MARTIN O'MALLEY
GOVERNOR

ANTHONY G. BROWN LIEUTENANT GOVERNOR



RALPH S. TYLER COMMISSIONER

BETH SAMMIS
KAREN STAKEM HORNIG
Deputy Commissioners

P. RANDI JOHNSON
ASSOCIATE COMMISSIONER
Property & Casualty

200 St. Paul Street, Suite 2700 Baltimore, Maryland 21202 www.mdinsruance.state.md.us

Bulletin 09-29

Date

December 11, 2009

To:

Select Property and Casualty Insurers

Re:

Private Passenger Automobile Insurance Rate Guide

Homeowners Insurance Rate Guide

Pursuant to §19-112 of the Insurance Article, the Maryland Insurance Administration ("MIA") hereby requests that certain select personal lines property and casualty insurers provide information related to Homeowners (HO) and private passenger automobile ("PPA") insurance premiums. This information is necessary for the MIA to publish rate comparison guides for consumers. If you did not receive this bulletin directly from the MIA, no further action is required on your part.

The information to be submitted are the annual premiums effective as of February 1, 2010, based on the scenarios shown on the enclosed Premium Scenarios for each designated zip code/county (PPA).

Provide the requested information in the Excel spreadsheet, with the formatting explained in the attached Excel format write-up.

In order to expedite this process, email transmission is requested and preferable. No paper documents will be accepted. If unable to email, please send the information on a CD or diskette to:

Mr. Linas Glemza Property & Casualty Unit Maryland Insurance Administration 200 St Paul Street, Suite 2700 Baltimore, MD 21202 Property and Casualty Bulletin Page 2

If you have any questions, please contact Linas Glemza at (410) 468-2044, or by email at lglemza@mdinsurance.state.md.us.

Please provide this information no later than January 15, 2010. In addition, please refer to the next page for a listing of revisions to this premium comparison request.

Ralph S. Tyler Insurance Commissioner

Signature on File with Original

By:

P. Randi Johnson | Associate Commissioner Property & Casualty

Enclosures:

PPA Premium Scenarios
HO Premium Scenarios
PPA and HO Excel Format

SUMMARY OF REVISIONS - February 2010 edition

The following are new:

- 1) For all rate guides, all information must be submitted in one file. There should be ONLY one file. Clarifying language is made on Page 6, Item 4. Thus the premiums for each guide should be on their own spreadsheet tab (page), and the contact information must be on another spreadsheet tab (or page), within the same excel file.
- 2) Links and Macros Some submissions include macros. Please remove all macros prior to submission. In addition, some submissions include links (to other external spreadsheets). Please break these links prior to submission.
- 3) If your company has had no rate or rating rule changes since the last rate guide that would impact your premiums, please do the following:
 - a) Verify the contact information from your prior submission;
 - b) Rename the prior file and submit your information.

PPA Excel Format

All data must start in cell A2 of the spreadsheet. PLEASE use headers. Below lists the columns in which the data must be placed. <u>The placement of data must conform to this or the submission will be returned.</u> The data must be placed in the following columns:

Column (A)	<u>Description</u> NAIC Group Code
(B)	NAIC Company Code
(C)	Effective Date of rates (mm/dd/yyyy) for New Business
(D)	NAIC Company Name (NOT NAIC GROUP NAME)
(E)	Insert an asterisk (*) if credit history is used in rating, otherwise, leave blank.
(F)	Category of Risk (can vary by scenario). See page 1 of the <i>PPA Rate Guide Scenarios</i> . 1 - if Preferred/Better than average risk 2 - if Standard/Average risk
	3 - if Non-Standard/Below average risk
(G)	Scenario Code (1 through 12) As defined in the <i>PPA Rate Guide Scenarios.</i>
	As defined in the FFA Nate Guide Scendios.

For each scenario code:

(H)	Annual Premium for zip code 2	1502
(l) ´	Annual Premium for zip code 2	
(Ĵ)	Annual Premium for zip code 2	
(K)	Annual Premium for zip code 2	
(L)	Annual Premium for zip code 2	
(M)	Annual Premium for zip code 2	
(N)	Annual Premium for zip code 2	
(O)	Annual Premium for zip code 2	
(P)	Annual Premium for zip code 2	
(Q)	Annual Premium for zip code 2	
(R)	Annual Premium for zip code 2	
(S)	Annual Premium for zip code 2	
(T)	Annual Premium for zip code 2	
(U)	Annual Premium for zip code 2	
(V)	Annual Premium for zip code 2	
(VV)	Annual Premium for zip code 2	
(X)	Annual Premium for zip code 2	
(Y)	Annual Premium for zip code 2	
(Z)	Annual Premium for zip code 2	
(AA)	Annual Premium for zip code 2	0650
(AB)	Annual Premium for zip code 2	1601
(AC)	Annual Premium for zip code 2	1740
(AD)	Annual Premium for zip code 2	1804
(AE)	Annual Premium for zip code 2	1811

Homeowners Excel Format

All data must start in cell A2 of the spreadsheet. PLEASE use headers. Below lists the columns in which the data must be placed. <u>The placement of data must conform to this or the submission will be returned</u>. The data must be placed in the following columns:

Column (A) (B) (C) (D) (E) (F)	Description NAIC Group Code NAIC Company Code Effective Date of rates (mm/dd/yyyy) for New Business NAIC Company Name (NOT NAIC GROUP NAME) LEAVE BLANK Category of Risk (can vary by scenario). See page 1 of the Homeowners Rate Guide Scenarios. 1 - if Preferred/Better than average risk 2 - if Standard/Releave average risk if Nan Standard/Releave average risk
(G)	3 - if Non-Standard/Below average risk Scenario Code 1 through 6 as defined in the <i>Homeowners Rate Guide Scenarios</i> .

For Each scenario code:

Annual Premium for zip code 21502
Annual Premium for zip code 21401
Annual Premium for zip code 21218
Annual Premium for zip code 21117
Annual Premium for zip code 20678
Annual Premium for zip code 21629
Annual Premium for zip code 21157
Annual Premium for zip code 21921
Annual Premium for zip code 20603
Annual Premium for zip code 21613
Annual Premium for zip code 21701
Annual Premium for zip code 21550
Annual Premium for zip code 21014
Annual Premium for zip code 21044
Annual Premium for zip code 21620
Annual Premium for zip code 20855
Annual Premium for zip code 20769
Annual Premium for zip code 21617
Annual Premium for zip code 21853
Annual Premium for zip code 20650
Annual Premium for zip code 21601
Annual Premium for zip code 21740
Annual Premium for zip code 21804
Annual Premium for zip code 21811

DATA and FILE Requirements

Requirements:

- 1) ALL ENTRIES MUST IN NUMERIC FORMAT, except for Columns D and E. Column C should be formatted in date format.
- 2) For columns where rates are not available, please fill in "n/a". These columns start with Column (H) through as far as (AH) depending on the number of scenarios requested.
- 3) For the Premiums, use numeric format (zero decimal places). Round off to whole numbers.
- 4) All information MUST be in **one file**. Refer to the layout file.
- 5) Filing naming convention
 - a) File name should contain NAIC group code (or NAIC Company code if group code is zero). Using company name is an acceptable alternative.
 - b) File name should contain Feb10 or 0210 in it;
 - b) There are no other specific requirements for naming convention.
- 6) Spreadsheet detail requirements:
 - a) Arial font with font size of 12. Use default color of black;
 - b) Do not use 1000 separator (i.e. comma);
 - c) Premiums must be rounded to ZERO decimal places;
 - d) Do not use currency format;
 - e) Except for Company name and the asterisk for credit use, all other cells must be in numeric format. Do not use all caps for company name;
 - f) Do not submit formulas;
 - g) Row height is 12.75 (Excel default). Company name column width MUST be set to 34.14. Company name must fit within this setting. There are no specific width requirements for the remaining columns;
 - h) Do not activate "Wrap Text";
 - i) Do not use borders or colored/highlighted cells;
 - j) The Effective Date of Rates is to be formatted in date format.

For any other formatting issue, use the Excel default parameters.

7) We allow companies to submit disclaimers to their submissions. Due to space limitations, please keep it brief. Place disclaimers on the same spreadsheet page as the premiums. Do not place any symbols next to premiums to explain a disclaimer.

8) For the following information, create a new spreadsheet tab or page (not a file), and provide the following information (we encourage to name this tab Contact):

Column A - Type of Guide (pre-filled)

For each type of Guide (as contact info may vary).

Column B - Contact Name (Required)

Column C - Company Name (Required and must match the name on the spreadsheet page where the premiums are listed. Do not precede company name with the word The).

Column D - Company Address 1 (can also be Department name)

Column E - Company Address 2

Column F - City, State Zip (Note new format)

Column G - Contact Phone number (Required - Format must be xxx-xxx-xxxx)

Column H - Fax number (Optional)

Column I - Email address of contact name. DO NOT SUBMIT THIS In HTML format. Text only. (Required)

The following 2 items are required:

Column J - An 800/888/866 (toll free) that your company uses for customer/consumer inquiries (*Format must be xxx-xxx-xxxx*). Column K - website address for customer/consumer inquiries. DO NOT SUBMIT in HTML format. Text only. (*Format – do not use http://. Precede*

website name with www)

For column I, if your company does not have a phone number for this purpose, please use the phrase "See Yellow Pages".

PPA Rate Guide Scenarios February 2010

Provide premiums, with an **effective date of February 1, 2010 or after**, based on the below listed scenarios and instructions for each designated zip code (county, city/town) **by January 15, 2010**. Provide the requested information in the format listed below.

Provide annual premiums for the insurer's rating territory that most closely corresponds to the town or city limits or to the zip code designated for that county.

Counties for which forms are required; Designated cities or towns and Zip Codes:

County	City/Town	Zip Code
Allegany	Cumberland	21502
Anne Arundel	Annapolis	21401
Not Applicable	Baltimore City	21218
Baltimore	Owings Mills	21117
Calvert	Prince Frederick	20678
Caroline	Denton	21629
Carroll	Westminster	21157
Cecil	Elkton	21921
Charles	Waldorf	20603
Dorchester	Cambridge	21613
Frederick	Frederick (City)	21701
Garrett	Oakland	21550
Harford	Belair	21014
Howard	Columbia	21044
Kent	Chestertown	21620
Montgomery	Rockville	20855
Prince George's	Glenn Dale	20769
Queen Anne's	Centreville	21617
Somerset	Princess Anne	21853
St. Mary's	Leonardtown	20650
Talbot	Easton	21601
Washington	Hagerstown	21740
Wicomico	Salisbury	21804
Worcester	Berlin	21811

If your company has multiple tiers, determine tier placement by the information provided in the rating scenarios. If a scenario does not provide sufficient information for tier placement, place the subject of the scenario in the middle or standard tier. Reference date point for surcharges and other date related items is August 1, 2009.

The following abbreviations are used in this form:

- "COMP" means comprehensive or other than collision coverage;
- "PIP" means personal injury protection; and
- "UM" means uninsured motorist coverage.
- "COLL" means collision coverage

Scenarios: For each scenario listed, provide the <u>total annual policy premium</u> (rounded off to whole dollars) in the format shown on the enclosed "PPA Excel Format". The scenarios use ISO 10 digit VIN's. If you do not use ISO VIN's, use comparable VIN's as appropriate. Otherwise, do not modify the scenarios.

Scenario 1:	Age 23. Rents an apartment. Do not apply companion policy discount.
Young Single	Drives a 2003 Honda CR-V EX UTL4x4 VIN SHSRD78803
Male	If credit is used to determine premium, then calculate as if there was no credit history.
	Drives 15 miles each day total for work. Drives 15,000 miles annually.
	No accidents or violations in past 3 years.
	Liability \$20,000/\$40,000/\$15,000
	Full PIP \$2.500
	UM \$20,000/\$40,000/\$15,000
	COMP \$250 deductible

	COLL \$500 deductible
Scenario 2: Young Single Female	Age 23. Rents an apartment. Do not apply companion policy discount. Drives a 2003 Jeep Liberty Limited UTL4x4 4DR VIN 1J4DL58K03 If credit is used to determine premium, then calculate as if there was no credit history. Drives 35 miles each way to/from work. Drives 15,000 miles annually. Speeding ticket 19 months – 10 miles over the speed limit. Liability \$20,000/\$40,000/\$15,000 Full PIP \$2,500 UM \$20,000/\$40,000/\$15,000 COMP \$250 deductible COLL \$500 deductible
Scenario 3: Single Male	Age 30 Homeowner. Apply a companion homeowners policy discount. Drives a 2006 Subaru Forester 2.5x Premium AWD VIN JF1SG65606 If credit is used to determine premium, then calculate as if the driver has no credit history. Drives 50 miles each day total for work. Drives 25,000 miles annually. No accidents or violations in past 3 years. Liability \$100,000/\$300,000/\$50,000 Limited PIP \$2,500 UM \$100,000/\$300,000/\$50,000 COMP \$250 deductible COLL \$500 deductible
Scenario 4: Single Female	Age 30 Homeowner. Apply a companion homeowners policy discount. Drives a 2007 Toyota Prius HCHBK VIN JTDKB20U07 If credit is used to determine premium, then calculate as if the driver has the best credit history. Drives 20 miles each way to/from work and 15,000 miles annually. No accidents or violations in the past 3 years. Liability \$100,000/\$300,000/\$50,000 Limited PIP \$2,500 UM \$100,000/\$300,000/\$50,000 COMP \$250 deductible COLL \$500 deductible
Scenario 5: Single Male	Age 50. Homeowner. Apply a companion homeowners policy discount. Drives a 2005 Ford F-250 4x4 4DR VIN 1FTDW21505 Drives 60 miles each day total for work – business use. Drives 25,000 miles annually. Second vehicle – 1990 Camaro RS Convertible VIN 1G1FP33E0L Pleasure use only – drives 3000 miles per year. Garage kept If credit is used to determine premium, then calculate as if the driver has the best credit history. No accidents or violations in past 3 years. Liability \$100,000/\$300,000/\$50,000 Limited PIP \$2,500 UM \$100,000/\$300,000/\$50,000 COMP \$250 deductible COLL \$500 deductible

Scenario 6: Senior Citizen Age 65. Homeowner. Apply a companion homeowners policy discount.

Drives a 2001 Buick Regal GSW SED 4DR VIN 2G4WF55101

Single Male Drives 5000 miles a year

If credit is used to determine premium, then calculate as if the driver has the best credit history.

Retired - Pleasure use only.

No accidents or violations in past 3 years. Liability \$100,000/\$300,000/\$50,000

Limited PIP \$2,500

UM \$100,000/\$300,000/\$50,000

COMP \$250 deductible COLL \$500 deductible

Scenario 7: Senior Citizen

Single Female

Age 65. Does not own a home. Do not apply any companion policy discount.

Drives a 2004 Honda Accord Coupe LX VIN 1HGCM71304

If credit is used to determine premium, then calculate as if the driver has the best credit history.

Retired – Pleasure use only – drives 5000 miles annually.

No accidents or violations in past 3 years. Liability \$100,000/\$300,000/\$50,000

Limited PIP \$2.500

UM \$100,000/\$300,000/\$50,000

COMP \$250 deductible COLL \$500 deductible

Scenario 8: Family Rate

Premiums given should include coverage for 2 vehicles and 3 drivers, with a multi-car discount and a companion homeowners discount, where available.

Married Male

Age 45

Drives a 2002 Jeep Grand Cerokee UTL4x2 4DR VIN 1J8GX48S02

If credit is used to determine premium, then calculate as if the driver has the best credit history.

Drives 30 miles each way to/from work. Drives 20,000 miles annually.

No accidents or violations in past 3 years. Liability \$250,000/\$500,000/\$100,000

Limited PIP \$2,500

\$250,000/\$500,000/\$100,000

COMP \$250 deductible COLL \$500 deductible

Married Female

Age 45

UM

Drives a 2005 Dodge Caravan SE 4x2 VIN 1D4FP25R05

If credit is used to determine premium, then calculate as if the driver has the best credit history.

Drives 15 miles each day total for work. Drives 15,000 miles annually.

No accidents or violations in past 3 years. Liability \$250,000/\$500,000/\$100,000

Limited PIP \$2,500

UM \$250,000/\$500,000/\$100,000

COMP \$250 deductible COLL \$500 deductible

Young Single Male

Age 17

Does not have his own vehicle—he is an occasional driver of the 2005 Dodge.

Has 1 year of driving experience. Took a driver training course.

Has a B average in school.

Speeding ticket 6 months ago – 10 miles over the speed limit.

Scenario 9: Family Rate

Premiums given should include coverage for 2 vehicles and 2 drivers, with a multi-car discount and a companion homeowners discount, where available.

Married Male Age 35. Homeowner.

Drives a 2004 Dodge Durango LTD UTL4x4 4DR VIN 1D8HB58D04

If credit is used to determine premium, then calculate as if the driver has the best credit history.

Drives 45 miles each day total for work. Drives 35,000 miles annually. Self-employed.

No accidents or violations in past 3 years. Liability \$250.000/\$500.000/\$100.000

Limited PIP \$2,500

UM S

\$250,000/\$500,000/\$100,000

COMP \$250 deductible COLL \$500 deductible

Married Female Age 32. Homeowner.

Drives a 2005 Nissan Altima 4DR VIN 1N4AL11D05

If credit is used to determine premium, then calculate as if the driver has the best credit history.

Drives 10 miles each way to/from work. Drives 15,000 miles annually.

No accidents or violations in past 3 years. Liability \$250,000/\$500,000/\$100,000

Limited PIP \$2,500

UM \$250.00

\$250,000/\$500,000/\$100,000

COMP \$250 deductible COLL \$500 deductible

Two children under age 12

Scenario 10: Family Rate

Premiums given should include coverage for 2 vehicles and 2 drivers, with a multi-car discount and a companion homeowners discount, where available.

Married Male Age 26. Homeowner.

Drives a 2004 Chevrolet S-10 PKP 4x4 4DR VIN 1GCHT13X04

If credit is used to determine premium, then calculate as if the driver has the best credit history.

Drives 10 miles each way to/from work. Drives 20,000 miles annually.

No accidents or violations in past 3 years. Liability \$250.000/\$500.000/\$100.000

Limited PIP \$2,500

UM \$250,000/\$500,000/\$100,000

COMP \$250 deductible COLL \$500 deductible

Married Female Age 24. Homeowner.

Drives a 2006 Toyota Sienna Wag 4x2 VIN 5TDZA23C06

If credit is used to determine premium, then calculate as if the driver has the best credit history.

Does not work, but drives locally about 5,000 miles annually.

No accidents or violations in past 3 years. Liability \$250,000/\$500,000/\$100,000

Limited PIP \$2,500

UM \$250,000/\$500,000/\$100,000

COMP \$250 deductible COLL \$500 deductible

One child under age 2.

Scenario 11: Family Rate

Premiums given should include coverage for 2 vehicles and 2 drivers, with a multi-car discount. Do not apply a companion policy discount.

Married Male Age 29. Rents a home.

Drives a 2000 Chevrolet Silverado 1500 PKP 4x2 2DR VIN 1GCCC14V0Y

If credit is used to determine premium, then calculate as if the driver has no credit history.

Drives 20 miles each way to/from work. Drives 15,000 miles annually.

No accidents or violations in past 3 years. Liability \$20,000/\$40,000/\$15,000

Liability \$20,00

Limited PIP \$2,500

\$20,000/\$40,000/\$15,000

COMP \$250 deductible COLL \$500 deductible

Married Female Age 29. Rents a home.

Drives a 2000 Ford Taurus SE WAG 4DR VIN 1FAFP58S0Y

If credit is used to determine premium, then calculate as if the driver has no credit history.

Works part time, but drives 5,000 miles annually.

No accidents or violations in past 3 years.

Liability

\$20,000/\$40,000/\$15,000

Limited PIP \$2,500

UM

UM

\$20,000/\$40,000/\$15,000

COMP

\$250 deductible \$500 deductible

Two children under age 12

Scenario 12: Family Rate

Premiums given should include coverage for 2 vehicles and 2 drivers, with a multi-car discount and a companion homeowners discount, where available.

Married Male Age 39. Homeowner.

Drives a 2008 Chevy Tahoe Hybrid UTL 4x4 4DR VIN 1GN0K13508

If credit is used to determine premium, then calculate as if the driver has the worst credit history.

Drives 30 miles each way to/from work. Drives 35,000 miles annually. Self-employed.

One at fault accident 15 months ago – paid claim in excess of \$10,000.

Liability \$100,000/\$300,000/\$50,000

Limited PIP \$2,500

Limited PIP \$2,500 UM \$100.0

\$100,000/\$300,000/\$50,000

COMP

\$250 deductible

COLL

\$500 deductible

Married Female Age 39. Homeowner.

Drives a 2005 Toyota Camry VIN 4T1BE30K15

If credit is used to determine premium, then calculate as if the driver has the worst credit history.

Does not work, but drives locally about 5000 miles annually.

No accidents or violations in past 3 years.

Liability

\$100,000/\$300,000/\$50,000

Limited PIP \$2,500

UM

\$100,000/\$300,000/\$50,000

COMP

\$250 deductible

COLL

\$500 deductible

Two children under age 14.

Homeowners Rate Guide Scenarios - February 2010

city/town) by January 15, 2010. Provide the requested information in the Excel spreadsheet format as shown on the enclosed "Homeowners Excel Format" in Provide premiums, with an effective date of February 1, 2010 or after, based on the attached scenarios and instructions for each designated zipcode (county,

Provide annual premiums for the insurer's rating territory that most closely corresponds to the county/city or to the zip code designated for that county/city. Provide the total policy premium for each rating scenario for the noted geographic locations.

Provide coverage under Special Form HO-3. Dollar values indicated in the scenarios are "insured for" values. If Special Form HO-3 is not offered by the company, than report rates for the company's most comparable coverage. Explain the details of the substitution. Attach an addendum if necessary.

If your company has multiple tiers, determine tier placement by the information provided in the rating scenarios. If a scenario does not provide sufficient information for tier placement, place the subject of the scenario in the middle or standard tier.

Calculate the homeowners, condominium, and renters premiums without applying any discounts or surcharges.

Water & Sewer Endorsement: Provide the maximum limit of coverage offered and the premium associated with that limit pursuant to §19-201.

Please round off to whole dollars.

Scenarios 1 - 4: Homeowners Policy Scenarios

Rate all Scenarios using 1 to 2 Family Units

Zip Code / County Scenario 1	Scenario 1	Scenario 2	Scenario 3	Scenario 4
21502 - Allegany	Home Value - 175,000	Home Value - 275,000	Home Value - 300,000	Home Value - 400,000
,)	Frame	Frame	Masonry	Frame
	Protection Class 5	Protection Class 5	Protection Class 5	Protection Class 5
	Replacement Cost - Contents			
	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 - Deductible
	Water & Sewer Endorsement			
	\$100,000 Liability	\$100,000 Liability	\$300,000 Liability	\$300,000 Liability

Home Value – 400,000 Frame Protection Class 5 Intents Replacement Cost - Contents \$1,000 – Deductible Water & Sewer Endorsement \$300,000 Liability	Home Value – 200,000 Frame Protection Class 1 Replacement Cost - Contents \$1,000 – Deductible Water & Sewer Endorsement \$300,000 Liability	Home Value - 400,000 Frame Protection Class 5 Intents Replacement Cost - Contents \$1,000 - Deductible Water & Sewer Endorsement \$300,000 Liability	Home Value - 400,000 Frame Protection Class 5 Replacement Cost - Contents \$1,000 - Deductible Water & Sewer Endorsement \$300,000 Liability
Home Value - 350,000 Masonry Protection Class 5 Replacement Cost - Contents \$1,000 - Deductible Water & Sewer Endorsement \$300,000 Liability	Home Value - 200,000 Masonry Protection Class 1 Replacement Cost - Contents \$1,000 - Deductible Water & Sewer Endorsement \$300,000 Liability	Home Value - 300,000 Masomy Protection Class 5 Replacement Cost - Contents \$1,000 - Deductible Water & Sewer Endorsement \$300,000 Liability	Home Value - 300,000 Masonry Protection Class 5 Replacement Cost - Contents \$1,000 - Deductible Water & Sewer Endorsement \$300,000 Liability
Home Value - 250,000 Frame Protection Class 5 Replacement Cost - Contents \$500 - Deductible Water & Sewer Endorsement \$100,000 Liability	Home Value - 150,000 Frame Protection Class 1 Replacement Cost - Contents \$500 - Deductible Water & Sewer Endorsement \$100,000 Liability	Home Value - 250,000 Frame Protection Class 5 Replacement Cost - Contents \$500 - Deductible Water & Sewer Endorsement \$100,000 Liability	Home Value - 275,000 Frame Protection Class 5 Replacement Cost - Contents \$500 - Deductible Water & Sewer Endorsement \$100,000 Liability
Home Value - 200,000 Frame Protection Class 5 Replacement Cost - Contents \$500 - Deductible Water & Sewer Endorsement \$100,000 Liability	Home Value - 100,000 Frame Protection Class 1 Replacement Cost - Contents \$500 - Deductible Water & Sewer Endorsement \$100,000 Liability	Home Value - 200,000 Frame Protection Class 5 Replacement Cost - Contents \$500 - Deductible Water & Sewer Endorsement \$100,000 Liability	Home Value - 175,000 Frame Protection Class 5 Replacement Cost - Contents \$500 - Deductible Water & Sewer Endorsement \$100,000 Liability
21401 - Anne Arundel	21218 - Baltimore City	21117- Baltimore County	20678 - Calvert

21629 - Caroline	Home Value - 175,000	Home Value - 275,000	Home Value - 300,000	Home Value - 400,000
	Frame	Frame	Masonry	Frame
-	Protection Class 5	Protection Class 5	Protection Class 5	Protection Class 5
	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
	\$500 - Deductible	\$500 - Deductible	81,000 - Deductible	\$1,000 – Deductible
	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
	\$100,000 Liability	\$100,000 Liability	\$300,000 Liability	\$300,000 Liability
21157 - Carroll	Home Value - 175,000	Home Value - 250,000	Home Value - 250,000	Home Value - 350,000
	Frame	Frame	Masonry	Frame
	Protection Class 5	Protection Class 5	Protection Class 5	Protection Class 5
	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
	\$100,000 Liability	\$100,000 Liability	4500,000 Lianling	\$300,000 Liability
21921 Cecil	Home Value - 125,000	Home Value - 200,000	Home Value - 300,000	Home Value - 350,000
	Frame	Frame	Masonry	Frame
	Protection Class 5	Protection Class 5	Protection Class 5	Protection Class 5
	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
	\$100,000 Liability	\$100,000 Liability	\$300,000 Liability	\$300,000 Liability
			000000	CCC C40
20603 Charles	Home Value - 100,000	Home Value - 200,000	Home Value - 200,000 Masonry	Home Value - 250,000
	Protection Class 5	Protection Class 5	Protection Class 5	Profection Class 5
	Renlacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Renlacement Cost - Contents
	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
	\$100,000 Liability	\$100,000 Liability	\$300,000 Liability	\$300,000 Liability
21613 - Dorchester	Home Value - 225,000	Home Value - 375,000	Home Value - 375,000	Home Value - 450,000
	Frame	Frame	Masonry	Frame
	Protection Class 5	Protection Class 5	Protection Class 5	Protection Class 5
	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 - Deductible
	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
	\$100,000 Elability	\$100,000 Elabinity	4000,000 Liability	4000,000 Exacting

21701 - Frederick	Home Value -150,000	Home Value - 250,000	Home Value - 250,000	Home Value - 300,000
	Protection Class 5	Protection Class 5	Protection Class 5 Renference Contents	Protection Class 5 Renlacement Cost - Contents
	Septacement Cost - Contents \$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
·	Water & Sewer Endorsement \$100,000 Liability	Water & Sewer Endorsement \$100,000 Liability	Water & Sewer Endorsement \$300,000 Liability	Water & Sewer Endorsement \$300,000 Liability
		•		
21550 - Garrett	Home Value - 175,000	Home Value - 275,000	Home Value - 300,000	Home Value - 400,000
	Frame	Frame	Masonry	Frame
	Protection Class 5	Protection Class 3	Protection Class 3 Deniscement Cost : Contents	Protection Class 3 Replacement Cost - Contents
	Replacement Cost - Contents \$500 - Deductible	S500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
	\$100,000 Liability	\$100,000 Liability	\$300,000 Liability	\$300,000 Liability
21014 - Harford	Home Value - 175,000	Home Value - 225,000	Home Value - 325,000	Home Value - 400,000
	Frame	Frame	Masonry	Frame
	ion Class 5	Protection Class 5	Protection Class 5	Protection Class 5
	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
	\$100,000 Liability	\$100,000 Liability	\$300,000 Liability	\$300,000 Liability
21044 - Howard	Home Value - 175,000	Home Value - 275,000	Home Value - 300,000	Home Value - 400,000
-	Frame	Frame	Masonry	Frame
	Protection Class 5	Protection Class 5	Protection Class 5	Protection Class 5
	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
	\$500 - Deductible	\$500 - Deductible	Mi-ton - Deductible	A1,000 – Deductible
	Water & Sewer Endorsement	water & Sewer Endorsement	water & Sewel Endorsement	Water & Sewer Endorsement
	\$100,000 Liability	\$100,000 Liability	\$500,000 Liability	#300,000 Liability
21620 - Kent	Home Value - 175,000	Home Value - 275,000	Home Value - 300,000	Home Value - 400,000.
	Frame	Frame	Masomy	Frame
	Protection Class 5	Protection Class 5	Protection Class 5	Protection Class 5
	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible Woter & Sewer Endorsement	\$1,000 - Deductible Water & Sewer Endorsement
	**************************************	water & Sewer Endorsement \$100,000 Liability	Water & Sewel Entropseniem \$300,000 Liability	\$300,000 Liability
	\$100,000 Liability	\$100,000 Liability	\$300,000 Liability	\$300,000 L

20855 - Montgomery	Home Value - 225,000	Home Value - 375,000	Home Value - 375,000	Home Value - 450,000
	Frame Protection Class 5	Frame Protection Class 5 Description	Masonry Protection Class 5 Replacement Cost - Contents	Frame Protection Class 5 Replacement Cost - Contents
	Replacement Cost - Contents \$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
	Water & Sewer Endorsement \$100,000 Liability	Water & Sewer Endorsement \$100,000 Liability	Water & Sewer Endorsement \$300,000 Liability	Water & Sewer Endorsement \$300,000 Liability
20769 - Prince	Home Value - 175,000	Home Value - 275,000	Home Value - 300,000	Home Value - 400,000
George's	Frame	Frame	Masonry Protection Close 5	Frame Destrotion Close &
	Protection Class 5 Renlacement Cost - Contents	Protection Class 3 Replacement Cost - Contents	Flotection Class 3 Replacement Cost - Contents	Replacement Cost - Contents
	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
,	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
	\$100,000 Liability	\$100,000 Liability	\$300,000 Liability	\$300,000 Liability
21617 – Queen Anne's	Home Value - 175,000	Home Value - 275,000	Home Value - 300,000	Home Value - 400,000
,	Frame	Frame	Masonry	Frame
	Protection Class 5	Protection Class 5	Protection Class 5	Protection Class 5
	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
	\$100,000 Liability	\$100,000 Liability	\$300,000 Liability	\$300,000 Liability
21853 - Somerset	Home Value - 175,000	Home Value - 275,000	Home Value - 300,000	Home Value - 400,000
	Frame	Frame	Masonry	Frame
	Protection Class 5	Protection Class 5	Protection Class 5	Protection Class 5
	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
	\$100,000 Liability	\$100,000 Liability	\$300,000 Liabinty	\$300,000 Liability
20650 St. Mary's	Home Value - 125,000	Home Value - 200,000	Home Value - 300,000	Home Value - 350,000
	Frame	Frame	Masoury	Frame
	Protection Class 5	Protection Class 5	Protection Class 5	Protection Class 5
	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement \$300,000 Liability	Water & Sewer Endorsement \$300.000 Liability
	(-6		

Frame Protection Class 5 Replacement Cost \$500 - Deductible Water & Sewer Er \$100,000 Liability Home Value - 175 Frame	Frame Protection Class 5 Replacement Cost - Contents \$500 - Deductible Water & Sewer Endorsement \$100,000 Liability	Frame	Masonry	Dromo
	n Class 5 nent Cost - Contents eductible Sewer Endorsement Liability			rianic
	nent Cost - Contents eductible Sewer Endorsement Liability	Protection Class 5	Protection Class 5	Protection Class 5
_	eductible Sewer Endorsement Liability	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
	Sewer Endorsement Liability	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
	Liability	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
		\$100,000 Liability	\$300,000 Liability	\$300,000 Liability
	Home Value - 175,000	Home Value - 275,000	Home Value - 300,000	Home Value - 400,000
ATIMIT		Frame	Masomy	Frame
Protection Class 5	n Class 5	Protection Class 5	Protection Class 5	Protection Class 5
Replacen	- Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
\$500 - De	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
Water &	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
\$100,000	\$100,000 Liability	\$100,000 Liability	\$300,000 Liability	\$300,000 Liability
21804 - Wicomico Home Va	Home Value - 100,000	Home Value - 200,000	Home Value - 200,000	Home Value - 250,000
Frame		Frame	Masonry	Frame
Protection	Protection Class 5	Protection Class 5	Protection Class 5	Protection Class 5
Replacen	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
\$500 - De	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
Water &	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement
\$100,000	\$100,000 Liability	\$100,000 Liability	\$300,000 Liability	\$300,000 Liability
21911 Worder Home Va	Home Value - 100 000	Home Value - 200 000	Home Value - 200 000	Home Value - 250 000
		Frame	Masonry	Frame
Protection	Protection Class 5	Protection Class 5	Protection Class 5	Protection Class 5
Replacen	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents	Replacement Cost - Contents
\$500 - De	\$500 - Deductible	\$500 - Deductible	\$1,000 - Deductible	\$1,000 – Deductible
Water &	Water & Sewer Endorsement	Water & Sewer Endorsement	Water & Sewer Endorsement \$300 000 Liability	water & Sewer Endorsement \$300 000 Liability
4100,000	Liaumy	#100,000 Liability		Carron Coologo

Scenario 5: Condominium Policy

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Scenario Detail by zip code	Replacement Cost for Coverage C Coverage C Amount = \$100,000 Protection Class 5 \$500 - Deductible \$300,000 Liability Loss Assessment Coverage \$5000	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability Loss Assessment Coverage \$5000	Replacement Cost for Coverage C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$100,000 Liability Loss Assessment Coverage \$5000	Replacement Cost for Coverage C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$100,000 Liability Loss Assessment Coverage \$5000
Zip Code / County	20769 - Prince George's	21617 – Queen Annes's	21853 - Somerset	20650 St Mary's
Scenario Detail by zip code	Replacement Cost for Coverage C Coverage C Amount = \$100,000 Protection Class 5 \$500 - Deductible \$300,000 Liability Loss Assessment Coverage	Replacement Cost for Coverage C C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$300,000 Liability Loss Assessment Coverage \$5000	Replacement Cost for Coverage C C Coverage C Amount = \$100,000 Protection Class 5 \$500 - Deductible \$300,000 Liability Loss Assessment Coverage \$5000	Replacement Cost for Coverage C C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$300,000 Liability Loss Assessment Coverage \$5000
Zip Code / County	20603 - Charles	21613 - Dorchester	21701 - Frederick	21550 - Garrett
Scenario Detail by zip code	Replacement Cost for Coverage C Coverage C Amount = \$100,000 Protection Class 5 \$500 - Deductible \$100,000 Liability Loss Assessment Coverage \$5000	Replacement Cost for Coverage C Coverage C Amount = \$100,000 Protection Class 5 \$500 - Deductible \$100,000 Liability Loss Assessment Coverage \$5000	Replacement Cost for Coverage C Coverage C Amount = \$100,000 Protection Class 1 \$500 - Deductible \$300,000 Liability Loss Assessment Coverage \$5000	Replacement Cost for Coverage C Coverage C Amount = \$100,000 Protection Class 5 \$500 - Deductible \$100,000 Liability Loss Assessment Coverage \$5000
Zip Code	21502 - Alleghany	21401 - Anne Arundel	21218- Baltimore City	21117 – Baltimore County

Zip Code / County	Scenario Detail by zip code	Zip Code / County	Scenario Detail by zip code	Zip Code / County	Scenario Detail by zip code
	Replacement Cost for Coverage C	21014 - Houford	Replacement Cost for Coverage	21601 Talbot	Replacement Cost for Coverage C
	Coverage C Amount = \$75,000 Protection Class 5	Hallolu	Coverage C Amount = \$75,000		Protection Class 5
	\$500 - Deductible		Protection Class 5		\$500 - Deductible
	\$100,000 Liability		\$500 - Deductible		\$100,000 Liability
	Loss Assessment Coverage \$5000		\$300,000 Liability		Loss Assessment Coverage \$5000
			Loss Assessment Coverage \$5000		
	Replacement Cost for Coverage C	21044 -	Replacement Cost for Coverage	21740	Replacement Cost for Coverage C
Caroline	Coverage C Amount = \$100,000	Howard	· U	Washington	Coverage C Amount = \$75,000
	Protection Class 5		Coverage C Amount = \$75,000		Protection Class 5
	\$500 - Deductible		Protection Class 5		\$500 - Deductible
	\$100,000 Liability		\$500 - Deductible		\$100,000 Liability
	Loss Assessment Coverage \$5000	-	\$300,000 Liability		Loss Assessment Coverage \$5000
			Loss Assessment Coverage		
			\$5000		
	Replacement Cost for Coverage C	21620 - Kent	Replacement Cost for Coverage	21804	Replacement Cost for Coverage C
	Coverage C Amount = \$75,000		ن ن	Wicomico	Coverage C Amount = \$75,000
	Protection Class 5		Coverage C Amount = \$75,000		Protection Class 5
	\$500 - Deductible		Protection Class 5		\$500 - Deductible
	\$100,000 Liability		\$500 - Deductible		\$100,000 Liability
	Loss Assessment Coverage \$5000		\$300,000 Liability		Loss Assessment Coverage \$5000
			Loss Assessment Coverage		
			\$5000		
	Replacement Cost for Coverage C	20855 -	Replacement Cost for Coverage	21811	Replacement Cost for Coverage C
	Coverage C Amount = \$75,000	Montgomery	ر ن	Worcester	Coverage C Amount = \$75,000
	Protection Class 5		Coverage C Amount = \$125,000	-	Protection Class 5
	\$500 - Deductible		Protection Class 5		\$500 - Deductible
	\$100,000 Liability		\$500 - Deductible		\$100,000 Liability
	Loss Assessment Coverage \$5000		\$300,000 Liability		Loss Assessment Coverage \$5000
			Loss Assessment Coverage		
			\$2000		

Scenario 6: Renters Policy

Rate all Scenarios using Frame Construction

Scenario Detail by zip code	Replacement Cost for Coverage C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$300,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability
Zip Code / County	20769 - Prince George's	21617 – Queen Anne's	21853 - Somerset	20650 St. Mary's
Scenario Detail by zip code	Replacement Cost for Coverage C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$300,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$300,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$300,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$300,000 Liability
Zip Code / County	20603 - Charles	21613 - Dorchester	21701 - Frederick	21550 - Garrett
Scenario Detail by zip code	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 1 \$500 - Deductible \$100,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability
Zip Code	21502 - Allegany	21401 - Anne Arundel	21218 - Baltimore City	21117- Baltimore County

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Scenario Detail by zip code	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability
Zip Code / County	21601 - Talbot	21740 - Washington	21804 - Wicomico	21811 - Worcester
Scenario Detail by zip code	Replacement Cost for Coverage C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$300,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$300,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$300,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$75,000 Protection Class 5 \$500 - Deductible \$300,000 Liability
Zip Code/ County	21014 - Harford	21044 - Howard	21620 - Kent	20855 - Montgomery
Scenario Detail by zip code	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 1 \$500 - Deductible \$100,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability	Replacement Cost for Coverage C Coverage C Amount = \$50,000 Protection Class 5 \$500 - Deductible \$100,000 Liability
Zip Code / County	20678 - Calvert	21629 - Caroline	21157- Carroll	21921 - Cecil