## William P. Bigelow, FSA, MAAA

February 28, 2020

## Maryland Department of Insurance

## Re: Group long-term policy G.LTC 1697 (including G.LTC5398, G.LTC5498 in Maryland) Issued by Metropolitan Life Insurance Company (MetLife)

Attached is the filing for the captioned forms. This letter provides an overview of the filing and notes on some of the content. After a careful review of earlier filings, we have endeavored to reflect in this filing additional content based on previous questions submitted by your Department. Hopefully, this will make your review easier and more effective.

## Filing Overview

In addition to this overview, this filing consists of the Actuarial Memorandum and Attachments on specific aspects of the Maryland Administrative Code as well as supporting data based on earlier reviews. These documents are outlined and summarized here for your convenience.

| Title | Description |
| :---: | :---: |
| Actuarial Memorandum Exhibit I-A | Lifetime Loss Ratio ("LLR") <br> - Nationwide experience <br> - Without/with proposed rate increase of $21 \%$ <br> - Weighted average statutory rate $4.49 \%$ <br> LLR without rate increase - 116.5\% <br> LLR with rate increase - 112.9\% |
| Exhibit II-A | Demonstration of rate action meeting Rate Stability (58/85) limitations |
| Exhibit I-B | Lifetime Loss Ratio ("LLR") <br> - Maryland experience <br> - Without/with proposed rate increase of $21 \%$ <br> - Weighted average statutory rate $4.49 \%$ <br> LLR without rate increase - 116.7\% <br> LLR with rate increase - $112.5 \%$ |
| Exhibit II-B | Demonstration of rate action meeting Rate Stability (58/85) limitations |
| Review of Prior Correspondence | Attachment 1 - Assumptions Summary <br> Attachment 2 - A/E Ratios (Calendar Year) <br> Attachment 3 - A/E Ratios (Policy Duration) <br> Attachment 4 - A/E Ratios (Lapse, Mortality, Incidence, Claim Termination) |

## Rationale for the Rate Increase Request

Exhibit I demonstrates that the combination of historical and projected experience using the most recent Best Estimate assumptions (with or without a margin for adverse deviation) is clearly far beyond the expected loss ratio using the original pricing assumptions. Attachments 2 and 3 support the development of the experience by analyzing the Actual-to-Expected Ratios by Calendar Year and Policy Duration.

Attachment 1 compares the development of the changes in assumptions from the time of original pricing to the latest Experience Study. Generally, worse than expected morbidity and lower decrements are the primary reasons for the rate action.

## Assumption Setting and Review

All projection assumptions are based on the Experience Study performed each year. In general, the assumptions used in all projections are those that reproduce historical experience within a non-material degree of tolerance. Attachment 4 shows the Actual-to-Expected Ratios comparing the latest Best Estimate assumptions with the set of actual experience for Lapse, Mortality, Incidence, and Claim Termination.

Some actuarial judgment is used in areas where credibility or trending requires adjustment. In any case, the methodology, results, conclusions and use are prescribed by MetLife internal Standards and Actuarial Standards of Practice and are reviewed and approved by MetLife management, internal auditors, and external auditors.

## Additional Notes

MetLife requests the rate action based on deviations from anticipated experience outlined in the Actuarial Memorandum and the supporting attachments. Lifetime Loss Ratios exceed all minimum requirements in Maryland as well as the application of rate stability standards even at the full requested rate action. In addition, though Maryland-only experience is not necessarily credible, the Maryland LLR's still meet the standards above at the full rate action level.

Despite the rate action requested, the experience of the block does not fully return to pricing levels. We will continue, of course, to analyze and adjust experience assumptions and reserve the right to update those in the future along with requesting any resulting changes in premium rates.

The actuarial justification for experience analysis and projections, including assumptions and methods, are reflective of the Code of Professional Conduct and applicable Actuarial Standards of Practice. I am a Fellow of the Society of Actuaries and a Member of the Americ an Academy of Actuaries, and I meet the Academy's qualification standards for preparing health rate filings and to render the actuarial opinion contained herein.

Thank you for your consideration. I look forward to hearing from you.
Sincerely,


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# METROPOLITAN LIFE INSURANCE COMPANY 

New York, NY<br>Actuarial Memorandum for AARP Group Policy

February 28, 2020
This actuarial memorandum pertains to long-term care insurance provided under group policy issued to cover eligible members of the American Association of Retired Persons ("AARP") and their spouses who meet the eligibility requirements specified in the policy.

## Policy Forms

The premium rate schedule increase for which we are seeking approval will apply to the following certificate forms approved by your Department and that were issued under the group long-term care policy G.LTC1697 (sitused in District of Columbia):

- G.LTC5398
- G.LTC5498


## 1. Purpose of Filing

This actuarial memorandum has been prepared for the purpose of demonstrating that the anticipated loss ratio standard of this product meets the minimum requirements of your state and may not be suitable for other purposes.

## 2. Description of Benefits

There are two options available: the Comprehensive Plan and the Facilities Plan. Both plans pay benefits up to a monthly benefit limit ("MBL") determined by the chosen Nursing Home daily benefit amount multiplied by the number of days in a given month (except for those plans that multiply by 30 days in February). There is no limit to benefits payable on a daily basis, except for Respite Care, which is subject to a daily benefit limit ("DBL").

## Comprehensive Plan

There are five types of benefits covered under the Comprehensive Plan. These benefits are Nursing Home (and In-Patient Hospice care), Assisted Living Facility, Home Care (including Adult Day Care and At-Home Hospice care), Informal Care and Respite Care benefits.
I. Nursing Home Care

The benefit reimburses $100 \%$ of room and board charges in a Nursing Home, up to the MBL for Skilled, Intermediate, and Custodial Care. Also covered under the

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Nursing Home benefit are Hospice services and Bed reservation charges in a Nursing Home.
II. Assisted Living Facility Care

The benefit reimburses $100 \%$ of room and board charges in an Assisted Living Facility, up to the MBL for maintenance or personal care.
III. Home Care

The benefit will be paid for Home Care services and reimburses $100 \%$ of the charges from licensed providers, up to $50 \%$ or $80 \%$ of the MBL (as chosen by the insured). Covered under the Home Care benefit are services received from a Registered Nurse, Licensed Practical Nurse, Licensed Vocational Nurse, Home Health Aide, Homemaker, Physical, Occupational and Speech Therapist, Adult Day Care Centers, At-Home Hospice care, and Ongoing Care Advisory Services.
IV. Informal Home Care

The benefit will be paid for Informal Home Care Services provided from a family member or an unlicensed, private provider and reimburses $100 \%$ of the charges from informal caregivers, up to $50 \%$ of the Home Care monthly benefit limit (therefore, either $25 \%$ or $40 \%$ of the MBL).

## V. Respite Care

The benefit will be paid for Respite Care Services provided at home or in a Nursing Home or Assisted Living Facility and reimburses $100 \%$ of the charges from licensed providers, up to a daily limit that varies according to the type of service received. Respite Care Benefits are limited to 21 days per calendar year.

## Facilities Plan

There are three types of benefits covered under the Facilities Plan. These benefits are Nursing Home (and In-Patient Hospice care), Assisted Living Facility and Respite Care benefits.

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February 28, 2020
I. Nursing Home Care

The benefit reimburses $100 \%$ of room and board charges in a Nursing Home, up to the MBL for Skilled, Intermediate, and Custodial Care. Also covered under the Nursing Home benefit are Hospice services and Bed reservation charges in a Nursing Home.
II. Assisted Living Facility Care

The benefit reimburses $100 \%$ of room and board charges in an Assisted Living Facility, up to the MBL for maintenance or personal care.

## III. Respite Care

The benefit will be paid for Respite Care Services provided in a Nursing Home or Assisted Living Facility and reimburses $100 \%$ of the charges from licensed providers, up to a daily limit that varies according to the type of service received. Respite Care Benefits are limited to 21 days per calendar year.

## 3. Rene wability

These policy forms are guaranteed renewable for life.

## 4. Applicability

This filing is applicable to the group long-term care insurance certificates shown on the first page issued to AARP from June 1, 2000 to January 22, 2007 with a group policy situs within District of Columbia.

We will only implement a premium rate schedule increase for certificates issued to residents of your state after we have received approval from your Department. We will implement the amount of the increase approved by your Department irrespective of the amount of the increase approved by the District of Columbia (where the long-term care insurance policy issued to AARP was sitused). These policy forms are no longer being marketed to AARP members and spouses.

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## 5. Actuarial Assumptions

a. Expected Claim Costs are the product of attained age frequency rates and continuance curves, adjusted by utilization factors and underwriting selection factors based on actual experience through June 30, 2018.
b. Voluntary Termination Rates vary by duration as developed from actual experience through June 30, 2018 and are shown in the following table:

Voluntary Termination Rates

| Policy Duration | Lapse Rate |
| :---: | :---: |
| 1 | $5.50 \%$ |
| 2 | $3.50 \%$ |
| 3 | $2.50 \%$ |
| 4 | $2.00 \%$ |
| 5 | $1.50 \%$ |
| 6 | $1.25 \%$ |
| 7 | $0.90 \%$ |
| 8 | $0.80 \%$ |
| 9 | $0.80 \%$ |
| 10 | $0.80 \%$ |
| $11+$ | $0.70 \%$ |

In the year of rate increase implementation, it is assumed that there are no policy lapses and net reductions to premiums and benefits due to benefit downgrades. There is no adverse selection assumed due to the additional lapse rates.
c. Ultimate Mortality is assumed to be $93 \%$ of Annuity 2000 Basic Table with selection consistent with experience.
d. Expenses have not been explicitly projected. It is assumed that the originally filed expense assumptions remain appropriate.

The above assumptions are based on actual inforce experience of MetLife and are deemed reasonable for the group policy form, including certificate forms issued under such group policy. In establishing the assumptions described in this section, the policy design, underwriting, and claims adjudication practices for the above-referenced policy forms were taken into consideration.

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The assumptions described above were developed from the actual historical experience on these forms and supplemented, as needed, based on the experience of other forms. The projections contained in this actuarial memorandum are based on the best estimate assumptions, as described above, except the projections include a margin for moderately adverse experience equal to $10 \%$ of projected future incurred claims.

## 6. Marketing Method

These policy forms were issued to provide coverage to eligible AARP members and spouses. The primary method of marketing was direct mail.

## 7. Underwriting Description

Certain health information was required of applicants at the time of enrollment, including answering questions on the enrollment form regarding medical history, supplemented by contacting health care providers for medical records, as well as telephone and face-to-face interviews as needed.

## 8. Premiums

Premium rates varied based upon the age of the insured at issue and the particular benefit variations selected. If two or more members of the same household purchased coverage, a household discount was applied. The monthly EFT Premium was equal to the monthly premium less $\$ 2$.
9. Issue Age Range

The issue age is 18 and over.

## 10. Area Factors

Area factors are not used for this product.

## 11. Reserves

Active life reserves have not been used in this rate increase analysis. Claim reserves as of December 31, 2018 have been discounted to the incurral date of each respective claim and included in historical incurred claims. Incurred but not reported reserve balances as of December 31, 2018 have been allocated to a calendar year of incurral and included in historical incurred claims.

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February 28, 2020

## 12. Trend Assumptions

As this is not medical insurance, we have not included any explicit medical cost trends in the projections.

## 13. Past and Future Policy Experie nce

Nationwide experience and specific experience for those certificates issued in Maryland are shown in Exhibit I-A and Exhibit I-B, respectively.

Historical experience is shown by claim incurral year. Claim payments and reserves were discounted to the mid-point of the year of incurral at the weighted average maximum valuation interest rate for contract reserves which is $4.49 \%$. Incurred but not reported reserves were allocated based on a historical analysis of claim development pattern.

Annual loss ratios are calculated, with and without interest, as incurred claims divided by earned premiums.

A lifetime loss ratio as of December 31, 2018 is calculated as the sum of accumulated past experience and discounted future experience where accumulation and discounting occur at the weighted average maximum valuation interest rate for contract reserves, which is $4.49 \%$.

## 14. Projected Earned Premiums and Incurred Claims

Earned premiums for projection years 2019 through 2099 are developed by multiplying each prior period's earned premium (starting with December 31, 2018 actual earned premium) by a persistency factor. For a year in which the rate increase is effective, the earned premium prior to the increase is multiplied by 1 plus the rate increase percent and an effectiveness factor.

Incurred claims for each projection year combine the impact of incidence rates, claim continuance rates and utilization factors by the policy benefits on a seriatim basis.

Present and accumulated values in the lifetime projections in the exhibits (unless otherwise stated) are determined at the average maximum valuation interest rate for contract reserves applicable to LTC business issued in the years in which the applicable business of this filing were issued. The maximum valuation interest rate averages $4.49 \%$.

The assumptions used in Exhibit I and II projections are developed from the company's LTC insurance experience, plus a $10 \%$ margin for moderately adverse experience.

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Projections in Exhibit II provide a demonstration that the sum of the accumulated value of incurred claims without the inclusion of active life reserves, and the present value of future projected incurred claims, without the inclusion of active life reserves, will not be less than the sum of the following:

1. Accumulated value of the initial earned premium times $58 \%$;
2. $85 \%$ of the accumulated value of prior premium rate schedule increases;
3. Present value of future projected initial earned premium times $58 \%$; and
4. $85 \%$ of the present value of future projected premium in excess of the projected initial earned premium.

## 15. History of Previous Inforce Rate Increases

| Round | Authorized \% | Authorization Date | Implementation Date |
| :---: | :---: | :---: | :---: |
| 1 | $15.00 \%$ | $10 / 10 / 2017$ | $5 / 1 / 2018$ |
| 2 | $7.06 \%$ | $11 / 15 / 2018$ | $6 / 1 / 2019$ |

The experience and projections in Exhibit I have been restated to reflect a rate level similar to that authorized in Maryland on a nationwide basis.

## 16. Requested Rate Increase

The company is requesting a phased-in series of rate increases (two phases of $10.00 \%$ and $10.00 \%$ ) resulting in a cumulative compounded increase of $21.00 \%$ after the final phase for the policy forms listed above. Although a larger premium rate increase is currently supportable under loss ratio regulation, MetLife agreed with AARP to reduce the impact on AARP members by seeking the rate increases shown above.

Corresponding rate tables reflecting each of the two phases for the $21.00 \%$ cumulative compounded increase are included with this filing. Please note that the actual rates implemented may vary slightly from those filed due to implementation rounding algorithms.

## 17. Analys is Performed

The initial premium schedule was based on pricing assumptions believed to be appropriate, given the information available at the time the initial rate schedule was developed. The original pricing assumptions for claim costs, voluntary termination rates, and mortality were as follows:
a. Incidence and continuance rates for nursing home care and home health care rates were based on studies from the 1985 National Nursing Home Survey and 1982-84 National

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New York, NY<br>Actuarial Memorandum for AARP Group Policy

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Long Term Care Survey, respectively, with modifications to incorporate experience of other long-term care business that MetLife issued or administered, as well as to incorporate industry expectations.
b. Voluntary termination rates by duration were assumed to be $11 \%$ in year one, grading down to $4.5 \%$ in year ten and thereafter.
c. Mortality was based on the 1983 Group Annuity Mortality Table, adjusted to remove loading. These rates vary by age and sex.

As part of the inforce management of the business, MetLife monitors the performance of the business by completing periodic analyses of lapse rates, mortality rates, claim incidence rates, claim continuance rates and claim utilization rates. The findings from these analyses were used to determine the current experience assumptions on a best estimate basis. A margin for moderately adverse experience equal to $10 \%$ of projected future incurred claims was added to the best estimate assumptions. A model of this business was developed for use in the cash flow testing that is part of the company's annual statutory reporting requirements. Using this model, a future projection of these policies under the new moderately adverse assumptions was performed and the projected lifetime loss ratio for these policies was determined. For these policies, the past experience and future projections based on current moderately adverse assumptions, plus a margin for adverse deviation, combine to a resulting loss ratio that exceeds both original pricing expectations and state minimum requirements.

The experience analysis, management's view of when a change to the original rate schedule may be considered and the seriatim inforce and claim data used in developing the projections in Exhibit I and II have been relied upon by the actuary in the development of this memorandum.

## 18. Loss Ratio Requirement Compliance Demonstration

Projected experience assuming the increase is implemented is shown in the exhibits (unless otherwise stated). As shown in these exhibits, the expected lifetime loss ratio, with and without the requested rate increase, exceed the minimum requirements under rate stability regulations.

## 19. Ave rage Annual Premium

The average September 30, 2019 annualized premiums for all premium-paying certificates sitused in Maryland, before and after the current requested increases are:

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New York, NY

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Before increase: \$2,063
After all prior authorized increases: \$2,159
After current requested increase: \$2,612

## 20. Proposed Effective Date

The rate increase will apply to certificateholders on the anniversary of their original coverage effective date, following at least a 60 -day notification period after the increase is approved.
21. Nationwide Distribution of Business as of Septe mber 30, 2019 (based on pre miumpaying certificates inforce count)

By Issue Age:

| Issue Age | Percent |
| :---: | :---: |
| $<45$ | $0 \%$ |
| $45-49$ | $1 \%$ |
| $50-54$ | $18 \%$ |
| $55-59$ | $25 \%$ |
| $60-64$ | $28 \%$ |
| $65-69$ | $19 \%$ |
| $70-74$ | $8 \%$ |
| $75+$ | $2 \%$ |
| Total | $100 \%$ |

By Benefit Period:

| Benefit Period | Percent |
| :---: | :---: |
| 4 Year | $53 \%$ |
| Unlimited | $47 \%$ |
| Total | $100 \%$ |

By Inflation Option:

| Inflation | Percent |
| :---: | :---: |
| Optional | $89 \%$ |
| Auto 5\% Compound | $11 \%$ |
| Total | $100 \%$ |

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By Home Care Percentage:

| Home Care \% | Percent |
| :---: | :---: |
| $0 \%$ (FC Only) | $21 \%$ |
| $50 \%$ | $68 \%$ |
| $80 \%$ | $11 \%$ |
| Total | $100 \%$ |

By Elimination Period:

| Days | Percent |
| :---: | :---: |
| 20 | N/A |
| 30 | $100 \%$ |
| 45 | N/A |
| 60 | N/A |
| 90 | N/A |
| Total | $100 \%$ |

By Gender:

| Gender | Percent |
| :---: | :---: |
| Female | $62 \%$ |
| Male | $38 \%$ |
| Total | $100 \%$ |

# METROPOLITAN LIFE INSURANCE COMPANY 

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## 22. Number of Certificateholders

As of September 30, 2019, the number of premium-paying insured lives inforce and their premiums that will be affected by this increase are:

|  | Issued Before Rate <br> Stability Regulation Effective Date <br> Number of <br> Insured | 2019 <br> Annualized Premium | Issued On or After Rate Stability <br> Regulation Effective Date <br> Number of <br> Ins ure d |
| :---: | :---: | :---: | :---: |
| Certificates Issued in |  |  |  |
| Maryland |  |  |  |
| Nationwide | 485 | $\$ 1,104,402$ | 636 | | Annualized Premium |
| :---: |

## 23. Actuarial Certification

I am a Fellow of the Society of Actuaries and a Member of the American Academy of Actuaries, and I meet the Academy's qualification standards for preparing health rate filings and to render the actuarial opinion contained herein.

This memorandum has been prepared in conformity with all applicable Actuarial Standards of Practice, including ASOP No. 8. The projections contained in this actuarial memorandum are based on best estimate assumptions, plus a margin for moderately adverse experience. Moderately adverse conditions are interpreted as those conditions where aggregate experience deviates unfavorably from the aggregate best estimate experience assumptions, such that the value of the deviation is equal to $10 \%$ of projected future incurred claims or more, or other conditions that result in a similar lifetime loss ratio.

I hereby certify that, to the best of my knowledge and judgment, this rate submission is in compliance with the applicable laws and regulations of Maryland.

I further certify that:

- the analysis described in Section 17 of this memorandum was used in determining the need for a rate increase;
- the policy design, underwriting and claims adjudication practices have been reviewed and taken into consideration in this rate increase request;


# METROPOLITAN LIFE INSURANCE COMPANY 

New York, NY

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- the actuarial assumptions used are appropriate and the gross premiums bear reasonable relationship to the benefits; and
- the relationship between renewal premium rate schedules and new business premium rate schedules is not applicable because MetLife is no longer issuing new business on these policy forms.


William P. Bigelow, FSA, MAAA
Vice President and Actuary, Metropolitan Life Insurance Company
eetropolitan Lite Insurance Com

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \& \multirow[b]{3}{*}{\({ }_{\substack{\text { Calendar } \\ \text { Year }}}\)} \& \multicolumn{7}{|c|}{Loss Ratio Demonstration} \& \multicolumn{6}{|c|}{Factors Derived from Projected Values for Illustrative Purposes Only} \& \multicolumn{2}{|l|}{Interest Rate Factors} \\
\hline \& \& Eamed \& ut Interst \& Loss \& Life \& Earned \& \[
\frac{\text { ith Interest }}{\text { Incurred }}
\] \& Loss \& Premium
Rate Increase \& Benefit \& Policy \& \[
\begin{array}{|c|}
\hline \text { Persistency } \\
\hline \text { Policy }
\end{array}
\] \& \[
\begin{aligned}
\& \text { Factors } \\
\& \hline \text { Policy }
\end{aligned}
\] \& Premium \& Calendar Year Effective \& Mid－Year
Disc／Accum \\
\hline \& \& Premium \& Claims \& Ratio \& Years \& Premium \& \& Ratio \& \& Downgrade \& Lapse \＆Mortality \& Shock Lapse \& Persistency \& \& Int Rate \& Factor \\
\hline \multirow{16}{*}{\[
\begin{gathered}
\text { Historical } \\
\text { Experience }
\end{gathered}
\]} \& 1998 \& \({ }^{355,397}\) \& \&  \& \({ }_{3}^{1584}\) \& \({ }^{911,046}\) \& \&  \& \& \& \& \& \& \& \({ }^{4.449 \%}\) \& 2．5721 \\
\hline \& 1998
1999 \& （ \(\begin{aligned} \& \text { 2，709．668 } \\ \& 13.625336\end{aligned}\) \& 68,198
1239998 \& \({ }_{91 \%}^{2.5 \%}\) \& － \(\begin{array}{r}3,784 \\ 17885 \\ \hline\end{array}\) \& \({ }_{\text {coser }}^{6.669 .962}\) \& ＋ \(\begin{array}{r}167,873 \\ 2921090\end{array}\) \& \({ }_{9.15}^{2.5 \%}\) \& \& \& \& \& \& \& 4．4．9\％\％ \& \({ }_{\substack{2.45657}}^{2.45}\) \\
\hline \& 1999
2000 \& \({ }_{\substack{13,62,336 \\ 33,643,877}}\) \& \(1,1,39,998\)
\(3,791,849\) \& －9．1．3\％ \& cin \(\begin{aligned} \& 17,05 \\ \& 37,513\end{aligned}\) \& \({ }^{32,097,505} 77588,332\) \& \({ }^{2,922,1,900} 8\) \& －9．1．3\％ \& \& \& \& \& \& \& 4．4．49\％ \& \begin{tabular}{l}
2.3557 \\
2.2545 \\
\hline
\end{tabular} \\
\hline \& 2001 \& 56，90，100 \& 9，151，971 \& 16．3\％ \& 53，930 \& \({ }^{120,900,378}\) \& \({ }^{\text {19，745，681 }}\) \& 16．3\％ \& \& \& \& \& \& \& 4．49\％ \& \\
\hline \& \({ }_{2003}^{2002}\) \&  \& \({ }_{\text {che }}^{15,491,1,177}\) \& \({ }_{\text {22．6\％}}^{21.2 \%}\) \& cis， \begin{tabular}{c}
6,788 \\
88,214 \\
\hline
\end{tabular} \& 150，．823，488
184，32，850 \& \({ }_{4}^{31,985,7829} \mathbf{4}\) \& \({ }_{2}^{21.2 \% \%}\) \& \& \& \& \& \& \& \({ }^{4.449 \%}\) \& 2.0648
1.9760 \\
\hline \& 2004 \& 1110，414，946 \& \({ }_{2} 27,600,772\) \& 25．0\％ \&  \& 208，802，406 \& \({ }_{5} 52,144,995\) \& 25．0\％ \& \& \& \& \& \& \& \({ }_{4.49 \%}\) \& \\
\hline \& 2005 \& 120，430，373 \& 30，47，808 \& 25．3\％ \& \({ }^{92,413}\) \& 217，951，760 \& 55，154，326 \& 25．3\％ \& \& \& \& \& \& \& 4．49\％ \& 1.8098 \\
\hline \& \({ }_{2007}^{2006}\) \& － \(\begin{aligned} \& \text { 122，0，66，764 } \\ \& 122,583,084\end{aligned}\) \& \({ }_{4}^{45,2,83,9,229}\) \& 37．5\％ \&  \&  \& \({ }^{79} 70,000,58959\) \& \({ }_{3}^{37.5 \%}\) \& \& \& \& \& \& \& \({ }_{4}^{4.49 \%}\) \& \({ }_{1}^{1.6575}\) \\
\hline \& 2008 \& 122，27，964 \& 55，50，944 \& 45．4\％ \& \({ }^{87,660}\) \& 193，95，594 \& \(88,043,710\) \& 45．4\％ \& \& \& \& \& \& \& 4．49\％ \& \({ }^{1.5883}\) \\
\hline \& \& 120，794，526 \& 58，92，904 \& 48．8\％ \& \({ }^{85,783}\) \& 183，374，297 \& 89，453，526 \& 48．8\％ \& \& \& \& \& \& \& 4．49\％ \& \({ }_{1}^{1.518181}\) \\
\hline \& 2010 \& 1119，357，523 \& 66，47， 1216 \& \({ }^{55.7 \%}\) \& \({ }^{83,614}\) \& 173，40，4．45 \& 96，569，848 \& 55．7\％ \& \& \& \& \& \& \& 4．49\％ \& ＋1．4528 \\
\hline \& 2012 \& \({ }_{\text {115，}}^{11656,145}\) \&  \& \({ }_{7}^{65.9 \%}\) \& \(\xrightarrow{81,42} 7\) \& － \(\begin{gathered}162,2,28,61 \\ 153,36,311\end{gathered}\) \& （105，99，320 \& \({ }_{7}^{65.9 \%}\) \& \& \& \& \& \& \& \({ }_{4}^{4.49 \%}\) \& \({ }_{1.3306}^{1.304}\) \\
\hline \& \({ }_{2014}^{2014}\) \& 112，777， 115
11073,968 \& － \(92.762,493\) \& 8， 8 82．3\％ \& 77，212 \&  \& （118，121，915 \& 隹82．3\％ \& \& \& \& \& \& \& 退4．49\％\％ \& － \\
\hline \& 2014 \& 110，77，968 \& 94，126，231 \& 85．0\％ \& \({ }^{74,958}\) \& 134，993，388 \& 114，705， 119 \& 85．0\％ \& \& \& \& \& \& \& \({ }^{4.49 \%}\) \& \({ }_{1}^{1.121862}\) \\
\hline \& 2016 \& 104，984，586 \& \({ }^{\text {che }}\) \& 122．0\％ \& \begin{tabular}{l}
77.125 \\
\hline 70,125 \\
\hline
\end{tabular} \& 117，17，\({ }^{12574}\) \& 142，929，407 \& 122．0\％ \& \& \& \& \& \& \& \({ }_{4}^{4.49 \%}\) \& \({ }^{1} 1.11666^{1}\) \\
\hline \& 2017 \& 103，870，010 \& 138，859，601 \& 133．7\％ \& 67,494 \& 110，946，882 \& 148，320，384 \& 133．7\％ \& \& \& \& \& \& \& 4．49\％ \& 1.0681 \\
\hline \multirow[t]{46}{*}{\[
\begin{aligned}
\& \text { Projected } \\
\& \text { Future } \\
\& \text { Experience }
\end{aligned}
\]} \& 2018 \& － \(119.056,531\) \& 1444，63575915 \& \({ }^{146.15 \%}\) \& \({ }_{6}^{63,001}\) \& 110，826，749 \& 151272，5384 \& \({ }^{136565}\) \& \& \& 127 \& \& \& \& \& \\
\hline \& 2020 \& 112，57．442 \& 165，96， 1 ，775 \& 147．4\％ \& \({ }_{62,330}\) \& 105，398，436 \& 155，377，401 \& 147．4\％ \& \({ }^{1.2247}\) \& N／A \& \({ }_{0}^{0.0136}\) \& NA \& 0.986 \& 0.940 \& \({ }_{4.49 \%}\) \& \({ }_{0}^{0.9362}\) \\
\hline \& 2021 \& 105．827．937 \& 176，741，148 \& 167．0\％ \& \({ }^{61,785}\) \& 94，818，290 \& 158，354，153 \& 167．0\％ \& \& NA \& 0.0087 \& NA \& 0.991 \& \& \& \\
\hline \& 2022 \& 98，524，094 \& 186，605，7 \& 189.4 \& 61，289 \& 84，479，425 \& \& 189．4\％ \& \({ }^{1.2303}\) \& NA \& \& NA \& 0.992 \& 931 \& 4．49\％ \& \\
\hline \& 202 \& \({ }^{91,222}\) \& 5，525，347 \& 214.3 \& 60，796 \& 74，856，119 \& 160，45，774 \& 214．3\％ \& \& NA \& 80 \& NA \& 0.992 \& 0.926 \& 49\％ \& \\
\hline \& 202 \& 83，827，790 \& 203，251，731 \& 2423\％ \& \({ }^{60,312}\) \& 65，86，263 \& 159，615，912 \& 2423\％ \& \({ }^{1.2303}\) \& NA \& 0.0080 \& N／ \& \& 19 \& \& \\
\hline \& 2025 \& 76，630，658 \& 209，663，209 \& 273．6\％ \& 59，831 \& 57，591，873 \& 157，57，663 \& 273．6\％ \& \({ }^{1.2303}\) \& NA \& \({ }^{0.00880}\) \& NA \& 0.992 \& 0.914 \& 4．49\％ \& \({ }_{0}^{0.7516}\) \\
\hline \& \({ }_{2027}^{2026}\) \& 69，627，458
\(62.895,301\) \& 214，674，198 \&  \&  \& （ \(\begin{aligned} \& 50,0999.029 \\ \& 43,292.262\end{aligned}\) \& （154，402．814 \& （30．3\％ \& －1．2303 \& N／A \& \({ }_{0}^{0.00080}\) \& NA \& \({ }^{0.9992}\) \& 0．909 \& \({ }^{4.499 \%}\) \& －\({ }_{0}^{0.7683}\) \\
\hline \& 2028 \& 56，482，268 \& 219，927，550 \& 389．4\％ \& \({ }_{56,407}\) \& \({ }_{37,206,680}\) \& 144，877，325 \& 389．4\％ \& \({ }^{1.2303}\) \& \& 0.0080 \& N／A \& \& \({ }_{0}^{0.898}\) \& \& \\
\hline \& 2029 \& 50，40，，126 \& 220，045，876 \& 436．5\％ \& 57，938 \& 31，77，333 \& 138，719，892 \& 436．5\％ \& \({ }^{1.2303}\) \& N／A \& 0.0080 \& NA \& \({ }_{0}^{0.992}\) \& \({ }_{0}^{0.892}\) \& 4．49\％ \& \({ }_{0.6304}\) \\
\hline \& 2030 \& 44，68，961 \& 218，439，550 \& 488．8\％ \& 57,472 \& 26，956，989 \& 131，787，280 \& 488．8\％ \& 1.2303 \& NA \& 0.0080 \& N／ \& 0.992 \& 0.886 \& 4．49\％ \& 0.6033 \\
\hline \& 2031 \& 3， 3 ，30，455 \& 215，176，028 \& 547．0\％ \& 56，983 \& 22，74，245 \& 124，23， 7 ， 34 \& 547．\％ \& 1.2303 \& NA \& 0.0085 \& NA \& 0.991 \& 0.880 \& 4．49\％ \& 0.5774 \\
\hline \& 2032 \& 34，399，053 \& 210，284，848 \& \({ }^{611.3 \%}\) \& \({ }_{5}^{56,481}\) \& \({ }^{19,007,375}\) \& 116，193，981 \& \({ }^{611.3 \%}\) \& \({ }^{1.2303}\) \& NA \& \({ }^{0.0088}\) \& NA \& 0.991 \& \({ }^{0.8744}\) \& 4．49\％ \& \({ }^{0.5526}\) \\
\hline \& \({ }^{2033}\) \& 29，856，507 \& 203，935，680 \& \({ }^{683.1 \%}\) \& \({ }_{5}^{55,940}\) \& \({ }^{15,787,626}\) \& 107，84，4，4616 \& \({ }^{683} \mathbf{8 3}\) \％ \(1 \%\) \& \({ }^{1.2303}\) \& NA \& \({ }^{0.0096}\) \& NA \& 0.990 \& \({ }^{0.8868}\) \& 4．49\％ \& \({ }^{0.55288}\) \\
\hline \& \({ }_{2034}^{2034}\) \& 25，702．008 \& 196，186，995 \& \({ }^{763.3 \%}\) \& \({ }_{\text {cke }}^{55,313}\) \& \({ }^{13,000,970}\) \& \({ }_{\substack{\text { a }}}^{99,28,93,982}\) \& 763．3\％ \& 1．12303 \& N／ \& \({ }^{0.00112}\) \& N／ \& \({ }^{0.989}\) \& 0．861 \& \({ }^{4.49 \%}\) \& \({ }^{0.5061}\) \\
\hline \& \({ }_{2036}^{2035}\) \&  \& － \(18.97 .08,7.57\) \& \({ }_{\text {cke }}^{\substack{852.3 \% \\ 9502 \%}}\) \&  \&  \&  \&  \&  \& N／A \& \({ }_{0}^{0.00122}\) \& N／A \& \({ }_{0}^{0.9888}\) \& （0．854 \& 4．4．49\％ \& 0.4883
0.4635 \\
\hline \& \({ }_{2037}^{2036}\) \&  \& 165， 173.0802 \& 1058．6\％ \& \({ }_{5}^{52,963}\) \& 6，920，957 \& 73， 2665,328 \& 1058．6\％ \& \({ }^{1.2303}\) \& NA \& 0.0167 \& N／A \& 0.983 \& 0.839 \& 4．49\％ \& 0.4436 \\
\hline \& \({ }^{2038}\) \& \({ }^{12,976,272}\) \& 152，905，779 \& 1178．3\％ \& \({ }_{5}^{51,920}\) \& 5，508，405 \& \({ }_{6}^{64,908,241}\) \& 1178．3\％ \& \({ }^{1.2303}\) \& NA \& \({ }^{0.0097}\) \& N／A \& \({ }^{0.980}\) \& \({ }^{0.832}\) \& 4．49\％ \& \({ }^{0.4245}\) \\
\hline \& 2039 \& 10，692，522 \& 140，044，142 \& 1309．7\％ \& \({ }^{50,676}\) \& 4，343，830 \& 56，992，839 \& 1309．7\％ \& \({ }^{1.2303}\) \& N／A \& \({ }^{0.0240}\) \& N／A \& \({ }^{0.9776}\) \& \({ }^{0.824}\) \& 4．49\％ \& \\
\hline \& 2041 \& \({ }_{7}^{\text {d，059，} 285}\) \& \({ }^{113,575.442}\) \& 1608．9\％ \& \({ }_{47,739}\) \&  \& \({ }_{4}^{42,258,154}\) \& 1608．9\％ \& ［1．2303 \({ }_{1}^{1.2303}\) \& NA \& \({ }_{0}^{0.00384}\) \& N／A \& \({ }_{0}^{0.970}\) \& － \(\begin{aligned} \& 0.816 \\ \& 0.809\end{aligned}\) \& 4．49\％ \& \({ }_{0}^{0.3721}\) \\
\hline \& 2042 \& 5，651，554 \& 100，520，009 \& 1778．6\％ \& 46,070 \& 2，012，383 \& 35，792，771 \& 1778．6\％ \& \({ }_{1}^{1.2303}\) \& N／A \& 0.0350 \& N／A \& \& 0.801 \& 4．49\％ \& \({ }_{0.3561}\) \\
\hline \& 2043 \& 4，476，916 \& 87，970，255 \& 1955．0\％ \& 44,192 \& 1，525，592 \& 29，977，497 \& 1955．0\％ \& 1.2303 \& NA \& 0.0407 \& NA \& 0.959 \& 0.792 \& 4．49\％ \& \({ }_{0}^{0.3408}\) \\
\hline \& \begin{tabular}{l}
2044 \\
2045 \\
\hline
\end{tabular} \& 3，507，925
2717914 \&  \& \({ }^{2169.4 \%}\) \&  \& \(1,144,001\)
848,259 \& 24，477，484
20.306805 \& \({ }^{2169.4 \%}\) \& ＋1．2303 \({ }^{1.233}\) \& N／A \& －0．0574 \& N／A \& －0．953 \& －0．784 \& 4．49\％\％ \& －0．3261 \\
\hline \& 2046 \& \(2,080,467\) \& 54，981，732 \& 2642．8\％ \& \({ }^{37,125}\) \& \({ }_{621,399}\) \& \({ }_{16,422,077}^{20,0098}\) \& 2642．8\％ \& \({ }^{1.23303}\) \& N／A \& \({ }_{0}^{0.0650}\) \& N／A \& \({ }_{0} 0.935\) \& 0.765 \& \({ }_{4.49 \%}\) \& \({ }_{0.2987}^{0.298}\) \\
\hline \& 2047 \& 1，573，356 \& 45，914，227 \& 2918．2\％ \& 34，332 \& 449，731 \& 13，124，225 \& 2918．2\％ \& 1.2303 \& NA \& 0.0752 \& N／A \& 0.925 \& 0.756 \& 4．49\％ \& \({ }_{0} 0.2858\) \\
\hline \& 2048 \& 1，174，597 \& 37，86，620 \& 3223．3\％ \& \({ }^{31,243}\) \& 321，316 \& 10，356，925 \& 3223．3\％ \& 1.2303 \& NA \& 0.0990 \& N／ \& 0.910 \& 0.747 \& 4．49\％ \& 0.2736 \\
\hline \& 2049 \& \({ }^{865,121}\) \& 30，807，091 \& 3561．0\％ \& \({ }^{28,224}\) \& \({ }^{226,484}\) \& \({ }^{8,065,114}\) \& 3561．0\％ \& \({ }^{1.2303}\) \& \& \({ }^{0.09666}\) \& N／ \& 0.903 \& \& 4．49\％ \& \({ }^{0} .2618\) \\
\hline \& \({ }_{2051}^{2050}\) \& \({ }_{447902}^{627.588}\) \&  \& 3936．6\％ \&  \& 157,226
107,393 \&  \& －393．6\％ \& \begin{tabular}{l}
1.2303 \\
1.2303 \\
\hline 1.1
\end{tabular} \& N／A \& － 0.1003 \& N／A \& \({ }_{0}^{0.900}\) \& － 0.725 \& 退4．49\％\％ \& \({ }_{0}^{0.2505}\) \\
\hline \& \({ }_{2052}^{2051}\) \& \({ }_{314,169}^{447902}\) \& \({ }^{\text {19，}}\) \& 4807．9\％ \& \({ }_{\substack{2,9,94 \\ 19,934}}^{2,294}\) \& \({ }_{72,990}\) \& \({ }_{\substack{\text { 4，465，991 }}}^{\text {4，472，238 }}\) \& \({ }_{4807.9 \%}^{430.9 \%}\) \& ［1．2303 \& N／A \& \({ }_{0}^{0.1216}\) \& NA \& \({ }_{0.878}^{0.994}\) \& \& \({ }_{4.49 \%}\) \& \\
\hline \& 2053 \& \({ }^{216,252}\) \& 11，469，984 \& 5304．0\％ \& 17.144 \& \({ }^{47,488}\) \& \({ }^{2.518,776}\) \& 5304．0\％ \& \({ }^{1.2303}\) \& NA \& 0.1400 \& NA \& 0.860 \& 0.688 \& 4．49\％ \& 0.2196 \\
\hline \& \({ }_{2054}^{2055}\) \& 145，986 \& \({ }_{8}^{8,506,108}\) \& 5826．7\％ \& \({ }^{14,699}\) \& 30.680

10,369 \& ${ }^{1,7878,616}$ \& 5836．7\％ \& ${ }^{1.2303}$ \& NA \& ${ }^{0.1426}$ \& NA \& ${ }^{0.857}$ \& ${ }^{0.675}$ \& 4．49\％ \& ${ }^{0.2102}$ <br>
\hline \& 2055 \& ${ }^{96,262}$ \& ${ }_{6}^{6,147,354}$ \& 63868．1\％ \& 12，544 \& ${ }^{19,3930}$ \& 1，236，370 \& ${ }^{63868.1 \%}$ \& ${ }^{1.2303}$ \& NA \& ${ }^{0.14666}$ \& N／A \& ${ }^{0.853}$ \& ${ }^{0.659}$ \& ${ }^{4.49 \%}$ \& ${ }^{0.2011}$ <br>

\hline \& ${ }_{2057}^{2056}$ \& ¢ | 61,997 |
| :--- |
| 39.063 | \& $4,319,699$

2，959，602 \& ${ }^{6967.0 \%}$ \&  \& ${ }_{\substack{11,933 \\ 7195}}^{1980}$ \& | 831,439 |
| :--- |
| 545164 | \&  \& ＋1．2303 ${ }^{1.2303}$ \& N／A \& 0.1717

0.2347
0 \& N／A \& \& 0．644 \& 4．4．49\％ \& <br>
\hline \& ${ }_{2058}^{2057}$ \& － 39.063 \&  \& ${ }^{\text {7576．5\％}}$ \& （7，952 \& 7,195
4.260 \&  \& 7576．5\％ \& ＋1．2303 ${ }^{1.2303}$ \& NA \& 0.2347
0.2570 \& N／A \& ${ }_{0}^{0.7765}$ \& －0．630 \& 4．4．49\％ \& －0．1842 <br>
\hline \& ${ }_{2059}^{2085}$ \& ${ }_{14,803}^{24,67}$ \& 1，269，126 \& ${ }^{8573.2 \%}$ \& 5,908
4,179 \& ${ }_{\substack{4.497}}^{\text {2，}}$ \& 314， 3 207 \& ${ }^{8573.2 \%}$ \& ［1．2303 \& N／A \& ${ }_{0.2927}^{0.237}$ \& NA \& － \& ${ }_{0.613}^{0.619}$ \& ${ }_{4.49 \%}^{4.49 \%}$ \& ${ }_{0}^{0.1687}$ <br>
\hline \& 2060 \& 9，093 \& 799，993 \& 8797．9\％ \& 2，823 \& ${ }^{1,468}$ \& 129，161 \& 8797．9\％ \& ${ }^{1.2303}$ \& NA \& ${ }^{0.3246}$ \& N／ \& 0.675 \& 0.614 \& 4．49\％ \& 0.1615 <br>
\hline \& ${ }_{2062}^{2069}$ \& 5，737
3
3 \& 4930，567 \& 8602．3\％ \& $\begin{array}{r}1,844 \\ 1,059 \\ 1 \\ \hline\end{array}$ \& ${ }_{887}^{886}$ \&  \& ${ }^{8602.3 \%}$ \& ＋1．2303 \& NA \& ${ }^{0.3467}$ \& N／A \& －0．653 \& \& 4．49\％ \& 0．1145 <br>
\hline \& ${ }_{2063}$ \& ${ }_{\text {2，782 }}$ \& ${ }_{1999,588}$ \& 7173．8\％ \& ${ }_{548}$ \& 394 \& ${ }_{28,244}^{42,290}$ \& 7173．8\％ \& ${ }^{1.23303}$ \& NA \& ${ }_{0}^{0.4830}$ \& N／A \& ${ }_{0.517}$ \& ${ }_{0} 0.725$ \& ${ }_{4.49 \%}$ \& 0.1415 <br>
\hline \& 2064 \& 2，186 \& 132，767 \& 6073．1\％ \& 262 \& 296 \& 17，980 \& 6073．1\％ \& 1.2303 \& NA \& 0.5215 \& NA \& 0.478 \& 0.786 \& 4．49\％ \& 0.1354 <br>
\hline \& ${ }^{2065}$ \& ${ }^{1,829}$ \& ${ }^{91,032}$ \& 4977．3\％ \& 146 \& ${ }^{237}$ \& 11,798 \& 4977．3\％ \& ${ }^{1.2303}$ \& NA \& ${ }^{0.4424}$ \& NA \& ${ }^{0.558}$ \& ${ }^{0.837}$ \& 4．49\％ \& ${ }^{0.1296}$ <br>
\hline \& ${ }_{2067}^{2066}$ \& 1，605 \& 64,239
47080 \& ${ }^{4001.4 \%}$ \& ${ }_{54}^{87}$ \& 199 \& ¢ $\begin{gathered}7,968 \\ 5 \\ 5\end{gathered}$ \& 4001．4\％ \&  \& NA \& ${ }_{0}^{0.48736}$ \& N／A \& ${ }_{0.626}^{0.593}$ \&  \& 4．4．9\％ \& （0．1240 <br>
\hline \& 2068 \& ${ }^{1,351}$ \& ${ }^{33,933}$ \& 2512．1\％ \& ${ }^{37}$ \& 153 \& ${ }_{3}^{1,855}$ \& 2512．1\％ \& ${ }^{1.2303}$ \& NA \& ${ }^{0.3183}$ \& N／A \& ${ }_{0}^{0.682}$ \& ${ }_{0}^{0.929}$ \& 4．49\％ \& 0.1136 <br>
\hline \& 2069 \& \& 25，115 \& 1961．3\％ \& ${ }^{20}$ \& 139 \& 2，730 \& 1961．3\％ \& ${ }_{1}^{1.2333}$ \& NA \& ${ }^{0.4469}$ \& N／ \& 0.553 \& 0.948 \& 4．49\％ \& ${ }^{0.1087}$ <br>
\hline \& $2070+$ \& 15.485 \& 52,856 \& 341．3\％ \& 16 \& 1.611 \& 5．499 \& 341．3\％ \& ${ }_{1} 12303$ \& NA \& 0.2058 \& N／ \& 0.794 \& NA \& 4．49\％ \& 0.1040 <br>

\hline \& \multirow[t]{2}{*}{\[
$$
\begin{aligned}
& \text { Past } \\
& \text { Future } \\
& \text { lifotimo }
\end{aligned}
$$

\]} \& ${ }_{\substack{1,81,1615.135 \\ 1,2150,018,677}}$ \& | $1,243,942,700$ |
| :--- |
| $4.868,824,258$ | \&  \&  \& ${ }_{\substack{\text { 3，012，276，273 } \\ 903,321,443}}$ \& ${ }_{\substack{1,652,085,728 \\ 2,910,236,615}}$ \& 54．2．8\％${ }^{5 \times 2}$ \& \& \& \& \& \& \& \& <br>

\hline \& \& ${ }^{3,196,633,752}$ \& ${ }_{\text {l }}$ \& 191．2\％ \& 3，226，653 \& 3，915，597，716 \& 4，562，322，343 \& 116．5\％ \& \& \& \& \& \& \& \& <br>
\hline
\end{tabular}

$\underset{\text { Exhibit } 1-A}{ }$



## Exhibit II-A

Demonstration that Lifetime Incurred Claims with Requested Increase are

## Not Less than Lifetime Earned Premium with Prescribed Factors

Group Policy Form: G.LTC. 1697

| 1 Accumulated value of initial earned premium | 3,008,684,479 | x | 58\% | $=$ | 1,745,036,998 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2a Accumulated value of earned premium | 3,012,276,273 |  |  |  |  |
| 2 b Accumulated value of prior premium rate schedule increases (2a-1) | 3,591,793 | x | 85\% | $=$ | 3,053,024 |
| 3 Present value of future projected initial earned premium | 740,177,322 | x | 58\% | $=$ | 429,302,847 |
| 4a Present value of future projected premium | 1,028,576,637 |  |  |  |  |
| 4 b Present value of future projected premium in excess of the projected initial earned premiums (4a-3) | 288,399,315 | x | 85\% | = | 245,139,418 |
| 5 Lifetime Earned Premium Times Prescribed Factor: Sum of 1, 2b, 3, and 4b |  |  |  |  | 2,422,532,287 |
| 6a Accumulated value of incurred claims without the inclusion of active life reserves |  |  |  |  | 1,652,085,728 |
| 6b Present value of future projected incurred claims without the inclusion of active life reserves |  |  |  |  | 2,910,236,615 |
| 7 Lifetime Incurred Claims with Rate Increase: Sum of $\mathbf{6 a}$ and 6b |  |  |  |  | 4,562,322,343 |
| 8 Test: 7 is not less than 5 |  |  |  |  | TRUE |

Exhibit - -B



| Exxibit 1 - |
| :---: |



|  |  | Loss Ratio Demonstration |  |  |  |  |  |  | Factors Derived from Projected Values for lllustrative Purposes Only |  |  |  |  |  | Interest Rate Factors |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Caenar Cear | ${ }_{\substack{\text { Earned } \\ \text { Premium }}}^{\text {a }}$ | $\frac{\text { ut Interest }}{\text { Incurred }}$ | Loss Ratio | $\underset{\substack{\text { Life } \\ \text { Years }}}{\text { ceic }}$ | $\underset{\substack{\text { Earned } \\ \text { Premium }}}{ }$ | Incurred Claims | $\xrightarrow[\substack{\text { Loss } \\ \text { Ratio }}]{\text { Rat }}$ | $\begin{aligned} & \text { Premium } \\ & \text { Rate Increase } \\ & \text { Factor } \end{aligned}$ | Benefit Downgrade | ${ }_{-1}$ Policy ${ }^{\text {Persistency }}$ Pa |  | Pactors <br> Persistenc | Premium | Calendar Year Effective | $\begin{gathered} \text { Mid-Year } \\ \text { Disc / Accum } \\ \text { Factor } \\ \hline \end{gathered}$ |
| Historical Experience | 1997 |  |  | N/A |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1998 |  |  | N/A |  |  |  |  |  |  |  |  |  |  | 4.4.49\%\% | 2.4615 2.357 2, |
|  | 2000 | 89,918 |  | 0.0\% | 334 | 202,716 |  | 0.0\% |  |  |  |  |  |  | ${ }^{4.4 .49 \%}$ | 2.3557 <br> 2.2545 <br> 2.0 |
|  | 2001 | ${ }^{645,355}$ | 2,310 | 0.4\% | ${ }_{686}^{686}$ | 1,392,374 | 4,984 | 0.4\% |  |  |  |  |  |  | 4.49\% | 2.1575 |
|  | ${ }_{2023}^{2002}$ | -939,1934 |  | 0.0\%\% | $\begin{array}{r}920 \\ 1280 \\ \hline\end{array}$ | 1,939,229 |  | 0.0\% |  |  |  |  |  |  | 4.49\%\% |  |
|  | ${ }_{2004}^{2003}$ | $1,389.084$ <br> $1,756.640$ | 352,569 | 25.4\% | +1,280 |  |  | 22.4\% |  |  |  |  |  |  | 4.4.49\% | 1.9760 1.8911 1 |
|  | 2005 | ${ }^{\text {2,110,460 }}$ | ${ }_{866,762}$ | 4.1.1\% | ${ }^{1,681}$ |  | ${ }_{\text {1, } 1,688,643}^{27,92}$ | 44.1\% |  |  |  |  |  |  | ${ }^{4.449 \%}$ | (1.80998 |
|  | 2006 | 2,199,641 | 433,169 | 19.7\% | 1,602 | 3,809,718 | ${ }^{750,237}$ | 19.7\% |  |  |  |  |  |  | 4.49\% | ${ }^{1.7320}$ |
|  | ${ }_{2008}^{2007}$ |  |  | 24.6\%\% | 1,563 <br> 1,532 <br> 1.6 | ($3,664,086$ <br> $3,507,131$ <br> , | ${ }_{6 \times 3,932}^{902,264}$ |  |  |  |  |  |  |  | 4.49\% ${ }^{4.49 \%}$ | ${ }_{1.5863}^{1.6575}$ |
|  | 2009 | ${ }_{2,190,443}$ | 755,240 | 34.3\% | ${ }^{1,499}$ | 3,325,241 | 1,141,648 | 34.3\% |  |  |  |  |  |  | ${ }_{4.49 \%}$ | ${ }_{1.5181}$ |
|  | 2010 | 2,159,749 | 767,254 | 35.5\% | ${ }^{1,464}$ | 3,137,698 | 1,114,672 | 35.5\% |  |  |  |  |  |  | 4.49\% | ${ }^{1.45288}$ |
|  | 2011 | 2,120,2988 2,12373 | 869.659 | 41.0\% | 1,427 | 2,947,960 | 1,209, 132 | 41.0\% |  |  |  |  |  |  | ${ }^{4.49 \% \%}$ | 1.3904 <br> 1.3306 <br> 1 |
|  | ${ }_{2013}^{2012}$ | ${ }_{\substack{\text { 2,105,771 }}}^{2,123,273}$ |  | ${ }_{96.9 \%}^{66.1 \%}$ | +1,400 | ${ }_{\text {c, }}^{2,681,446}$ |  | ${ }_{96.9 \%}^{66.1 \%}$ |  |  |  |  |  |  | ${ }_{4}^{4.49 \%}$ | ${ }_{1.2734}^{1.306}$ |
|  | 2014 | 2,144,464 | ${ }^{1,848,808}$ | 87.4\% | 1,352 | ${ }^{2.576,767}$ | 2,253,029 | 87.4\% |  |  |  |  |  |  | 4.49\% | 1.2186 |
|  | ${ }_{2015} 2016$ | 2,077,141 | ${ }^{1,750,816}$ | 84.5\% | 1,315 | ${ }_{\text {2, }}^{2,415,467}$ | ${ }_{\text {2,041, } 889}$ | 84.5\% |  |  |  |  |  |  | ${ }^{4.49 \%}$ |  |
|  | ${ }_{2017}$ | ${ }_{2,021,940}^{2,010}$ | ${ }_{1}^{1,440,749}$ | ${ }^{13} 71.3 \%$ | 1,239 | ${ }_{\substack{\text { 2,159,699 }}}^{2,244,69}$ |  | - ${ }^{13130.2 \%}$ |  |  |  |  |  |  | 4.49\% | ${ }^{1.0681}$ |
|  | 2018 | ${ }^{1,988.038}$ | ${ }_{\text {2,022,305 }}^{20.064}$ | 1017.7\% | ${ }^{1,170}$ | 2,032,199 | ${ }_{\text {2,067,227 }}^{2,549}$ | 1017.7\% |  |  |  |  |  |  | 4.49\% |  |
| ded | 2029 | ${ }_{\text {2, }}$ | , 2,606,434 | ${ }^{11277 \%}$ | ${ }^{1,1155}$ | ${ }^{2,177,593}$ | ${ }_{\text {, }}^{2,549,994}$ | ${ }^{1177.17}$ | ${ }^{1.1 .1586}$ | ${ }^{1.00000}$ | ${ }^{0.00128}$ | ${ }^{1.00000}$ | ${ }^{0.987}$ | NA | ${ }^{4.49 \%}$ | ${ }^{0.99783}$ |
|  | 202 | ${ }^{2,226,529}$ | 2,843,269 | ${ }^{127.7 \%}$ | 1,1139 | 2,084,508 | ${ }_{\text {2,661,908 }}$ | 127.7\% | ${ }^{1.2247}$ |  |  | ${ }^{1.00000}$ |  | 946 | 4.49\% | 362 |
| Experence | ${ }_{2022}^{2021}$ | ${ }_{\text {2, }}^{2,220,852}$ | - | ${ }^{1138.49 \%}$ | ${ }^{1,1,129}$ | +1,989,809 | ${ }_{2}^{2,754,373}$ |  | 1.129767 | ${ }^{1.00000}$ | ${ }^{0.00088}$ | ${ }^{1.00000}$ | ${ }^{0.991}$ | -0.942 | ${ }^{4.449 \%}$ | (0.8960 |
|  | ${ }_{202}^{2022}$ |  | cols | 157.4\% | ${ }^{1,111120}$ | ${ }_{1}^{1,828,174}$ |  | 155.4\% | +1.4887 | ${ }_{1}^{1.00000}$ | ${ }_{0}^{0.0081}$ | ${ }^{1.00000}$ | ${ }_{0}^{0.9992}$ | ${ }_{0}^{0.932}$ | ${ }_{4.49 \%}$ |  |
|  | ${ }_{2024}$ | ${ }_{\text {2, }}^{\substack{2,073.592}}$ | 3,704,705 | 179.5\% | ${ }_{1}^{1,102}$ | ${ }_{1}^{1,620,563}$ |  | 179.5\% | +1.4887 | 1.0000 | 0.0080 | 1.0000 |  | -0.926 | ${ }_{4.49 \%}$ | 7853 |
|  | 2025 |  | 3,886,215 | 204.6\% | ${ }_{1}^{1,093}$ | 1,427,327 | 2,920,690 | 204.6\% | ${ }_{1.4887}$ | 1.0000 |  | 0000 | 0.992 | 0.920 | 4.49\% | 7516 |
|  | 2026 |  | 4,047,245 | 232.8\% | 1,084 | 1,250,254 | 2,910,951 | 232.8\% | 1.4887 | 1.0000 |  | 000 | 0.992 | 0.915 | 4.49\% | 0.7192 |
|  | 2027 | 1,581,781 | 4,187,521 | 264.7\% | 1,076 | 1,088,776 | 2,882,365 | 264.7\% | 1.4887 | 1.0000 | 80 | 1.0000 | 0.992 | 0.910 | 4.49\% |  |
|  | 2028 | 1,433,806 | 4,299,464 | 300.3 | ${ }^{1,067}$ | 942,518 | 2,830,219 | 300.3\% | 1.1.8887 |  | ${ }^{0.0080}$ | 1.0000 |  | ${ }^{0.905}$ | 4.49\% | ${ }^{0.6587}$ |
|  | ${ }_{2030}^{2029}$ |  | ${ }_{\substack{4 \\ 4.3474,781782}}^{4}$ |  | 1,059 1,050 1 | ${ }^{810,746}$ | ${ }_{\text {2, }}^{2,757,871}$ | 年30.2\% | - 1.48887 | ${ }^{11.00000}$ | 0.0080 0.0080 | ${ }^{11.00000}$ | 0.992 | ${ }^{0.899}$ | 4.49\% |  |
|  | 2031 | 1,017,539 | 4,415,962 | 434.0\% |  | 587,503 | ${ }_{\text {2,549,672 }}$ |  | 1.4887 |  | ${ }_{0} 0.0080$ | 1.0000 |  | ${ }_{0.886}$ | ${ }_{4}^{4.49 \%}$ | 5774 |
|  | 2032 | ${ }^{895,451}$ | 4,376,595 | 488.8\% | 1,033 | 494,786 | ${ }_{2,418,310}^{2,4620,0}$ | 488.8\% | 1.18887 | 1.0000 | ${ }_{0} 0.0088$ | 1.0000 | 0.991 | ${ }_{0} .880$ | 4.49\% | ${ }_{0.5526}$ |
|  | 2033 | 781,852 | 4,296,112 | 549.5\% | 1,024 | 413,444 | 2,271,789 | 549.5\% | 1.4887 | 1.0000 | 0.0080 | 1.0000 | 0.992 | 0.873 | 4.49\% | 0.5288 |
|  | 2034 | ${ }_{6}^{676,979}$ | 4,175, 332 | 616.8\% | 1,015 | 342,598 | 2,113,003 | 611.8\% | ${ }^{1.4887}$ | ${ }^{1.00000}$ | ${ }^{0.0089}$ | ${ }^{1.00000}$ | 0.991 | ${ }^{0.866}$ | 4.49\% | ${ }^{0.5061}$ |
|  | 2035 | 581,224 | 4,017,193 | 691.2\% | 1,006 | 281,944 | 1,945,577 | 699.2\% | ${ }^{1.4887}$ | 1.0000 | ${ }^{0.0099}$ | ${ }^{1.0000}$ | 0.990 | ${ }^{0.859}$ | 4.49\% | 0.4843 |
|  | ${ }_{2037}^{2036}$ | 494,650 | ${ }^{3,825,195}$ | 773.3\% | 992 | ${ }_{\substack{229,267}}^{185000}$ | 1,772,949 | ${ }^{773.3 \%}$ | -1.4887 ${ }_{\text {1.1887 }}$ | 1.000000 | ${ }_{0}^{0.00139}$ | ${ }^{1.00000}$ | -0.986 | -0.851 | 4.49\%\% | -0.4435 |
|  | 2038 | 344,249 | 3,361,913 | 965.4\% | ${ }_{967}^{980}$ | ${ }_{147,831}$ | ${ }_{1}^{1,427,126}$ | ${ }_{965.4 \%}$ | ${ }_{1}^{1.4887}$ | ${ }^{1.00000}$ | 0.0140 | 1.0000 | ${ }_{0.986}$ | ${ }_{0}^{0.835}$ | 4.49\% |  |
|  | 2039 | 288,090 | ${ }^{3,102,342}$ | 1076.9\% | 947 | 117,036 | 1,260,324 | 1076.9\% | 1.4887 | 1.0000 | 0.0201 | 1.0000 | 0.980 | ${ }_{0}^{0.827}$ | 4.49\% | 0.4062 |
|  | 2040 | 236,101 | 2,833,416 | 1200.1\% | 919 | ${ }^{91,793}$ | 1,101,589 | 1200.1\% | 1.14887 | ${ }^{1.0000}$ | ${ }^{0.0298}$ | ${ }^{1.0000}$ | 0.970 | ${ }^{0.820}$ | 4.49\% | ${ }^{0.3888}$ |
|  | 2041 | 191,589 | ${ }^{2,5661,259}$ | 1336.8\% | 895 | 71,285 | 955,971 | ${ }^{1336.8 \%}$ | ${ }^{1.4887}$ | ${ }^{1.00000}$ | ${ }^{0.0259}$ | ${ }^{1.00000}$ | 0.974 | ${ }^{0.811}$ | 4.49\% | ${ }^{0.3721}$ |
|  | ${ }_{2043}^{2043}$ | ${ }^{\text {122, }} 12,688$ | ${ }_{\text {2,013,637 }}$ | ${ }^{16646.9 \%}$ | ${ }_{845} 8$ | ${ }_{4}^{51,664}$ | ${ }_{6866,184}$ | 1646.9\% | (1.48887 | ${ }_{1}^{1.00000}$ | ${ }_{0}^{0.02294}$ | ${ }_{1}^{1.00000}$ | ${ }_{0}^{0.971}$ | - | 4.49\% | - |
|  | 2044 | 96,074 | 1,754,437 | 1826.1\% | 813 | ${ }^{31,332}$ | 572,155 | 1826.1\% | 1.4887 |  | 0.0383 | 1.0000 | 0.962 | 0.786 |  |  |
|  | 2045 | 74,612 | 1,508,610 | 2022.0\% | 779 | 23,286 | 470,836 | 2022.0\% | 1.4887 | 1.0000 | 0.0419 | 1.0000 | 0.958 | 0.777 | 4.49\% | ${ }^{0.3121}$ |
|  | ${ }_{2046}^{2046}$ | 57,335 | 1,281,484 | ${ }^{2239.0 \%}$ | ${ }_{7}^{738}$ | ${ }^{117,095}$ | ${ }_{3827,757}^{320}$ | ${ }^{2239.0 \%}$ | ${ }^{1.1 .4887}$ | ${ }^{1.00000}$ | ${ }^{0.0526}$ | ${ }^{1.00000}$ | ${ }^{0.947}$ | ${ }^{0.767}$ | 4.49\%\% | ${ }^{0} 0.29897$ |
|  | ${ }_{2048}^{2048}$ | ${ }_{32,451}^{4,535}$ | ${ }_{888,589}$ | ${ }^{2738.2 \%}$ | ${ }_{643}$ | ${ }_{8,877}$ | ${ }_{243,077}$ | ${ }_{\text {2738.2\% }}$ | ${ }_{1}^{1.4887}$ | ${ }^{1.000000}$ | ${ }_{0.0751}^{0.059}$ | ${ }^{1.00000}$ | ${ }_{0}^{0.925}$ | - 0.748 | 4.49\% | ${ }_{0.2736}^{0.236}$ |
|  | 2049 | ${ }^{23,936}$ | 725,087 | 3029.2\% | 589 | 6,266 | 189,824 | 3029.2\% | 1.4887 | 1.0000 | 0.0836 | 1.0000 | 0.916 | 0.738 | 4.49\% | 0.2618 |
|  | ${ }^{2050}$ | ${ }^{17,376}$ | 583,457 | 3357.9\% | 540 | 4,353 | 146,179 | 3337.9\% | ${ }^{1.4887}$ | ${ }^{1.0000}$ | ${ }^{0.0833}$ | ${ }^{1.0000}$ | 0.917 | ${ }^{0.726}$ | 4.49\% | ${ }^{0.2505}$ |
|  | ${ }_{2052}^{2051}$ |  | 462,684 <br> 360.483 | ${ }^{3733.0 \%}$ | ${ }_{4}^{492}$ | (2,972 | 110,937 88271 | ${ }^{3733.0 \%}$ | (1.4887 ${ }_{1}^{1.487}$ | ${ }_{1}^{1.00000}$ | ${ }_{0}^{0.00896}$ | ${ }_{1}^{1.00000}$ | ${ }_{0}^{0.992}$ | 0.7713 | ${ }^{4.449 \%}$ | - |
|  | 2053 | ${ }_{5,965}$ | 276,441 | 4634.1\% | 376 | 1,310 | 60,706 | 4634.1\% | ${ }_{1} 1.4887$ | 1.0000 | ${ }_{0}^{0.1440}$ | ${ }^{1.00000}$ | ${ }_{0}^{0.856}$ | 0.687 | 4.49\% | ${ }_{0}^{0.2196}$ |
|  | 2054 | ${ }^{4,022}$ | 206,870 | 514.5\% | ${ }^{316}$ | ${ }^{845}$ | 43,475 | 5143.5\% | ${ }^{1.4887}$ | 1.0000 | 0.1594 | 1.0000 | 0.841 | 0.674 | 4.49\% | ${ }^{0.2102}$ |
|  | 2055 | 2,663 | 151,441 | 5687.5\% | 261 | 536 | ${ }^{30,458}$ | 5687.5\% | 1.4887 | 1.0000 | ${ }^{0.1734}$ | 1.0000 | ${ }^{0.827}$ | 0.662 | 4.49\% | 0.2011 |
|  | ${ }_{2056}^{2056}$ | ${ }^{1,7224}$ | ${ }^{108.065}$ | ${ }^{6267.1 \%}$ | ${ }^{206}$ | ${ }^{332}$ | 20,800 13 13 | ${ }^{62677.7 \%}$ | ${ }^{1.1 .4887}$ | ${ }^{1.00000}$ | 0.2091 | ${ }^{1.00000}$ | 0.791 | ${ }^{0.648}$ | ${ }^{4.49 \%}$ | ${ }^{0.1925}$ |
|  | ${ }_{2058}^{2057}$ | 1,090 | 73,995 | 6787.7\% | ${ }_{1}^{164}$ | ${ }_{118}^{201}$ | $\xrightarrow{13,630}$ | ${ }^{67287.7 \%}$ | 1.1.8887 | ${ }^{1.00000}$ | ${ }^{0} 0.2039$ | ${ }^{1.00000}$ | ${ }^{0.796}$ | ${ }^{0.632}$ | 4.49\%\% | ${ }^{0} 0.1842$ |
|  | ${ }_{2059}^{2058}$ |  |  | 77035\% | -123 | ${ }_{167}^{118}$ | ¢ | ${ }_{77035 \%}^{728.6 \%}$ | 1.1887 | ${ }^{1.00000}$ | ${ }_{0}^{0.2342}$ | ${ }_{1}^{1.00000}$ | ${ }^{0.747}$ | -0.614 | ${ }^{4.449 \%}$ | ${ }_{0}^{0.1687}$ |
|  | 2060 | ${ }^{231}$ | 18.532 | 8012.5\% | 64 | ${ }^{37}$ | 2,992 | 8012.5\% | 1.18887 | 1.0000 | 0.3160 | 1.0000 | 0.684 | ${ }^{0.581}$ | 4.49\% | 0.1615 |
|  | ${ }_{2062}^{2061}$ | ${ }^{127}$ |  | 8073.0\% | ${ }_{30}^{45}$ | ${ }^{20}$ | 1,588 | ${ }^{8073.0 \%}$ | 1.1.8878 | ${ }^{1.00000}$ | 0.3329 | ${ }^{1.00000}$ | 0.697 | ${ }^{0.551}$ | 4.49\% | ${ }^{0.1545}$ |
|  | ${ }_{2063}^{2020}$ | ${ }_{38}^{68}$ | ${ }_{\substack{5 \\ 2 \\ 2 \\ 1 \\ 1620}}$ | 68479\% | 14 | 10 | 731 | 78877 9\% | (1.48887 | ${ }_{1}^{1.000000}$ | ${ }_{0}^{0.5389}$ | ${ }^{1.00000}$ | ${ }_{0.461}^{0.068}$ | - | ${ }_{4}^{4.499 \%}$ | - |
|  | 2064 | 22 | ${ }_{1,325}$ | 5924.7\% | 7 | 3 | 179 | 5924.7\% | ${ }_{1}^{1.4887}$ | 1.0000 | 0.5051 | 1.0000 | 0.495 | 0.584 | 4.49\% | 0.1354 |
|  | 2065 | 14 | 729 | 5268.8\% | 2 | ${ }^{2}$ | 94 | 5268.8\% | ${ }^{1.4887}$ | 1.0000 | 0.7013 | 1.0000 | 0.299 | 0.619 | 4.49\% | 0.1296 |
|  | ${ }_{2067}^{2066}$ | 9 | 318 185 | 3603.2\% | 1 | 1 | ${ }_{22}$ | 第3633.2\% | -1.4887 ${ }_{1}^{1.488}$ | ${ }_{1}^{1.00000}$ | (0.3382 | ${ }^{1.00000}$ | ${ }^{0.662}$ | ${ }^{0.637}$ | 4.49\%\% | (0.1240 |
|  | 2068 | ${ }_{4}^{4}$ | 95 | 2640.2\% | 1 | 0 | 11 | 2640.2\% | ${ }_{1}^{1.4887}$ | 1.0000 | N/ | 1.10000 | N/A |  | 4.49\% | 0.1136 |
|  | 2069 | 2 | 36 | 1556.3\% | 1 | 0 | 4 | 1556.3 | 1.4887 | 1.0000 | N/ | 1.0000 | NA | NA | 4.4 | 0.1087 |
|  | 2070+ | 2 | 14 | 762.3\% | 1 | 0 | 1 | 762.3\% | 1.4887 | 1.0000 | NA | 1.0000 | NA | NA | 4.49\% | 0.1040 |
|  | Past | ${ }^{34,457,650}$ | 18,259,670 |  |  | 50,747, 341 | ${ }^{23,589,394}$ |  |  |  |  |  |  |  |  |  |
|  | Feture | 28,926,916 68.384 .566 | $98,678,422$ $116,938,92$ | (384.5\% | 3,154 57,722 | ${ }_{\text {21,06, }}^{21,044} 71794,185$ | $57,49,684$ $80,739.078$ | ${ }_{112.5 \%}^{27.5 \%}$ |  |  |  |  |  |  |  |  |
| Note: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Exhibit II-B

Demonstration that Lifetime Incurred Claims with Requested Increase are

## Not Less than Lifetime Earned Premium with Prescribed Factors

Group Policy Form: G.LTC. 1697

| 1 Accumulated value of initial earned premium | 50,675,255 | x | 58\% | = | 29,391,648 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2a Accumulated value of earned premium | 50,747,341 |  |  |  |  |
| 2 b Accumulated value of prior premium rate schedule increases (2a-1) | 72,086 | x | 85\% | = | 61,273 |
| 3 Present value of future projected initial earned premium | 15,111,165 | x | 58\% | = | 8,764,476 |
| 4a Present value of future projected premium | 21,046,844 |  |  |  |  |
| 4b Present value of future projected premium in excess of the projected initial earned premiums (4a-3) | 5,935,679 | x | 85\% | = | 5,045,327 |
| 5 Lifetime Earned Premium Times Prescribed Factor: Sum of 1, 2b, 3, and 4b |  |  |  |  | 43,262,724 |
| 6a Accumulated value of incurred claims without the inclusion of active life reserves |  |  |  |  | 23,589,394 |
| 6b Present value of future projected incurred claims without the inclusion of active life reserves |  |  |  |  | 57,149,684 |
| 7 Lifetime Incurred Claims with Rate Increase: Sum of 6a and 6b |  |  |  |  | 80,739,078 |
| 8 Test: 7 is not less than 5 |  |  |  |  | TRUE |

## Attachment 1

Metropolitan Life Insurance Company
Group Policy Form: G.LTC1697, Certificate Forms: G.LTC5398 and G.LTC5498 Comparison of Original Pricing and Current Best Estimate Assumptions
4.49\%

| Policy <br> Duration | Lapse <br> Rate |
| :---: | :---: |
| 1 | $5.50 \%$ |
| 2 | $3.50 \%$ |
| 3 | $2.50 \%$ |
| 4 | $2.00 \%$ |
| 5 | $1.50 \%$ |
| 6 | $1.25 \%$ |
| 7 | $0.90 \%$ |
| 8 | $0.80 \%$ |
| 9 | $0.80 \%$ |
| 10 | $0.80 \%$ |
| $11+$ | $0.70 \%$ |

$93 \%$ Annuity 2000 Basic Table with Mortality Selection Factors of:

| Policy <br> Duration | Mortality <br> Selection | Policy <br> Duration | Mortality <br> Selection |
| :---: | :---: | :---: | :---: |
| 1 | $30 \%$ | 11 | $76 \%$ |
| 2 | $48 \%$ | 12 | $79 \%$ |
| 3 | $49 \%$ | 13 | $80 \%$ |
| 4 | $58 \%$ | 14 | $80 \%$ |
| 5 | $62 \%$ | 15 | $81 \%$ |
| 6 | $63 \%$ | 16 | $88 \%$ |
| 7 | $69 \%$ | 17 | $88 \%$ |
| 8 | $72 \%$ | 18 | $88 \%$ |
| 9 | $73 \%$ | 19 | $88 \%$ |
| 10 | $75 \%$ | $20+$ | $100 \%$ |

Sample Ultimate Smoothed Incidence Rates (before gross-up to zero-day elimination)

| Attained | Facility Care |  | Home Care |  |
| :---: | :---: | :---: | :---: | :---: |
| Age | Male | Female | Male | Female |
| 80 | $1.43 \%$ | $1.56 \%$ | $1.18 \%$ | $1.29 \%$ |
| 81 | $1.72 \%$ | $1.84 \%$ | $1.37 \%$ | $1.48 \%$ |
| 82 | $2.06 \%$ | $2.17 \%$ | $1.59 \%$ | $1.68 \%$ |
| 83 | $2.45 \%$ | $2.53 \%$ | $1.94 \%$ | $1.91 \%$ |
| 84 | $2.89 \%$ | $2.94 \%$ | $2.11 \%$ | $2.16 \%$ |
| 85 | $3.37 \%$ | $3.39 \%$ | $2.42 \%$ | $2.44 \%$ |
| 85 |  |  |  |  |

Continuance curves were constructed in 2016 by gender and care path separately for deaths and recoveries. Coefficients to an exponential shaped curve were based on experience adjusted to total as well as ances between actual and expected termina
Death and recovery termination rates are recombined into a single termination table for modeling and valuation uses.

In 2019, there were some minor refinements to the coefficients of the
curves

| Home Care | Facility Care |
| :---: | :---: |
| $72 \%$ | $87 \%$ |

Home care prevalence rates were based on 1982-1984 National Long Term Care Surveys with modifications. Note that the actual utilization assumption at original pricing is not available.
Incidence rates for nursing home care and home health care were based on studies from the 1985 National Nursing Home Survey and 1982-84 National Long Term Care Survey, respectively, with modifications to sued or administered, as well as to incorporate industry expectation.

Continuance rates for nursing home care and home health care were based on studies from the 1985 National Nursing Home Survey an 1982-84 National Long Term Care Survey, respectively, with mifications to incorporate experience of other long-term care business expectation.

Metropolitan Life Insurance Company


Note.

- Figures in column A are normalized to reflect the prior rate action authorized by Maryland rather than the prior rate action approved by other states

Figures in column D do not reflect any rate action.

| Duration | Actual / Projected Experience ual Experience through 12/31/2018 tions based on Current Assumptions |  |  | Reproduced based on Original Pricing Assumptions since inception |  |  | $\mathrm{G}=\mathrm{C} / \mathrm{F}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | B | $\mathrm{C}=\mathrm{B} / \mathrm{A}$ | D | E | F = E/D |  |
|  | Earned Premium | Incurred Claims | Loss <br> Ratio | Earned Premium | Incurred Claims | Loss <br> Ratio | Actual to Expected Ratio |
| 1 | 67,789,539 | 5,458,062 | 8.1\% | 67,789,539 | 5,076,885 | 7.5\% | 1.08 |
| 2 | 126,454,760 | 11,459,640 | 9.1\% | 126,454,760 | 22,360,904 | 17.7\% | 0.51 |
| 3 | 124,444,643 | 23,355,476 | 18.8\% | 114,609,874 | 29,736,064 | 25.9\% | 0.72 |
| 4 | 123,539,764 | 33,935,067 | 27.5\% | 103,704,303 | 36,131,360 | 34.8\% | 0.79 |
| 5 | 122,883,446 | 33,754,557 | 27.5\% | 93,616,971 | 42,851,722 | 45.8\% | 0.60 |
| 6 | 122,393,239 | 42,118,692 | 34.4\% | 84,134,493 | 52,592,581 | 62.5\% | 0.55 |
| 7 | 121,802,271 | 46,668,451 | 38.3\% | 75,160,420 | 55,574,847 | 73.9\% | 0.52 |
| 8 | 120,965,045 | 52,402,107 | 43.3\% | 66,593,401 | 55,783,944 | 83.8\% | 0.52 |
| 9 | 119,778,402 | 66,862,087 | 55.8\% | 58,976,379 | 56,842,570 | 96.4\% | 0.58 |
| 10 | 118,240,420 | 68,433,083 | 57.9\% | 52,099,284 | 56,787,190 | 109.0\% | 0.53 |
| 11 | 116,536,517 | 75,700,351 | 65.0\% | 45,771,541 | 55,771,474 | 121.8\% | 0.53 |
| 12 | 114,506,068 | 87,679,823 | 76.6\% | 40,010,697 | 55,952,499 | 139.8\% | 0.55 |
| 13 | 112,518,931 | 101,695,647 | 90.4\% | 34,788,293 | 54,823,606 | 157.6\% | 0.57 |
| 14 | 110,379,056 | 110,373,577 | 100.0\% | 30,094,419 | 52,502,057 | 174.5\% | 0.57 |
| 15 | 108,736,283 | 113,530,612 | 104.4\% | 25,901,833 | 51,477,458 | 198.7\% | 0.53 |
| 16 | 108,372,419 | 127,560,645 | 117.7\% | 22,167,127 | 49,369,103 | 222.7\% | 0.53 |
| 17 | 108,776,232 | 142,283,878 | 130.8\% | 18,865,605 | 46,617,088 | 247.1\% | 0.53 |
| 18 | 107,744,862 | 148,934,865 | 138.2\% | 15,965,115 | 44,726,761 | 280.2\% | 0.49 |
| 19 | 106,559,033 | 164,782,506 | 154.6\% | 13,434,802 | 41,949,300 | 312.2\% | 0.50 |
| 20 | 105,098,412 | 174,308,922 | 165.9\% | 11,253,166 | 38,970,009 | 346.3\% | 0.48 |
| 21 | 101,545,382 | 185,592,431 | 182.8\% | 9,367,520 | 36,717,838 | 392.0\% | 0.47 |
| 22 | 95,010,725 | 195,142,456 | 205.4\% | 7,751,309 | 34,098,281 | 439.9\% | 0.47 |
| 23 | 87,609,193 | 203,727,611 | 232.5\% | 6,386,886 | 31,349,203 | 490.8\% | 0.47 |
| 24 | 80,286,771 | 211,296,318 | 263.2\% | 5,226,581 | 29,013,926 | 555.1\% | 0.47 |
| 25 | 73,145,209 | 217,352,546 | 297.2\% | 4,262,883 | 26,652,136 | 625.2\% | 0.48 |
| 26 | 66,231,571 | 221,858,924 | 335.0\% | 3,451,132 | 24,334,833 | 705.1\% | 0.48 |
| 27 | 59,597,849 | 224,738,200 | 377.1\% | 2,785,710 | 22,420,870 | 804.9\% | 0.47 |
| 28 | 53,286,275 | 225,746,673 | 423.6\% | 2,232,066 | 20,480,354 | 917.6\% | 0.46 |
| 29 | 47,330,101 | 224,911,934 | 475.2\% | 1,786,045 | 18,488,929 | 1035.2\% | 0.46 |
| 30 | 41,752,090 | 222,243,374 | 532.3\% | 1,408,221 | 16,859,908 | 1197.2\% | 0.44 |
| 31 | 36,565,837 | 217,827,984 | 595.7\% | 1,110,042 | 15,258,481 | 1374.6\% | 0.43 |
| 32 | 31,782,995 | 211,825,732 | 666.5\% | 867,835 | 13,709,724 | 1579.8\% | 0.42 |
| 33 | 27,408,809 | 204,224,748 | 745.1\% | 672,708 | 12,337,404 | 1834.0\% | 0.41 |
| 34 | 23,442,649 | 195,123,028 | 832.3\% | 522,890 | 10,937,800 | 2091.8\% | 0.40 |
| 35 | 19,875,811 | 184,640,235 | 929.0\% | 396,818 | 9,622,272 | 2424.9\% | 0.38 |
| 36 | 16,698,058 | 172,981,817 | 1035.9\% | 300,139 | 8,454,208 | 2816.8\% | 0.37 |
| 37 | 13,896,220 | 160,315,436 | 1153.7\% | 225,298 | 7,309,875 | 3244.5\% | 0.36 |
| 38 | 11,452,382 | 146,813,423 | 1281.9\% | 171,466 | 6,229,834 | 3633.3\% | 0.35 |
| 39 | 9,343,251 | 132,796,137 | 1421.3\% | 125,305 | 5,194,797 | 4145.7\% | 0.34 |
| 40 | 7,543,383 | 118,605,256 | 1572.3\% | 86,535 | 4,243,333 | 4903.6\% | 0.32 |
| 41 | 6,025,185 | 104,698,193 | 1737.7\% | 59,760 | 2,930,419 | 4903.6\% | 0.35 |
| 42 | 4,759,179 | 91,249,580 | 1917.3\% | 41,270 | 2,023,729 | 4903.6\% | 0.39 |
| 43 | 3,716,010 | 78,471,770 | 2111.7\% | 28,501 | 1,397,574 | 4903.6\% | 0.43 |
| 44 | 2,866,824 | 66,659,257 | 2325.2\% | 19,683 | 965,156 | 4903.6\% | 0.47 |
| 45 | 2,184,322 | 55,953,377 | 2561.6\% | 13,593 | 666,530 | 4903.6\% | 0.52 |
| 46 | 1,642,557 | 46,420,334 | 2826.1\% | 9,387 | 460,302 | 4903.6\% | 0.58 |
| 47 | 1,218,088 | 38,017,016 | 3121.0\% | 6,483 | 317,881 | 4903.6\% | 0.64 |
| 48 | 889,862 | 30,688,061 | 3448.6\% | 4,477 | 219,527 | 4903.6\% | 0.70 |
| 49 | 639,582 | 24,376,216 | 3811.3\% | 3,092 | 151,604 | 4903.6\% | 0.78 |
| 50 | 451,471 | 19,001,646 | 4208.8\% | 2,135 | 104,697 | 4903.6\% | 0.86 |
| 51 | 312,469 | 14,503,053 | 4641.4\% | 1,474 | 72,303 | 4903.6\% | 0.95 |
| 52 | 211,851 | 10,793,778 | 5095.0\% | 1,018 | 49,932 | 4903.6\% | 1.04 |
| 53 | 140,176 | 7,801,900 | 5565.8\% | 703 | 34,483 | 4903.6\% | 1.14 |
| 54 | 90,033 | 5,464,203 | 6069.1\% | 486 | 23,813 | 4903.6\% | 1.24 |
| 55 | 55,857 | 3,680,910 | 6589.9\% | 335 | 16,445 | 4903.6\% | 1.34 |
| 56 | 33,369 | 2,376,699 | 7122.6\% | 232 | 11,357 | 4903.6\% | 1.45 |
| 57 | 19,154 | 1,447,887 | 7559.1\% | 160 | 7,843 | 4903.6\% | 1.54 |
| 58 | 10,655 | 835,186 | 7838.1\% | 110 | 5,416 | 4903.6\% | 1.60 |
| 59 | 5,962 | 468,039 | 7850.3\% | 76 | 3,741 | 4903.6\% | 1.60 |
| 60 | 3,654 | 269,861 | 7384.7\% | 53 | 2,583 | 4903.6\% | 1.51 |


| Lifetime | $3,196,600,165$ | $6,112,239,275$ | $191.2 \%$ | $1,150,722,436$ | $1,269,076,764$ | $110.3 \%$ | 1.73 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Lifetime $^{*}$ | $1,768,605,737$ | $2,060,044,814$ | $116.5 \%$ | $754,374,690$ | $550,707,116$ | $73.0 \%$ | 1.60 |

Note:

- Figures in column A are normalized to reflect the prior rate action authorized by Maryland rather than the prior rate action approved by other states.
- Figures in column $D$ do not reflect any rate action.
* Columns $A$ and $B$ are discounted back to the inception date at an interest rate of $4.49 \%$, which is the weighted average maximum valuation interest rate for contract reserves. Columns $D$ and $E$ are discounted back to the inception date at the original pricing interest rate of $6.25 \%$.

Attachment 4
Metropolitan Life Insurance Company
Actual-to-Expected Results - Lapse
Group Policy Form: G.LTC1697

| Lapse |  |  |  |
| :---: | :---: | :---: | :---: |
| Policy <br> Duration | Actual | Expected $^{\text {1,2 }}$ | A/E\% |
| 1 | 6,620 | 6,653 | $99.5 \%$ |
| 2 | 3,764 | 4,040 | $93.2 \%$ |
| 3 | 2,701 | 2,795 | $96.6 \%$ |
| 4 | 2,059 | 2,177 | $94.6 \%$ |
| 5 | 1,545 | 1,595 | $96.8 \%$ |
| 6 | 1,403 | 1,301 | $107.8 \%$ |
| 7 | 1,196 | 917 | $130.5 \%$ |
| 8 | 1,032 | 797 | $129.5 \%$ |
| 9 | 893 | 780 | $114.6 \%$ |
| 10 | 852 | 761 | $111.9 \%$ |
| 11 | 794 | 728 | $109.0 \%$ |
| 12 | 651 | 678 | $96.0 \%$ |
| $13+$ | 2,013 | 2,328 | $86.5 \%$ |

Attachment 4
Metropolitan Life Insurance Company Actual-to-Expected Results - Mortality

Group Policy Form: G.LTC1697

| Mortality |  |  |  |
| :---: | :---: | :---: | :---: |
| Policy <br> Duration | Actual | Expected ${ }^{1}$ | A/E\% |
| 1 | 291 | 260 | $111.93 \%$ |
| 2 | 499 | 438 | $113.93 \%$ |
| 3 | 541 | 478 | $113.13 \%$ |
| 4 | 691 | 608 | $113.58 \%$ |
| 5 | 795 | 700 | $113.50 \%$ |
| 6 | 870 | 767 | $113.37 \%$ |
| 7 | 1,034 | 905 | $114.21 \%$ |
| 8 | 1,152 | 1,017 | $113.29 \%$ |
| 9 | 1,199 | 1,107 | $108.34 \%$ |
| 10 | 1,388 | 1,218 | $113.94 \%$ |
| 11 | 1,494 | 1,314 | $113.72 \%$ |
| 12 | 1,592 | 1,409 | $113.02 \%$ |
| 13 | 1,715 | 1,434 | $119.60 \%$ |
| 14 | 1,577 | 1,391 | $113.35 \%$ |
| 15 | 1,474 | 1,302 | $113.22 \%$ |
| 16 | 1,353 | 1,194 | $113.29 \%$ |
| 17 | 980 | 981 | $99.86 \%$ |
| 18 | 665 | 692 | $96.12 \%$ |
| 19 | 339 | 349 | $97.14 \%$ |
| $20+$ | 154 | 113 | $136.05 \%$ |

${ }^{1}$ The expecteds are based on current best estimate assumptions.
${ }^{2}$ Experience based on most recent five years only. The majority of the remaining policies are in their $13^{\text {th }}$ duration or later, as a result, the results for duration 12 and before are no longer relevant.

## Attachment 4

Metropolitan Life Insurance Company
Actual to Expected Incidence
Group Policy Form: G.LTC1697

| Attained Age | Female |  |  |  |  |  | Male |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Facility Care |  |  | Home Care |  |  | Facility Care |  |  | Home Care |  |  |
|  | Actual Claims ${ }^{1}$ | Expected Claims ${ }^{2}$ | A/E\% | Actual Claims ${ }^{1}$ | Expected Claims ${ }^{2}$ | A/E\% | Actual Claims ${ }^{1}$ | Expected Claims ${ }^{2}$ | A/E\% | Actual Claims ${ }^{1}$ | Expected Claims ${ }^{2}$ | A/E\% |
| under 50 | 0 | 0 | 0\% | 0 | 0 | 0\% | 0 | 0 | 0\% | 0 | 0 | 0\% |
| 50 to 54 | 1 | 3 | 35\% | 4 | 4 | 102\% | 1 | 1 | 79\% | 2 | 2 | 115\% |
| 55 to 59 | 22 | 28 | 79\% | 48 | 42 | 116\% | 4 | 16 | 26\% | 28 | 22 | 128\% |
| 60 to 64 | 62 | 87 | 71\% | 135 | 142 | 95\% | 50 | 54 | 92\% | 86 | 78 | 111\% |
| 65 to 69 | 189 | 205 | 92\% | 291 | 321 | 91\% | 118 | 125 | 94\% | 162 | 181 | 89\% |
| 70 to 74 | 581 | 567 | 102\% | 473 | 512 | 92\% | 365 | 284 | 128\% | 329 | 301 | 109\% |
| 75 to 79 | 1,224 | 1,162 | 105\% | 715 | 729 | 98\% | 680 | 658 | 103\% | 438 | 477 | 92\% |
| 80 to 84 | 1,513 | 1,475 | 103\% | 734 | 702 | 104\% | 796 | 855 | 93\% | 458 | 471 | 97\% |
| 85 to 89 | 1,077 | 1,067 | 101\% | 413 | 412 | 100\% | 547 | 548 | 100\% | 262 | 261 | 100\% |
| over 89 | 296 | 317 | 93\% | 107 | 91 | 117\% | 136 | 98 | 139\% | 63 | 62 | 101\% |
| Total | 4,965 | 4,911 | 101\% | 2,920 | 2,956 | 99\% | 2,697 | 2,640 | 102\% | 1,828 | 1,855 | 99\% |

[^1]
## Attachment 4

Metropolitan Life Insurance Company Actual to Expected Claim Termination

All Business (exclude AARP-Pru)

| Claim Duration <br> (Months) | Actual <br> Deaths | Expected <br> Deaths $^{\mathbf{1}}$ | Actual <br> Recoveries | Expected <br> Recoveries | Deaths <br> A/E\% | Recoveries <br> A/E\% | Total A/E\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 970 | 678 | 69 | 107 | $143 \%$ | $64 \%$ | $132 \%$ |
| 2 | 850 | 1,334 | 180 | 257 | $64 \%$ | $70 \%$ | $65 \%$ |
| 3 | 891 | 1,224 | 251 | 254 | $73 \%$ | $99 \%$ | $77 \%$ |
| 4 | 1,019 | 1,394 | 336 | 294 | $73 \%$ | $114 \%$ | $80 \%$ |
| 5 | 1,036 | 1,191 | 312 | 246 | $87 \%$ | $127 \%$ | $94 \%$ |
| 6 | 885 | 1,001 | 228 | 201 | $88 \%$ | $113 \%$ | $93 \%$ |
| 7 | 799 | 844 | 203 | 168 | $95 \%$ | $121 \%$ | $99 \%$ |
| 8 | 722 | 734 | 151 | 139 | $98 \%$ | $108 \%$ | $100 \%$ |
| 9 | 668 | 649 | 126 | 117 | $103 \%$ | $108 \%$ | $104 \%$ |
| 10 | 618 | 588 | 124 | 100 | $105 \%$ | $124 \%$ | $108 \%$ |
| 11 | 553 | 544 | 98 | 87 | $102 \%$ | $112 \%$ | $103 \%$ |
| 12 | 616 | 512 | 94 | 77 | $120 \%$ | $122 \%$ | $121 \%$ |
| 13 | 500 | 483 | 89 | 69 | $103 \%$ | $129 \%$ | $107 \%$ |
| $14+$ | 15,204 | 13,659 | 1,350 | 1,476 | $111 \%$ | $91 \%$ | $109 \%$ |
| Total | $\mathbf{2 5 , 3 3 1}$ | $\mathbf{2 4 , 8 3 5}$ | $\mathbf{3 , 6 1 1}$ | $\mathbf{3 , 5 9 4}$ | $\mathbf{1 0 2 \%}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 2 \%}$ |

${ }^{1}$ The expected deaths and recoveries are based on current best estimate assumptions.


[^0]:    William P. Bigelow, FSA, MAAA
    Vice President and Actuary, Metropolitan Life Insurance Company

[^1]:    ${ }^{1}$ Based on actual experience through 6/30/2018.
    ${ }^{2}$ The expected claims are based on current best estimate assumptions.

