

PRODUCER LICENSING (P/C & L/H) ADVISORY BOARDS

Meeting Minutes

Meeting Date: June 11, 2019

Call to order: A joint meeting of the **Producer Licensing Life & Health Advisory Board** and the **Producer Licensing Property & Casualty Advisory Board** was held at the Maryland Insurance Administration on **June 11, 2019**. The meeting convened at **10:05 am** and was called to order by **William Donahue**.

Attendance was taken and MIA staff members were introduced. The covered topics and summaries are listed below.

Life/Health Advisory Board		
Last Name	First Name	Present (Yes/No)
Cohen	Stephanie	Yes
Timothy	Daniels	Yes
Frazier	Audrey	Yes
Huber	Cynthia	Yes
Kafes	Edward	No
Riley	James	Yes
Tegeler	Harvey	Yes
Wilson	Venus	Yes
Langrall Jr.	Clarke	Yes
Richards	Megan	No

Property/Casualty Advisory Board		
Last Name	First Name	Present (Yes/No)
Demetriou	Ted	Yes
Kellner	Laura	Yes
Langford	Rebekah	Yes
Mettee	Donald	Yes
Micciche	John	Yes
Moody II	Christopher	No
Pelkofsky	Richard	No
Quamina	Courtney	Yes
Slavin	Scott	Yes

Maryland Insurance Administration Staff Attendees:

Last Name	First Name
Bailey	Erica
Donahue	William
Grant	Beverly
Zitterbart	David
Gross	Jeff

Last Name	First Name
Brillante	Lorelei
Cole	Arica
Akinmade	Maryam
McNeil	Terrence

Meeting Topics and Summaries

Opening Remarks
William Donahue, Director of Producer Licensing, called the meeting to order and made a motion to approve the previous minutes. The motion was seconded and the motion passed. Erica Bailey, Associate Commissioner for Compliance and Enforcement gave opening remarks. William Donahue introduced guest speaker Kathea Smith, Assistant Dean of Academic Affairs and Student Services and Leslie Joyce, Philanthropy Officer of the University of Baltimore.
Guest Speaker: University of Baltimore/ Risk Management and Insurance Program
-Kathea Smith discussed the new program provided at the University of Baltimore (UB). UB is offering an opportunity for prospective students to earn a degree in Business Administration with a specialty in Risk Management and Insurance. -Leslie Joyce discussed the prerequisites for the program and how UB is able to assist its students. UB hopes to have students graduate at an accelerated rate. Joyce described how UB is a great school because of the individual assistance provided to each student. Joyce also discussed raising money for student scholarships. -Smith invites the PAB to a seven week training course, an advisory board at UB, and a part-time job opportunity as the Insurance Specialty Program Director at UB.
Legislative Update: Senate Bill 29

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William Donahue updates the PAB on the Senate Bill 29, which was signed into law on April 18, 2019. Senate Bill 29 requires that insurance producers complete Continuing Education (CE) 15 days prior to their license expiration and public adjusters complete CE 30 days prior to their expiration date. The law goes into effective January 1, 2020.

Lorelei Brillante, Education Analyst, provides information on Continuing Education (CE). The providers of CE are now required to submit evidence of course completion to the Commissioner within 10 days after completing the course. All vendors have been updated on the changes to CE. Brillante states that there will be BETA testing in order to ensure that all vendors are able to process CE information.

William Donahue introduces a change in policy for Title Insurance Producer Firms. Effective July 1, 2019, the biographical affidavit forms required for each controlling person and each trust money controller are no longer required. A Large Volume Correspondence and Bulletin will be created and sent out.

Pending Producer Advisory Changes

-Director Donahue presented a proposal to change Third Party Administrators (TPA) expiration dates. There are approximately 400 TPA licensees and all licenses expire June 30th of odd numbered year. The proposal will change the expiration dates to create a staggered renewal cycle.

-A possible legislative proposal was presented to change the nonresident licensing statute to require a nonresident to possess a valid home state license in order to obtain or maintain a nonresident. The commissioner will also be able to cancel a nonresident license if the home state license is no longer valid.

-Producer Advisory Board members will be asked to reapply for appointment to the board. A bulletin will be drafted and sent to each board member and placed on the MIA's website to fill any vacancies on the board.

Tentative PAB Meeting

The upcoming meeting dates are September 17, and December 20, 2019.

At 11:20 a.m. a motion was made to adjourn the meeting, seconded and the motion passed. The meeting was adjourned.