	<b>472,000</b>	<b>136,407,000</b>	<b>1,921,000</b>	<b>2,806,000</b>	<b>2,784,000</b>	<b>31,000</b>	<b>5,022,000</b>	<b>8,926,000</b>	<b>(5,320,000)</b>	<b>(34,312,000)</b>	<b>118,737,000</b>
Property and equipment	-	628,741,000	8,839,000	131,515,000	-	67,000	-	247,000	-	-	769,409,000
Less accumulated depreciation and amortization	-	(221,486,000)	(5,468,000)	(32,841,000)	-	(37,000)	-	(209,000)	-	-	(260,041,000)
<b>Net property and equipment</b>	<b>-</b>	<b>407,255,000</b>	<b>3,371,000</b>	<b>98,674,000</b>	<b>-</b>	<b>30,000</b>	<b>-</b>	<b>38,000</b>	<b>-</b>	<b>-</b>	<b>509,368,000</b>
<b>Other assets:</b>											
Investments	-	202,035,000	-	-	-	-	-	1,583,000	-	-	203,618,000
Investments in joint ventures	-	-	1,283,000	4,135,000	-	-	-	-	-	-	5,418,000
Pledges receivable, net	-	-	-	-	-	-	-	9,936,000	-	-	9,936,000
Assets whose use is limited	-	34,235,000	-	-	24,395,000	-	-	13,220,000	-	-	71,850,000
Deferred debt issue costs, net	-	7,061,000	-	374,000	-	-	-	-	-	-	7,435,000
Beneficial interest in net assets of AAMC Foundation, Inc.	-	30,811,000	-	-	-	-	-	-	-	(30,811,000) <sup>(7)</sup>	-
Restricted collateral for interest rate swap contracts	-	78,505,000	-	-	-	-	-	-	-	-	78,505,000
Investment in subsidiaries and other assets	348,397,000	17,710,000	-	-	8,730,000	-	1,224,000	322,000	-	(364,500,000) <sup>(1)(2)(4)</sup>	11,883,000
<b>Total assets</b>	<b>\$ 348,869,000</b>	<b>\$ 914,019,000</b>	<b>\$ 6,575,000</b>	<b>\$ 105,989,000</b>	<b>\$ 35,909,000</b>	<b>\$ 61,000</b>	<b>\$ 6,246,000</b>	<b>\$ 34,025,000</b>	<b>\$ (5,320,000)</b>	<b>\$ (429,623,000)</b>	<b>\$ 1,016,750,000</b>

Anne Arundel Health System, Inc. and Subsidiaries  
Supplementary Consolidating Balance Sheet (continued)

June 30, 2012

	Anne Arundel Health System, Inc.	Anne Arundel Medical Center, Inc. and Subsidiaries	Anne Arundel Health Care Enterprises, Inc.	Anne Arundel Real Estate Holding Company, Inc. and Subsidiaries	Cottage Insurance Company, Ltd.	AAHS Research Institute, Inc.	Physician Enterprise, LLC	Anne Arundel Medical Center Foundation, Inc.	Consolidating and Eliminating Entries		Consolidated
									Cottage Insurance Company, Ltd.	Other Subsidiaries	
<b>Liabilities and net assets</b>											
<b>Current liabilities:</b>											
Accounts payable	\$ -	\$ 22,026,000	\$ 7,920,000	\$ 1,062,000	\$ 5,404,000	\$ 3,751,000	\$ 21,172,000	\$ 2,591,000	\$ (5,320,000)	\$ (33,792,000) <sup>(1)</sup>	\$ 24,814,000
Accrued salaries, wages, and benefits	-	25,322,000	980,000	-	-	-	3,282,000	-	-	-	29,584,000
Other accrued expenses	-	16,799,000	10,000	939,000	3,562,000	-	-	623,000	-	-	21,933,000
Current portion of long-term debt and capital lease obligations	-	5,964,000	-	3,748,000	-	-	-	-	-	(520,000) <sup>(4)</sup>	9,192,000
Advances from third-party payors	-	26,357,000	-	-	-	-	-	-	-	-	26,357,000
<b>Total current liabilities</b>	<b>-</b>	<b>96,468,000</b>	<b>8,910,000</b>	<b>5,749,000</b>	<b>8,966,000</b>	<b>3,751,000</b>	<b>24,454,000</b>	<b>3,214,000</b>	<b>(5,320,000)</b>	<b>(34,312,000)</b>	<b>111,880,000</b>
<b>Long-term debt and capital lease obligations, less current portion and unamortized original issue discount</b>	<b>-</b>	<b>333,497,000</b>	<b>-</b>	<b>90,795,000</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(5,718,000) <sup>(4)</sup></b>	<b>418,574,000</b>
Interest rate swap contracts	-	82,797,000	-	-	-	-	-	-	-	-	82,797,000
Accrued pension liability	-	35,459,000	-	-	-	-	-	-	-	-	35,459,000
Other long-term liabilities	-	11,000	-	10,384,000	16,870,000	-	2,291,000	-	-	(10,384,000) <sup>(1)</sup>	19,172,000
<b>Total liabilities</b>	<b>-</b>	<b>548,232,000</b>	<b>8,910,000</b>	<b>106,928,000</b>	<b>25,836,000</b>	<b>3,751,000</b>	<b>26,745,000</b>	<b>3,214,000</b>	<b>(5,320,000)</b>	<b>(50,414,000)</b>	<b>667,882,000</b>
<b>Net assets:</b>											
Unrestricted	318,414,000	335,332,000	(2,335,000)	(939,000)	10,073,000	(3,690,000)	(20,499,000)	1,015,000	-	(318,958,000) <sup>(2)(7)</sup>	318,413,000
Temporarily restricted	18,893,000	18,893,000	-	-	-	-	-	18,893,000	-	(37,786,000) <sup>(2)(7)</sup>	18,893,000
Permanently restricted	11,562,000	11,562,000	-	-	-	-	-	10,903,000	-	(22,465,000) <sup>(2)(7)</sup>	11,562,000
<b>Total net assets</b>	<b>348,869,000</b>	<b>365,787,000</b>	<b>(2,335,000)</b>	<b>(939,000)</b>	<b>10,073,000</b>	<b>(3,690,000)</b>	<b>(20,499,000)</b>	<b>30,811,000</b>	<b>-</b>	<b>(379,209,000)</b>	<b>348,868,000</b>
<b>Total liabilities and net assets</b>	<b>\$ 348,869,000</b>	<b>\$ 914,019,000</b>	<b>\$ 6,575,000</b>	<b>\$ 105,989,000</b>	<b>\$ 35,909,000</b>	<b>\$ 61,000</b>	<b>\$ 6,246,000</b>	<b>\$ 34,025,000</b>	<b>\$ (5,320,000)</b>	<b>\$ (429,623,000)</b>	<b>\$ 1,016,750,000</b>



Anne Arundel Health System, Inc. and Subsidiaries

Supplementary Consolidating Schedule of Revenues, Expenses, Gains, and Losses

June 30, 2012

	Anne Arundel Health System, Inc.	Anne Arundel Medical Center, Inc. and Subsidiaries	Anne Arundel Health Care Enterprises, Inc.	Anne Arundel Real Estate Holding Company, Inc. and Subsidiaries	Cottage Insurance Company, Ltd.	AAHS Research Institute, Inc.	Physician Enterprise, LLC	Anne Arundel Medical Center Foundation, Inc.	Consolidating and Eliminating Entries		Consolidated
									Cottage Insurance Company, Ltd.	Other Subsidiaries	
Operating revenue:											
Net patient service revenue	\$ -	\$ 498,647,000	\$ -	\$ -	\$ -	\$ -	\$ 52,242,000	\$ -	\$ -	\$ -	\$ 550,889,000
Other operating revenue	1,301,000	15,804,000	19,308,000	18,777,000	4,012,000	1,192,000	15,446,000	-	(4,012,000)	(44,145,000) <sup>(1)(4)</sup>	27,683,000
Total operating revenue	1,301,000	514,451,000	19,308,000	18,777,000	4,012,000	1,192,000	67,688,000	-	(4,012,000)	(44,145,000)	578,572,000
Operating expenses:											
Salaries and wages	\$ -	\$ 177,121,000	\$ 13,055,000	\$ -	\$ -	\$ 1,066,000	\$ 35,321,000	\$ 799,000	\$ -	\$ (1,865,000) <sup>(3)</sup>	\$ 225,497,000
Employee benefits	-	37,896,000	2,723,000	-	-	234,000	3,204,000	176,000	-	(410,000) <sup>(3)</sup>	43,823,000
Medical supplies and drugs	-	113,687,000	45,000	1,000	-	15,000	2,312,000	19,000	-	-	116,079,000
Purchased services	1,119,000	89,296,000	3,528,000	10,372,000	2,488,000	495,000	26,590,000	1,117,000	(4,012,000)	(41,744,000) <sup>(3)</sup>	89,249,000
Professional fees	-	15,421,000	-	-	-	9,000	365,000	-	-	(29,000) <sup>(3)</sup>	15,766,000
Depreciation and amortization	-	29,972,000	1,098,000	4,552,000	-	13,000	-	1,000	-	-	35,636,000
Interest	-	16,894,000	-	1,429,000	-	-	-	-	-	(97,000) <sup>(4)</sup>	18,226,000
Provision for bad debts	-	20,664,000	-	-	-	-	2,890,000	-	-	-	23,554,000
Total operating expenses	1,119,000	500,951,000	20,449,000	16,354,000	2,488,000	1,832,000	70,682,000	2,112,000	(4,012,000)	(44,145,000)	567,830,000
Operating income (loss)	182,000	13,500,000	(1,141,000)	2,423,000	1,524,000	(640,000)	(2,994,000)	(2,112,000)	-	-	10,742,000
Other income (loss):											
Investment income, net	-	6,137,000	-	42,000	1,612,000	-	-	54,000	-	-	7,845,000
Income (Loss) from joint ventures and other, net	(35,261,000)	966,000	367,000	-	-	-	-	-	-	35,261,000 <sup>(5)</sup>	1,333,000
Change in unrealized gains (losses) on trading securities, net	-	(3,470,000)	-	-	(776,000)	-	-	(99,000)	-	-	(4,345,000)
Realized and unrealized losses on interest rate swap contracts, net	-	(50,654,000)	-	-	-	-	-	-	-	-	(50,654,000)
Total other income, net	(35,261,000)	(47,021,000)	367,000	42,000	836,000	-	-	(45,000)	-	35,261,000	(45,821,000)
Revenues and gains (less than) in excess of expenses	\$ (35,079,000)	\$ (33,521,000)	\$ (774,000)	\$ 2,465,000	\$ 2,360,000	\$ (640,000)	\$ (2,994,000)	\$ (2,157,000)	\$ -	\$ 35,261,000	\$ (35,079,000)

Anne Arundel Medical Center, Inc. and Subsidiaries

Supplementary Consolidating Balance Sheet

June 30, 2012

	Anne Arundel Medical Center, Inc.	Anne Arundel Health Care Services, Inc.	Anne Arundel General Treatment Services, Inc.	Consolidating and Eliminating Entries	Consolidated
<b>Assets</b>					
<b>Current assets:</b>					
Cash and cash equivalents	\$ 4,507,000	\$ 11,759,000	\$ 1,000	\$ -	\$ 16,267,000
Short-term investments	1,762,000	-	-	-	1,762,000
Current portion of assets whose use is limited	6,873,000	-	-	-	6,873,000
Patient receivables, net	53,070,000	2,875,000	523,000	-	56,468,000
Inventories	8,421,000	-	-	-	8,421,000
Due from affiliates, net	39,633,000	25,073,000	323,000	(25,396,000) <sup>(1)</sup>	39,633,000
Prepaid expenses and other current assets	6,878,000	102,000	3,000	-	6,983,000
<b>Total current assets</b>	<b>121,144,000</b>	<b>39,809,000</b>	<b>850,000</b>	<b>(25,396,000)</b>	<b>136,407,000</b>
Property and equipment	595,873,000	27,339,000	5,529,000	-	628,741,000
Less accumulated depreciation and amortization	(196,883,000)	(21,611,000)	(2,992,000)	-	(221,486,000)
<b>Net property and equipment</b>	<b>398,990,000</b>	<b>5,728,000</b>	<b>2,537,000</b>	<b>-</b>	<b>407,255,000</b>
<b>Other assets:</b>					
Investments	202,035,000	-	-	-	202,035,000
Assets whose use is limited	34,235,000	-	-	-	34,235,000
Deferred debt issue costs, net	7,061,000	-	-	-	7,061,000
Beneficial interest in net assets of					
Anne Arundel Medical Center Foundation, Inc.	30,811,000	-	-	-	30,811,000
Notes receivable from affiliate	5,718,000	-	-	-	5,718,000
Restricted collateral for interest rate swap contracts	78,505,000	-	-	-	78,505,000
Investments in subsidiaries and other assets, net	59,192,000	27,000	-	(47,227,000) <sup>(2)</sup>	11,992,000
<b>Total assets</b>	<b>\$ 937,691,000</b>	<b>\$ 45,564,000</b>	<b>\$ 3,387,000</b>	<b>\$ (72,623,000)</b>	<b>\$ 914,019,000</b>

Anne Arundel Medical Center, Inc. and Subsidiaries  
Supplementary Consolidating Balance Sheet (continued)

June 30, 2012

	Anne Arundel Medical Center, Inc.	Anne Arundel Health Care Services, Inc.	Anne Arundel General Treatment Services, Inc.	Consolidating and Eliminating Entries	Consolidated
<b>Liabilities and net assets</b>					
<b>Current liabilities:</b>					
Accounts payable	\$ 20,302,000	\$ 1,690,000	\$ 34,000	\$ —	\$ 22,026,000
Accrued salaries, wages, and benefits	25,322,000	—	—	—	25,322,000
Other accrued expenses	16,799,000	—	—	—	16,799,000
Current portion of long-term debt and capital lease obligations	5,964,000	—	—	—	5,964,000
Intercompany payables	25,396,000	—	—	(25,396,000) <sup>(1)</sup>	—
Advances from third-party payors	26,357,000	—	—	—	26,357,000
<b>Total current liabilities</b>	<b>120,140,000</b>	<b>1,690,000</b>	<b>34,000</b>	<b>(25,396,000)</b>	<b>96,468,000</b>
Long-term debt and capital lease obligations, less current portion and unamortized original issue discount	333,497,000	—	—	—	333,497,000
Interest rate swap contracts	82,797,000	—	—	—	82,797,000
Accrued pension liability	35,459,000	—	—	—	35,459,000
Other long-term liabilities	11,000	—	—	—	11,000
<b>Total liabilities</b>	<b>571,904,000</b>	<b>1,690,000</b>	<b>34,000</b>	<b>(25,396,000)</b>	<b>548,232,000</b>
<b>Net assets:</b>					
Unrestricted	335,332,000	43,874,000	3,353,000	(47,227,000) <sup>(2)</sup>	335,332,000
Temporarily restricted	18,893,000	—	—	—	18,893,000
Permanently restricted	11,562,000	—	—	—	11,562,000
<b>Total net assets</b>	<b>365,787,000</b>	<b>43,874,000</b>	<b>3,353,000</b>	<b>(47,227,000)</b>	<b>365,787,000</b>
<b>Total liabilities and net assets</b>	<b>\$ 937,691,000</b>	<b>\$ 45,564,000</b>	<b>\$ 3,387,000</b>	<b>\$ (72,623,000)</b>	<b>\$ 914,019,000</b>

Anne Arundel Medical Center, Inc. and Subsidiaries

Supplementary Consolidating Schedule of Revenues, Expenses, Gains, and Losses

June 30, 2012

	Anne Arundel Medical Center, Inc.	Anne Arundel Health Care Services, Inc.	Anne Arundel General Treatment Services, Inc.	Consolidating and Eliminating Entries	Consolidated
Operating revenue:					
Net patient service revenue	\$ 463,459,000	\$ 29,894,000	\$ 5,294,000	\$ —	\$ 498,647,000
Other operating revenue	25,689,000	85,000	35,000	(10,005,000) <sup>(3)</sup>	15,804,000
Total operating revenue	489,148,000	29,979,000	5,329,000	(10,005,000)	514,451,000
Operating expenses:					
Salaries and wages	177,121,000	4,923,000	2,934,000	(7,857,000) <sup>(3)</sup>	177,121,000
Employee benefits	37,896,000	1,083,000	645,000	(1,728,000) <sup>(3)</sup>	37,896,000
Medical supplies and drugs	112,310,000	1,140,000	283,000	(46,000) <sup>(3)</sup>	113,687,000
Purchased services	82,203,000	6,864,000	603,000	(374,000) <sup>(3)</sup>	89,296,000
Professional fees	8,939,000	6,443,000	39,000	—	15,421,000
Depreciation and amortization	27,759,000	2,065,000	148,000	—	29,972,000
Interest	16,894,000	—	—	—	16,894,000
Provision for bad debts	18,502,000	1,884,000	278,000	—	20,664,000
Total operating expenses	481,624,000	24,402,000	4,930,000	(10,005,000)	500,951,000
Operating income	7,524,000	5,577,000	399,000	—	13,500,000
Other income (loss):					
Investment income, net	6,136,000	1,000	—	—	6,137,000
Income from joint venture and other, net	6,943,000	—	1,000	(5,978,000) <sup>(5)</sup>	966,000
Change in unrealized gains on trading securities, net	(3,470,000)	—	—	—	(3,470,000)
Realized and unrealized losses on interest rate swap contracts, net	(50,654,000)	—	—	—	(50,654,000)
Total other income (loss), net	(41,045,000)	1,000	1,000	(5,978,000)	(47,021,000)
Revenues and gains (less than) in excess of expenses	\$ (33,521,000)	\$ 5,578,000	\$ 400,000	\$ (5,978,000)	\$ (33,521,000)

## Anne Arundel Health System, Inc. and Subsidiaries

### Supplementary Description of Consolidating and Eliminating Entries

1. To eliminate intercompany payables/receivables.
2. To eliminate investment in subsidiaries and related net asset accounts.
3. To eliminate intercompany income/expense generated from management fees, staffing contracts, captive insurance premiums, and operating leases.
4. To eliminate intercompany notes.
5. To eliminate income of wholly owned subsidiaries.
6. To eliminate intercompany revenue/expense for interest and other miscellaneous transactions.
7. To eliminate the Hospital's beneficial interest in Anne Arundel Medical Center Foundation, Inc.

