



# **Producer Continuing Education Requirements**

June 11, 2018

Presented by William Donahue, Director of Producer Licensing &  
Lorelei Brillante, Education Analyst

# Agenda

- Introduction to Producer Licensing
- The Continuing Education requirements for the different licenses and lines of authority
- Reciprocity
- Prometric/Sircon

# Introduction to Producer Licensing

- The Maryland Insurance Administration (MIA) is the State agency that regulates the multi-billion dollar insurance industry.
- The primary responsibility of the MIA is to protect the consumer.
- The Compliance & Enforcement Division, Producer Licensing Unit is responsible for licensing producers and other insurance professionals.
- Producer Licensing oversees issuance and maintenance of a number of different license classes and registrations.
- Producer Licensing administers continuing education programs to ensure insurance professionals continue to meet high standards.

# Continuing Education for the insurance professionals

The insurance industry is constantly changing and serves a multi-cultural society.

Continuing education keeps insurance professionals current of the:

- changes in laws and regulations;
- advancements in technology;
- latest developments in the market; and
- topics that reinforce ethical standards and professionalism.

# COMAR (31.03.02.03)

24 hours of continuing education in the kind or subdivision of insurance for which the insurance producer has received a license.

# Resident License Basic Formula

24 hours of CEs, 3 hours of which must be in Ethics

## Major Lines of a Producer License:

Requirement	Required Hours
Life/Health	21
Ethics	3
<b>TOTAL</b>	<b>24</b>

Requirement	Required Hours
Property/Casualty	21
Ethics	3
<b>TOTAL</b>	<b>24</b>

## Other License Types:

Requirement	Required Hours
Public Adjuster*	21
Ethics	3
<b>TOTAL</b>	<b>24</b>

\* Course may be in the category of Public Adjuster or Property/Casualty.

# Ethics Requirements

Licensed insurance producers shall obtain 3 hours of continuing education in Ethics.

Only 3 hours of continuing education in Ethics is required.

Any additional hours of Ethics will not count towards the hours of continuing education required in the kind or subdivision of insurance for which you hold a license.

# Resident License: Life/Health + Long Term Care

Requirement Required Hours	
Life/Health	21*
Ethics	3
<b>TOTAL</b>	<b>24</b>

\* Of the 21 hours, 2 hours must be designated as a long term care course

Licensed insurance producers with authority to sell health insurance who also sell long-term care insurance shall obtain at least 2 hours of continuing education in a course designated "Long Term Care" or "LH-LTC" in order to renew the license.

\*For producers who sell Long Term Care Partnership policies, the 8-hour Initial LTC course is required as well as the ongoing 4- hour training every 24 months after completing the initial training course.

Producers are responsible for keeping proof of completion of the partnership courses.

# Resident License: Property/Casualty + Flood

Requirement	Required Hours
Property/Casualty	21*
Ethics	3
<b>TOTAL</b>	<b>24</b>

\* Of the 21 hours, 2 hours of continuing education must directly relate to flood.

Licensed insurance producers with authority to sell Property/Casualty insurance who also sell Flood insurance shall obtain 2 credit hours in a course designated “Flood” in order to renew the license.

# Resident License: Property/Casualty + Bail Bonds

<b>Requirement</b>	<b>Required Hours</b>
Property/Casualty	21*
Ethics	3
<b>TOTAL</b>	<b>24</b>

\* Of the 21 hours, 4 hours of continuing education must be the Maryland Bail Bonds.

Licensed insurance producers with authority to sell Property/Casualty insurance who also sell Bail Bonds shall obtain 4 credit hours in a course designated “Maryland Bail Bonds” in order to renew the license.

\*In order to qualify as a Maryland Bail Bond course, the Maryland Insurance Administration Installment Agreement for Unpaid Premium form must be discussed.

# Bail Bond Agreement

## Maryland Insurance Administration Installment Agreement for Unpaid Premium

### Installment Agreement for Unpaid Premium

I (we), the undersigned person(s), jointly and severally (together and separately), promise to pay to the order of \_\_\_\_\_ (Bail Bondsman) the principal sum of \_\_\_\_\_ Dollars (\$ \_\_\_\_\_) owed for the bail bond of \_\_\_\_\_ ("Defendant") in Criminal Case No. \_\_\_\_\_ in the District/Circuit Court of \_\_\_\_\_ City/County, Maryland at the address shown below in the Bail Producer Name and Agency Box according to the following payment plan, which consists of a total of \_\_\_\_\_ installment payments. Payments in the amount of \$ \_\_\_\_\_ shall be paid:

Weekly  Bi-Weekly  Monthly

Payments shall continue until the balance due is paid in full. The first payment is due on: \_\_\_\_\_ and the last payment is due on: \_\_\_\_\_.

1. This installment agreement does not include a confessed judgment clause that waives a consumer's right to assert a legal defense to an action under this installment agreement.
2. This installment agreement continues in force until all payments have been paid in full.
3. This one page installment agreement represents the entire agreement. Any changes or modifications to this installment agreement must be in writing and signed by both parties.

I (we) agree to all terms and conditions of this agreement and acknowledge receipt of a copy of this agreement and a receipt showing the amount of the down payment made.

Bail Bondsman Producer

Person(s) Agreeing to Pay:

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Producer License #: \_\_\_\_\_

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Date: \_\_\_\_\_

### NOTICE TO CONSUMERS

This installment agreement continues in force until all payments have been paid in full. This means that YOU MUST CONTINUE TO PAY THE FULL BALANCE OWED even if the Defendant is arrested again and taken into custody on this matter or any other criminal matter, or the case is decided before you have finished paying the total balance due, or the case is dismissed, or the Defendant does not show up for court.

Bail bond installment contracts are regulated by the Maryland Insurance Administration, 200 St. Paul Place, Suite 2700, Baltimore, MD 21202. Phone: 410-468-2000/ 1-800-492-6116 (toll free)/ 1-800-735-2258 (TTY) [www.insurance.maryland.gov](http://www.insurance.maryland.gov).

BAIL BONDSMAN NAME AND AGENCYNAME

[Include: name, address, phone number(s), and license number(s) for both bail bondsman and agency.]

# Resident License: Property/Casualty + Title

<b>Requirement</b>	<b>Required Hours</b>
Property/Casualty/Title	21
Ethics	3
<b>TOTAL</b>	<b>24</b>

- If the licensed insurance producer has a license for Property/Casualty, or any subdivision of Property or Casualty, then the licensed insurance producer must complete at least 24 hours of continuing education in order to renew the license.
- Courses may be in the category of Property/Casualty and/or Title.

# Resident License: Life/Health/Variable Life + Property/Casualty/Title

Requirement	Required Hours
Life/Health	6
Property/Casualty/Title	6
Ethics	3
Remaining*	9
<b>TOTAL</b>	<b>24</b>

\* Remaining CEs may be in any Life/Health/Annuity and/or Property/Casualty/Title category including Long Term Care , Flood or Bail Bonds per producer's book of business.

Producers are responsible for keeping proof of completion of the LTC partnership and/or Annuity courses.

The 4-hour Initial Annuity Suitability Training course is not a continuing education course. It is a required training course the producer must complete prior to selling annuities. However, the 4 training hours may be applied to CE credits.

# Example

What if I have L/H and P/C, I also sell Bail Bonds and want to start selling Long Term Care Partnership policies?

- 3 hours in Ethics
- 6 hours in P/C, 4 hours of which is in Maryland Bail Bonds
- 6 hours in L/H
- 9 hours, 8 hours of which is the 8-hour Initial LTC course + 1 hour in either L/H or P/C

# Resident Limited Lines: Title only

Requirement Required Hours	
Title	13
Ethics	3
<b>TOTAL</b>	<b>16</b>

Licensed insurance producers who hold a title insurance producer license only shall complete at least 16 hours of continuing education in each renewal period in order to renew the license.

- 3 hours of continuing education in one or more courses designated as “Ethics” and
- 13 hours in one or more courses designated as “Title.”

# Resident Limited Lines: Life only producers who are also Funeral Directors

Requirement Required Hours	
Life	13
Ethics	3
<b>TOTAL</b>	<b>16</b>

Producers who are licensed for Life only and who are also **licensed funeral directors or licensed morticians** and

- sell only life insurance policies or annuity contracts that fund preneed insurance contracts and
- are not viatical settlement brokers

shall complete at least **16 hours** of continuing education in each renewal period in order to renew the license.

A current copy of the Funeral Director or Mortician License must be submitted with the renewal application.

# Resident license CE exemptions

No continuing education is required for:

- a licensee who holds only the Title line of insurance AND is a Maryland attorney (admitted to practice before the Maryland Court of Appeals).
- a licensee who only holds a Limited Lines license.  
Credit, Portable Electronics, Self-Storage, Travel
- an actively licensed insurance producer who is age 70 and above **as of April 30, 2013** (Bulletin 13-07). A license must be continuously active to maintain CE exemption.

*The cut off birthdate:*

**April 30, 1943**

# Resident license CE exemptions: reduced hours

A licensed insurance producers who, as of **October 1, 2008**, held licenses for **25 or more consecutive years** must successfully complete 8 hours of continuing education in each renewal period. (Bulletin 13-10).

The consecutive years must be maintained in order to qualify for the reduced requirement of continuing education hours at each renewal period.

# Reciprocity

## Definition:

Reciprocity is an agreement between states to accept the licensing and continuing education requirements of another state as having satisfied its own requirements.

## Application:

Maryland waives the:

- licensing requirements for those not resident of this State if the:

- applicant has a valid license from the home state, and
- the home state awards nonresident licenses to Maryland residents on the same basis.

- continuing education requirements for those not resident of this State if the nonresident licensee:

- satisfied the continuing education requirements of their home state and
- the home state allows a Maryland licensee to satisfy the continuing education requirements on the same basis by meeting the continuing education requirements of this State.

# Reciprocity: Application

The major lines of insurance in Maryland are: Life, Health, Property, Casualty, Personal Lines and Variable Life.

For certain lines of authority or license types:

- the requirements of some states do not satisfy Maryland requirements on the same basis;
- some states do not accept Maryland requirements as having their requirements met on the same basis; or
- some states do not issue an equivalent license.

In these situations, those states are not reciprocal with Maryland.

# Title - Maryland is not reciprocal with all states

Maryland is not reciprocal with these states (as of May 2018):

Title	
Alabama	Massachusetts
Alaska	New Mexico
Arkansas	Nevada
Arizona	Oregon
Connecticut	Pennsylvania
Delaware	South Dakota
Florida	Texas
Iowa	Utah
Idaho	Washington
Kentucky	
California-title insurance sales	
New York -title sub-licensee	

Q: What does that mean to producers from these states who want to apply for a Maryland Title license? Renew a license?

A: Initial non-resident producers will need to successfully pass the Maryland Title exam and then apply for a non-resident title license by submitting a paper application.

If they already have a non-resident producer license for another line of authority, they will still need to pass the Maryland Title exam before the Title line may be added to their license.

In order to renew the Title license, they will need to complete the same requirements as a resident licensee before they can apply to renew.

# Public Adjuster: Maryland is not reciprocal with all states

Maryland only licenses adjusters who work for and on behalf the consumer. Staff or independent adjusters who work for insurance companies do not need to be licensed in Maryland.

Maryland is not reciprocal with the following states (as of 2018):

<b>Public Adjuster</b>
Alabama
Alaska
Arizona
Arkansas
Florida
South Dakota
Wisconsin

**Q:** What does that mean to producers from these states who want to apply for a Maryland Public Adjuster license? Renew a license?

**A:** Non-resident producers will need to successfully pass the Maryland Public Adjuster exam and then apply for a non-resident Public Adjuster license by submitting an application on [www.NIPR.com](http://www.NIPR.com).

In order to renew the Public Adjuster license, producers will need to complete the same requirements as a resident licensee before they can apply to renew.

# Reminders: Due date is not Do date

- Complete your CEs 30 days before the expiration date.
- Allow 15 business days for the CE provider to submit your completion certificates.
- Only do 3 hours of Ethics per renewal period: no more, no less.
- Do CEs in the category of your lines of authority or subdivision of insurance.
- Do not take the same course more than once in the same renewal period.
- Carry over credits are not allowed. Credits cannot be separated into more than one reporting period.
- It is the Producers responsibility to keep their completion certificates, especially for Long Term Care Partnership courses and the initial Annuity course.
- Prometric is the MIA CE vendor Tel # 800-324-4592 \* [www.prometric.com](http://www.prometric.com)



# FAQs

- Do I need to send my completion certificates to the MIA?
- I don't remember if I've taken the Annuity initial course?!
- My insurance company wants me to take the LTC Course. How do I know if I should take the 8-hour initial or the 4-hour refresher course?
- How many CE credits do I already have???
- What CEs do I need?
- Doesn't the MIA keep track of this?

[www.Sircon.com](http://www.Sircon.com) is your resource.

# <https://www.sircon.com>: Transcript or Course

To view your CE transcript:

- Click on [Look up Course or Transcript](#)

- Click on Continuing Education Transcript Inquiry



## Inquiries

[Continuing Education Transcript Inquiry](#)  
[Pre-licensing Education Transcript Inquiry](#)  
[Available Course Offerings Inquiry](#)  
[Approved Courses Inquiry](#)  
[Approved Instructor Inquiry](#)  
[Approved Providers Inquiry](#)  
[Instructor Application Inquiry](#)  
[Instructor Renewal Inquiry](#)

[Home](#) | [Help](#) | [News Releases](#) | [FAQ](#) | [State Information](#) | [NAIC Information](#)

Copyright © 1998-2018 Sircon Corp. | [Email Support](#) | 877-876-4430 | 1500 Abbot Rd Ste. 100 | East Lansing, MI 48823



Education Services

[Inquiries](#)

[Services](#)

Contact Information

[Arizona](#)

[California](#)

[Colorado](#)

[Connecticut](#)

[Georgia](#)

[Idaho](#)

[Indiana](#)

[Iowa](#)

[Maryland](#)

[Minnesota](#)

[Mississippi](#)

[Missouri](#)

[Nevada](#)

[New Jersey](#)

[North Carolina](#)

[Pennsylvania](#)

[South Dakota](#)

[Texas](#)

[Utah](#)

[Vermont](#)

[Virginia](#)

[West Virginia](#)

[Wyoming](#)

Continuing Education Transcript Inquiry

State	<input type="text" value="Maryland"/>	* Required
License Number	<input type="text"/>	* Required <a href="#">Lookup License Number</a>
Last Name	<input type="text"/>	* Required
<input type="button" value="Submit"/>		<input type="button" value="Cancel"/>

[Home](#) | [Help](#) | [News Releases](#) | [FAQ](#) | [State Information](#) | [NAIC Information](#)

Copyright © 1998-2018 Sircon Corp. | [Email Support](#) | 877-876-4430 | 1500 Abbot Rd Ste.100 | East Lansing, MI 48823

- select Maryland
- enter your license number
- enter your last name
- Click Submit.

## Continuing Education Transcript

Your transcript will show your:

- Compliance Summary
- Requirements and any
- Courses taken and applied for the current renewal period.

Licensee: \_\_\_\_\_ State: \_\_\_\_\_  
 Begin Date: \_\_\_\_\_ Compliance Period Ending: \_\_\_\_\_  
 License: \_\_\_\_\_

### Compliance Summary

Continuing Education Type	Compliant?
Producer	<del>X</del> No

A licensed insurance producer shall obtain all hours of continuing education in the kind or subdivision of insurance for which they hold a license, except for the 3 required hours of continuing education in **Ethics**. If you have questions about your compliance status you may contact Prometric: Telephone: 1-800-324-4592 or Email: [pro.ce-services@prometric.com](mailto:pro.ce-services@prometric.com)

### Requirements

Requirement	Required Hours*	Applied Hours	Remaining Hours	Status
-------------	-----------------	---------------	-----------------	--------

### Courses

Course ID	Course Name	Provider Category	Course Hours	Instruction Method	Completion Date	Processed Date
-----------	-------------	-------------------	--------------	--------------------	-----------------	----------------

## Continuing Education Transcript

Licensee: [REDACTED] State: Maryland  
 \* Begin Date: 04-29-2015 Compliance Period Ending: 02-28-2018  
 License: # [REDACTED] 62 Producer ( Casualty, Health, Life, Property )

A licensed insurance producer shall obtain all hours of continuing education in the kind or subdivision of insurance for which they hold a license, except for the 3 required hours of continuing education in **Ethics**. If you have questions about your compliance status you may contact Prometric: Telephone: 1-800-324-4592 or Email: [pro.ce-services@prometric.com](mailto:pro.ce-services@prometric.com)

### Requirements

Requirement	Required Hours*	Applied Hours	Remaining Hours	Status
Ethics	3.0	3.0	0.0	Compliant
Life/Health	6.0	6.0	0.0	Compliant
Property/Casualty/Title	6.0	6.0	0.0	Compliant
Remaining CE Hours	9.0	9.0	0.0	Compliant

Resident producers are required to complete at least 24 hours continuing education in order to renew the license.

Licensed insurance producers shall obtain 3 hours of continuing education in **Ethics**. Only 3 hours of continuing education in **Ethics** is required. Any additional hours of **Ethics** will not count towards the hours of continuing education required in the kind or subdivision of insurance for which you hold a license.

Licensed insurance producers who, as of October 1, 2006, have held a license for 25 or more consecutive years shall complete 8 hours of continuing education in each renewal period in order to renew the license.

Licensed insurance producers shall obtain hours of continuing education in the kind or subdivision of insurance for which they hold a license, as follows:

If the licensed insurance producer has a license for property or casualty, or any subdivision of property or casualty, and life or health, or any subdivision of life or health, then the licensed insurance producer who must complete:

(a) 24 hours of continuing education shall obtain a minimum of 6 hours of continuing education in one or more courses designated "Property/Casualty" and a minimum of 6 hours of continuing education in one or more courses designated "Life/Health"; or

(b) 8 hours of continuing education shall obtain a minimum of 2 hours of continuing education in one or more courses designated "Property/Casualty" and a minimum of 2 hours of continuing education in one or more courses designated "Life/Health";

Licensed insurance producers who hold a **title insurance producer** license only shall complete at least 16 hours of continuing education in each renewal period in order to renew the license; or

Licensed insurance producers who are also **licensed funeral directors or licensed morticians** and sell only life insurance policies or annuity contracts that fund preneed insurance contracts and are not viatical settlement brokers shall complete at least 16 hours of continuing education in each renewal period in order to renew the license.

How to read the CE transcript:

Gives summary of required hours, hours applied, hours remaining and Compliance status



## How to read the CE transcript: cont'd.

\*The 4-hour Annuity Suitability course is not a continuing education course. It is a training course to educate and prepare a producer to sell annuities. However, the 4-training hours may be applied towards CE credits.

Each course section gives an explanation of how the CE hours are applied for each eligible course category:

- Ethics
- Life/Health
- Property/Casualty/Title
- Public Adjuster
- Remaining

Note: Review the “0” hours applied if it appears that the math is not adding up.

\*The course was completed 2-25-2015 but this renewal period started 4-29-2015. The CE hours were applied to the previous period.

Licensed insurance producers with authority to sell health insurance who also sells long-term care insurance shall obtain at least 2 hours of continuing education in a course designated “Long Term Care” or “LH-LTC” in order to renew the license.

Licensed insurance producers who possesses a license to sell property and casualty insurance and who sell flood insurance shall obtain at least 2 hours of continuing education that directly relates to flood insurance.

Carry over credits are not allowed. Credits cannot be separated into more than one reporting period. Producers may not earn hours of continuing education for attending the same course multiple times within the same renewal period. In addition courses completed in a subsequent renewal period may not be taken within 6 months of each other.

### Courses

Course ID	Course Name	Provider	Category	Course Hours	Instruction Method	Completion Date	Processed Date
* 97864	Annuity Suitability	Enterprise Training School, Inc.	Annuity (Variable Annuities)	4.0	Self-Study	02-14-2018	02-15-2018
<i>There are 0.0 hours applied to the Life/Health requirement. There are no hours applied for the above course* There are 4.0 hours applied to the Remaining CE Hours requirement.</i>							
42058	Long Term Care	Enterprise Training School, Inc.	Long Term Care	4.0	Self-Study	02-13-2018	02-14-2018
<i>There are 2.0 hours applied to the Life/Health and Remaining CE Hours requirements.</i>							
99878	General Liability Insurance	Enterprise Training School, Inc.	Property/Casualty	3.0	Self-Study	02-11-2018	02-12-2018
<i>There are 3.0 hours applied to the Remaining CE Hours requirement. There are 0.0 hours applied to the Property/Casualty/Title requirement. There are no hours applied for the above course*</i>							
42055	Homeowners	Enterprise Training School, Inc.	Property/Casualty	3.0	Self-Study	02-09-2018	02-12-2018
<i>There are 3.0 hours applied to the Property/Casualty/Title requirement. There are 0.0 hours applied to the Remaining CE Hours requirement. There are no hours applied for the above course*</i>							
12109	Flood Insurance	Enterprise Training School, Inc.	Flood	3.0	Self-Study	01-31-2018	02-01-2018
<i>There are 0.0 hours applied to the Remaining CE Hours requirement. There are no hours applied for the above course* There are 3.0 hours applied to the Property/Casualty/Title requirement.</i>							
100607	Identity Theft	Enterprise Training School, Inc.	Life/Health	4.0	Self-Study	01-23-2018	01-24-2018
<i>There are 0.0 hours applied to the Remaining CE Hours requirement. There are no hours applied for the above course* There are 4.0 hours applied to the Life/Health requirement.</i>							
10024	Ethics	Enterprise Training School, Inc.	Ethics	3.0	Self-Study	01-16-2018	01-17-2018
<i>There are 3.0 hours applied to the Ethics requirement.</i>							
* 99878	General Liability Insurance	Enterprise Training School, Inc.	Property/Casualty	3.0	Self-Study	02-25-2015	02-26-2015

### Activities

There are no activities for this producer.

Activities refer to any exemptions or waivers granted for the current compliance period.

# Look up Approved Courses

- Click on Approved Courses Inquiry

**Inquiries**

- [Continuing Education Transcript Inquiry](#)
- [Pre-licensing Education Transcript Inquiry](#)
- [Available Course Offerings Inquiry](#)
- [Approved Courses Inquiry \\*](#)
- [Approved Instructor Inquiry](#)
- [Approved Providers Inquiry](#)
- [Instructor Application Inquiry](#)
- [Instructor Renewal Inquiry](#)

[Home](#) | [Help](#) | [News Releases](#) | [FAQ](#) | [State Information](#) | [NAIC Information](#)

Copyright © 1998-2018 Sircon Corp. | [Email Support](#) | 877-876-4430 | 1500 Abbot Rd Ste. 100 | East Lansing, MI 48823

**Approved Courses Inquiry**

Please select a State:

Maryland ▼

Submit Cancel

[Home](#) | [Help](#) | [News Releases](#) | [FAQ](#) | [State Information](#) | [NAIC Information](#)

Copyright © 1998-2018 Sircon Corp. | [Email Support](#) | 877-876-4430 | 1500 Abbot Rd Ste. 100 | East Lansing, MI 48823

- Select: Maryland
- Click: Submit

# Look up Approved Courses

## Approved Courses Inquiry

**Education Type**  \* Required  
**Instruction Method**   
**Course Category**  
 Annuity (Var Annuities)  
 Bail Bonds  
 Ethics  
 Flood  
 Health  
 Health Exchange  
 Legislative Updates  
 Life/Health  
 Long Term Care  
 Property/Casualty  
 Public Adjuster  
 Title  
**Course Hours**   
**Search By Keyword**   
**Course ID**

Home | Help | News Releases | FAQ | State Information | NAIC Information

Copyright © 1998-2018 Sircon Corp. | Email Support | 877-876-4430 | 1500 Abbot Rd Ste. 100 | East Lansing, MI 48823

To sign up for the courses listed below each provider, please Click on the provider's name to obtain their contact information

- Instruction Method:
  - Classroom (traditional/webinar)
  - Self-Study
- click on Course Category
- click on Submit for a list of providers and courses

## Approved Courses Inquiry for the State of Maryland

State: Maryland 05-17-2018 01:17 PM CDT

**To sign up for the courses listed below each provider, please click on the provider's name to obtain their contact information.**

**0At Your Pace Online(208818)**  
 Email: [contact@0atyourpaceonline.com](mailto:contact@0atyourpaceonline.com)

Course Name	Public Credits	Category	Method	Presentation Method	Renewal Date
"3 Hour Ethics Review" ( 29875 )	Y 3.0	Ethics	Self-Study	On-line Training	10-31-2018
Maryland 3 Hour Ethics Review ( 102791 )	Y 3.0	Ethics	Classroom	Traditional Classroom	05-31-2019

**1st ASAP Continuing Education(208552)**

Course Name	Public Credits	Category	Method	Presentation Method	Renewal Date
Ethics for Financial Services Practitioner ( 102104 )	Y 3.0	Ethics	Self-Study	On-line Training	11-30-2018

**360training.com, Inc.(208250)**

Course Name	Public Credits	Category	Method	Presentation Method	Renewal Date
Ethics & Fraud - 2012 ( 99838 )	Y 3.0	Ethics	Self-Study	Correspondence	10-31-2018
Ethics For Insurance Professionals (Advanced) ( 100793 )	Y 10.0	Ethics	Self-Study	Correspondence	12-31-2019
Ethics For Insurance Professionals (Basic) ( 100800 )	Y 2.0	Ethics	Self-Study	Correspondence	12-31-2019
Legal and Moral Issues in the Insurance Industry ( 100801 )	Y 5.0	Ethics	Self-Study	Correspondence	12-31-2019

**A.A. Coleman & Robinson National Training Center(207761)**  
 Email: [susan@aacltr.com](mailto:susan@aacltr.com)

Course Name	Public Credits	Category	Method	Presentation Method	Renewal Date
Ethics ( 100560 )	Y 3.0	Ethics	Self-Study	On-line Training	11-30-2019
Ethics for the Insurance Producer ( 4050 )	Y 3.0	Ethics	Classroom	Traditional Classroom	10-31-2018
Ethics for the Insurance Producer ( 103520 )	Y 3.0	Ethics	Classroom	On-line Training	01-31-2020
Ethics for the Insurance Producer (Webinar) ( 102755 )	Y 3.0	Ethics	Classroom	On-line Training	05-31-2019 <a href="#">Available Offerings</a>

**A.D. Banker & Company, LLC(207864)**  
 Email: [adbanker@adbanker.com](mailto:adbanker@adbanker.com)

**Presentation Renewal**

# Producer Continuing Education Requirements

24 Hours of Continuing Education Requirements				
<b>24</b>	21	Life/Health	LTC	2
			Partnership*	8 or 4
			Annuity*	4
	3	Ethics		
<b>24</b>	21	Property/ Casualty/ Title	Bail Bonds	4
			Flood	2
	3	Ethics		
<b>24</b>	21	Personal Lines	Property/Casualty	
	3	Ethics		
<b>24</b>	21	Public Adjuster	Property/Casualty Public Adjuster	
	3	Ethics		

16 Hours of Continuing Education Requirements			
<b>16</b>	13	Title	Title
	3	Ethics	
<b>16</b>	13	Life (Funeral Director)	Life/Health
	3	Ethics	

8 Hours of Continuing Education Requirements				
<b>8</b>	5	Life/Health	LTC	2
			Partnership*	8 or 4
			Annuity*	4
	3	Ethics		
<b>8</b>	5	Property/ Casualty/ Title	Bail Bonds	4
			Flood	2
	3	Ethics		
continuous license is required in order to maintain qualification for the reduced hours per renewal period				

\* Producers are responsible for keeping copies of their completion certificates.

\* The 4-hour Initial Annuity Training course is not a continuing education course. It is a course to prepare a producer to sell annuities. However, the 4 training hours may be applied to CE credits.

# Producer Continuing Education Requirements

24 Hours of Continuing Education Requirements				
<b>24</b>	6	Life/Health	LTC	2
			Partnership*	8 or 4
			Annuity*	4
	6	Property/ Casualty/Title	Bail Bonds	4
			Flood	2
	3	Ethics		
	9	Remaining**		any L/H/P/C
**6 Public Adjuster		Public Adjuster		

8 Hours of Continuing Education Requirements				
<b>8</b>	2	Life/Health	LTC	2
			Partnership*	8 or 4
			Annuity*	4
	2	Property/ Casualty/Title	Bail Bonds	4
			Flood	2
	3	Ethics		
	1	Remaining*		any L/H/P/C
continuous license is required in order to maintain qualification for the reduced hours per renewal period				

# Questions?



# Contact Information

MIA: [www.insurance.maryland.gov](http://www.insurance.maryland.gov).

Producer Licensing:

- 1-888-204-6198
- fax # 410-468-2399
- [producerlicensing.mia@maryland.gov](mailto:producerlicensing.mia@maryland.gov)

Prometric:

- 1-800-324-4592
- [www.sircon.com](http://www.sircon.com)
- [www.prometric.com](http://www.prometric.com)