PRODUCER LICENSING (P/C & L/H) ADVISORY BOARDS
Meeting Minutes
Meeting Date: March 10, 2026

Call to order: A joint meeting of the **Producer Licensing Life & Health Advisory Board** and the **Producer Licensing Property & Casualty Advisory Board** was held virtually with the Maryland Insurance Administration on **March 10, 2026**. The meeting convened at **10:04 a.m.** and was called to order by **Shelley Taylor-Barnes**
Attendance was taken and MIA staff members were introduced. The covered topics and summaries are listed below.

Life/Health Advisory Board		
Last Name	**First Name**	**Present (Yes/No)**
Anderson	Marsha	Y
Cabrera	Vanessa	Y
Carter	Deedra	N
Daniels	Timothy	N
Klinger	Robert	Y
Melcher	Lynette	Y
Moreira	Roy	Y
Wilson	Venus	Y

Property/Casualty Advisory Board		
Last Name	**First Name**	**Present (Yes/No)**
Canceran	Annette	N
Conner	Sharon	N
Jones Jr.	Kenneth	N
Lader	Jennifer	Y
Lardeo	Danielle	Y
McPhillips	Randall	Y
Mattes	Peter	Y
Meier	Kristina	Y
Moynihan	Abby	Y
Papa	Michael	Y
Parker	Sarah	N
Ramond	Theresa	Y

Maryland Insurance Administration Staff Attendees:

Maryland Insurance Administration Staff Attendees
Mary Kwei, Associate Commissioner Market Regulation and Professional Licensing
Shelley Taylor-Barnes, Director of Professional Licensing
Lorelei Brillante, Assistant Director of Professional Licensing
Jeff Gross, Chief of Licensing Compliance and Management Initiatives
Ray Bennett, Senior Enforcement Officer
Maryam David, Assistant Chief, Title Enforcement Fraud and Enforcement Division
Arica Cole, Customer Service Supervisor

Meeting Topics and Summaries

Opening Remarks
Shelley Taylor- Barnes, Director of Professional Licensing made a motion to approve the December 10, 2025 meeting minutes. The motion was seconded and the motion passed.
Prometric's Exam Review Workshop - 2025 Summary Report (created by Prometric)
Shelley Taylor- Barnes opened the floor for the Advisory Board to share feedback on the Exam Review Workshop Summary Report. The Advisory Board provided feedback regarding their experiences with the examination questions. The Advisory board also shared their perspective on the examination and offered positive feedback and observations.

Prometric's 2025 Exam Demographic Report (created by Prometric)
The Advisory board discussed the demographic report and continued to share their thoughts regarding the exam demographics and passing rates. The Advisory board continued to make suggestions on how the passing rates can be increased. Suggestions include revising the Spanish examination questions, ensuring exam content aligns with entry level and current industry practices and exploring the use of artificial intelligence in the creation of exams questions.
New Maryland Draft Proposed Regulation- Exam Scores Valid 1 year
Shelley Taylor-Barnes discussed proposed regulatory changes regarding the exam score validation period, and length of time an application may remain pending. A copy of the drafted regulation was provided to the Advisory board for review. Taylor- Barnes then opened the floor for any questions or concerns related to the proposed regulation. There were no questions or concerns.
NAIC Updated Uniformed Applications
Shelley Taylor- Barmes provided an overview of the new National Association of Insurance Commissioners Uniformed application and highlighted several key changes. Some of the changes include a newly adopted uniformed application format, the requirement for non-U.S. citizens to submit citizenship documents at the time of renewal, as well as revisions to the background questions. Taylor- Barnes opened the floor for remarks regarding the changes presented. There were no additional remarks.
Upcoming Producer Advisory Board Meeting Dates for 2026 & 2027
June 9, September 8, December 8, 2026, and March 9, 2027

At 11: 24 am a motion was made to adjourn the meeting, seconded and the motion passed. The meeting was adjourned.