## Mark D. Newton, FSA, MAAA

August 18, 2019

Maryland Insurance Administration
200 St. Paul Place, Suite 2700, Baltimore, MD 21202
Re: LTC.02, et al, administered by MetLife on behalf of Teachers Insurance and Annuity Association ("TIAA"), LTC. 03 administered by MetLife on behalf of Teachers Insurance and Annuity Association ("TIAA"), TCL-LTC. 04 Ed. 4/00 issued by Metropolitan Life Insurance Company (MetLife)
Issued by Metropolitan Life Insurance Company (MetLife)
Attached is the filing for the captioned forms. This letter provides an overview of the filing and notes on some of the content. After a careful review of earlier filings, we have endeavored to reflect in this filing additional content based on previous questions submitted by your Department. Hopefully, this will make your review easier and more effective.

## Filing Overview

In addition to this overview, this filing consists of the Actuarial Memorandum and Attachments on specific aspects of the Maryland Administrative Code as well as supporting data based on earlier reviews. These documents are outlined and summarized here for your convenience.

| Title | Description |
| :---: | :---: |
| Actuarial Memorandum Exhibit I-A | Lifetime Loss Ratio ("LLR") <br> - Nationwide experience <br> - Without/with proposed rate increase of $15.00 \%$ <br> - Weighted average statutory rate $4.51 \%$ <br> LLR without rate increase - 117.1\% <br> LLR with rate increase - 114.2\% |
| Exhibit II-A | Demonstration of rate action meeting Rate Stability (58/85) limitations |
| Exhibit I-B | Lifetime Loss Ratio ("LLR") <br> - Maryland experience <br> - Without/with proposed rate increase of $15.00 \%$ <br> - Weighted average statutory rate $4.51 \%$ <br> LLR without rate increase - 118.1\% <br> LLR with rate increase - 114.6\% |
| Exhibit II-B | Demonstration of rate action meeting Rate Stability (58/85) limitations |


| Review of Prior Correspondence | Attachment 1-Assumptions Summary |
| :--- | :--- |
|  | Attachment 2 - A/E Ratios (Policy Duration) |
|  | Attachment 3-A/E Ratios (Calendar Year) |
|  | Attachment 4-A/E Ratios (Lapse, Mortality, |
|  | Incidence, Claim Termination) |

Rationale for the Rate Increase Request
Exhibit I demonstrates that the combination of historical and projected experience using the most recent Best Estimate assumptions is clearly far beyond the expected loss ratio using the original pricing assumptions. Attachments 2 and 3 support the development of the experience by analyzing the Actual-toExpected Ratios by Calendar Year and Policy Duration.

Attachment 1 compares the development of the changes in assumptions from the time of original pricing to the latest Experience Study. Generally, worse than expected morbidity and lower decrements are the primary reasons for the rate action.

## Assumption Setting and Review

All projection assumptions are based on the Experience Study performed each year. In general, the assumptions used in all projections are those that reproduce historical experience within a non-material degree of tolerance. Attachment 4 shows the Actual-to-Expected Ratios comparing the latest Best Estimate assumptions with the set of actual experience for Lapse, Mortality, Incidence, and Claim Termination.

Some actuarial judgment is used in areas where credibility or trending requires adjustment. In any case, the methodology, results, conclusions and use are prescribed by MetLife internal Standards and Actuarial Standards of Practice and are reviewed and approved by MetLife management, internal auditors, and external auditors.

## Calculation of the Rate Request

MetLife's evaluation of the Justifiable Rate Increase ("JRI") uses the industry standard "If Knew" basis. This method calculates the premium needed at time zero to achieve the original loss ratio if all current experience had been known at inception. Of course, the Company cannot retroactively charge such premiums, so all historical losses stemming from past premium shortfalls are taken by the Company.

## Additional Notes

COMAR 31.14.01.04A(5) states, "An insurer may not charge a renewal premium rate for a long-term care policy which exceeds by more than 15 percent any premium charged for the policy during the preceding 12 months." The requested rate increase for this filing is $15.00 \%$.

MetLife requests the rate action based on deviations from anticipated experience outlined in the Actuarial Memorandum and the supporting attachments. Lifetime Loss Ratios exceed all minimum requirements in Maryland as well as the application of rate stability standards even at the full requested rate action. In addition, though Maryland-only experience is not necessarily credible, the Maryland LLR's still meet the standards above at the full rate action level.

Despite the rate action requested, the experience of the block does not fully return to pricing levels. In general, the rate action restricts consideration of recovering historical losses by focusing on lifetime experience. We will continue, of course, to analyze and adjust experience assumptions and reserve the right to update those in the future along with requesting any resulting changes in premium rates.

The actuarial justification for experience analysis and projections, including assumptions and methods, are reflective of the Code of Professional Conduct and applicable Actuarial Standards of Practice. I am a Fellow of the Society of Actuaries and a Member of the American Academy of Actuaries, and I meet the Academy's qualification standards for preparing health rate filings and to render the actuarial opinion contained herein.

Thank you for your consideration. I look forward to hearing from you.
Sincerely,
Mour Dlenton

Mark D. Newton, FSA, MAAA
Actuarial Director, Metropolitan Life Insurance Company

# METROPOLITAN LIFE INSURANCE COMPANY 

## New York, NY

## Actuarial Memorandum

## August 18, 2019

This actuarial memorandum pertains to individual long-term care policies for which:

- Metropolitan Life Insurance Company ("MetLife") acts as administrator on behalf of Teachers Insurance and Annuity Association ("TIAA"), under an administrative agreement between MetLife and TIAA that became effective on May 1, 2004;
- MetLife acts as administrator on behalf of TIAA-CREF Life Insurance Company ("T-C Life") under an administrative agreement between MetLife and T-C Life that became effective on May 1, 2004; or
- MetLife is the direct insurer through assumption reinsurance agreements with TIAA and TC Life.

Although separate filings are being submitted for rate increases related to the above described long-term care policies (due to the fact that there are currently three different insuring entities involved - TIAA, T-C Life and MetLife), for purposes of this actuarial memorandum and review and approval of our premium rate schedule increase, we are treating the policies to which the filings relate as one block of business.

## Policy Forms

## Policy Form Series Originally Issued by TIAA

These policies are either administered by MetLife on behalf of TIAA or assumed by MetLife:
LTC. 02 Policy Form Series - this policy form series is referred to as LTC. 02 throughout this actuarial memorandum and includes the following policy form(s):

LTC-MD. 02 Ed. 11-91
LTC-E-MD. 02 Ed. 11-91
LTC-MD. 02 (RPU) Ed. 11-91
LTC-E-MD. 02 (RPU) Ed. 11-91
LTC-MD. 02 Ed. 11-96
LTC-E-MD. 02 Ed. 11-96
LTC-MD. 02 (RPU) Ed. 11-96
LTC-E-MD. 02 (RPU) Ed. 11-96
LTC. 02 also includes any riders or endorsements approved for issue with the above listed policies.

LTC. 03 Policy Form Series - this policy form series is referred to as LTC. 03 throughout this actuarial memorandum and includes the following policy form(s):

LTC. 03
LTC. 03 also includes any riders or endorsements approved for issue with the above listed policy.

# METROPOLITAN LIFE INSURANCE COMPANY 

New York, NY

## Actuarial Memorandum

## August 18, 2019

## Policy Form Series Originally Issued by T-C Life

These policies are either administered by MetLife on behalf of T-C Life or assumed by MetLife:
TCL-LTC. 04 Policy Form Series - this policy form series is referred to as LTC. 04 throughout this actuarial memorandum and includes the following policy form(s):

TCL-LTC. 04 (MD) ed. 4/00

LTC. 04 also includes any riders or endorsements approved for issue with the above listed policy.

## Dates of Issue

LTC.02, LTC. 03 and LTC. 04 are no longer being issued. LTC. 02 forms were issued in Maryland from 1992 to 1999. LTC. 03 forms were issued in Maryland from 1999 to 2002. LTC. 04 forms were issued in Maryland from 2000 to 2004. Nationwide, the last policies were issued in 2004.

## 1. Purpose of Filing

This actuarial memorandum has been prepared for the purpose of demonstrating that the anticipated loss ratio standard of this product meets the minimum requirements of your state and may not be suitable for other purposes.

## 2. Description of Benefits

Each of LTC.02, LTC. 03 and LTC. 04 is a comprehensive long-term care insurance policy form series. These long-term care policy forms provide benefits for care in a facility and care at home for insureds who are unable to perform a certain number of activities of daily living or who suffer cognitive impairment. Each of the series has optional benefits, including, but not limited to, nonforfeiture and inflation protection benefits.

## 3. Renewability

These policy forms are guaranteed renewable for life.

## 4. Applicability

This filing is applicable to inforce policies only, as these policy forms are no longer being sold in the market. The premium changes will apply to the base forms as well as all applicable riders.

## METROPOLITAN LIFE INSURANCE COMPANY

## New York, NY

## Actuarial Memorandum

## August 18, 2019

## 5. Actuarial Assumptions

a. Expected Claim Costs are the product of attained age frequency rates and continuance curves, adjusted by utilization factors and underwriting selection factors based on actual experience through June 30, 2017.
b. Voluntary Termination Rates vary by duration as developed from actual experience through June 30, 2017 and are shown in the following table:

Voluntary Termination Rates

| Policy Duration | Lapse Rate |
| :---: | :---: |
| 1 | $5.00 \%$ |
| 2 | $4.50 \%$ |
| 3 | $3.00 \%$ |
| 4 | $2.00 \%$ |
| 5 | $1.50 \%$ |
| 6 | $0.70 \%$ |
| 7 | $0.70 \%$ |
| $8-10$ | $0.60 \%$ |
| $11+$ | $0.50 \%$ |

In the year of rate increase implementation, it is assumed that an additional $1.34 \%$ of policies lapse and there is a $0.4 \%$ net reduction to premiums and benefits due to benefit downgrades.
c. Mortality $92 \%$ of Annuity 2000 Basic Table with selection consistent with experience.
d. Adverse Selection No adverse selection is assumed.
e. Expenses. Expenses have not been explicitly projected. It is assumed that the originally filed expense assumptions remain appropriate.

The above assumptions are based on actual inforce experience of MetLife and are deemed reasonable for these particular policy forms. The assumptions used in this filing were developed from the actual experience on these forms and supplemented, as needed, based on the experience of other forms.

In establishing the assumptions described in this section, the policy design, underwriting, and claims adjudication practices for the above-referenced policy forms were taken into consideration.

# METROPOLITAN LIFE INSURANCE COMPANY 

## New York, NY

## Actuarial Memorandum

August 18, 2019

## 6. Marketing Method

These policy forms were marketed through direct response methods without the use of agents or brokers.

## 7. Underwriting Description

Individual medical underwriting was performed based on health status, functional capacity, and other health data.

## 8. Premiums

Premium rates are level premiums from the date of issue except when Periodic Inflation Additions are taken. Premiums do not vary by occupation or sex. Premiums do vary by plan design, payment method, and the selection of additional riders.
9. Issue Age Range

These policy forms were issued up to age 84 .

## 10. Area Factors

Area factors are not used for this product.

## 11. Premium Modalization Rules

The following modal factors are applied to the annual premium (AP):

| Premium Mode | Modal Factors for <br> Direct <br> Payment Methods | Modal Factors for <br> Automatic <br> Payment Methods |
| :---: | :---: | :---: |
| Annual | $1.00^{* A P}$ | $1.00^{* A P}$ |
| Semi-Annual | $0.51^{* A P}$ | $0.50699^{* A P}$ |
| Quarterly | $0.26 * \mathrm{AP}$ | $0.25527^{* A P}$ |
| Monthly | $0.088^{* A P}$ | $0.08549 * \mathrm{AP}$ |

## 12. Reserves

Active life reserves have not been used in this rate increase analysis. Claim reserves as of December 31, 2017 have been discounted to the incurral date of each respective claim and included in historical incurred claims. Incurred but not reported reserve balances as of December 31, 2017 have been allocated to a calendar year of incurral and included in historical incurred claims.

# METROPOLITAN LIFE INSURANCE COMPANY 

New York, NY

## Actuarial Memorandum

## August 18, 2019

## 13. Trend Assumptions

As this is not medical insurance, we have not included any explicit medical cost trends in the projections.

## 14. Past and Future Policy Experience

Nationwide and Maryland experiences for all policy forms combined are shown in Exhibit I-A and Exhibit I-B respectively. Exhibit I-A normalizes the premium to reflect the prior rate action authorized by Maryland rather than the prior rate action authorized by other states.

Historical experience is shown by claim incurral year. Claim payments and reserves were discounted to the mid-point of the year of incurral at the weighted average maximum valuation interest rate for contract reserves which is $4.51 \%$. Incurred but not reported reserves were allocated based on a historical analysis of claim development pattern.

Annual loss ratios are calculated, with and without interest, as incurred claims divided by earned premiums.

A lifetime loss ratio as of December 31, 2017 is calculated as the sum of accumulated past experience and discounted future experience where accumulation and discounting occur at the weighted average maximum valuation interest rate for contract reserves, which is $4.51 \%$.

## 15. Projected Earned Premiums and Incurred Claims

Earned premiums for projection years 2018 through 2098 are developed by multiplying each prior period's earned premium (starting with December 31, 2017 actual earned premium) by a persistency factor. For a year in which the rate increase is effective, the earned premium prior to the increase is multiplied by 1 plus the rate increase percent and an effectiveness factor.

Each projection year claim amount is calculated by multiplying incidence, continuance and utilization factors by the policy and rider benefits on a seriatim basis.

Present and accumulated values in the lifetime projections in Exhibit I-A and Exhibit I-B are determined at the average maximum valuation interest rate for contract reserves applicable to LTC business issued in the years in which the applicable business of this filing were issued. The maximum valuation interest rate averages $4.51 \%$.

The assumptions used in the projections in Exhibit I-A and Exhibit I-B were developed from the company’s LTC insurance experience.

Projections in Exhibit II-A and Exhibit II-B provide a demonstration that the sum of the accumulated value of incurred claims without the inclusion of active life reserves, and the present value of future

# METROPOLITAN LIFE INSURANCE COMPANY 

## New York, NY

## Actuarial Memorandum

## August 18, 2019

projected incurred claims, without the inclusion of active life reserves, will not be less than the sum of the following:

1. Accumulated value of the initial earned premium times $58 \%$,
2. $85 \%$ of the accumulated value of prior premium rate schedule increases,
3. Present value of future projected initial earned premium times $58 \%$, and
4. $85 \%$ of the present value of future projected premium in excess of the projected initial earned premium.

## 16. History of Previous Rate Increases

| Round | Authorized \% | Authorization Date | Implementation Date |
| :---: | :---: | :---: | :---: |
| 1 | $15.00 \%$ | $10 / 27 / 2011$ | $6 / 1 / 2012$ |
| 2 | $15.00 \%$ | $11 / 3 / 2017$ | $5 / 1 / 2017$ |
| 3 | $9.60 \%$ | $11 / 14 / 2018$ | $5 / 1 / 2019$ |

The experience and projections in Exhibit I-A have been restated to reflect a rate level similar to that approved in Maryland on a nationwide basis.

## 17. Requested Rate Increase

The company is requesting an increase of $15.00 \%$ for the policy forms listed above.
Corresponding rate tables reflecting the increase are included with this filing. Please note that the actual rates implemented may vary slightly from those filed due to implementation rounding algorithms.

## 18. Analysis Performed

The initial premium schedule was based on pricing assumptions believed to be appropriate, given the information available at the time the initial rate schedule was developed. The original pricing assumptions for claim costs, voluntary termination rates, mortality, and interest were as follows:
a. Incidence and continuance rates for nursing home care were based on a study published by the Society of Actuaries based on the 1985 NNHS with modifications. Home health care incidence and continuance rates were based on the nursing home care rates with modifications.
b. Voluntary termination rates vary by duration and issue age as shown in the following table ${ }^{1}$.

[^0]
## METROPOLITAN LIFE INSURANCE COMPANY

## New York, NY

## Actuarial Memorandum

August 18, 2019

|  | Issue Age |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Duration | 25 | 35 | 42 | 47 | 52 | 57 | 62 | 67 | 72 | 77 | 82 | 87+ |
| 1 | 5.00\% | 6.00\% | 6.00\% | 6.00\% | 6.00\% | 6.00\% | 4.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 0.00\% |
| 2 | 4.50\% | 5.50\% | 5.50\% | 5.50\% | 5.50\% | 5.50\% | 3.50\% | 3.00\% | 3.00\% | 2.50\% | 2.50\% | 0.00\% |
| 3 | 4.00\% | 5.00\% | 5.00\% | 5.00\% | 5.00\% | 5.00\% | 3.00\% | 3.00\% | 3.00\% | 2.00\% | 2.00\% | 0.00\% |
| 4 | 3.50\% | 4.50\% | 4.50\% | 4.50\% | 4.50\% | 4.50\% | 3.00\% | 3.00\% | 3.00\% | 2.00\% | 2.00\% | 0.00\% |
| 5 | 3.00\% | 4.00\% | 4.00\% | 4.00\% | 4.00\% | 4.00\% | 3.00\% | 3.00\% | 3.00\% | 2.00\% | 2.00\% | 0.00\% |
| 6 | 2.50\% | 3.50\% | 3.50\% | 3.50\% | 3.50\% | 3.50\% | 3.00\% | 3.00\% | 3.00\% | 2.00\% | 2.00\% | 0.00\% |
| 7 | 2.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 3.00\% | 2.00\% | 2.00\% | 0.00\% |
| 8 | 1.50\% | 2.50\% | 2.50\% | 2.50\% | 2.50\% | 2.50\% | 3.00\% | 3.00\% | 3.00\% | 2.00\% | 2.00\% | 0.00\% |
| 9 | 1.00\% | 2.30\% | 2.30\% | 2.30\% | 2.30\% | 2.30\% | 3.00\% | 3.00\% | 3.00\% | 2.00\% | 2.00\% | 0.00\% |
| 10 | 1.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 3.00\% | 3.00\% | 3.00\% | 2.00\% | 2.00\% | 0.00\% |
| 11 | 1.00\% | 1.80\% | 1.80\% | 1.80\% | 2.00\% | 2.00\% | 3.00\% | 3.00\% | 3.00\% | 2.00\% | 2.00\% | 0.00\% |
| 12 | 1.00\% | 1.50\% | 1.50\% | 1.50\% | 2.00\% | 2.00\% | 3.00\% | 3.00\% | 3.00\% | 2.00\% | 2.00\% | 0.00\% |
| 13 | 1.00\% | 1.30\% | 1.30\% | 1.50\% | 2.00\% | 2.00\% | 3.00\% | 3.00\% | 3.00\% | 2.00\% | 2.00\% | 0.00\% |
| 14 | 1.00\% | 1.00\% | 1.00\% | 1.50\% | 2.00\% | 2.00\% | 3.00\% | 3.00\% | 3.00\% | 2.00\% | 2.00\% | 0.00\% |
| 15 | 1.00\% | 1.00\% | 1.00\% | 1.50\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 0.00\% |
| 16 | 1.00\% | 1.00\% | 1.00\% | 1.50\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 0.00\% |
| 17 | 1.00\% | 1.00\% | 1.00\% | 1.50\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 0.00\% |
| 18 | 1.00\% | 1.00\% | 1.00\% | 1.50\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 0.00\% |
| 19 | 1.00\% | 1.00\% | 1.00\% | 1.50\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 0.00\% |
| 20 | 1.00\% | 1.00\% | 1.00\% | 1.50\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 0.00\% |
| 21 | 1.00\% | 1.00\% | 1.00\% | 1.50\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 0.00\% |
| 22 | 1.00\% | 1.00\% | 1.00\% | 1.50\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 0.00\% |
| 23 | 1.00\% | 1.00\% | 1.00\% | 1.50\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 0.00\% |
| 24 | 1.00\% | 1.00\% | 1.00\% | 1.50\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 2.00\% | 0.00\% |
| 25+ | 1.0 | 1.0 | 1.0 | 1.5 | 2.0 | 2.0 | 2.00\% | 1. | 1.00\% | \% | 1.00\% | 0.00\% |

c. Mortality was assumed based on TIAA’s own 1983 Table A Merged Gender Mod 1 (with ages set back 4.5 years)

| Age | Mortality |
| :---: | :---: |
| 22 | 0.000348 |
| 27 | 0.000435 |
| 32 | 0.000548 |
| 37 | 0.000664 |
| 42 | 0.000857 |
| 47 | 0.001356 |
| 52 | 0.002327 |
| 57 | 0.003694 |
| 62 | 0.005352 |
| 67 | 0.007955 |
| 72 | 0.012906 |
| 77 | 0.021114 |
| 82 | 0.035309 |
| 87 | 0.059251 |

# METROPOLITAN LIFE INSURANCE COMPANY 

New York, NY

## Actuarial Memorandum

|  |  |
| :---: | :---: |
| August 18, 201 |  |
| 92 | 0.097039 |
| 97 | 0.149565 |
| 102 | 0.363419 |
| 107 | 0.480274 |
| 110 | 1.000000 |

d. Investment earnings rate was assumed at 5.75\%.

As part of the inforce management of the business, MetLife monitors the performance of the business by completing periodic analyses of lapse rates, mortality rates, claim incidence rates, claim continuance rates and claim utilization rates. The findings from these analyses were used to determine the current experience assumptions. A model of this business was developed for use in the cash flow testing that is part of the company's annual statutory reporting requirements. Using this model, a future projection of these policies under the new experience assumptions was performed and the projected lifetime loss ratio for these policies was determined. For these policies, the past experience and future projections based on current experience assumptions combine to a resulting loss ratio that far exceeds both original pricing expectations and state minimum requirements.

Similar analyses were done for the prior premium rate increases. Since then, morbidity levels have been worse than that assumed in the prior rate increases.

The experience analysis, management's view of when a change to the original rate schedule may be considered and the seriatim inforce and claim data used in developing the projections in Exhibit I-A and I-B have been relied upon by the actuary in the development of this memorandum.

## 19. Loss Ratio Requirement Compliance Demonstration

Projected experience reflecting the implementation of the increase is shown in Exhibit I. As shown in these exhibits, the expected lifetime loss ratio with and without the requested rate increase meet the requirements under rate stability regulations.

## 20. Average Annual Premium

The average September 30, 2018 annualized premiums for all premium-paying policies issued in Maryland, before and after the current requested increase of $15.00 \%$ are:

Before increase:
After prior authorized 9.60\% increase:
After current requested 15.00\% increase:
\$2,338
\$2,563
\$2,947

## METROPOLITAN LIFE INSURANCE COMPANY

New York, NY

## Actuarial Memorandum

August 18, 2019

## 21. Proposed Effective Date

This rate increase will apply to policies on their policy anniversary date following at least a 60-day policyholder notification period following approval.
22. Nationwide Distribution of Business as of September 20, 2018 (based on premium-paying policies inforce count)

By Policy Form:

| Policy Form | Count | Percent |
| :---: | :---: | :---: |
| LTC. 02 | 6,044 | $22 \%$ |
| LTC. 03 | 13,224 | $47 \%$ |
| LTC. 04 | 8,833 | $31 \%$ |
| Total | 28,101 | $100 \%$ |

By Issue Age:

| Issue <br> Ages | Count | Percent |
| :---: | :---: | :---: |
| $<40$ | 106 | $0 \%$ |
| $40-49$ | 1,292 | $5 \%$ |
| $50-59$ | 9,144 | $33 \%$ |
| $60-64$ | 8,002 | $28 \%$ |
| $65-69$ | 6,319 | $22 \%$ |
| $70-74$ | 2,737 | $10 \%$ |
| $75-79$ | 468 | $2 \%$ |
| $>79$ | 33 | $0 \%$ |
| Total | 28,101 | $100 \%$ |

By Elimination Period:

| Elimination <br> Period | Count | Percent |
| :---: | :---: | :---: |
| 30-day | 2,503 | $9 \%$ |
| 60-day | 569 | $2 \%$ |
| 90-day | 23,869 | $85 \%$ |
| 100-day | 118 | $0 \%$ |

## METROPOLITAN LIFE INSURANCE COMPANY

New York, NY
Actuarial Memorandum
August 18, 2019

| $365-$ day | 1,042 | $4 \%$ |
| :---: | :---: | :---: |
| Total | 28,101 | $100 \%$ |

By Benefit Period:

| Benefit <br> Period | Count | Percent |
| :---: | :---: | :---: |
| 3 Year | 7,162 | $25 \%$ |
| 5 Year | 8,038 | $29 \%$ |
| 7 Year | 5,547 | $20 \%$ |
| Lifetime | 7,354 | $26 \%$ |
| Total | 28,101 | $100 \%$ |

By Inflation Option:

| Inflation <br> Option | Count | Percent |
| :---: | :---: | :---: |
| 3\% Capped | 172 | $1 \%$ |
| 5\% Capped | 250 | $1 \%$ |
| 5\% Uncapped | 4,028 | $14 \%$ |
| No Inflation | 23,651 | $84 \%$ |
| Total | 28,101 | $100 \%$ |

By Home Care Percentage:

|  |  |  |
| :---: | :---: | :---: |
| HC\% | Count | Percent |
| $50 \%$ | 8,758 | $31 \%$ |
| $100 \%$ | 19,343 | $69 \%$ |
| Total | 28,101 | $100 \%$ |

New York, NY<br>\section*{Actuarial Memorandum}

## August 18, 2019

## 23. Number of Policyholders

As of September 30, 2018, the number of premium-paying policies inforce and premiums that will be affected by this increase are:

|  | Issued Before Rate Stability |  | Issued On or After Rate Stability |
| :---: | :---: | :---: | :---: |
|  | Regulation Effective Date | Regulation Effective Date |  |
|  | Number of | $\mathbf{2 0 1 8}$ | Number of |

## 24. Actuarial Certification

I am a Fellow of the Society of Actuaries and a Member of the American Academy of Actuaries, and I meet the Academy's qualification standards for preparing health rate filings and to render the actuarial opinion contained herein.

This memorandum has been prepared in conformity with all applicable Actuarial Standards of Practice, including ASOP No. 8.

I hereby certify that, to the best of my knowledge and judgment, this rate submission is in compliance with the applicable laws and regulations of Maryland.

The projections contained in this actuarial memorandum are based on best estimate assumptions that do not reflect any margins for moderately adverse experience. I certify that (1) if the requested premium rate schedule increase is implemented and (2) unless underlying assumptions which reflect moderately adverse conditions are realized, no further premium rate schedule increases are anticipated. Moderately adverse conditions are interpreted as those conditions where aggregate experience deviates unfavorably from the aggregate experience assumptions used in determining the lifetime projections, such that the value of the deviation is equal to $5 \%$ of gross premiums or more

I further certify that

- the analysis described in Section 18 of this memorandum was used in determining the need for a rate increase;
- the policy design, underwriting and claims adjudication practices have been taken into consideration in this rate increase request; and
- the relationship between renewal premium rate schedules and new business premium rate schedules is not applicable because we are no longer marketing new business.


# METROPOLITAN LIFE INSURANCE COMPANY 

## New York, NY

## Actuarial Memorandum

## August 18, 2019

## Mark D Lenton

Mark D. Newton, FSA, MAAA
Actuarial Director, Metropolitan Life Insurance Company



|  |  | Loss Ratio Demonstration |  |  |  |  |  |  | Factors Deived from Projected values for Ilustrative Purposes only |  |  |  |  |  | Interest Rate Factors  <br> Calendar Year Mid－Year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Calendar | Eanned | Incurred | Loss | Life | Eaned | Incurred | Loss | Rate Increase | Benefit | Poicy | Poilicy | Policy | Premium |  |  |
|  |  | ${ }_{\text {Premium }}^{\substack{\text { 236，52 }}}$ |  | ${ }_{\text {Ratio }}$ | Years ${ }_{318}$ | ${ }_{\text {Premium }}^{\substack{\text { c20 }}}$ | Claims | ${ }_{\text {Ratio }}^{\text {Pose }}$ |  | Downgrade | Lapse \＆Moratily |  |  |  | Int Rate 4.510 |  |
|  | 1992 |  | ${ }^{12,795}$ | ${ }_{1}^{0.30 \%}$ | ${ }_{693}^{318}$ |  | ${ }_{39,406}$ | ${ }_{1.3 \%}$ |  |  |  |  |  |  | ${ }_{4}^{4.51 \%}$ |  |
|  | 1993 | ${ }^{1,386,721}$ | ${ }_{\text {88，383 }}$ | ${ }^{4.85 \%}$ | ${ }^{1,217}$ | ${ }_{5}^{5.412,6561}$ | ${ }^{260.458}$ | 4.850 |  |  |  |  |  |  | 4．55\％ | ＋2．2969 |
|  | cioct | ${ }_{\text {2，}}^{\substack{2,5760,5020}}$ |  | ${ }^{24.59 \%}$ | ¢， | ${ }_{\text {cole }}$ |  | ${ }^{24.59 \%}$ |  |  |  |  |  |  | ${ }^{4.5120}$ | ${ }_{2.69}^{2.89}$ |
|  | ${ }_{1}^{1995}$ | ${ }_{\text {l }}^{\text {d，028，467 }}$ | － | ${ }_{\text {18．4\％}}$ | ${ }_{6,611}^{3,512}$ | ${ }^{\text {20，726，519 }}$ | ${ }_{\text {3，820，} 32}$ | 18．4\％ |  |  |  |  |  |  | 4．512\％ | ${ }_{2}^{2.5816}$ |
|  |  | $11,46,9991$ $16,887,682$ |  | ${ }_{\text {10，}}^{15.9 \%}$ | （1，7888 | $28,30,0.823$ <br> 39.90 .098 |  | － $1.590 \%$ |  |  |  |  |  |  | ${ }_{\text {4．519\％}}^{4.50}$ |  |
|  | 1909 |  | ${ }_{\text {cosem }}^{\text {5，905，951 }}$ | ${ }^{20.79 \%}$ | cone |  |  | ${ }^{20.790 \%}$ |  |  |  |  |  |  | ${ }^{4.55 \%}$ | ${ }_{2}^{2.2656}$ |
|  | ${ }_{2000}^{2000}$ | 38.527 .352 <br> 88864876 | 7， 7 | － $19.92 \%$ | coince | － | cin |  |  |  |  |  |  |  | ${ }_{4.5150}^{4.519}$ | ${ }_{2.0706}^{2.1600}$ |
|  | 2022 | $55,759,945$ | ${ }^{13,5959,089}$ | ${ }^{25.0 \%}$ | ${ }_{40,621}^{31}$ | ${ }^{111,52,7,777}$ | ${ }^{27,565,994}$ | 25．0\％ |  |  |  |  |  |  | 4．51\％ | ${ }_{1}^{2.9813}$ |
|  |  |  | ${ }_{\text {2 }}^{1,3,294,582}$ | ${ }_{\text {cosem }}$ |  | ${ }^{1110,94,546}$ |  | cosem |  |  |  |  |  |  | ${ }_{\text {4．51\％}}^{4.510}$ | 1.8958 <br> 1.819 <br> 1.0 |
|  | ${ }_{2006}^{2005}$ |  |  | ${ }_{4}^{52.50 \%}$ | ${ }_{4}^{42,893}$ | 年11．11．3．172 |  |  |  |  |  |  |  |  |  | 1．7357 <br> 1.6508 |
|  | 2007 | ${ }_{\text {cose }}^{62,999,681}$ | ${ }_{\text {35，} 232,680}^{20,1000}$ | 56．9\％ | ${ }_{41,126}^{4,163}$ | 100， 10.2671 | 56，928，219 | 56．960 |  |  |  |  |  |  | ${ }_{4.519}^{4.50}$ | ${ }_{1}^{1.5891}$ |
|  | ${ }_{208}^{2008}$ | ${ }_{\text {che }}^{62,6960,015}$ | 45，210，430 | ${ }^{72.19 \%}$ | ${ }^{40,2959}$ | ${ }^{95,332,173}$ | ${ }^{68,744,536}$ | ${ }^{72.19 \%}$ |  |  |  |  |  |  | 4．5190 | 1.5205 <br> 1.559 <br> 1.0 |
|  | ${ }_{2010}^{2009}$ |  | ${ }_{51,27,723}^{40,293}$ | ${ }_{\text {83，5\％}}$ | cen |  |  | ${ }_{\text {835．50\％}}$ |  |  |  |  |  |  | ${ }_{4}^{4.51 \%}$ | ${ }_{\text {1，321 }}^{1.4599}$ |
|  | ${ }_{2011}^{2012}$ |  |  | （89．36 |  |  |  |  |  |  |  |  |  |  | ${ }^{4.519 \%}$ | coin |
|  | 2013 | 63，37，539 | 71，261，202 | 112．4\％ | ${ }_{35,545}^{30,50}$ | 77，292，764 | ${ }^{86,909,994}$ | ${ }^{112.489}$ |  |  |  |  |  |  | ${ }_{4.515}$ | ${ }_{1}^{1.2196}$ |
|  | ${ }_{2015}^{2014}$ |  |  |  |  | （71．661．729 | cole |  |  |  |  |  |  |  | 4．51906 | 1.1 .170 <br> 1.1160 |
|  | 2016 | ${ }_{55,75,532}$ | ${ }^{9,51,51,568}$ | 1642\％ | 31，7811 | ${ }_{\text {cos，}}^{51,71,74}$ | ${ }_{97}^{97,85,127}$ | ${ }^{1264.2080}$ |  |  |  |  |  |  | ${ }_{4.515 \%}^{4.50}$ | 1．1168 |
|  | ${ }_{2018}^{2018}$ | ${ }_{\text {54，}}^{54,7,753562}$ | ${ }_{\text {94，}}$ | ${ }^{145.85 \%}$ | ${ }^{320.959}$ | ${ }_{\substack{\text { 55，} \\ \text { 59，010．722 }}}$ | ${ }^{\text {9，2，54，} 839}$ |  | ${ }^{1.3149}$ | 1.0000 | ${ }^{0.0513}$ | 1.0000 | 0.949 | N／A | ${ }_{\text {4．51\％}}^{4.50}$ | 退 |
|  |  | 57，90，968 | 98，28，016 | 170．6\％ | 27，49 | 54，27，969 | 92，593，332 |  |  |  |  |  |  |  | 4．51\％ |  |
|  | ${ }^{2020}$ | ${ }^{57,626,390}$ | 102，614，648 | 178．1\％ | ${ }^{25,988}$ | ${ }^{51,609,161}$ | ${ }_{91,899,837}$ | 178．190 |  | 0．9997 | ${ }^{0.0591}$ | ${ }^{0.9991}$ | ${ }^{0.941}$ | 0.923 | 4．51\％ |  |
|  | ${ }_{2022}$ |  |  | ${ }^{\text {cosen }}$ |  |  | ${ }_{\text {che }}^{\text {8，}}$ | ${ }_{\text {1906．10 }}^{17}$ | － | － 0.90980 | ${ }_{0}^{0.06412}$ | ${ }_{0}^{0.99896}$ | ${ }_{\text {－}}^{0.9288}$ | －0．915 | ${ }_{4.515}^{4.510 \%}$ | －0．8200 |
|  | 2023 | 49，529，173 | 108，753，538 | 299．6\％ | 20.955 | 38，859．116 | 85，324，791 | 219.96 | ${ }_{1.16664}^{1064}$ | ${ }_{0}^{0.9960}$ | ${ }_{0}^{0.0648}$ | ${ }_{0}^{0.9866}$ | ${ }_{0}^{0.935}$ | ${ }_{0}^{0.910}$ | 4．51\％ | 7896 |
|  | ${ }^{2024}$ | 44，829，057 | 110，088，782 | 245．6\％ | ${ }^{19,521}$ | ${ }^{33,653,760}$ | ${ }^{82,45,9,90}$ | ${ }^{245,6 \%}$ |  | 0.9960 | ${ }^{0.0684}$ | ${ }^{0.9866}$ | 0.932 | 0.905 | 4．51\％ |  |
|  | ${ }^{2025}$ | ${ }^{40,361,926}$ | －110，755，163 | 274．4\％ | ${ }^{18,114}$ | ${ }^{28,929,658}$ | ${ }^{79,557,316}$ | ${ }^{274.468}$ | ${ }^{1.6664}$ | ${ }^{0.9960}$ | ${ }^{0.0721}$ | ${ }^{0.9866}$ | ${ }^{0.928}$ | 0.900 | 4．51\％ | 183 |
|  | ${ }_{2027}^{2020}$ | － | ${ }^{\text {109，}}$ | ${ }^{\text {3410\％}}$ |  |  |  | coise | ci．6．664 | －0．9960 | ${ }_{\text {coiol }}^{0.0759}$ | ${ }^{0.906666}$ | － | － | ${ }_{4}^{4.515 \%}$ | ${ }_{\text {coibl }}^{0.6577}$ |
|  |  | 28，45，0，02 | 107，861．552 | 379．0\％ | 14.121 | 17，97，405 | 67，874，910 | 377．0\％ | ${ }^{1.6664}$ | 0.9960 | ${ }^{0.0839}$ | 0.9866 | 0.916 | ${ }_{0} .885$ | 4．51\％ | 0.6293 |
|  | ${ }_{22029}^{2029}$ | come | －105，20，766 | ${ }^{420.20 \%}$ |  |  |  | ${ }^{420.2086}$ | coile | －0．9960 | ${ }^{0.00880}$ | ${ }^{0.98666}$ | － | －0．880 | ${ }_{\text {4，519\％}}^{4.50}$ | ${ }_{\text {0，}}^{0.5021}$ |
|  |  | 边 | ${ }_{9}^{97,946,757}$ | 514．19\％ |  | － $10.503,803$ | 59，959，922 | ${ }_{514.109}$ | ${ }_{1.6644}^{1.068}$ | ${ }_{0}^{0.9960}$ | ${ }_{0}^{0.0965}$ | ${ }_{0}^{0.9866}$ |  |  | ${ }_{4}^{4.51 \%}$ | －0.5513 <br> 0.513 <br> 0.050 |
|  | 2032 | ${ }^{16,466,006}$ | ${ }_{\text {cke }}^{\text {93，357．125 }}$ | 566．9\％ | ${ }^{9,491}$ | ${ }_{8}^{8,685,593}$ | 49，242，497 | ${ }^{566.920}$ | ${ }^{1.66644}$ | ${ }^{0.9960}$ | ${ }^{0.1010}$ | ${ }^{0.98666}$ | 0．839 | 0．864 | 4．519\％ | － |
|  |  |  |  | － 6 24．29\％ | ¢， |  |  |  |  |  | － 0.1054 |  |  |  |  |  |
|  | 2035 | 10，23，874 | 76，901，236 | 751．5\％ | ${ }_{6,990}$ | 4，728，629 | 35，53，200 | 751．5\％ | ${ }^{1.6664}$ | 0.9960 | 0.1146 | 0.9866 | ${ }_{0}^{0.885}$ | 0.848 | ${ }_{4.51 \%}$ | 0.462 |
|  | ${ }_{2036}^{2036}$ |  | 70，888，927 | ${ }^{822.2 \%}$ |  |  |  | 822．206 | ${ }^{1.6664}$ | ${ }^{0.9960}$ | ${ }^{0.1194}$ | ${ }^{0.9866}$ | ${ }^{0.881}$ |  | ${ }^{4.5129}$ |  |
|  | ${ }_{2038}$ | （\％．022：233 |  | ${ }^{\text {979．4\％}}$ |  |  |  | ${ }_{\text {cosel }}$ | 1．664 | ¢0．9960 | ${ }_{0}^{0.1248}$ |  | ${ }_{\substack{0.871}}^{0.87{ }^{\text {0．}}}$ | － | ${ }_{4}^{4.515}$ |  |
|  |  | 4，959，115 | 52， 838,388 | 1065．5\％ | 3，994 | 1，920，925 | 20，46，7．78 | 1065．5\％ | ${ }^{1.6664}$ | 0.9960 |  |  |  |  | 4．51\％ | 4 |
|  | ${ }_{2041}^{2004}$ |  | ${ }_{\substack{4 \\ 47.1144479 \\ 4,64999}}$ | ${ }^{1155.5 \%}{ }_{12545}$ |  |  | － $17.462,355$ |  | coin | coiol | － 0.13355 | ${ }^{0} 0.98666$ | （0．861 |  | ${ }_{\text {4．5120 }}^{4.50}$ | ${ }_{\substack{0.3566}}^{0.3786}$ |
|  | ${ }_{2022}$ | 2，687，988 | 36，4897，714 | 13575\％ | ${ }_{\text {2，448 }}$ | ${ }^{912,137}$ | 12，323，353 | ${ }_{\text {c }}^{13575.50 \%}$ | ${ }^{1.6664}$ | ${ }^{0.99680}$ | ${ }^{0.1482}$ | ${ }^{0.9866}$ | ${ }^{0.852}$ |  | 4．51\％ | ${ }^{0.3333}$ |
|  |  |  |  | － $11565.9 .9 \%$ | 2，073 <br> 1,746 <br> 1 | $\underset{535829}{ }$ | （10．475，939 | － $116578.80 \%$ | li．6．644 | O．9．9960 | 0.1531 0.1579 |  | （0．847 |  | ${ }_{\text {4．5．51\％}}^{4.50}$ | ${ }_{0}^{0.32}$ |
|  | 2045 | 1，371，522 | 23，29，296 | 1699．1\％ | ${ }^{1,4611}$ | 407,720 | 6，923，388 | 1698．1\％ | ${ }_{1}^{1.6664}$ | 0.9960 | 0.1630 | 0.9866 | ${ }_{0} 0.37$ | 0.794 | 4．51\％ | 0.29 |
|  |  | ${ }_{1}^{1,081,474}$ | 19，694，439 | 18221．1\％ | ${ }^{1,2126}$ | ${ }^{307,622}$ | 5，602，024 | ${ }^{1828.1 .10}$ | －1．6654 | 0．9960 | ${ }_{\text {cole }}^{0.1677}$ | －0．9866 | （0．332 |  | 4．5190 | 2884 |
|  | ${ }_{2048}^{2048}$ | ${ }_{659,932}$ |  | 2080．9\％ | ${ }_{828}$ | 171,786 | ${ }_{\text {l }}^{\text {4，5，57，677 }}$ |  | ${ }_{1}^{1.6664}$ | ¢0．9960 | ${ }_{0}^{0.1772}$ | ${ }_{0}^{0.90666}$ |  |  | ${ }_{4.51 \%}^{4.51 \%}$ |  |
|  | 2099 | 510,488 | $11.312,295$ | 2216．0\％ | 678 | 127，208 | 2，818，892 | 2216．0\％ | ${ }^{1.6664}$ | 0.9980 | 0.1818 | ${ }_{0} 0.9866$ | 0.818 | 0.774 | 4．51\％ | 929 |
|  | ${ }_{\substack{2050 \\ 2051}}$ |  |  |  | 年426 |  |  |  | 退1．6664 | O．9．9960 |  | ${ }_{0}^{0.99666}$ |  |  | ${ }_{4.5150}^{4.510}$ | coin |
|  |  | ${ }^{\text {220，950 }}$ | ${ }_{6,027,290}$ |  |  | 50,100 | 1，315，59 | ${ }_{262623 \%}^{24.90}$ | ${ }_{1.6664}^{1.606}$ | ${ }_{0} .9960$ | ${ }_{0}^{0.1996}$ |  |  |  | ${ }_{\text {．}}^{4.51 \%}$ |  |
|  | ${ }^{2053}$ | 174，243 | 4，811，013 | ${ }^{2761.19 \%}$ | 288 | ${ }^{36,396}$ | 1，004，923 | ${ }^{2771.18 \%}$ | ${ }^{1.6664}$ | ${ }^{0.9980}$ | ${ }^{0.1992}$ | ${ }^{0.9866}$ | ${ }^{0.801}$ | ${ }^{0.759}$ | ${ }^{4.519 \%}$ | 0.2089 |
|  | ${ }_{2055}^{2055}$ |  |  | 3012．6\％ | ${ }_{183}^{230}$ |  | $\xrightarrow{7202826}$ | ${ }_{\text {3012 }}^{2080}$ |  |  | ${ }^{\text {a }}$ | ${ }_{\text {O．}}^{0.98666}$ |  |  | ${ }_{\text {4．510\％}}^{4.510}$ |  |
|  | 2056 | ${ }^{74,462}$ | 2，331，359 | ${ }^{3114.29 \%}$ | 145 | 13，699 | 426,611 | 3114．2\％ | ${ }^{1.6664}$ | 0.9960 | ${ }^{0.2079}$ | 0.9866 | 0.792 | 0.753 | 4．51\％ | 0.1830 |
|  | ${ }^{2055}$ | ${ }_{\substack{\text { che } \\ 42,297 \\ 40,282}}$ |  | 321．80\％ | 900 | ${ }_{\substack{\text { j，0，085 } \\ 7}}^{\text {a，}}$ | ${ }_{\substack{310.500 \\ 23,421}}^{3}$ |  | li．664 | ¢0．9960 | ${ }_{0}^{0.21293}$ | ${ }_{0}^{0.99668}$ | ${ }_{\substack{0.787 \\ 0.787}}^{0.75}$ | － | ${ }_{4}^{4.515 \%}$ | ${ }_{\substack{0.1675}}^{0.1751}$ |
|  | 2059 | ${ }_{31,825}$ | 1，069，344 | 3360．1\％ | 70 | 5.102 | 171,422 | ${ }^{3360.1 \%}$ | ${ }^{1.6664}$ | 0.9960 | ${ }^{0.2179}$ | ${ }^{0.9866}$ | 0.782 |  | 4．51\％ | ${ }^{0.1603}$ |
|  | ${ }_{2}^{20061}$ | ${ }_{\text {l }}^{18,2020}$ | ${ }_{622,598}$ | 3420．5\％ | ${ }_{43}$ | ${ }_{\substack{3,681}}^{\text {2，683 }}$ | ${ }_{91,378}^{125078}$ | ${ }_{\text {3420 }}$ | 1．664 | ¢0．9960 | （0．120 | ${ }_{0}^{0.98666}$ | ¢．782 | － | ${ }_{4}^{4.515}$ | 退 |
|  | ${ }_{2026}^{2026}$ | 13，899 |  | ${ }^{34028 \%}$ | ${ }^{33}$ | ${ }_{1.952}$ | ${ }_{66,416}^{66,16}$ | ${ }^{3402880}$ | ${ }^{1.66644}$ | ${ }^{0.9960}$ | ${ }^{0.2221}$ | ${ }^{0.99666}$ | ${ }_{\text {0，}}^{0.778}$ |  | 4．55\％ |  |
|  | ${ }^{20654}$ | cioren | ${ }_{271,654}$ | 3237，40\％ | ${ }_{20}^{26}$ | ${ }_{\substack{1,079}}^{1,942}$ | ${ }_{3}^{34,928}$ | ${ }_{\text {3237，460 }}$ | ${ }_{1}^{1.6664} \mid$ | 0．9960 | ${ }_{0}^{0.2247}$ | ${ }_{0}^{0.98666}$ | ${ }_{0}^{0.775}$ | ${ }_{0} 0.782$ | ${ }_{4}^{4.51 \%}$ | ${ }_{\substack{0.1286}}^{0.1936}$ |
|  | 2065 | 6.670 | 205.744 | 3084．7\％ | ${ }^{15}$ | ${ }^{821}$ | ${ }^{25,312}$ | 3084．70\％ | 1.6664 | 0.9960 | ${ }^{0.2224}$ | 0.9866 | 0.778 |  | 4．51\％ | ${ }^{0.1230}$ |
|  | ${ }_{2067}^{2066}$ | 5,409 4.479 |  |  | ${ }_{1}^{12}$ | $\underset{505}{637}$ | ${ }_{\substack{18,297 \\ 13,153}}^{193}$ |  | coin ${ }_{1}^{1.6664}$ | coso | ${ }_{\substack{0 \\ 0.22184 \\ 0.2242}}^{0}$ | －0．98606 | － |  | ${ }_{\text {4．510\％}}^{4.50 \%}$ | 0.1126 |
|  | 2068 2060 2060 |  | cisioso | （235．0\％ | 7 | 408 <br> 338 <br> 1 | 9，602 |  | ${ }^{1.6664}$ | ${ }^{0} 0.9960$ | ${ }^{0.2248}$ | ${ }^{0.90866}$ | 0．775 | ${ }^{0.846}$ | ${ }^{4.559}$ | 0.1078 |
|  | 2007 |  | coterem | － 1754.950 | ${ }_{5}$ | ${ }_{286} 38$ |  | － | li．6664 | co．9060 | （0．21297 | ${ }_{0}^{0.99666}$ |  |  | ＋．515\％ | （e．0938 |
|  | ${ }_{2072}^{2072}$ |  |  | － $129593 \%$ | ${ }_{3}^{4}$ | ${ }_{216}^{246}$ | 退，685 | － | c．1．6664 | o．9960 | ${ }_{\substack{0 \\ 0.2123 \\ 0.127}}$ | － 0.9866 | － | －0．900 | 4．5190 | － |
|  | 2073 |  | ${ }_{2}^{22,620}$ | 1019．8\％ | 2 | 192 | 1.955 | 1019．980 | ${ }_{1}^{1.6664}$ | ${ }^{0} 0.9960$ | ${ }_{0}^{0.1986}$ | ${ }^{0.90866}$ | 0．801 | ${ }_{0}^{0.928}$ | 4．5196 | ${ }_{0}^{0.00864}$ |
|  | ${ }_{2075}^{2074}$ | ${ }_{\substack{2,982 \\ 1,971}}^{\text {2，992 }}$ |  | ${ }^{817.4 \%}$ 69．5\％ | ${ }_{1}^{2}$ | ${ }_{156}^{172}$ | （1，013 |  | li．6．664 | co．9060 | （e．t51 | ${ }_{0}^{0.99666}$ | － | － | ${ }_{\text {4．51\％}}^{4.51 \%}$ |  |
|  | ${ }_{2027}^{2077}$ | ${ }_{1}^{1.878}$ | ${ }^{9,3736}$ | ${ }^{495959}$ | 1 | ${ }^{142}$ | 705 | 495．9\％ | ${ }^{1.6664}$ | 0.9960 | ${ }^{0.1986}$ | ${ }^{0.9866}$ | 0.801 | 0.953 | 4．51\％ | ${ }^{0.07575}$ |
|  | 隹－2098 | ＋1，986 | ＋6，576 | ${ }^{375020 \%}$ | 1 | 1.130 1.368 | ${ }_{1}^{4.149}$ | cose | ［1．664 | （0．9960 | N／A | － | N／${ }_{\text {NA }}$ | NNA | － |  |
|  | $\xrightarrow[\substack{\text { Past } \\ \text { future }}]{\text { ciel }}$ |  | ${ }_{\substack{857.908 .350 \\ 2.371 .88,344}}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | （2utue |  |  | ${ }^{\text {177．5\％}}$ | － 1.075312 |  |  |  |  |  |  |  |  |  |  |  |

## Exhibit II-A

## Demonstration that Lifetime Incurred Claims with Requested Increase are

## Not Less than Lifetime Earned Premium with Prescribed Factors

Policy Forms: LTC.02, LTC. 03 and LTC. 04

| 1 Accumulated value of initial earned premium | 1,736,768,486 | x | 58\% | $=$ | 1,007,325,722 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2a Accumulated value of earned premium | 1,783,114,430 |  |  |  |  |
| 2 b Accumulated value of prior premium rate schedule increases (2a-1) | 46,345,944 | $x$ | 85\% | $=$ | 39,394,053 |
| 3 Present value of future projected initial earned premium | 330,320,130 | x | 58\% | = | 191,585,676 |
| 4a Present value of future projected premium | 507,435,151 |  |  |  |  |
| 4b Present value of future projected premium in excess of the projected initial earned premiums (4a-3) | 177,115,020 | x | 85\% | $=$ | 150,547,767 |
| 5 Lifetime Earned Premium Times Prescribed Factor: Sum of 1, 2b, 3, and 4b |  |  |  |  | 1,388,853,217 |
| 6a Accumulated value of incurred claims without the inclusion of active life reserves |  |  |  |  | 1,154,508,377 |
| 6b Present value of future projected incurred claims without the inclusion of active life reserves |  |  |  |  | 1,461,990,769 |
| 7 Lifetime Incurred Claims with Rate Increase: Sum of $\mathbf{6 a}$ and 6b |  |  |  |  | 2,616,499,146 |
| 8 Test: 7 is not less than 5 |  |  |  |  | TRUE |


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The current requested increase of $15.500 \%$ is assumed to be inplemented stating 9112020.

## Exhibit II-B

## Demonstration that Lifetime Incurred Claims with Requested Increase are

## Not Less than Lifetime Earned Premium with Prescribed Factors

Policy Forms: LTC.02, LTC. 03 and LTC. 04

| 1 Accumulated value of initial earned premium | 40,061,714 | x | 58\% | $=$ | 23,235,794 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2a Accumulated value of earned premium | 41,330,364 |  |  |  |  |
| 2b Accumulated value of prior premium rate schedule increases (2a-1) | 1,268,651 | $x$ | 85\% | $=$ | 1,078,353 |
| 3 Present value of future projected initial earned premium | 9,505,775 | x | 58\% | = | 5,513,349 |
| 4a Present value of future projected premium | 14,645,494 |  |  |  |  |
| 4b Present value of future projected premium in excess of the projected initial earned premiums (4a-3) | 5,139,719 | x | 85\% | = | 4,368,761 |
| 5 Lifetime Earned Premium Times Prescribed Factor: Sum of 1, 2b, 3, and 4b |  |  |  |  | 34,196,257 |
| 6a Accumulated value of incurred claims without the inclusion of active life reserves |  |  |  |  | 21,266,629 |
| 6 b Present value of future projected incurred claims without the inclusion of active life reserves |  |  |  |  | 42,867,516 |
| 7 Lifetime Incurred Claims with Rate Increase: Sum of $\mathbf{6 a}$ and 6b |  |  |  |  | 64,134,146 |
| 8 Test: 7 is not less than 5 |  |  |  |  | TRUE |

Attachment 1 Metropolitan Life Insurance Company Assumption Comparison

|  | Original Pricing Assumptions |  | Current Best Estimate Assumptions |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Rate: | 5.75\% |  | Maximum valuation interest rate for contract reserves, which average to $4.51 \%$ |  |  |  |  |
| Mortality: | TIAA's annuity data 1983 Table A Merged Gender Mod 1 <br> (with ages set back 2.5 years for LTC. 02 and 4.5 years for LTC.03/LTC.04) |  | 92\% of Ann With Mortal | ty 2000 Basic tabl Selection Factor |  |  |  |
| Voluntary <br> Lapse Rates: | Issue Age <br> $25-42$ <br> 47 <br> $52-62$ <br> $67-82$ <br> $87+$ | Ultimate Lapse <br> $1 \%$ <br> $1.5 \%$ <br> $2 \%$ <br> $1 \%$ <br> $0 \%$ | Duration <br> 1 <br> 2 <br> 3 <br> 4 <br> 5 <br> $6-7$ <br> $8-10$ <br> $11+$ | Lapse Rate $5.00 \%$ $4.50 \%$ $3.00 \%$ $2.00 \%$ $1.50 \%$ $0.70 \%$ $0.60 \%$ $0.50 \%$ |  |  |  |
| Morbidity U/W: | Morbidity underwriting savings vary by age and duration. Actual assumption is not available. |  | Current TIA With Morbid | block experience y U/W Selection | of: |  |  |
| Incidence: | Incidence rates for nursing home care were based on a study published by the Society of Actuaries based on the 1985 NNHS with modifications. Home health care incidence and continuance rates were based on the nursing home care rates with modifications. |  | Sample Ultimate Smoothed Incidence Rates (before gross-up to zero-day elimination) |  |  |  |  |
|  |  |  | Age | Facility Care | Home Care | Facility Care | Home Care |
|  |  |  | 80 <br> 81 <br> 82 <br> 83 <br> 84 <br> 85 | $1.04 \%$ <br> $1.23 \%$ <br> $1.44 \%$ <br> $1.68 \%$ <br> $1.93 \%$ <br> $2.21 \%$ | 0.87\% <br> $1.03 \%$ <br> $1.20 \%$ <br> $1.40 \%$ <br> $1.62 \%$ <br> $1.87 \%$ | $\begin{aligned} & \hline 1.36 \% \\ & 1.61 \% \\ & 1.89 \% \\ & 2.21 \% \\ & 2.54 \% \\ & 2.90 \% \\ & \hline \end{aligned}$ | $0.94 \%$ <br> $1.10 \%$ <br> $1.28 \%$ <br> $1.49 \%$ <br> $1.72 \%$ <br> $1.96 \%$ |
|  |  |  | Change <br> In 2018, incidence curves were reshaped to better reflect the emerged experience over the years. |  |  |  |  |
| Continuance: | Continuance rates for nursing home care were based on a study published by the Society of Actuaries based on the 1985 NNHS with modifications. Home health care incidence and continuance rates were based on the nursing home care rates with modifications. |  | Continuance curves were constructed in 2016 by gender and care path separately for deaths and recoveries. Coefficients to an exponential shaped curve were based on experience adjusted to minimize differences between actual and expected terminations in total as well as at periodic duration points along the curves. <br> Death and recovery termination rates are recombined into a single termination table for modeling and valuation uses. |  |  |  |  |
| Utilization: |  | Home Care Facility Care <br> Not available Not available |  | Home Care $61 \%$ | $\begin{gathered} \hline \text { Facility Care } \\ \hline 78 \% \end{gathered}$ |  |  |

Metropolitan Life Insurance Company
Nationwide Experience Projections (Premium Normalized to Include Prior Authorized Increases) Actual to Expected Ratios
Policy Forms: LTC.02, LTC. 03 and LTC. 04

| Duration | Actual Experience through 12/31/2017 Projections based on Current Assumptions |  |  | Reproduced based on Original Pricing Assumptions since inception |  |  | G = C / F |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | $\mathrm{C}=\mathrm{B} / \mathrm{A}$ | D | E | F = E / D |  |
|  | Earned Premium | Incurred Claims | Loss <br> Ratio | Earned Premium | Incurred Claims | Loss <br> Ratio | Actual to Expected Ratio |
| 1 | 42,122,688 | 2,825,252 | 6.7\% | 42,122,688 | 1,729,115 | 4.1\% | 1.63 |
| 2 | 76,311,225 | 7,344,764 | 9.6\% | 76,311,225 | 4,830,254 | 6.3\% | 1.52 |
| 3 | 71,811,023 | 13,121,440 | 18.3\% | 72,201,489 | 6,627,192 | 9.2\% | 1.99 |
| 4 | 69,413,219 | 15,414,220 | 22.2\% | 68,345,295 | 8,417,246 | 12.3\% | 1.80 |
| 5 | 67,731,502 | 21,622,002 | 31.9\% | 64,629,221 | 10,501,394 | 16.2\% | 1.96 |
| 6 | 66,383,304 | 23,663,862 | 35.6\% | 61,035,113 | 12,587,782 | 20.6\% | 1.73 |
| 7 | 65,611,303 | 30,862,794 | 47.0\% | 57,524,139 | 15,962,125 | 27.7\% | 1.70 |
| 8 | 64,906,031 | 34,108,620 | 52.6\% | 54,061,778 | 19,389,605 | 35.9\% | 1.47 |
| 9 | 64,303,780 | 41,040,137 | 63.8\% | 50,657,541 | 23,729,423 | 46.8\% | 1.36 |
| 10 | 63,448,567 | 45,794,204 | 72.2\% | 47,293,052 | 27,619,963 | 58.4\% | 1.24 |
| 11 | 62,589,593 | 48,208,930 | 77.0\% | 43,985,515 | 31,224,828 | 71.0\% | 1.09 |
| 12 | 62,096,284 | 60,627,050 | 97.6\% | 40,718,880 | 34,571,676 | 84.9\% | 1.15 |
| 13 | 61,624,432 | 55,990,655 | 90.9\% | 37,499,331 | 37,376,517 | 99.7\% | 0.91 |
| 14 | 61,723,004 | 71,528,293 | 115.9\% | 34,368,007 | 40,920,998 | 119.1\% | 0.97 |
| 15 | 61,887,337 | 80,129,090 | 129.5\% | 31,320,218 | 42,997,789 | 137.3\% | 0.94 |
| 16 | 61,757,367 | 83,278,712 | 134.8\% | 28,653,567 | 44,969,594 | 156.9\% | 0.86 |
| 17 | 60,720,880 | 87,180,615 | 143.6\% | 26,027,486 | 48,460,857 | 186.2\% | 0.77 |
| 18 | 59,900,473 | 98,271,202 | 164.1\% | 23,431,076 | 50,889,881 | 217.2\% | 0.76 |
| 19 | 61,292,305 | 95,177,258 | 155.3\% | 20,948,482 | 53,527,991 | 255.5\% | 0.61 |
| 20 | 59,842,597 | 100,356,524 | 167.7\% | 18,592,835 | 54,391,593 | 292.5\% | 0.57 |
| 21 | 56,448,960 | 108,909,683 | 192.9\% | 16,384,883 | 55,446,877 | 338.4\% | 0.57 |
| 22 | 52,130,188 | 108,837,718 | 208.8\% | 14,296,892 | 56,692,598 | 396.5\% | 0.53 |
| 23 | 47,917,728 | 114,128,472 | 238.2\% | 12,360,941 | 55,413,390 | 448.3\% | 0.53 |
| 24 | 43,638,795 | 116,611,935 | 267.2\% | 10,669,158 | 52,637,720 | 493.4\% | 0.54 |
| 25 | 39,418,478 | 118,555,968 | 300.8\% | 9,161,559 | 51,867,776 | 566.1\% | 0.53 |
| 26 | 35,397,550 | 118,541,421 | 334.9\% | 7,818,235 | 52,370,410 | 669.8\% | 0.50 |
| 27 | 31,580,013 | 118,655,547 | 375.7\% | 6,575,031 | 50,830,982 | 773.1\% | 0.49 |
| 28 | 27,998,527 | 117,315,694 | 419.0\% | 5,491,992 | 46,377,619 | 844.5\% | 0.50 |
| 29 | 24,656,899 | 115,096,395 | 466.8\% | 4,598,798 | 39,739,652 | 864.1\% | 0.54 |
| 30 | 21,575,527 | 111,932,361 | 518.8\% | 3,845,604 | 37,460,420 | 974.1\% | 0.53 |
| 31 | 18,756,707 | 107,929,739 | 575.4\% | 3,180,794 | 36,551,873 | 1149.1\% | 0.50 |
| 32 | 16,198,671 | 103,215,049 | 637.2\% | 2,604,689 | 33,670,242 | 1292.7\% | 0.49 |
| 33 | 13,895,445 | 97,784,015 | 703.7\% | 2,159,082 | 26,692,442 | 1236.3\% | 0.57 |
| 34 | 11,837,340 | 91,783,167 | 775.4\% | 1,817,458 | 23,042,319 | 1267.8\% | 0.61 |
| 35 | 10,015,621 | 85,386,627 | 852.5\% | 1,515,380 | 21,817,776 | 1439.8\% | 0.59 |
| 36 | 8,415,746 | 78,736,569 | 935.6\% | 1,229,801 | 22,332,541 | 1815.9\% | 0.52 |
| 37 | 7,022,399 | 71,949,917 | 1024.6\% | 960,606 | 22,453,567 | 2337.4\% | 0.44 |
| 38 | 5,818,779 | 65,137,542 | 1119.4\% | 727,710 | 20,203,172 | 2776.3\% | 0.40 |
| 39 | 4,787,839 | 58,465,928 | 1221.1\% | 552,386 | 16,514,723 | 2989.7\% | 0.41 |
| 40 | 3,912,094 | 51,987,558 | 1328.9\% | 446,181 | 9,512,861 | 2132.1\% | 0.62 |
| 41 | 3,174,409 | 45,818,159 | 1443.4\% | 392,080 | 4,834,351 | 1233.0\% | 1.17 |
| 42 | 2,557,716 | 40,015,039 | 1564.5\% | 354,931 | 3,837,385 | 1081.2\% | 1.45 |
| 43 | 2,046,475 | 34,647,252 | 1693.0\% | 320,622 | 4,043,499 | 1261.1\% | 1.34 |
| 44 | 1,626,136 | 29,720,076 | 1827.7\% | 286,222 | 4,384,946 | 1532.0\% | 1.19 |
| 45 | 1,283,458 | 25,272,135 | 1969.1\% | 251,312 | 4,662,143 | 1855.1\% | 1.06 |
| 46 | 1,006,292 | 21,328,880 | 2119.6\% | 216,656 | 4,901,344 | 2262.3\% | 0.94 |
| 47 | 783,793 | 17,831,738 | 2275.1\% | 183,071 | 5,049,216 | 2758.1\% | 0.82 |
| 48 | 606,706 | 14,768,823 | 2434.3\% | 152,087 | 4,951,054 | 3255.4\% | 0.75 |
| 49 | 466,841 | 12,122,582 | 2596.7\% | 125,180 | 4,686,627 | 3743.9\% | 0.69 |
| 50 | 357,303 | 9,859,359 | 2759.4\% | 104,295 | 3,521,490 | 3376.5\% | 0.82 |
| 51 | 272,154 | 7,961,677 | 2925.4\% | 89,696 | 2,558,937 | 2852.9\% | 1.03 |
| 52 | 206,460 | 6,384,027 | 3092.1\% | 77,652 | 1,951,714 | 2513.4\% | 1.23 |
| 53 | 156,044 | 5,069,811 | 3249.0\% | 66,674 | 2,051,000 | 3076.2\% | 1.06 |
| 54 | 117,613 | 4,002,855 | 3403.4\% | 55,740 | 2,202,615 | 3951.6\% | 0.86 |
| 55 | 88,420 | 3,141,024 | 3552.4\% | 44,719 | 2,319,314 | 5186.4\% | 0.68 |
| 56 | 66,399 | 2,455,997 | 3698.9\% | 33,925 | 2,398,802 | 7070.9\% | 0.52 |
| 57 | 49,848 | 1,908,449 | 3828.5\% | 23,691 | 2,442,662 | 10310.4\% | 0.37 |
| 58 | 37,452 | 1,482,128 | 3957.4\% | 14,521 | 2,387,321 | 16440.7\% | 0.24 |
| 59 | 28,202 | 1,145,108 | 4060.4\% | 7,064 | 2,219,333 | 31417.4\% | 0.13 |
| 60 | 21,316 | 886,920 | 4160.9\% | 2,373 | 1,474,568 | 62136.4\% | 0.07 |


| Lifetime | $1,761,853,255$ | $3,263,328,971$ | $185.2 \%$ | $1,008,926,631$ | $1,369,233,105$ | $135.7 \%$ | 1.36 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lifetime* | $980,827,944$ | $1,149,658,529$ | $117.2 \%$ | $609,348,892$ | $432,637,752$ | $71.0 \%$ | 1.65 |

Note:

- Figures in column A are normalized to reflect the prior rate action authorized by Maryland rather than the prior rate action approved by other states.

Figures in column $D$ do not reflect any rate action.
Columns $A$ and $B$ are discounted back to the inception date at an interest rate of $4.51 \%$, which is the weighted average maximum valuation interest rate for contract reserves. Columns D and E are discounted back to the inception date at the original pricing interest rate of 5.75\%

Policy Forms: LTC.02, LTC. 03 and LTC. 04

|  | Calendar Year | Actual or Projected Experience |  |  | Expected Pricing Experience |  |  | $\begin{gathered} \mathbf{G}=\mathbf{C} / \mathbf{F} \\ \text { Actual to } \\ \text { Expected Ratio } \end{gathered}$ | Accumulative Loss Ratio as of 12/31/2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | A | B | $\mathrm{C}=\mathrm{B} / \mathrm{A}$ | D | E | F = E/D |  | H | I | $\mathbf{J}=\mathrm{H} / \mathrm{l}$ |
|  |  | Earned Premium | Incurred Claims | $\begin{aligned} & \hline \text { Loss } \\ & \text { Ratio } \\ & \hline \end{aligned}$ | Earned Premium | Incurred Claims | $\begin{aligned} & \text { Loss } \\ & \text { Ratio } \end{aligned}$ |  | Actual/Projected at $4.51 \%$ (on C) | $\begin{gathered} \text { Expected at } 5.75 \% \\ \text { (on F) } \\ \hline \end{gathered}$ | Actual to Expected Ratio |
| Historical Experience | 1991 | 236,752 | 0 | 0.0\% | 236,752 | 13,051 | 5.5\% | 0.00 | 0.0\% | 5.5\% | 0.00 |
|  | 1992 | 1,001,528 | 12,795 | 1.3\% | 1,319,993 | 89,695 | 6.8\% | 0.19 | 1.0\% | 6.6\% | 0.16 |
|  | 1993 | 1,836,721 | 88,383 | 4.8\% | 2,174,781 | 174,758 | 8.0\% | 0.60 | 3.2\% | 7.4\% | 0.44 |
|  | 1994 | 2,576,020 | 630,822 | 24.5\% | 2,794,493 | 273,545 | 9.8\% | 2.50 | 12.6\% | 8.4\% | 1.50 |
|  | 1995 | 4,000,511 | 355,644 | 8.9\% | 5,278,559 | 494,086 | 9.4\% | 0.95 | 11.1\% | 8.8\% | 1.26 |
|  | 1996 | 8,028,467 | 1,479,819 | 18.4\% | 9,743,868 | 887,574 | 9.1\% | 2.02 | 14.3\% | 8.9\% | 1.60 |
|  | 1997 | 11,468,941 | 1,826,216 | 15.9\% | 11,441,992 | 1,283,375 | 11.2\% | 1.42 | 14.9\% | 9.7\% | 1.54 |
|  | 1998 | 16,887,682 | 2,710,864 | 16.1\% | 21,566,873 | 2,188,098 | 10.1\% | 1.58 | 15.3\% | 9.8\% | 1.55 |
|  | 1999 | 28,570,510 | 5,905,951 | 20.7\% | 33,381,322 | 3,476,623 | 10.4\% | 1.98 | 17.2\% | 10.0\% | 1.71 |
|  | 2000 | 38,527,352 | 7,405,276 | 19.2\% | 48,003,078 | 5,283,258 | 11.0\% | 1.75 | 17.8\% | 10.3\% | 1.72 |
|  | 2001 | 48,864,876 | 9,570,375 | 19.6\% | 54,084,963 | 7,160,002 | 13.2\% | 1.48 | 18.3\% | 11.1\% | 1.65 |
|  | 2002 | 55,785,945 | 13,959,089 | 25.0\% | 57,274,692 | 9,269,540 | 16.2\% | 1.55 | 19.9\% | 12.1\% | 1.64 |
|  | 2003 | 61,686,649 | 17,919,043 | 29.0\% | 60,469,423 | 11,631,848 | 19.2\% | 1.51 | 21.7\% | 13.3\% | 1.63 |
|  | 2004 | 64,809,682 | 23,294,582 | 35.9\% | 58,408,001 | 14,184,437 | 24.3\% | 1.48 | 24.0\% | 14.8\% | 1.63 |
|  | 2005 | 64,016,577 | 33,631,116 | 52.5\% | 55,347,692 | 16,946,263 | 30.6\% | 1.72 | 27.9\% | 16.5\% | 1.69 |
|  | 2006 | 63,346,011 | 29,298,106 | 46.3\% | 52,341,831 | 20,081,193 | 38.4\% | 1.21 | 30.0\% | 18.4\% | 1.63 |
|  | 2007 | 62,994,681 | 35,823,680 | 56.9\% | 49,368,733 | 23,407,205 | 47.4\% | 1.20 | 32.6\% | 20.5\% | 1.59 |
|  | 2008 | 62,696,015 | 45,210,430 | 72.1\% | 46,422,674 | 26,850,402 | 57.8\% | 1.25 | 36.0\% | 22.7\% | 1.58 |
|  | 2009 | 62,119,757 | 46,923,133 | 75.5\% | 43,498,253 | 30,253,481 | 69.6\% | 1.09 | 38.9\% | 25.1\% | 1.55 |
|  | 2010 | 61,366,092 | 51,237,723 | 83.5\% | 40,602,337 | 33,365,740 | 82.2\% | 1.02 | 41.8\% | 27.6\% | 1.52 |
|  | 2011 | 59,402,016 | 53,047,819 | 89.3\% | 37,747,995 | 36,372,076 | 96.4\% | 0.93 | 44.6\% | 30.0\% | 1.48 |
|  | 2012 | 59,525,159 | 60,887,612 | 102.3\% | 34,929,654 | 39,092,320 | 111.9\% | 0.91 | 47.6\% | 32.6\% | 1.46 |
|  | 2013 | 63,376,539 | 71,261,820 | 112.4\% | 32,192,558 | 41,499,030 | 128.9\% | 0.87 | 50.9\% | 35.1\% | 1.45 |
|  | 2014 | 61,409,394 | 76,044,062 | 123.8\% | 29,550,386 | 43,651,453 | 147.7\% | 0.84 | 54.1\% | 37.6\% | 1.44 |
|  | 2015 | 59,016,364 | 82,859,304 | 140.4\% | 27,016,908 | 46,813,668 | 173.3\% | 0.81 | 57.5\% | 40.1\% | 1.43 |
|  | 2016 | 55,757,532 | 91,561,658 | 164.2\% | 24,567,935 | 49,149,088 | 200.1\% | 0.82 | 61.2\% | 42.7\% | 1.43 |
|  | 2017 | 54,417,050 | 94,963,030 | 174.5\% | 22,203,622 | 51,012,754 | 229.7\% | 0.76 | 64.7\% | 45.2\% | 1.43 |
| Projected <br> Experience | 2018 | 60,735,662 | 94,618,935 | 155.8\% | 19,949,535 | 52,384,462 | 262.6\% | 0.59 | 67.7\% | 47.6\% | 1.42 |
|  | 2019 | 57,990,968 | 98,928,016 | 170.6\% | 17,800,040 | 53,325,231 | 299.6\% | 0.57 | 70.6\% | 50.0\% | 1.41 |
|  | 2020 | 57,101,286 | 102,738,764 | 179.9\% | 15,762,420 | 53,814,801 | 341.4\% | 0.53 | 73.5\% | 52.3\% | 1.41 |
|  | 2021 | 52,671,940 | 105,955,043 | 201.2\% | 13,857,023 | 53,640,894 | 387.1\% | 0.52 | 76.4\% | 54.5\% | 1.40 |
|  | 2022 | 48,170,917 | 108,611,320 | 225.5\% | 12,098,442 | 52,673,268 | 435.4\% | 0.52 | 79.3\% | 56.5\% | 1.40 |
|  | 2023 | 43,829,123 | 110,673,322 | 252.5\% | 10,502,455 | 51,311,462 | 488.6\% | 0.52 | 82.2\% | 58.4\% | 1.41 |
|  | 2024 | 39,669,919 | 112,032,136 | 282.4\% | 9,057,903 | 49,874,141 | 550.6\% | 0.51 | 85.0\% | 60.1\% | 1.41 |
|  | 2025 | 35,716,887 | 112,710,280 | 315.6\% | 7,758,291 | 48,100,209 | 620.0\% | 0.51 | 87.8\% | 61.7\% | 1.42 |
|  | 2026 | 31,968,564 | 112,558,065 | 352.1\% | 6,602,016 | 45,396,651 | 687.6\% | 0.51 | 90.5\% | 63.1\% | 1.43 |
|  | 2027 | 28,451,362 | 111,571,122 | 392.1\% | 5,588,853 | 42,167,856 | 754.5\% | 0.52 | 93.1\% | 64.4\% | 1.45 |
|  | 2028 | 25,182,090 | 109,765,590 | 435.9\% | 4,711,312 | 38,882,627 | 825.3\% | 0.53 | 95.6\% | 65.5\% | 1.46 |
|  | 2029 | 22,163,063 | 107,108,717 | 483.3\% | 3,950,205 | 36,042,448 | 912.4\% | 0.53 | 98.0\% | 66.5\% | 1.47 |
|  | 2030 | 19,388,991 | 103,740,144 | 535.0\% | 3,296,946 | 32,872,025 | 997.0\% | 0.54 | 100.2\% | 67.3\% | 1.49 |
|  | 2031 | 16,860,840 | 99,675,772 | 591.2\% | 2,746,846 | 29,444,604 | 1071.9\% | 0.55 | 102.2\% | 68.0\% | 1.50 |
|  | 2032 | 14,571,021 | 95,001,051 | 652.0\% | 2,287,883 | 26,200,731 | 1145.2\% | 0.57 | 104.1\% | 68.6\% | 1.52 |
|  | 2033 | 12,513,832 | 89,825,230 | 717.8\% | 1,900,575 | 23,735,519 | 1248.9\% | 0.57 | 105.9\% | 69.2\% | 1.53 |
|  | 2034 | 10,679,137 | 84,191,113 | 788.4\% | 1,567,244 | 21,761,790 | 1388.5\% | 0.57 | 107.5\% | 69.6\% | 1.54 |
|  | 2035 | 9,055,227 | 78,258,744 | 864.2\% | 1,279,887 | 19,816,450 | 1548.3\% | 0.56 | 108.9\% | 70.0\% | 1.56 |
|  | 2036 | 7,629,291 | 72,140,302 | 945.6\% | 1,033,812 | 17,961,095 | 1737.4\% | 0.54 | 110.1\% | 70.4\% | 1.57 |
|  | 2037 | 6,386,684 | 65,956,499 | 1032.7\% | 828,723 | 15,546,910 | 1876.0\% | 0.55 | 111.3\% | 70.6\% | 1.58 |
|  | 2038 | 5,311,468 | 59,821,952 | 1126.3\% | 667,279 | 12,651,318 | 1896.0\% | 0.59 | 112.2\% | 70.9\% | 1.58 |
|  | 2039 | 4,388,397 | 53,771,124 | 1225.3\% | 547,387 | 9,657,979 | 1764.4\% | 0.69 | 113.1\% | 71.0\% | 1.59 |
|  | 2040 | 3,601,998 | 47,946,172 | 1331.1\% | 461,242 | 7,286,868 | 1579.8\% | 0.84 | 113.8\% | 71.1\% | 1.60 |
|  | 2041 | 2,936,957 | 42,369,965 | 1442.6\% | 398,355 | 5,777,316 | 1450.3\% | 0.99 | 114.4\% | 71.2\% | 1.61 |
|  | 2042 | 2,378,642 | 37,133,852 | 1561.1\% | 350,214 | 4,826,209 | 1378.1\% | 1.13 | 114.9\% | 71.3\% | 1.61 |
|  | 2043 | 1,913,595 | 32,257,244 | 1685.7\% | 310,000 | 4,423,098 | 1426.8\% | 1.18 | 115.4\% | 71.3\% | 1.62 |
|  | 2044 | 1,529,046 | 27,763,252 | 1815.7\% | 272,902 | 4,378,579 | 1604.4\% | 1.13 | 115.7\% | 71.4\% | 1.62 |
|  | 2045 | 1,213,681 | 23,700,413 | 1952.8\% | 237,503 | 4,379,093 | 1843.8\% | 1.06 | 116.0\% | 71.4\% | 1.62 |
|  | 2046 | 957,013 | 20,042,098 | 2094.2\% | 204,079 | 4,317,922 | 2115.8\% | 0.99 | 116.3\% | 71.5\% | 1.63 |
|  | 2047 | 749,783 | 16,802,131 | 2240.9\% | 173,463 | 4,084,348 | 2354.6\% | 0.95 | 116.4\% | 71.5\% | 1.63 |
|  | 2048 | 583,718 | 13,968,529 | 2393.0\% | 146,628 | 3,708,041 | 2528.9\% | 0.95 | 116.6\% | 71.5\% | 1.63 |
|  | 2049 | 451,738 | 11,511,986 | 2548.4\% | 123,880 | 3,199,809 | 2583.0\% | 0.99 | 116.7\% | 71.6\% | 1.63 |
|  | 2050 | 347,673 | 9,403,655 | 2704.7\% | 104,872 | 2,754,130 | 2626.2\% | 1.03 | 116.8\% | 71.6\% | 1.63 |
|  | 2051 | 266,319 | 7,622,670 | 2862.2\% | 88,620 | 2,436,669 | 2749.6\% | 1.04 | 116.9\% | 72.0\% | 1.62 |
|  | 2052 | 203,088 | 6,133,688 | 3020.2\% | 74,314 | 2,241,922 | 3016.8\% | 1.00 | 116.9\% | 72.0\% | 1.62 |
|  | 2053 | 154,190 | 4,895,940 | 3175.3\% | 61,294 | 2,145,705 | 3500.7\% | 0.91 | 117.0\% | 72.0\% | 1.62 |
|  | 2054 | 116,636 | 3,874,074 | 3321.5\% | 49,093 | 2,098,018 | 4273.6\% | 0.78 | 117.0\% | 72.0\% | 1.63 |
|  | 2055 | 87,985 | 3,048,184 | 3464.5\% | 37,720 | 2,049,554 | 5433.6\% | 0.64 | 117.1\% | 72.0\% | 1.63 |
|  | 2056 | 66,247 | 2,372,513 | 3581.3\% | 27,377 | 1,958,240 | 7152.8\% | 0.50 | 117.1\% | 72.0\% | 1.63 |
|  | 2057 | 49,805 | 1,839,570 | 3693.6\% | 18,449 | 1,768,390 | 9585.4\% | 0.39 | 117.1\% | 72.0\% | 1.63 |
|  | 2058 | 37,429 | 1,417,859 | 3788.1\% | 11,369 | 1,475,237 | 12975.8\% | 0.29 | 117.1\% | 72.0\% | 1.63 |
|  | 2059 | 28,163 | 1,088,221 | 3864.1\% | 6,325 | 1,067,059 | 16870.6\% | 0.23 | 117.1\% | 72.0\% | 1.63 |
|  | 2060 | 21,248 | 833,073 | 3920.7\% | 3,131 | 683,820 | 21837.3\% | 0.18 | 117.1\% | 72.0\% | 1.63 |
| Past <br> Future <br> Lifetime |  | $1,133,724,822$$628,131,624$$1,761,856,447$ |  |  |  |  |  |  |  |  |  |
|  |  | 857,908,350 | 75.7\% | 861,969,369 | 514,904,563 | 59.7\% | 1.27 | 64.7\% | 45.2\% | 1.43 |
|  |  | 2,405,678,330 | 383.0\% | 146,955,906 | 854,322,499 | 581.3\% | 0.66 | 316.4\% | 485.4\% | 0.65 |
|  |  | 3,263,586,680 | 185.2\% | 1,008,925,275 | 1,369,227,063 | 135.7\% | 1.36 | 117.1\% | 72.0\% | 1.63 |

Note
Figures in column $D$ do not reflect any rate action.

## Attachment 4 <br> Metropolitan Life Insurance Company Actual to Expected Lapse/Mortality TIAA Business

| Lapse |  |  |  |
| :---: | :---: | :---: | :---: |
| Policy <br> Duration | Actual | Expected * | A/E\% |
| 1 | 870 | 2,433 | $35.75 \%$ |
| 2 | 923 | 2,133 | $43.28 \%$ |
| 3 | 661 | 1,391 | $47.53 \%$ |
| 4 | 564 | 908 | $62.08 \%$ |
| 5 | 446 | 668 | $66.73 \%$ |
| $6+$ | 2,497 | 3,020 | $82.70 \%$ |


| Mortality |  |  |  |
| :---: | :---: | :---: | :---: |
| Policy <br> Duration | Actual | Expected * | A/E\% |
| 1 | 96 | 124 | $77.25 \%$ |
| 2 | 235 | 268 | $87.82 \%$ |
| 3 | 311 | 318 | $97.92 \%$ |
| 4 | 361 | 405 | $89.04 \%$ |
| 5 | 445 | 472 | $94.38 \%$ |
| 6 | 443 | 546 | $81.20 \%$ |
| 7 | 514 | 627 | $82.04 \%$ |
| 8 | 550 | 715 | $76.91 \%$ |
| 9 | 660 | 811 | $81.40 \%$ |
| 10 | 689 | 912 | $75.52 \%$ |
| 11 | 726 | 1,018 | $71.31 \%$ |
| 12 | 768 | 1,076 | $71.36 \%$ |
| 13 | 834 | 1,134 | $73.56 \%$ |
| $14+$ | 4,594 | 5,316 | $86.42 \%$ |

* The expecteds are based on current best estimate assumptions.


## Attachment 4

Metropolitan Life Insurance Company
Actual to Expected Incidence
TIAA Business

| Attained Age | Female |  |  |  |  |  | Male |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Facility Care |  |  | Home Care |  |  | Facility Care |  |  | Home Care |  |  |
|  | Actual Claims ${ }^{1}$ | Expected Claims ${ }^{2}$ | A/E\% | Actual $\text { Claims }^{1}$ | Expected Claims ${ }^{2}$ | A/E\% | Actual <br> Claims ${ }^{1}$ | Expected Claims ${ }^{2}$ | A/E\% | Actual <br> Claims ${ }^{1}$ | Expected Claims ${ }^{2}$ | A/E\% |
| under 50 | 0 | 1 | 0\% | 4 | 1 | 659\% | 0 | 0 | 0\% | 0 | 0 | 0\% |
| 50 to 54 | 1 | 2 | 58\% | 1 | 2 | 50\% | 1 | 1 | 135\% | 1 | 1 | 114\% |
| 55 to 59 | 3 | 6 | 46\% | 7 | 8 | 90\% | 1 | 3 | 32\% | 2 | 4 | 52\% |
| 60 to 64 | 15 | 20 | 76\% | 23 | 25 | 92\% | 8 | 11 | 71\% | 10 | 14 | 70\% |
| 65 to 69 | 50 | 51 | 99\% | 61 | 58 | 105\% | 38 | 35 | 109\% | 43 | 41 | 104\% |
| 70 to 74 | 220 | 187 | 118\% | 162 | 155 | 104\% | 128 | 132 | 97\% | 131 | 129 | 102\% |
| 75 to 79 | 476 | 491 | 97\% | 352 | 356 | 99\% | 349 | 346 | 101\% | 316 | 301 | 105\% |
| 80 to 84 | 764 | 773 | 99\% | 518 | 526 | 99\% | 524 | 527 | 99\% | 417 | 440 | 95\% |
| 85 to 89 | 659 | 650 | 101\% | 453 | 448 | 101\% | 426 | 422 | 101\% | 397 | 366 | 108\% |
| over 89 | 249 | 267 | 93\% | 178 | 206 | 87\% | 162 | 161 | 101\% | 163 | 161 | 101\% |
| Total | 2,437 | 2,446 | 100\% | 1,759 | 1,784 | 99\% | 1,637 | 1,638 | 100\% | 1,480 | 1,457 | 102\% |

${ }^{1}$ Based on actual experience through 6/30/2017.
${ }^{2}$ The expected claims are based on current best estimate assumptions.

## Attachment 4

Metropolitan Life Insurance Company Actual to Expected Claim Termination

All Business (exclude AARP-Pru)

| Claim Duration (Months) | Actual Deaths | Expected Deaths ${ }^{1}$ | Actual Recoveries | Expected Recoveries ${ }^{1}$ | Deaths A/E\% | Recoveries A/E\% | Total A/E\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 881 | 542 | 64 | 85 | 163\% | 76\% | 151\% |
| 2 | 766 | 1,329 | 163 | 260 | 58\% | 63\% | 58\% |
| 3 | 822 | 1,155 | 251 | 247 | 71\% | 102\% | 77\% |
| 4 | 928 | 1,272 | 324 | 281 | 73\% | 115\% | 81\% |
| 5 | 926 | 1,047 | 288 | 230 | 88\% | 125\% | 95\% |
| 6 | 806 | 916 | 212 | 199 | 88\% | 106\% | 91\% |
| 7 | 703 | 760 | 193 | 164 | 93\% | 118\% | 97\% |
| 8 | 631 | 654 | 143 | 136 | 96\% | 105\% | 98\% |
| 9 | 613 | 575 | 123 | 114 | 107\% | 108\% | 107\% |
| 10 | 541 | 519 | 120 | 97 | 104\% | 124\% | 107\% |
| 11 | 491 | 478 | 91 | 84 | 103\% | 108\% | 104\% |
| 12 | 536 | 449 | 87 | 74 | 119\% | 118\% | 119\% |
| 13 | 442 | 423 | 78 | 66 | 104\% | 118\% | 106\% |
| 14+ | 13,138 | 11,830 | 1,272 | 1,427 | 111\% | 89\% | 109\% |
| Total | 22,224 | 21,949 | 3,409 | 3,461 | 101\% | 98\% | 101\% |

${ }^{1}$ The expected deaths and recoveries are based on current best estimate assumptions.


[^0]:    ${ }^{1}$ For certain younger issue ages with specific inflation options only, policy form series LTC. 02 had slightly higher lapse rates in some durations.

