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DEPUTY COMMISSIONER

STATE OF MARYLAND
MARYLAND INSURANCE ADMINISTRATION
525 St. Paul Place, Baltimore, Maryland 21202-2272

To: **Select Property and Casualty Insurers**

Re: **Private Passenger Automobile Insurance Premium Data Request**

Date: **November 8, 2004**

Bulletin: **Property and Casualty 04-23**

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Pursuant to §19-112 of the Insurance Article, the Maryland Insurance Administration ("MIA") hereby requests select property and casualty insurers to provide data related to private passenger automobile ("PPA") insurance premiums. This information is necessary for the Commissioner to study the impact of premium rates on policies issued by the Maryland Automobile Insurance Fund on the insurance market.

Calculate annual premiums, effective October 1, 2004, based on the scenarios shown on the enclosed "PPA Premium Scenarios" for each designated zip code/county. Please provide the requested premium data in the Excel spreadsheet formats shown on the enclosed "PPA Excel Format".

Please submit your data via email. Electronic submission is mandatory. No paper documents will be accepted. Data should be submitted to: cruppel@mdinsurance.state.md.us.

If you have any questions, please contact Cathy Ruppel, Insurance Analyst, by phone at (410) 468-2316.

Please provide this information no later than December 2, 2004.

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Alfred W. Redmer, Jr.
Insurance Commissioner

Enclosures: PPA Premium Scenarios
              PPA Excel Format

PPA Premium Scenarios

Provide premiums based on the below listed scenarios and instructions for each designated zip code (county, city/town). Provide the requested information in the excel format attached.

Provide annual premiums for the insurer's rating territory that most closely corresponds to the town or city limits or to the zip code designated for that county.

Counties for which forms are required; Designated cities or towns and Zip Codes:

County	City/Town	Zip Code
Anne Arundel	Annapolis	21401
Not Applicable	Baltimore City	21218
Baltimore	Cockeysville	21030
Carroll	Westminster	21157
Frederick	Frederick (City)	21701
Harford	Belair	21014
Montgomery	Rockville	20855
Prince George's	Glenn Dale	20769
St. Mary's	Leonardtown	20650
Wicomico	Salisbury	21801

If your company has multiple tiers, determine tier placement by the information provided in the rating scenarios. If a scenario does not provide sufficient information for tier placement, place the subject of the scenario in the middle or standard tier.

The following abbreviations are used in this form:
- "COMP" means comprehensive or other than collision coverage;
- "PIP" means personal injury protection; and
- "UM" means uninsured motorist coverage.
- "COLL" means collision coverage

Scenarios: For each scenario listed, provide the _total annual policy premium_ (rounded off to whole dollars) in the format shown on the enclosed "PPA Excel Format". The scenarios use ISO symbols. If you do not use ISO symbols, use comparable symbols as appropriate. **Otherwise, do not modify the scenarios.**

Scenario 1: **Senior Citizen**	Age 65 Drives a 2000 Buick Regal, ISO symbol 10 **If credit is used to determine premium, then calculate as if the driver has the best credit history.** Has no accidents or violations in the last 3 years. Retired—pleasure use only. Liability $20,000/$40,000/$15,000 Limited PIP $2,500 UM $20,000/$40,000/$15,000 COMP $100 deductible COLL $250 deductible
Scenario 2A: **Young Single Female, Age 17**	Age 17 Drives a 2002 Jeep Liberty Limited, ISO symbol 14 **If credit is used to determine premium, then calculate as if there was no credit history.** Drives 8 miles to work each day. Drives 12,000 miles annually. No accidents or violations in past 3 years. Liability $20,000/$40,000/$15,000

	Full PIP $2,500 UM $20,000/$40,000/$15,000 COMP $100 deductible COLL $250 deductible
Scenario 2B: **Young Single Female, Age 23**	Age 23 Drives a 2002 Jeep Liberty Limited, ISO symbol 14 **If credit is used to determine premium, then calculate as if there was no credit history.** Drive 8 miles to work each day. Drives 12,000 miles annually. No accidents or violations in past 3 years. Liability $20,000/$40,000/$15,000 Full PIP $2,500 UM $20,000/$40,000/$15,000 COMP $100 deductible COLL $250 deductible
Scenario 3A: **Young Single Male, Age 17**	Age 17 Drives a 2002 Kia Sportage, ISO symbol 15 **If credit is used to determine premium, then calculate as if there was no credit history.** Drives 10 miles to work each day. Drives 15,000 miles annually. Had an at-fault accident last year that resulted in $1,500 worth of damages to the other vehicle. Liability $20,000/$40,000/$15,000 Full PIP $2,500 UM $20,000/$40,000/$15,000 COMP $100 deductible COLL $250 deductible
Scenario 3B: **Young Single Male, Age 23**	Age 23 Drives a 2002 Kia Sportage, ISO symbol 15 **If credit is used to determine premium, then calculate as if there was no credit history.** Drives 10 miles to work each day. Drives 15,000 miles annually. Had an at-fault accident last year that resulted in $1,500 worth of damages to the other vehicle. Liability $20,000/$40,000/$15,000 Full PIP $2,500 UM $20,000/$40,000/$15,000 COMP $100 deductible COLL $250 deductible
Scenario 4: **Family Rate**	Premiums given should include coverages for 2 vehicles and 3 drivers, with a multi-car discount and a companion homeowners discount, where available. **Married Male** Age 45 Drives a 2000 Honda Accord, ISO symbol 14 **If credit is used to determine premium, then calculate as if the driver has the best credit history.** Drives 20 miles to work each day. Drives 20,000 miles annually. No accidents or violations in past 3 years. Liability $20,000/$40,000/$15,000 Limited PIP $2,500 UM $20,000/$40,000/$15,000 COMP $100 deductible COLL $250 deductible **Married Female** Age 45 Drives a 2000 Dodge Caravan, ISO symbol 8 **If credit is used to determine premium, then calculate as if the driver has the best credit history.** Drives 5 miles to work each day. Drives 12,000 miles annually. No accidents or violations in past 3 years.

	Liability $20,000/$40,000/$15,000 Limited PIP $2,500 UM $20,000/$40,000/$15,000 COMP $100 deductible COLL $250 deductible **Young Single Male** Age 17 Does not have his own—he is an occasional driver of the 2000 Dodge. Has 1 year of driving experience. Has 1 speeding violation—9 mph over limit. Took a driver training course. Has a B average in school. Liability $20,000/$40,000/$15,000 Limited PIP $2,500 UM $20,000/$40,000/$15,000

PPA Excel Format

All data must start in cell A2 of the spreadsheet. PLEASE use headers. Below lists the columns in which the data must be placed. _The placement of data must conform to this or the submission will be returned._ The data must be placed in the following columns:

Column	Description
(A)	NAIC Group Code
(B)	NAIC Company Code
(C)	Effective Date of rates (mm/dd/yyyy) for New Business
(D)	NAIC Company Name (NOT NAIC GROUP NAME)
(E)	Insert an asterisk (*) if credit history is used in rating, otherwise, leave blank.
(F)	Category of Risk (can vary by scenario). See page 1 of the **PPA Premium Scenarios.**
	1 - if Preferred/Better than average risk
	2 - if Standard/Average risk
	3 - if Non-Standard/Below average risk
(G)	Scenario Code (1 through 2)
	As defined in the **PPA Premium Scenarios.**

For each scenario code:

(H)	Annual Premium for zip code 21401
(I)	Annual Premium for zip code 21218
(J)	Annual Premium for zip code 21030
(K)	Annual Premium for zip code 21157
(L)	Annual Premium for zip code 21701
(M)	Annual Premium for zip code 21014
(N)	Annual Premium for zip code 20855
(O)	Annual Premium for zip code 20769
(P)	Annual Premium for zip code 20650
(Q)	Annual Premium for zip code 21801

Requirements:

1) ALL ENTRIES MUST IN NUMERIC FORMAT, except for Column (D) and (E).

2) Fill Columns (H) through (Q) with N/A if rates are not available for the scenario.

3) For the Premiums, use numeric format (zero decimal places). Round off to whole numbers. DO NOT USE Currency format.

4) Everything must be on one spreadsheet page.

5) The spreadsheet must be named in the following format: _GroupName_Minlimits 1004 (e.g. XYZ Insurance_Minlimits 1004).