P.O. Box 159 | Cedar Rapids, IA 52406 | transamerica.com

Actuarial Memorandum

## Policy Forms: <br> TLC 1- FP (MD) 402, TOL 1- FP (MD) 402 and LI 1- FP (MD) 402 as TLIC UniProduct Series;

## MLC 1- FP (MD) 402 as TPLIC UniProduct Series

Long Term Care Coverage

## 1) Scope and Purpose

This rate filing is a request for an increase in premium, effective upon approval by the state, on the base policy or certificate and all associated riders for all policies (and certificates as applicable).

The actuarial justified rate increase based on current experience is 291.7\% However, the company is limiting its actual rate increase request to a lesser amount as described in detail below.

The Blended If- Knew / Make- Up Approach (Minnesota method) requested rate increase is $156.48 \%$ effective upon approval by the state, on the base policy and all associated riders for all premium paying policies regardless of application date or issue date.

This rate filing is a request for a $156.48 \%$ increase in premium, effective upon approval by the state, on the base policy and all associated riders for all premium paying policies regardless of application date or issue date. This increase is needed due to claim levels that produce higher than expected lifetime loss ratios. If the requested rate increase is approved and implemented as proposed, the Company does not expect to request additional rate increases based on current expectations of future experience. If actual future experience were to deteriorate further, additional rate action may become necessary even if the requested rate increase is approved and implemented as proposed.

The requested rate increase will be implemented upon approval but would not become effective for any given policyholder until all statutory requirements are satisfied, and if applicable, a period of one year has elapsed since the effective date of the previously approved rate increase.

The purpose of this memorandum is to file revised premium rates and demonstrate that the anticipated loss ratio meets the minimum requirements of this state. This memorandum is not to be used for other purposes.

## Benefit Reduction and Cost Sharing Option (with Rate Guarantee)

The Company would also like to make available to all policyholders a Benefit Reduction and Cost Sharing option to help the customer avoid some or all of the cost of the premium rate increase and receive a premium rate guarantee for a set number of years as outlined in Appendix A. The Company is filing a Benefit Reduction and Cost Sharing Endorsement that will be issued to the policyholder if they choose this option.

The Benefit Reduction and Cost Sharing option affects both:

1) The policy benefit limits available under the policy (by reducing all of the policy benefit limits available by the Cost Sharing Percentage), and
2) Amounts that the policyholder holder and the Company are responsible for with respect to each claim (by reducing the amounts that the Company will pay for claims by the Cost Sharing Percentage). If inflation protection coverage is included in the policy, all future benefit amount increases will be based on the new revised benefit amounts. The Benefit Reduction and Cost Sharing option also applies to all policy benefit provisions, including any benefit provision added by rider or endorsement. The Benefit Reduction and Cost Sharing option also applies to benefits for covered care or services received by another covered person who is covered under the policy.

Benefit Reduction and Cost Sharing percentages were determined to be actuarially equivalent to the requested rate increase - which includes the cost of the Rate Guarantee. Policyholders selecting the Benefit Reduction and Cost Sharing option will generally be able to completely or partially offset the requested rate increase and receive the Rate Guarantee. Some policyholders electing the Benefit Reduction and Cost Sharing option may not be able to completely offset the requested rate increase but would be able to mitigate it. The Benefit Reduction and Cost Sharing percentages are shown in Appendix A.

Policyholders who elect the Benefit Reduction and Cost Sharing Option may still be subject to future rate increases after the Rate Guarantee period has expired if additional rate increases become justified due to further deterioration of experience not currently anticipated.

## Buyback Offer

This filing is also a request to allow the Company to offer policyholders the option to cancel their long- term care insurance policy in exchange for a one- time, lumpsum, policy cancellation payment in an amount to be determined based on the formula set forth below. The policyholder will be given the option to cancel their policy as an alternative to the premium increase.

The policy cancellation payment amount will be the greater of:

- X\%of Transamerica's estimate of the Value of the policy, and
- \$2,000

Transamerica's estimate of the Value of the policy is based on the gross premium reserve (present value of future benefits and expenses less the present value of future premiums) utilizing the Company's best estimate assumptions as of the close of the third quarter of 2020. More details about the buyback offer are displayed in Appendix B.

The buyback will be offered to both premium paying policies as well as active paid- up policies that are not in a Contingent Non- Forfeiture status.

## 2) Benefits *

## Base Benefits

A. Nursing Home Benefit

Once the Elimination period has been met, the actual charges incurred for each day the Insured Person is confined to a Nursing Home will be paid, up to the Maximum Daily Benefit.
B. Assisted Living Facility Benefit

The actual charges for room and board and necessary maintenance and personal care expenses incurred for each day the Insured Person is confined to an Assisted Living Facility, up to the Maximum Daily Benefit, will be paid if treatment and/ or services are received from a licensed, registered or certified Assisted Living Facility.
C. Home Health Care and Adult Day Care Benefit

The actual charges incurred for each day the Insured Person receives Home Health Care and Adult Day Care, up to the Maximum Daily Professional Services Benefit or the Maximum Daily Basic Services Benefit (whichever is applicable), will be paid.
D. Waiver of Premium

Premiums will be waived on a monthly basis once the Elimination Period has been met and while the Insured Person is receiving Nursing Home, Assisted Living Facility, Home Health Care or Adult Day Care benefits, or the Alternate Payment Benefit.

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## Optional Benefits

## A. Additional Inflation optional benefits that were available:

Simple Benefit Increase Option, Compound Benefit Increase Option, Step Rated Compound Benefit Increase Option, Deferred Benefit Increase Option, Guaranteed Purchase Option

## B. Additional Optional Benefits that were available:

Prescription Drug Benefit in a Nursing Home, Ambulance Benefit, Monthly Home Care Benefit, Professional Services Benefit at 2 times Basic Services, Nursing Home Indemnity Payment Option, Full Restoration of Benefits, Joint Waiver of Premium Benefit, Survivorship -Waiver of Premium, Spouse Survivorship -Waiver of Premium, Return of Premium Benefit, Full Return Of Premium Benefit, Non-forfeiture Benefit, Patient Advocacy and Medication Management Benefit

## 3) Renewability

These policy forms are guaranteed renewable for life, subject to the company's right to change premium rates.

## 4) Applicability

This filing applies to inforce insureds only, as these forms are no longer actively being sold. The premium change will be applicable to the base forms and to all riders associated with the base forms.

## 5) Morbidity

Morbidity assumptions are developed using internal company experience looking across multiple variables. The assumptions for incidence, recovery, on- claim mortality, utilization, and transition generally vary on variables such as marital status, gender, implied elimination period, benefit period, benefit package, policy inflation option, issue age, attained age, issue year, and calendar year.

## 6) Off- Claim Mortality

Off- claim, or active life, mortality assumptions are developed using internal company experience and vary based on attained age, issue year, gender and marital status. The rates are further adjusted by 15 years of improvement factors that vary by gender.

## 7) Persistency

Voluntary lapse rates are based on Company experience and vary by duration, issue age, marital status, service group, and policy inflation option.

## 8) Expenses

Expenses have not been explicitly projected. It is assumed that the originally filed expense assumptions remain appropriate.

## 9) Marketing

These policy forms were marketed by agents to individuals 18 years and older. In addition, employers, associations, or affinity groups were accepted for group sponsored rates under this individual policy.

## 10) Policy Design

Policy design features have been taken into consideration. Benefit provisions, exclusions, elimination periods, benefit periods, number of units, benefit growth, etc. have been accounted for either in the development of claim costs or projection model formulas.

## 11) Underwriting

These policy forms were underwritten with the use of various underwriting tools in addition to the application, which may have included medical records, an attending physician's statement, telephone interview and/or face-to-face assessment.

## 12) Claims Adjudication Practice

No significant changes to the standard operating practices of the Claims Department have been necessary to date nor are any changes expected to be necessary in the future. The claims adjudication staff has maintained a consistently high degree of expertise, experience, and performance over the life of these policy forms and this is expected to continue in the future. Therefore, special adjustments due to claims adjudication practice have not been incorporated into the projection.

## 13) Premiums

Premiums vary based on original issue age, rate class, and benefit options selected.

## 14) Issue Age Range

Applicants age 18 years and older were eligible for all elimination periods and benefit periods.

## 15) Area Factors

Area factors are not used for these products.

## 16) Average Annual Premium

Nationwide Before increase: \$2,091.
Nationwide After 156.48\%Increase: \$5,363.

## 17) Premium Modalization Rules

Modal factors which are applied to the annual premium are no greater than as follows:

| Annual | 1.000 |
| :---: | :---: |
| Semi-annual | .520 |
| Quarterly | .265 |
| Monthly | .090 |

## 18) Claim Liability and Reserve

The claim reserves underlying the incurred claims in the projection are consistent with the reserves reported in Exhibits 6 and 8 of the Company's financial statement. The present value of amounts not yet due (Exhibit 6) is calculated for all open claims using termination rates derived from company experience. The resulting reserve is adjusted by factors based on age at incurral, gender, and benefit period developed from company experience. The interest rate varies by year of incurral. The incurred but not reported and in course of settlement reserves (Exhibit 8) are calculated based on the development of incurred claims by month of incurral, based on internal Company data.

## 19) Active Life Reserve

Active life reserves have not been used in this rate filing to demonstrate compliance with the minimum loss ratio requirement. The inclusion of active life reserves would result in a larger justifiable rate increase based on loss ratios and actual- to- expected projections.

## 20) Trend Assumptions

As this is not medical insurance, we have not included any explicit medical cost trends in the projections.

## 21) Anticipated Loss Ratio

The anticipated lifetime loss ratio for this book of business is shown in Exhibit I.

## 22) Distribution of Business

See Attachment A.

## 24) Experience on the Form

See Exhibit I for nationwide calendar year historical experience through December 31, 2021, as well as projected experience thereafter both with and without the proposed rate increase where all policyholders are assumed to pay the increase under the 'with proposed rate increase' scenario. The enclosed Exhibit I shows that the 58/85 test is satisfied.

See Exhibit II for nationwide actual- to- expected experience by duration where 'actual' experience includes historical experience through December 31, 2021. Historical Incurred Claims reflect claim payment runoff through March 31, 2022, plus the claim reserve estimate as of March 31, 2022 (as described in Section 18 above).

The projections on the policy forms assume best estimate assumptions, which were developed in 2022Q2, which do not include any margins for adverse deviation. However, we are assuming no morbidity improvement.

## 25) History of Rate Adjustments

For the TLIC policy series, Maryland approved a $15 \%$ rate increase in 2017 and a rate increase of two annual steps of $15 \%$ for policies with benefit periods of 3 or greater and issue ages 68 and under in 2020. The rate increases were implemented in 2018, 2021, and 2022, respectively.

For the TPLIC policy series, no rate increase has previously been applied to the premium rate schedule.

## 26) Number of Policyholders

As of December 31, 2021, the number of policies that will be affected by this increase is:

|  | Active <br> Insureds | Annualized <br> Premium |
| :--- | ---: | ---: |
| Maryland | 188 | $\$ 378,864$ |
| Subject to Increase | 12 |  |
| Buyback Offer Only (Paid Up) |  |  |
| Nationwide | 20,610 | $\$ 43,098,053$ |
| Subject to Increase | 1,897 |  |
| Buyback Offer Only (Paid Up) |  |  |

## 27) Proposed Effective Date

The proposed rate increase will be implemented following approval and after fulfillment of all statutory and contractual requirements. The increase for any policyholder will not become effective until a period of one year has elapsed since the previously approved rate increase effective date if applicable.

## 28) Actuarial Certification

I certify that to the best of my knowledge and judgment, the entire rate filing is in compliance with the applicable laws of this state and with the rules of the Department of Insurance and complies with Actuarial Standard of Practice No 8. I certify that benefits are reasonable in relation to premium at the requested rate schedule. If the requested increase is implemented and the underlying assumptions are realized, no further premium rate schedule increases are anticipated. However, going forward, the Company will continue to monitor the experience of this block and reserves the right to take additional rate action if currently unanticipated future deterioration thereof justifies.

I certify that to the best of my knowledge and judgment, the entire rate filing is in compliance with the applicable laws of this state and with the rules of the Department of Insurance and complies with Actuarial Standard of Practice No 8.


Brad Rokosh, ASA, MAAA
Senior Director | Financial Assets | LTC
January 24, 2023

## Attachment A

## Distribution of Business

Policies of All Benefit Periods Combined
By Issue Age

| $\mathbf{0}$ to 59 | $51.8 \%$ |
| :---: | :---: |
| $\mathbf{6 0}$ to $\mathbf{6 4}$ | $26.1 \%$ |
| $\mathbf{6 5}$ to 69 | $15.3 \%$ |
| $\mathbf{7 0}$ to 74 | $5.7 \%$ |
| $\mathbf{7 5}$ to $\mathbf{7 9}$ | $1.0 \%$ |
| $\mathbf{8 0}$ to 84 | $0.1 \%$ |
| $\mathbf{8 5}+$ | $0.0 \%$ |

By Elimination Period

| $\mathbf{0}$ day | 20 day | 30 day | 60 day | 90 day | > 90 days |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $1.5 \%$ | $1.1 \%$ | $2.6 \%$ | $8.3 \%$ | $84.0 \%$ | $2.5 \%$ |

By Maximum Benefit Option

| $\leq 2 \mathbf{Y r}$ | $\mathbf{4 ~ Y r}$ | $\geq 6 \mathbf{Y r}^{*}$ |
| :---: | :---: | :---: |
| $31.0 \%$ | $41.4 \%$ | $27.6 \%$ |

* Including Unlimited.


## Appendix A

## Benefit Reduction and Cost Sharing Option

The Benefit Reduction and Cost Sharing Endorsement (the "Endorsement") consists of three components:

1. Reduction to all policy benefit amounts, including but not limited to the Maximum Daily Benefit, Maximum Monthly Benefit and the policy Maximum Amount

All policy benefit amounts (including, but not limited to, all Maximum Daily/ Monthly Benefit amounts and the policy Maximum Amount) in effect immediately prior to the Endorsement effective date will be reduced by an amount equal to the Cost Sharing Percentage as shown below.

For example:
If the policy Maximum Amount is $\$ 100,000$ and the Cost Sharing Percentage is $20 \%$ the policy Maximum Amount will be reduced to $\$ 80,000$. The Company will not be responsible for any costs that exceed the reduced policy Maximum Amount.

If the Maximum Daily Benefit amount is $\$ 100$, and the Cost Sharing Percentage is $20 \%$ the Maximum Daily Benefit amount will be reduced to $\$ 80$. The Company will not be responsible for any daily costs that exceed the reduced Maximum Daily Benefit.

The dollar amount and percentages used in these examples may be different from the actual dollar amounts and percentages that apply to the policy.
2. Application of Cost Sharing to Claim Payments

As long as all policy provisions and conditions are satisfied, for any benefit for which a claim is made under the policy, the Company will pay its Cost Sharing Percentage of such benefit, but the Company will pay no more than the applicable Maximum Daily/ Monthly Benefit amounts as shown on the Endorsement. The policyholder holder will be responsible for paying the remaining portion of the applicable long term care expenses associated with such claim. Note that only amounts paid by the Company will be deducted from the revised policy Maximum Amount.

For example: If the revised Maximum Daily Benefit for a covered Long Term Care Facility is $\$ 80$ and the Company's Cost Sharing Percentage is $80 \%$ the Company will pay $80 \%$ of the Long Term Care Facility charges, but no more than $\$ 80$. Using the same formula:

- If the Long Term Care Facility charges are $\$ 80$, the Company will pay $\$ 64$ and the policyholder holder will be responsible for $\$ 16$.
- If the Long Term Care Facility charges are $\$ 100$, the Company will pay $\$ 80$ and the policyholder holder will be responsible for $\$ 20$.
- If the Long Term Care Facility charges are $\$ 200$, the Company will pay $\$ 80$ and the policyholder holder will be responsible for $\$ 120$.


## 3. Rate Guarantee

Premium rates for the policy will be guaranteed from the effective date of the Endorsement for 5 years. The policy will be excluded from any future increases until after the Rate Guarantee has expired. Any benefits added to the policy after the effective date of the Endorsement will not be covered by the Rate Guarantee.

See "Appendix A: Cost Sharing Percentages Table" for the Benefit Reduction and Cost Sharing Agreement Percentages by Company (or Former Company), Benefit Increase Option, and Benefit Period.

## Appendix A

Appendix A: Cost Sharing Percentages Table

| Benefit Increase <br> Option | Cost <br> Sharing\% | Required <br> Remaining <br> RINC |
| :---: | :---: | :---: |
| No BIO | $30 \%$ | $107.9 \%$ |
| Simple BIO | $25 \%$ |  |
| Compound 3 BIO | $30 \%$ | $61.6 \%$ |
| Compound 5 BIO | $30 \%$ | $17.0 \%$ |

## Appendix B

In conjunction with the pending rate increase filing, Transamerica would like to offer policyholders the option to cancel their long-term care insurance policy in exchange for a one-time, lump-sum, policy cancellation payment in an amount to be determined based on the formula set forth below. The policyholder will be given the option to cancel their policy as an alternative to the premium increase. The idea behind the policy cancellation is to provide policyholders with an additional choice, which is different from the range of benefit reduction options that is routinely offered in connection with premium increases. All of the available options - including the policy cancellation offer and benefit reduction options - will be explained more fully in the rate increase notification package. Any policyholder who expresses interest in the policy cancellation offer will also receive a policy cancellation agreement (included with this filing) that the policyholder will be required to sign and return before the policy is cancelled and the policy cancellation payment is issued to the policyholder.

The policyholder will be advised that they do not have to cancel their policy and that they should carefully consider whether or not it is the right option for them. The policyholder will be advised that if they choose to cancel their policy, it will terminate and they will not be able to reinstate it under any circumstances. Once the policyholder completes the policy cancellation there will never be any benefits available - including, for example, any return of premium benefit. We will strongly encourage the policyholder to consult with their family members and tax, legal and financial advisors before making the decision on whether or not to cancel their policy.

The policy cancellation payment amount will be the greater of:

- X\%of Transamerica's estimate of the value of the policy, and
- \$2,000

Transamerica's estimate of the value ("Value") of the policy is based on the gross premium reserve (present value of future benefits and expenses less the present value of future premiums) utilizing the Company's best estimate assumptions as of the close of the second quarter of 2020. Our estimate of the Value of the policy is only an estimate - the actual benefit payments a policyholder could receive if they choose to keep their policy in force and later become eligible for benefits under the policy may be higher or lower than our estimate. Our estimate of the Value of each policy will vary depending on numerous characteristics, including issue age, issue date, gender, marital status at the time of issue, policy benefit characteristics and other factors. Our estimate of the Value of one policy will likely be different from our estimate of the Value of other policies, even between spouses who have paid similar premium amounts. Because the Company's estimate of the policy's Value is consistent with how the Company calculates reserves and is intended to capture all significant differences in experience across many variables, we believe that this formula does not unfairly discriminate between policyholders, but we ask the Department of Insurance to formally approve the policy cancellation payment calculation method. The same methodology will be used to calculate the Value for each policyholder subject to this rate increase filing, including policyholders that may currently be on claim. The same methodology and the same fixed percentage of the policy's Value will be used to calculate the policy cancellation payment that is being offered to every policyholder in the state.

The policyholder will be told that we cannot provide advice regarding the tax consequences associated with cancelling their policy. The tax treatment of each individual's policy cancellation payment could be affected by whether the policyholder previously deducted or excluded premiums from their taxable income or whether the policyholder's premiums were paid by their employer. We will advise the policyholder that before choosing the policy cancellation option, they should consult with their own personal tax advisor regarding the tax treatment of the transaction, including the tax treatment of the policy cancellation payment that would be made if they cancel their policy. The policyholder will also be advised that we may send to the Internal Revenue Service and the policyholder an IRS Form 1099 reporting taxable income with respect to the policy cancellation payment. In some circumstances the amount of taxable income the policyholder realizes from the policy cancellation payment could exceed the amount that we report on IRS Form 1099.

| Exhibit I Requested RINC <br> Transamerica Life Insurance Company <br> Policy Forms: TLIC UniProduct Series, TPLIC UniProduct Series Nationwide Experience Adjusted to Maryland-Specific Rate History All Policyholders Pay the Requested Increase |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | EarnedPremium |  | Incurred Claims <br> Actual Past <br> \& Projected Future | Loss Ratios Excluding Change in ALR |  |  |  |
|  | Actual Past \& Projected Future w/o Proposed Rate Increase | Actual Past \& Projected Future w/ Proposed Rate Increase |  | Actual w/o Rate Increase | $\begin{gathered} \text { Actual w/ Rate } \\ \text { Increase } \end{gathered}$ | PV Actual Cumulative w/o Rate Increase | PV Actual Cumulative w/ Rate Increase |
| 1995 | $\frac{\text { Rate Increase }}{}$ | 79 | 0 | - 0 0.0\% |  | $\frac{\text { Increase }}{0.0 \%}$ | $\begin{array}{\|l\|} \hline \text { Increase } \\ \hline 0.0 \% \end{array}$ |
| 1996 | 1,100 | 1,100 | 0 | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| 1997 | 1,100 | 1,100 | 0 | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| 1998 | 1,344 | 1,344 | 0 | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| 1999 | 3,845 | 3,845 | 0 | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| 2000 | 4,191 | 4,191 | 0 | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| 2001 | 5,706 | 5,706 | 0 | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| 2002 | 215,479 | 215,479 | 0 | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| 2003 | 9,139,098 | 9,139,098 | 18,217 | 0.2\% | 0.2\% | 0.2\% | 0.2\% |
| 2004 | 38,213,270 | 38,213,270 | 853,174 | 2.2\% | 2.2\% | 1.8\% | 1.8\% |
| 2005 | 38,898,495 | 38,898,495 | 2,491,597 | 6.4\% | 6.4\% | 3.8\% | 3.8\% |
| 2006 | 34,124,254 | 34,124,254 | 2,040,594 | 6.0\% | 6.0\% | 4.4\% | 4.4\% |
| 2007 | 33,223,349 | 33,223,349 | 5,958,225 | 17.9\% | 17.9\% | 7.1\% | 7.1\% |
| 2008 | 32,953,005 | 32,953,005 | 4,834,037 | 14.7\% | 14.7\% | 8.3\% | 8.3\% |
| 2009 | 31,867,073 | 31,867,073 | 5,917,209 | 18.6\% | 18.6\% | 9.6\% | 9.6\% |
| 2010 | 34,567,722 | 34,567,722 | 9,180,529 | 26.6\% | 26.6\% | 11.6\% | 11.6\% |
| 2011 | 43,243,099 | 43,243,099 | 9,018,138 | 20.9\% | 20.9\% | 12.8\% | 12.8\% |
| 2012 | 47,758,268 | 47,758,268 | 11,459,332 | 24.0\% | 24.0\% | 14.1\% | 14.1\% |
| 2013 | 45,541,898 | 45,541,898 | 16,496,943 | 36.2\% | 36.2\% | 16.2\% | 16.2\% |
| 2014 | 42,619,903 | 42,619,903 | 20,148,895 | 47.3\% | 47.3\% | 18.6\% | 18.6\% |
| 2015 | 41,148,815 | 41,148,815 | 24,297,327 | 59.0\% | 59.0\% | 21.4\% | 21.4\% |
| 2016 | 40,111,475 | 40,111,475 | 24,219,435 | 60.4\% | 60.4\% | 23.7\% | 23.7\% |
| 2017 | 38,608,570 | 38,608,570 | 30,009,637 | 77.7\% | 77.7\% | 26.5\% | 26.5\% |
| 2018 | 38,882,249 | 38,882,249 | 33,511,085 | 86.2\% | 86.2\% | 29.3\% | 29.3\% |
| 2019 | 41,030,447 | 41,030,447 | 32,107,874 | 78.3\% | 78.3\% | 31.6\% | 31.6\% |
| 2020 | 39,314,986 | 39,314,986 | 35,648,029 | 90.7\% | 90.7\% | 34.0\% | 34.0\% |
| 2021 | 37,218,375 | 37,218,375 | 43,535,627 | 117.0\% | 117.0\% | 36.9\% | 36.9\% |
| 2022 | 38,104,344 | 38,104,344 | 56,320,055 | 147.8\% | 147.8\% | 40.6\% | 40.6\% |
| 2023 | 39,817,119 | 39,817,119 | 60,846,830 | 152.8\% | 152.8\% | 44.2\% | 44.2\% |
| 2024 | 38,228,987 | 83,094,635 | 65,468,729 | 171.3\% | 78.8\% | 47.9\% | 46.3\% |
| 2025 | 36,198,136 | 92,841,118 | 69,686,966 | 192.5\% | 75.1\% | 51.6\% | 48.1\% |
| 2026 | 34,339,089 | 88,073,027 | 73,425,628 | 213.8\% | 83.4\% | 55.3\% | 49.9\% |
| 2027 | 32,499,576 | 83,355,037 | 77,001,793 | 236.9\% | 92.4\% | 58.9\% | 51.9\% |
| 2028 | 30,625,646 | 78,548,773 | 80,484,283 | 262.8\% | 102.5\% | 62.5\% | 53.8\% |
| 2029 | 28,746,773 | 73,729,833 | 83,809,935 | 291.5\% | 113.7\% | 66.1\% | 55.9\% |
| 2030 | 26,869,429 | 68,914,813 | 86,322,181 | 321.3\% | 125.3\% | 69.7\% | 57.9\% |
| 2031 | 24,997,712 | 64,114,226 | 87,799,233 | 351.2\% | 136.9\% | 73.1\% | 60.0\% |
| 2032 | 23,149,839 | 59,374,795 | 88,364,695 | 381.7\% | 148.8\% | 76.4\% | 61.9\% |
| 2033 | 21,341,106 | 54,735,750 | 88,275,662 | 413.6\% | 161.3\% | 79.5\% | 63.8\% |
| 2034 | 19,582,771 | 50,225,966 | 87,975,381 | 449.2\% | 175.2\% | 82.5\% | 65.7\% |
| 2035 | 17,883,664 | 45,868,089 | 87,146,289 | 487.3\% | 190.0\% | 85.4\% | 67.5\% |
| 2036 | 16,252,324 | 41,684,022 | 85,537,279 | 526.3\% | 205.2\% | 88.1\% | 69.2\% |
| 2037 | 14,695,517 | 37,691,118 | 83,146,682 | 565.8\% | 220.6\% | 90.6\% | 70.8\% |
| 2038 | 13,218,215 | 33,902,127 | 80,172,035 | 606.5\% | 236.5\% | 92.9\% | 72.2\% |
| 2039 | 11,825,289 | 30,329,545 | 77,019,617 | 651.3\% | 253.9\% | 95.1\% | 73.6\% |
| 2040 | 10,520,609 | 26,983,299 | 73,571,259 | 699.3\% | 272.7\% | 97.0\% | 74.9\% |
| 2041 | 9,307,931 | 23,873,017 | 69,745,892 | 749.3\% | 292.2\% | 98.\% | 76.1\% |
| 2042 | 8,188,885 | 21,002,884 | 65,638,281 | 801.6\% | 312.5\% | 100.5\% | 77.2\% |
| 2043 | 7,163,276 | 18,372,399 | 61,384,379 | 856.9\% | 334.1\% | 101.9\% | 78.1\% |
| 2044 | 6,229,019 | 15,976,211 | 57,204,411 | 918.4\% | 358.1\% | 103.2\% | 79.0\% |
| 2045 | 5,383,893 | 13,808,629 | 53,067,653 | 985.7\% | 384.3\% | 104.4\% | 79.8\% |
| 2046 | 4,625,249 | 11,862,857 | 48,984,993 | 1059.1\% | 412.9\% | 105.4\% | 80.5\% |
| 2047 | 3,949,265 | 10,129,091 | 45,003,496 | 1139.5\% | 444.3\% | 106.3\% | 81.2\% |
| 2048 | 3,350,961 | 8,594,558 | 41,132,413 | 1227.5\% | 478.6\% | 107.2\% | 81.7\% |
| 2049 | 2,826,042 | 7,248,244 | 37,469,395 | 1325.9\% | 516.9\% | 107.9\% | 82.2\% |
| 2050 | 2,368,723 | 6,075,310 | 34,007,714 | 1435.7\% | 559.8\% | 108.5\% | 82.6\% |
| 2051 | 1,973,549 | 5,061,765 | 30,747,289 | 1558.0\% | 607.4\% | 109.0\% | 83.0\% |
| 2052 | 1,634,567 | 4,192,344 | 27,671,979 | 1692.9\% | 660.1\% | 109.5\% | 83.4\% |
| 2053 | 1,345,533 | 3,451,029 | 24,766,678 | 1840.7\% | 717.7\% | 109.9\% | 83.6\% |
| 2054 | 1,100,335 | 2,822,144 | 22,069,823 | 2005.7\% | 782.0\% | 110.2\% | 83.9\% |
| 2055 | 893,994 | 2,292,918 | 19,594,472 | 2191.8\% | 854.6\% | 110.5\% | 84.1\% |
| 2056 | 721,360 | 1,850,148 | 17,314,048 | 2400.2\% | 935.8\% | 110.8\% | 84.3\% |
| 2057 | 577,730 | 1,481,765 | 15,224,754 | 2635.3\% | 1027.5\% | 111.0\% | 84.4\% |
| 2058 | 458,914 | 1,177,025 | 13,315,942 | 2901.6\% | 1131.3\% | 111.2\% | 84.6\% |
| 2059 | 361,562 | 927,336 | 11,587,532 | 3204.9\% | 1249.6\% | 111.3\% | 84.7\% |
| 2060 | 282,379 | 724,246 | 10,030,191 | 3552.0\% | 1384.9\% | 111.4\% | 84.8\% |
| 2061 | 218,379 | 560,099 | 8,634,168 | 3953.8\% | 1541.5\% | 111.5\% | 84.8\% |
| 2062 | 167,284 | 429,050 | 7,406,461 | 4427.5\% | 1726.2\% | 111.6\% | 84.9\% |
| 2063 | 126,677 | 324,902 | 6,317,784 | 4987.3\% | 1944.5\% | 111.7\% | 85.0\% |
| 2064 | 94,720 | 242,939 | 5,359,484 | 5658.2\% | 2206.1\% | 111.7\% | 85.0\% |
| 2065 | 69,756 | 178,910 | 4,514,208 | 6471.4\% | 2523.2\% | 111.8\% | 85.0\% |
| 2066 | 50,732 | 130,117 | 3,776,255 | 7443.6\% | 2902.2\% | 111.8\% | 85.1\% |
| 2067 | 36,345 | 93,217 | 3,141,498 | 8643.6\% | 3370.1\% | 111.8\% | 85.1\% |
| 2068 | 25,647 | 65,781 | 2,594,117 | 10114.5\% | 3943.6\% | 111.9\% | 85.1\% |
| 2069 | 17,948 | 46,034 | 2,134,019 | 11889.7\% | 4635.7\% | 111.9\% | 85.1\% |
| 2070+ | 34,831 | 89,334 | 8,907,010 | 25572.4\% | 9970.5\% | 112.0\% | 85.2\% |
| AV Past | 1,054,247,554 | 1,054,247,554 | 388,983,238 | 36.9\% | 36.9\% |  |  |
| PV Future | 367,184,529 | 814,537,416 | 1,202,317,031 | 327.4\% | 147.6\% |  |  |
| PV Lifetime | 1,421,432,083 | 1,868,784,970 | 1,591,300,269 | 112.0\% | 85.2\% |  |  |
| Post Rate-Sta | Stability Calculations |  |  |  |  |  |  |
| A $=$ | 602,802,867 | Present value of initial | earned premium | times 58.0\% |  |  |  |
| $\mathrm{B}=$ | 12,692,426 | Present value of prior $p$ | premium rate incr | creases times 85.0\% |  |  |  |
| $\mathrm{C}=$ | 153,018,007 | Present value of future | projected initial | earned premium tim | imes 58.0\% |  |  |
| D = | 468,106,277 | Present value of future | projected earned | d premium from rate | te increases times | 85.0\% |  |
| A+B+C+D $=$ | 1,236,619,577 |  |  |  |  |  |  |
|  | $\begin{array}{r} 1,591,300,269 \\ 291.7 \% \end{array}$ | Present value of incurr <br> Post Rate-Stability me | ed claims + pres thod Rate Increa | sent value of future se | projected incurred |  |  |
| Present value | e of incurred claims + | + present value of futur | e projected incurr | rred claims is not les | ess than $A+B+C+D$ |  |  |

## Exhibit II

## Transamerica Life Insurance Company

Policy Forms: TLIC UniProduct Series, TPLIC UniProduct Series Nationwide Experience Adjusted to Maryland-Specific Rate History Actual To Expected Lifetime Experience Actual Nationwide Experience Through 12/31/2021 and Projected Thereafter

|  | Actual |  |  |  | Expected |  |  | Actual to Expected |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | D | E | F | G | H=A/E | I=C/F | $\mathrm{J}=\mathrm{D} / \mathrm{G}$ | K=(C/A)/G | J=D/G |
| Duration | $\qquad$ | Earned Premium Adjusted To Approved Maryland Rate History | Incurred <br> Claims <br> Excluding <br> ALR Increase | Cumulative <br> Loss Ratio <br> Excluding <br> ALR Increase | Earned Premium @ Original Rate Level | Incurred Claims Excluding ALR Increase | Cumulative Loss Ratio Excluding ALR Increase | Actual to <br> Expected Earned <br> Premium | Actual to Expected Incurred Claims Excluding ALR Increase | Loss Ratio Excluding ALR Increase | Loss Ratio @ Original Rate Level Excluding ALR Increase | Cumulative Loss Ratio Excluding ALR Increase |
| 1 | 75,875,756 | 75,880,238 | 1,816,593 | 2.4\% | 75,845,950 | 332,907 | 0.4\% | 100.0\% | 545.7\% | 545.4\% | 545.5\% | 545.4\% |
| 2 | 57,741,714 | 57,745,964 | 1,850,006 | 2.7\% | 51,095,560 | 1,032,968 | 1.1\% | 113.0\% | 179.1\% | 258.2\% | 302.5\% | 258.2\% |
| 3 | 52,263,556 | 52,267,502 | 2,305,928 | 3.2\% | 49,183,531 | 1,982,532 | 1.8\% | 106.3\% | 116.3\% | 172.3\% | 238.8\% | 172.3\% |
| 4 | 50,771,514 | 50,775,460 | 6,660,438 | 5.2\% | 47,562,125 | 3,159,723 | 2.8\% | 106.7\% | 210.8\% | 184.8\% | 469.7\% | 184.8\% |
| 5 | 49,017,631 | 49,021,911 | 5,975,955 | 6.3\% | 46,266,168 | 4,440,473 | 3.8\% | 105.9\% | 134.6\% | 162.5\% | 316.8\% | 162.5\% |
| 6 | 47,045,785 | 47,068,116 | 8,133,578 | 7.6\% | 44,053,583 | 5,743,753 | 5.0\% | 106.8\% | 141.6\% | 153.1\% | 346.8\% | 153.1\% |
| 7 | 45,870,832 | 46,142,796 | 9,811,481 | 9.1\% | 43,092,214 | 6,964,826 | 6.1\% | 106.4\% | 140.9\% | 147.4\% | 348.0\% | 147.4\% |
| 8 | 44,919,033 | 46,261,973 | 14,180,950 | 11.0\% | 42,090,623 | 8,092,877 | 7.3\% | 106.7\% | 175.2\% | 151.1\% | 432.3\% | 151.1\% |
| 9 | 44,461,775 | 46,558,687 | 14,065,214 | 12.6\% | 41,051,721 | 9,138,064 | 8.4\% | 108.3\% | 153.9\% | 149.1\% | 374.6\% | 149.1\% |
| 10 | 41,565,907 | 43,845,502 | 19,970,415 | 14.8\% | 39,977,171 | 10,154,540 | 9.6\% | 104.0\% | 196.7\% | 154.9\% | 502.1\% | 154.9\% |
| 11 | 37,790,336 | 40,832,227 | 23,022,401 | 17.2\% | 36,199,879 | 11,162,091 | 10.7\% | 104.4\% | 206.3\% | 160.4\% | 568.0\% | 160.4\% |
| 12 | 36,794,741 | 41,373,880 | 28,203,804 | 19.9\% | 35,115,679 | 12,267,969 | 11.9\% | 104.8\% | 229.9\% | 167.2\% | 644.7\% | 167.2\% |
| 13 | 35,822,618 | 41,761,876 | 33,729,663 | 22.8\% | 34,002,369 | 13,542,069 | 13.1\% | 105.4\% | 249.1\% | 174.4\% | 719.9\% | 174.4\% |
| 14 | 34,661,454 | 40,957,128 | 36,578,865 | 25.7\% | 32,862,046 | 14,985,670 | 14.3\% | 105.5\% | 244.1\% | 179.5\% | 737.3\% | 179.5\% |
| 15 | 33,407,381 | 40,414,367 | 37,769,253 | 28.4\% | 31,698,357 | 16,520,784 | 15.6\% | 105.4\% | 228.6\% | 181.9\% | 725.1\% | 181.9\% |
| 16 | 32,023,893 | 39,479,733 | 43,449,295 | 31.3\% | 30,233,638 | 18,169,973 | 16.9\% | 105.9\% | 239.1\% | 184.6\% | 801.7\% | 184.6\% |
| 17 | 30,059,558 | 37,420,793 | 49,264,176 | 34.4\% | 29,036,617 | 19,998,227 | 18.3\% | 103.5\% | 246.3\% | 187.7\% | 894.8\% | 187.7\% |
| 18 | 27,219,869 | 34,767,543 | 51,836,581 | 37.5\% | 27,822,917 | 21,946,803 | 19.8\% | 97.8\% | 236.2\% | 189.5\% | 963.4\% | 189.5\% |
| 19 | 27,233,438 | 35,893,333 | 68,931,178 | 41.5\% | 26,594,917 | 23,981,003 | 21.3\% | 102.4\% | 287.4\% | 194.9\% | 1189.5\% | 194.9\% |
| 20 | 26,119,564 | 35,584,468 | 73,428,730 | 45.4\% | 25,355,355 | 26,051,465 | 22.8\% | 103.0\% | 281.9\% | 198.9\% | 1230.7\% | 198.9\% |
| 21 | 23,949,627 | 33,027,935 | 78,777,135 | 49.5\% | 23,608,828 | 28,180,256 | 24.5\% | 101.4\% | 279.5\% | 202.2\% | 1344.4\% | 202.2\% |
| 22 | 22,492,481 | 31,058,103 | 82,845,820 | 53.5\% | 22,375,037 | 30,397,230 | 26.1\% | 100.5\% | 272.5\% | 204.5\% | 1409.1\% | 204.5\% |
| 23 | 21,034,117 | 29,056,038 | 85,896,320 | 57.4\% | 21,139,738 | 32,701,937 | 27.9\% | 99.5\% | 262.7\% | 206.0\% | 1465.7\% | 206.0\% |
| 24 | 19,588,122 | 27,071,757 | 88,641,344 | 61.3\% | 19,906,747 | 35,077,063 | 29.6\% | 98.4\% | 252.7\% | 206.7\% | 1527.1\% | 206.7\% |
| 25 | 18,156,035 | 25,102,573 | 90,774,433 | 65.0\% | 18,680,306 | 37,548,300 | 31.4\% | 97.2\% | 241.8\% | 206.7\% | 1589.8\% | 206.7\% |
| 26 | 16,744,375 | 23,159,002 | 93,505,650 | 68.7\% | 17,464,926 | 39,918,365 | 33.3\% | 95.9\% | 234.2\% | 206.3\% | 1676.9\% | 206.3\% |
| 27 | 15,360,989 | 21,252,518 | 94,751,016 | 72.3\% | 16,265,234 | 42,154,304 | 35.2\% | 94.4\% | 224.8\% | 205.5\% | 1753.5\% | 205.5\% |
| 28 | 14,016,371 | 19,398,505 | 94,598,375 | 75.7\% | 15,085,726 | 44,333,087 | 37.1\% | 92.9\% | 213.4\% | 204.2\% | 1820.6\% | 204.2\% |
| 29 | 12,719,087 | 17,607,421 | 93,353,491 | 78.9\% | 13,930,975 | 46,154,868 | 39.0\% | 91.3\% | 202.3\% | 202.6\% | 1883.9\% | 202.6\% |
| 30 | 11,477,165 | 15,891,261 | 91,374,985 | 82.0\% | 12,805,655 | 47,455,358 | 40.8\% | 89.6\% | 192.5\% | 200.7\% | 1950.2\% | 200.7\% |
| 31 | 10,298,382 | 14,261,326 | 89,835,363 | 84.8\% | 11,714,342 | 48,377,877 | 42.6\% | 87.9\% | 185.7\% | 198.9\% | 2045.5\% | 198.9\% |
| 32 | 9,186,170 | 12,722,558 | 87,391,895 | 87.5\% | 10,661,378 | 48,812,368 | 44.4\% | 86.2\% | 179.0\% | 197.0\% | 2142.3\% | 197.0\% |
| 33 | 8,145,468 | 11,281,971 | 83,836,861 | 89.9\% | 9,650,373 | 48,789,576 | 46.1\% | 84.4\% | 171.8\% | 195.1\% | 2232.8\% | 195.1\% |
| 34 | 7,179,193 | 9,943,788 | 79,682,042 | 92.2\% | 8,684,639 | 48,521,851 | 47.7\% | 82.7\% | 164.2\% | 193.2\% | 2326.4\% | 193.2\% |
| 35 | 6,289,132 | 8,710,808 | 75,057,516 | 94.2\% | 7,767,303 | 47,846,293 | 49.2\% | 81.0\% | 156.9\% | 191.3\% | 2424.0\% | 191.3\% |
| 36 | 5,475,418 | 7,583,333 | 70,992,180 | 96.0\% | 6,901,229 | 46,665,914 | 50.7\% | 79.3\% | 152.1\% | 189.5\% | 2559.2\% | 189.5\% |
| 37 | 4,737,155 | 6,560,287 | 66,655,964 | 97.7\% | 6,088,916 | 45,042,165 | 52.0\% | 77.8\% | 148.0\% | 187.9\% | 2706.7\% | 187.9\% |
| 38 | 4,072,491 | 5,639,066 | 61,903,140 | 99.2\% | 5,331,967 | 42,916,108 | 53.2\% | 76.4\% | 144.2\% | 186.4\% | 2857.6\% | 186.4\% |
| 39 | 3,479,815 | 4,817,627 | 57,038,509 | 100.5\% | 4,631,573 | 40,409,801 | 54.3\% | 75.1\% | 141.2\% | 185.1\% | 3019.5\% | 185.1\% |
| 40 | 2,955,122 | 4,090,458 | 52,197,733 | 101.6\% | 3,988,630 | 37,473,041 | 55.3\% | 74.1\% | 139.3\% | 183.9\% | 3196.6\% | 183.9\% |
| 41 | 2,494,116 | 3,451,559 | 47,832,379 | 102.6\% | 3,403,677 | 34,176,945 | 56.1\% | 73.3\% | 140.0\% | 183.0\% | 3418.2\% | 183.0\% |
| 42 | 2,091,951 | 2,894,156 | 43,631,925 | 103.5\% | 2,876,763 | 30,733,464 | 56.8\% | 72.7\% | 142.0\% | 182.2\% | 3669.6\% | 182.2\% |
| 43 | 1,743,738 | 2,411,463 | 39,486,989 | 104.3\% | 2,406,952 | 27,257,070 | 57.5\% | 72.4\% | 144.9\% | 181.5\% | 3941.0\% | 181.5\% |
| 44 | 1,444,577 | 1,996,722 | 35,575,876 | 105.0\% | 1,992,512 | 23,844,957 | 58.0\% | 72.5\% | 149.2\% | 181.1\% | 4247.3\% | 181.1\% |
| 45 | 1,189,663 | 1,643,289 | 31,877,301 | 105.6\% | 1,631,053 | 20,587,775 | 58.4\% | 72.9\% | 154.8\% | 180.7\% | 4587.1\% | 180.7\% |
| 46 | 974,142 | 1,344,398 | 28,575,176 | 106.1\% | 1,319,623 | 17,565,244 | 58.8\% | 73.8\% | 162.7\% | 180.5\% | 4991.4\% | 180.5\% |
| 47 | 793,271 | 1,093,449 | 25,571,558 | 106.5\% | 1,054,782 | 14,824,628 | 59.1\% | 75.2\% | 172.5\% | 180.3\% | 5458.6\% | 180.3\% |
| 48 | 642,305 | 883,834 | 22,741,802 | 106.9\% | 832,292 | 12,372,212 | 59.3\% | 77.2\% | 183.8\% | 180.3\% | 5972.4\% | 180.3\% |
| 49 | 517,013 | 709,806 | 20,114,774 | 107.2\% | 647,578 | 10,209,691 | 59.5\% | 79.8\% | 197.0\% | 180.2\% | 6542.7\% | 180.2\% |
| 50 | 413,599 | 566,138 | 17,654,090 | 107.4\% | 496,044 | 8,290,885 | 59.6\% | 83.4\% | 212.9\% | 180.3\% | 7161.1\% | 180.3\% |
| 51 | 328,509 | 447,914 | 15,461,493 | 107.7\% | 373,306 | 6,652,846 | 59.7\% | 88.0\% | 232.4\% | 180.3\% | 7881.8\% | 180.3\% |
| 52 | 258,953 | 351,283 | 13,488,573 | 107.8\% | 275,260 | 5,254,406 | 59.8\% | 94.1\% | 256.7\% | 180.4\% | 8711.0\% | 180.4\% |
| 53 | 202,311 | 272,640 | 11,697,163 | 108.0\% | 198,189 | 4,079,498 | 59.9\% | 102.1\% | 286.7\% | 180.4\% | 9659.2\% | 180.4\% |
| 54 | 156,451 | 209,089 | 10,082,204 | 108.1\% | 138,755 | 3,140,188 | 59.9\% | 112.8\% | 321.1\% | 180.5\% | 10757.9\% | 180.5\% |
| 55 | 119,703 | 158,331 | 8,598,557 | 108.2\% | 93,960 | 2,309,374 | 59.9\% | 127.4\% | 372.3\% | 180.6\% | 11985.1\% | 180.6\% |
| 56 | 90,651 | 118,394 | 7,291,433 | 108.3\% | 61,170 | 1,692,172 | 60.0\% | 148.2\% | 430.9\% | 180.7\% | 13415.2\% | 180.7\% |
| 57 | 68,053 | 87,531 | 6,134,160 | 108.4\% | 37,968 | 1,210,104 | 60.0\% | 179.2\% | 506.9\% | 180.7\% | 15030.0\% | 180.7\% |
| 58 | 50,633 | 63,976 | 5,142,759 | 108.4\% | 22,243 | 842,781 | 60.0\% | 227.6\% | 610.2\% | 180.8\% | 16933.0\% | 180.8\% |
| 59 | 37,598 | 46,584 | 4,272,586 | 108.5\% | 12,137 | 613,903 | 60.0\% | 309.8\% | 696.0\% | 180.8\% | 18943.0\% | 180.8\% |
| 60 | 27,890 | 33,842 | 3,515,689 | 108.5\% | 6,051 | 354,622 | 60.0\% | 460.9\% | 991.4\% | 180.9\% | 21011.4\% | 180.9\% |
| 61 | 20,722 | 24,607 | 2,867,894 | 108.5\% | 2,707 | 228,690 | 60.0\% | 765.5\% | 1254.1\% | 180.9\% | 23068.2\% | 180.9\% |
| 62 | 15,441 | 17,952 | 2,317,377 | 108.6\% | 1,047 | 143,393 | 60.0\% | 1474.1\% | 1616.1\% | 181.0\% | 25014.5\% | 181.0\% |
| 63 | 11,597 | 13,238 | 1,864,840 | 108.6\% | 335 | 87,455 | 60.0\% | 3463.6\% | 2132.3\% | 181.0\% | 26802.0\% | 181.0\% |
| 64 | 8,861 | 9,994 | 1,491,546 | 108.6\% | 82 | 113,897 | 60.0\% | 10814.3\% | 1309.6\% | 181.0\% | 28055.2\% | 181.0\% |
| 65 | 6,886 | 7,734 | 1,184,324 | 108.6\% | 0 | 0 | 60.0\% |  |  | 181.0\% | 28665.1\% | 181.0\% |
| 66 | 5,485 | 6,189 | 934,991 | 108.6\% | 0 | 0 | 60.0\% |  |  | 181.0\% | 28408.6\% | 181.0\% |
| 67 | 4,423 | 5,035 | 736,128 | 108.6\% | 0 | 0 | 60.0\% |  |  | 181.0\% | 27738.4\% | 181.0\% |
| 68 | 3,577 | 4,111 | 577,876 | 108.6\% | 0 | 0 | 60.0\% |  |  | 181.0\% | 26925.8\% | 181.0\% |
| 69 | 2,886 | 3,353 | 454,390 | 108.6\% | 0 | 0 | 60.0\% |  |  | 181.0\% | 26241.1\% | 181.0\% |
| 70 | 2,348 | 2,764 | 357,044 | 108.6\% | 0 | 0 | 60.0\% |  |  | 181.0\% | 25343.6\% | 181.0\% |
| PV Lifetime | 652,342,542 | 718,237,894 | 780,240,160 | 108.6\% | 627,627,569 | 376,576,541 | 60.0\% | 103.9\% | 207.2\% | 181.1\% | 199.3\% | 181.1\% |

Exhibit VI
Transamerica Life Insurance Company
Policy Forms: TLIC UniProduct Series, TPLIC UniProduct Series
Blended If-Knew / Make-Up Approach (Minnesota method)*

| Input |  |  |
| :--- | :--- | ---: |
| A | PV Lifetime Incurred Claims | $1,591,300,269$ |
| B | PV Future Effective Earned Premium @ Original Rate Level | $202,389,734$ |
| C | PV Lifetime Earned Premium @ Original Rate Level | $1,303,139,437$ |
| D | AV Past Earned Premium Adjusted To Approved Maryland Rate History | $1,054,247,554$ |
| E | Statutorily Required Minimum Lifetime Loss Ratio | $60.0 \%$ |
| F | $\%$ of Active Policyholders Remaining | $61.4 \%$ |
| G | Cumulative Rate Increase | $45.48 \%$ |
|  |  | Policyholder Share of the Increase |
|  | Blended Increase |  |
| H1 | $0-15 \%$ | $100.00 \%$ |
| H2 | $15-50 \%$ | $90.00 \%$ |
| H3 | $50-100 \%$ | $75.00 \%$ |
| H4 | $100-150 \%$ | $65.00 \%$ |
| H5 | $>150 \%$ | $50.00 \%$ |


| Calculation |  |  |
| :---: | :---: | :---: |
| $\mathrm{I}=(\mathrm{A} / \mathrm{E}) / \mathrm{C}-1$ | If-Knew Increase | 103.5\% |
| $J=(A / E-D) / B-1$ | Make-Up Increase | 689.5\% |
| $K=I^{*}(1-F)+J * F$ | Blended Increase | 463.2\% |
|  | Cost-Sharing Increase |  |
| $\mathrm{L} 1=\mathrm{Min}(\mathrm{K}, 15 \%)^{*} \mathrm{H} 1$ | 0-15\% | 15.00\% |
| L2=(Min(K,50\%)-Min(K,15\%))*H2 | 15-50\% | 31.50\% |
| $\mathrm{L} 3=(\operatorname{Min}(\mathrm{K}, 100 \%)-\mathrm{Min}(\mathrm{K}, 50 \%))^{*} \mathrm{H} 3$ | 50-100\% | 37.50\% |
| L4 $=(\operatorname{Min}(\mathrm{K}, 150 \%)-\mathrm{Min}(\mathrm{K}, 100 \%))^{*} \mathrm{H} 4$ | 100-150\% | 32.50\% |
| $\mathrm{L} 5=(\mathrm{K}-\mathrm{Min}(\mathrm{K}, 150 \%))^{*} \mathrm{H} 5$ | >150\% | 156.62\% |
| $\mathrm{L}=\mathrm{L} 1+\mathrm{L} 2+\mathrm{L} 3+\mathrm{L} 4+\mathrm{L} 5$ | Total | 273.12\% |
| $\mathrm{M}=(1+\mathrm{L}) /(1+\mathrm{G})-1$ | Maximum Allowable Rate Increase | 156.5\% |

* Based off of Exhibit I


[^0]:    * This is not intended to be a comprehensive listing of all benefits available.

