

# PRODUCER LICENSING (P/C & L/H) ADVISORY BOARDS

## Meeting Minutes

Meeting Date: December 15, 2020

**Call to order:** A joint meeting of the **Producer Licensing Life & Health Advisory Board** and the **Producer Licensing Property & Casualty Advisory Board** was held at the Maryland Insurance Administration on **December 15, 2020**. The meeting convened at **10:04 am** and was called to order by **Erica Bailey**.

Attendance was taken and MIA staff members were introduced. The covered topics and summaries are listed below.

Life/Health Advisory Board		
Last Name	First Name	Present (Yes/No)
Norris	Victor	No
Salamon	Stephen	Yes
Daniels	Timothy	No
Huber	Cynthia	Yes
Kafes	Edward	No
Riley	James	No
Tegeler	Harvey	Yes
Wilson	Venus	Yes
Richards	Megan	No

Property/Casualty Advisory Board		
Last Name	First Name	Present (Yes/No)
Demetriou	Ted	Yes
Kellner	Laura	Yes
Langford	Rebekah	Yes
Mattes	Peter	Yes
Micciche	John	Yes
Cropper	Reese	Yes
Barker	Blakeley	Yes
Cohen	Stephanie	No
Slavin	Scott	Yes
Ertel	Michael	No

### Maryland Insurance Administration Staff Attendees:

Maryland Insurance Administration Staff Attendees
Erica Bailey, Assoc Commissioner of Compliance and Enforcement
Shelley Taylor- Barnes, Director of Producer Licensing
Greg Derwart, Chief of Staff
Lorelei Brillante, Supervisor of Customer Service / Education Analyst
Jeff Gross, Chief Enforcement Officer
Arica Cole, Licensing Specialist / Producer Advisory Board Liaison

### Meeting Topics and Summaries

Opening Remarks
Erica Bailey, Associate Commissioner for Compliance and Enforcement, called the meeting to order and made a motion to approve the September 15, 2020 meeting minutes. The motion was seconded and the motion passed. Erica Bailey introduced Director of Producer Licensing, Shelley Taylor- Barnes to offer introductory remarks.
Prometric: Examination Statistics
Shelley Taylor-Barnes, introduces Prometric staff Brad Erickson, Account Director; Gabrielle Green and Lesli Leakey, Client Success Managers. Effective October 1, 2020 Prometric became the new Pre-licensing and examination vendor for the Maryland Insurance Administration. The Prometric staff informed the Producer Advisory Board on the Maryland testing data since implementation . The following statistics were provided:
<ul style="list-style-type: none"><li>• 2,541 tests taken since October 1, 2020</li></ul>

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- 30% of the testing had been completed remotely (online)
- 1,795 tests taken in a testing facility
- 746 test taken remotely with ProProctor

**Prometric’s ProProctor Video Demonstration**

Brad Erickson presented a ProProctor video to the Producer Advisory Board to provide a visual look at how candidates experience remote/online test taking.

The video showed the high security features that Prometric provides in order to maintain and ensure a secure and monitored testing environment.

Shelley Taylor-Barnes thanks the Prometric team for joining the Producer Advisory Board, and opens the floor for questions.

**Proposed Statutes Amendments to §10-110**

Associate Commissioner Erica Bailey discussed the review of statutes §10-110. Erica Bailey ask the Producer Advisory Board members for their thoughts of including additional insurance professionals to the Producer Advisory Board’s duties. In discussion, the advisory board thought including other insurance professions (i.e. Adjusters and Advisors) would be a good idea.

**Producer Advisory Board Membership Status / Upcoming Solicitation of Members**

Shelley Taylor-Barnes introduced information on the reappointments and terms of the Producer Advisory Board members.

Many openings will be available for prospective board members. Applications will be sent out for the board members that expired in 2019-2020. Confirmation letters will be sent out to each member to include their term expiration date.

Board members are also advised to sign up for alerts on the MIA website in order to be informed of changes, notices and bulletins from the MIA.

**Tentative Producer Advisory Board Meeting Dates**

March 16, June 15, September 14, and December 14, 2021.

At 11:19 a.m. a motion was made to adjourn the meeting, seconded and the motion passed. The meeting was adjourned.