



**2015 Report on the Use of Territory
as a Rating Factor in Establishing
Private Passenger Automobile Insurance Rates
MSAR # 5892**

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Preface

Section 11-339 of the Insurance Article (Chapter 410, Laws of Maryland 2006) requires the Insurance Commissioner to submit a report to the General Assembly on or before July 1 of each year about the use of territory as a factor in establishing rates for private passenger automobile insurance by insurers and the Maryland Automobile Insurance Fund (“MAIF”). The report must contain information on (1) the number of insurers actively engaged in providing private passenger automobile insurance coverage in the State; and (2) the number of insurers that use territory as a factor in establishing private passenger automobile insurance rates.

For this report, the Maryland Insurance Administration (“the Administration”) uses the National Association of Insurance Commissioners (“NAIC”) definition of private passenger automobile insurance for premium-reporting purposes. Whereas an automobile may be considered to be a four-wheeled, motorized vehicle that can be operated lawfully on public highways, the NAIC definition of private passenger automobile for premium-reporting purposes is broader. That definition includes not only automobiles, but also includes recreational vehicles (“RVs”), trailers (both travel and utility), motorcycles, scooters, all terrain vehicles (“ATVs”), and antique and collector cars. Certain types of mobile homes, warranties and mechanical breakdown coverages also may be included. Thus, the NAIC definition for private passenger automobile insurance includes coverage written for all motor vehicles as defined in Maryland Code Annotated, Transportation, Sections 11-134 through 11-136. Any motor vehicles other than automobiles will be described as specialty vehicles in this report.

Use of Territory as a Rating Factor in the 2014 Private Passenger Automobile Market

For calendar year 2014, 155 insurers reported direct premiums written for the private passenger automobile insurance lines of business. (Exhibit 1) Those lines of business are: 19.1 – Private passenger auto no-fault (personal injury protection); 19.2 – Other private passenger auto liability; and 21.1 – Private passenger auto physical damage.¹

All carriers insuring automobiles use territories for rating purposes. Additionally, territories may be used when insuring RVs, motorcycles, and scooters. For other specialty vehicle coverages, such as coverage for antique and collector vehicles, ATVs and trailers (travel and utility), the use of territories depends on the particular insurer and type of product/program that it is offering. Exhibit 2 summarizes the number of insurance companies providing coverage for automobiles and specialty vehicles. As shown in Exhibit 2, 136 carriers representing 99.73% of the Maryland automobile insurance market by premium volume insure automobiles, and all of those carriers use territory as a rating factor.

¹ 19.1, 19.2, and 21.1 represent the actual lines on the insurer’s annual statement where direct written premium is reported.

Certifications of Compliance

Sections 11-216 and 11-319 of the Insurance Article (Chapter 410, Laws of Maryland 2006) require any insurer using territory as a factor in establishing automobile insurance rates to submit a statement to the Insurance Commissioner certifying that: (1) the territories used by the insurer have been reviewed within the previous three years and (2) the use of the territories is actuarially justified.

In 2007, the Insurance Commissioner adopted regulations governing compliance with Sections 11-216 and 11-319.² Among other things, those regulations contain a Certification Statement for use by MAIF and authorized insurance companies to certify that their territories have been reviewed in the past three years and that the use of those territories is actuarially justified. The Administration has developed a database to track the filing of those Certification Statements. That information is summarized in Exhibit 4. The summary includes the name of the insurer, 2014 premium written, whether a Certification Statement has been submitted within a rolling three-year period from 2012 through May 2015, and if so, when. All insurers writing private passenger automobile insurance in the State appear to be in compliance with Sections 11-216 and 11-319 of the Insurance Article and COMAR 31.07.03.

Summary

As in prior years, every company that insures automobiles in Maryland utilized territory as a rating factor in calendar year 2014. The Maryland Insurance Administration's rate guide for Private Passenger Automobiles, available at: <http://www.mdinsurance.state.md.us/sa/docs/documents/consumer/publications/autorateguide2015.pdf> shows how territorial rating is applied in certain scenarios within certain zip codes.

² COMAR 31.07.03, Review of Automobile Rating Territories. See Exhibit 3.

List of Exhibits

- ❖ Exhibit 1: Private Passenger Automobile Insurers 2014 Market Share and Use of Territory as a Rating Factor
- ❖ Exhibit 2: 2014 Market Share for Insurers Writing Automobile Insurance
- ❖ Exhibit 3: COMAR 31.07.03 Review of Automobile Rating Territories
- ❖ Exhibit 4: 2014 Private Passenger Automobile Insurers Filing Certifications in Accordance with COMAR 31.07.03

2014 Rank	Group Code	NAIC Cocode	Company Name	2014 Written Premium	2014 Market Share	Cumulative Market Share	Writes Autos	Uses Territories	% Change in Premium from 2013	Write New Business
1	176	25178	State Farm Mut Auto Ins Co	723,952,431	17.47%	17.47%	Y	Y	3.98%	Y
2	31	41491	Geico Cas Co	318,616,201	7.69%	25.15%	Y	Y	34.61%	Y
3	213	26271	Erie Ins Exch	288,796,296	6.97%	32.12%	Y	Y	4.69%	Y
4	31	35882	Geico Gen Ins Co	284,159,331	6.86%	38.97%	Y	Y	-6.50%	N
5	31	22063	Government Employees Ins Co	225,971,471	5.45%	44.43%	Y	Y	-5.93%	N
6	8	19240	Allstate Ind Co	211,910,441	5.11%	49.54%	Y	Y	15.66%	Y
7	8	19232	Allstate Ins Co	170,262,418	4.11%	53.65%	Y	Y	-6.57%	N
8	140	23787	Nationwide Mut Ins Co	139,077,496	3.36%	57.00%	Y	Y	-7.62%	N
9	200	25941	United Serv Automobile Assn	136,888,728	3.30%	60.30%	Y	Y	1.85%	Y
10	140	26093	Nationwide Affinity Co of Amer	112,967,140	2.73%	63.03%	Y	Y	38.25%	Y
11	200	25968	USAA Cas Ins Co	102,294,430	2.47%	65.50%	Y	Y	3.70%	Y
12	155	10192	Progressive Select Ins Co	101,624,441	2.45%	67.95%	Y	Y	29.68%	Y
13	31	22055	Geico Ind Co	88,688,991	2.14%	70.09%	Y	Y	-11.66%	N
14	176	25143	State Farm Fire & Cas Co	79,271,348	1.91%	72.00%	Y	Y	9.15%	Y
15	140	23760	Nationwide Gen Ins Co	74,823,414	1.81%	73.80%	Y	Y	-14.47%	N
16	111	36447	LM Gen Ins Co	71,373,759	1.72%	75.53%	Y	Y	25.75%	Y
17		34800	MAIF	69,120,122	1.67%	77.19%	Y	Y	6.13%	Y
18	111	23035	Liberty Mut Fire Ins Co	61,678,718	1.49%	78.68%	Y	Y	-14.29%	N
19	8	17230	Allstate Prop & Cas Ins Co	54,948,019	1.33%	80.01%	Y	Y	-15.14%	N
20	155	32786	Progressive Specialty Ins Co	53,584,179	1.29%	81.30%	Y	Y	12.35%	Y
21	111	37214	American States Preferred Ins Co	49,556,929	1.20%	82.50%	Y	Y	8.41%	Y
22	200	18600	USAA Gen Ind Co	47,472,954	1.15%	83.64%	Y	Y	27.45%	Y
23	8	11252	Encompass Home & Auto Ins Co	41,973,913	1.01%	84.65%	Y	Y	6.38%	Y
24	155	11851	Progressive Advanced Ins Co	35,153,464	0.85%	85.50%	Y	Y	-15.86%	N
25	3548	27998	Travelers Home & Marine Ins Co	31,611,882	0.76%	86.26%	Y	Y	-11.32%	Y
26	200	21253	Garrison Prop & Cas Ins Co	29,993,841	0.72%	86.99%	Y	Y	4.20%	Y
27	91	27120	Trumbull Ins Co	27,717,886	0.67%	87.66%	Y	Y	13.66%	Y
28	1278	11681	CSAA AFFINITY INS CO	22,068,574	0.53%	88.19%	Y	Y	-18.18%	Y
29		35173	Agency Ins Co Of MD Inc	21,881,760	0.53%	88.72%	Y	Y	-7.05%	Y
30	28	19976	Amica Mut Ins Co	20,248,341	0.49%	89.21%	Y	Y	0.21%	Y
31	8	30210	Esurance Prop & Cas Ins Co	19,187,775	0.46%	89.67%	Y	Y	7.94%	Y
32		13501	Brethren Mut Ins Co	18,545,155	0.45%	90.12%	Y	Y	24.12%	Y
33	241	34339	Metropolitan Grp Prop & Cas Ins Co	18,332,092	0.44%	90.56%	Y	Y	15.52%	Y
34		13688	Elephant Ins Co	18,216,594	0.44%	91.00%	Y	Y	73.85%	Y
35	155	16322	Progressive Direct Ins Co	17,723,169	0.43%	91.42%	Y	Y	-11.87%	N
36	250	14958	Peninsula Ins Co	17,018,737	0.41%	91.84%	Y	Y	-0.91%	Y

2014 Rank	Group Code	NAIC Cocode	Company Name	2014 Written Premium	2014 Market Share	Cumulative Market Share	Writes Autos	Uses Territories	% Change in Premium from 2013	Write New Business
37	155	42994	Progressive Classic Ins Co	13,186,522	0.32%	92.15%	Y	Y	-10.51%	N
38	4	29068	IDS Prop Cas Ins Co	11,904,844	0.29%	92.44%	Y	Y	1.46%	Y
39	175	25135	State Automobile Mut Ins Co	11,765,372	0.28%	92.72%	Y	Y	-2.24%	Y
40	271	14990	Pennsylvania Natl Mut Cas Ins Co	11,182,520	0.27%	92.99%	Y	Y	-0.50%	Y
41	8	10071	Encompass Ins Co Of Amer	10,510,682	0.25%	93.25%	Y	Y	-6.47%	N
42	242	19259	Selective Ins Co Of SC	10,308,629	0.25%	93.50%	Y	Y	-0.75%	Y
43	215	16063	Unitrin Auto & Home Ins Co	9,609,682	0.23%	93.73%	Y	Y	-20.68%	Y
44	155	24252	Progressive Amer Ins Co	9,570,429	0.23%	93.96%	Y	Y	-19.52%	N
45	175	25127	State Auto Prop & Cas Ins Co	9,363,991	0.23%	94.19%	Y	Y	-9.10%	N
46	140	19100	Amco Ins Co	9,116,275	0.22%	94.41%	Y	Y	47.37%	Y
47	1278	37770	CSAA Gen Ins Co	8,835,087	0.21%	94.62%	Y	Y	4287.23%	Y
48	69	21687	Mid Century Ins Co	8,481,112	0.20%	94.82%	Y	Y	114.16%	Y
49	640	14664	Mutual Benefit Ins Co	7,881,342	0.19%	95.01%	Y	Y	-1.89%	Y
50	140	13242	Titan Ind Co	7,294,510	0.18%	95.19%	Y	Y	-20.66%	Y
51	3548	36137	Travelers Commercial Ins Co	6,716,973	0.16%	95.35%	Y	Y	-8.28%	Y
52	111	33588	First Liberty Ins Corp	6,579,675	0.16%	95.51%	Y	Y	-14.82%	N
53	111	33600	LM Ins Corp	6,460,378	0.16%	95.67%	Y	Y	0.31%	Y
54		31062	IFA Ins Co	6,423,613	0.15%	95.82%	Y	Y	40.84%	Y
55	244	10677	Cincinnati Ins Co	6,264,152	0.15%	95.97%	Y	Y	37.15%	Y
56	3548	25658	Travelers Ind Co	6,134,167	0.15%	96.12%	Y	Y	-12.20%	N
57	69	34789	21st Century Centennial Ins Co	5,945,993	0.14%	96.26%	Y	Y	-12.97%	Y
58	91	34690	Property & Cas Ins Co Of Hartford	5,804,818	0.14%	96.40%	Y	Y	-10.00%	N
59		16128	Paramount Ins Co	5,711,023	0.14%	96.54%	Y	Y	-17.96%	Y
60	91	30104	Hartford Underwriters Ins Co	5,668,444	0.14%	96.68%	Y	Y	-10.46%	N
61	33	20117	California Cas Ind Exch	5,557,475	0.13%	96.81%	Y	Y	-0.05%	(1)
62	111	39012	Safeco Ins Co Of IL	4,549,603	0.11%	96.92%	Specialty		-12.33%	(2)
63	626	18279	Bankers Standard Ins Co	4,527,574	0.11%	97.03%	Y	Y	-3.42%	Y
64	169	21164	Dairyland Ins Co	4,438,425	0.11%	97.14%	Y	Y	-15.71%	Y
65	91	29459	Twin City Fire Ins Co Co	4,368,681	0.11%	97.24%	Y	Y	-1.24%	Y
66	111	24074	Ohio Cas Ins Co	4,228,745	0.10%	97.35%	Y	Y	-10.84%	N
67	241	25321	Metropolitan Drt Prop & Cas Ins Co	4,033,740	0.10%	97.44%	Y	Y	-6.82%	Y
68	213	26263	Erie Ins Co	3,986,099	0.10%	97.54%	Y	Y	-7.77%	Y
69	140	25453	Nationwide Ins Co Of Amer	3,961,291	0.10%	97.63%	Y	Y	-5.06%	N
70	69	32220	21st Century N Amer Ins Co	3,637,359	0.09%	97.72%	Y	Y	-15.41%	N
71	91	37478	Hartford Ins Co Of The Midwest	3,430,749	0.08%	97.80%	Y	Y	38.36%	Y

2014 Rank	Group Code	NAIC Cocode	Company Name	2014 Written Premium	2014 Market Share	Cumulative Market Share	Writes Autos	Uses Territories	% Change in Premium from 2013	Write New Business
72	38	20303	Great Northern Ins Co	3,421,204	0.08%	97.89%	Y	Y	-3.97%	N
73	761	21873	Firemans Fund Ins Co	3,420,725	0.08%	97.97%	Y	Y	1.96%	Y
74	69	11185	Foremost Ins Co Grand Rapids MI	3,325,991	0.08%	98.05%	Y	Y	-24.33%	Y
75	8	15130	Encompass Ind Co	3,263,763	0.08%	98.13%	Y	Y	-16.77%	N
76	38	10052	Chubb Natl Ins Co	3,161,088	0.08%	98.21%	Y	Y	24.27%	Y
77	3548	25666	Travelers Ind Co Of Amer	3,159,553	0.08%	98.28%	Y	Y	-8.41%	N
78	140	35696	Harleysville Preferred Ins Co	2,955,319	0.07%	98.35%	Y	Y	19.01%	Y
79	111	14613	Montgomery Mut Ins Co	2,929,520	0.07%	98.42%	Y	Y	-22.63%	N
80	225	23248	Occidental Fire & Cas Co Of NC	2,689,169	0.06%	98.49%	Y	Y	766.17%	Y
81	2538	42447	National Gen Assur Co	2,620,537	0.06%	98.55%	Y	Y	-20.09%	Y
82	111	24740	Safeco Ins Co Of Amer	2,384,949	0.06%	98.61%	Y	Y	-26.30%	Y
83	215	10914	Kemper Independence Ins Co	2,327,220	0.06%	98.66%	Y	Y	-16.99%	N
84	12	19402	AIG Prop Cas Co	2,325,446	0.06%	98.72%	Y	Y	3.94%	Y
85	250	13692	Donegal Mut Ins Co	2,263,007	0.05%	98.78%	Y	Y	-10.77%	Y
86	69	10806	Farmers New Century Ins Co	2,247,714	0.05%	98.83%	Y	Y	-19.33%	N
87	250	22586	Atlantic States Ins Co	2,227,935	0.05%	98.88%	Y	Y	0.91%	Y
88	54	10448	Cumberland Ins Co Inc	2,221,726	0.05%	98.94%	Y	Y	12.09%	Y
89	408	29963	United Farm Family Ins Co	2,128,263	0.05%	98.99%	Y	Y	1.06%	Y
90	241	40169	Metropolitan Cas Ins Co	2,082,661	0.05%	99.04%	Y	Y	18.82%	Y
91	3548	19070	Standard Fire Ins Co	2,045,850	0.05%	99.09%	Y	Y	-17.46%	N
92	3478	19530	Hallmark Natl Ins Co	1,896,245	0.05%	99.13%	Y	Y	-14.63%	Y
93	311	40231	Old Dominion Ins Co	1,753,018	0.04%	99.18%	Y	Y	-14.47%	Y
94	300	22683	Teachers Ins Co	1,584,931	0.04%	99.21%	Y	Y	-13.31%	Y
95	140	26182	Harleysville Worcester Ins Co	1,510,553	0.04%	99.25%	Y	Y	13.64%	Y
96	91	11000	Sentinel Ins Co Ltd	1,486,959	0.04%	99.29%	Y	Y	-25.10%	N
97	69	20796	21st Century Premier Ins Co	1,480,639	0.04%	99.32%	Y	Y	-13.53%	N
98	57	21261	Electric Ins Co	1,464,555	0.04%	99.36%	Y	Y	-7.04%	(1)
99		34509	Rider Ins Co	1,439,593	0.03%	99.39%	Specialty		17.55%	(2)
100	3098	18058	Philadelphia Ind Ins Co	1,439,369	0.03%	99.43%	Specialty		1.73%	(2)
101	8	25712	Esurance Ins Co	1,380,759	0.03%	99.46%	Y	Y	-26.82%	N
102	4664	12873	Privilege Underwriters Recp Exch	1,360,810	0.03%	99.49%	Y	Y	44.03%	Y
103	300	22756	Horace Mann Prop & Cas Ins Co	1,183,551	0.03%	99.52%	Y	Y	-7.63%	Y
104	761	21881	National Surety Corp	1,160,873	0.03%	99.55%	Y	Y	1.86%	Y
105	19	10111	American Bankers Ins Co Of FL	1,082,107	0.03%	99.58%	Specialty		5.56%	(2)
106	1278	10675	CSAA MID-ATLANTIC INS CO	957,862	0.02%	99.60%	Y	Y	-11.44%	N

2014 Rank	Group Code	NAIC Cocode	Company Name	2014 Written Premium	2014 Market Share	Cumulative Market Share	Writes Autos	Uses Territories	% Change in Premium from 2013	Write New Business
107	140	42889	Victoria Fire & Cas Co	953,080	0.02%	99.62%	Y	Y	-11.72%	Y
108	155	24260	Progressive Cas Ins Co	927,611	0.02%	99.64%	Y	Y	-13.01%	N
109	361	23469	American Modern Home Ins Co	926,517	0.02%	99.67%	Specialty		13.32%	(2)
110	111	42404	Liberty Ins Corp	866,578	0.02%	99.69%	Y	Y	-24.18%	N
111	111	44393	West Amer Ins Co	832,639	0.02%	99.71%	Y	Y	-16.97%	N
112	215	10226	Unitrin Direct Ins Co	832,522	0.02%	99.73%	Y	Y	-35.28%	N
113	91	19682	Hartford Fire In Co	801,335	0.02%	99.75%	Y	Y	-13.00%	N
114	69	21709	Truck Ins Exch	737,579	0.02%	99.77%	Y	Y	-23.46%	N
115	38	20281	Federal Ins Co	712,008	0.02%	99.78%	Y	Y	-13.64%	N
116	785	37915	Essentia Ins Co	698,568	0.02%	99.80%	Specialty		8.97%	(2)
117	242	39926	Selective Ins Co Of The Southeast	674,279	0.02%	99.82%	Y	Y	-22.81%	N
118	91	29424	Hartford Cas Ins Co	612,033	0.01%	99.83%	Y	Y	14.59%	Y
119	241	40649	Economy Premier Assur Co	505,265	0.01%	99.84%	Y	Y	-13.32%	N
120	311	14788	NGM Ins Co	503,996	0.01%	99.85%	Y	Y	-14.84%	N
121	311	29939	Main St Amer Assur Co	490,642	0.01%	99.87%	Y	Y	-5.17%	N
122	215	43044	Response Ins Co	453,667	0.01%	99.88%	Y	Y	5494.61%	Y
123	3548	28188	Travco Ins Co	448,701	0.01%	99.89%	Y	Y	-14.39%	N
124	4509	23647	Ironshore Ind Inc	396,612	0.01%	99.90%	Specialty		25.08%	(2)
125	140	42579	Allied Prop & Cas Ins Co	379,604	0.01%	99.91%	Y	Y	-18.06%	N
126	38	20397	Vigilant Ins Co	357,744	0.01%	99.92%	Y	Y	-8.94%	N
127	215	10915	Unitrin Direct Prop & Cas Co	332,406	0.01%	99.92%	Y	Y	-37.97%	N
128	155	38628	Progressive Northern Ins Co	325,452	0.01%	99.93%	Y	Y	-19.90%	N
129	300	22578	Horace Mann Ins Co	324,330	0.01%	99.94%	Y	Y	63.68%	Y
130	38	20346	Pacific Ind Co	300,644	0.01%	99.95%	Y	Y	-14.54%	N
131	3548	36161	* Travelers Prop Cas Ins Co	247,301	0.01%	99.95%	Y	Y	n/a	Y
132	215	31968	Merastar Ins Co	210,163	0.01%	99.96%	Y	Y	-9.32%	N
133	241	26298	Metropolitan Prop & Cas Ins Co	189,749	0.00%	99.96%	Y	Y	-13.02%	N
134	69	11800	Foremost Prop & Cas Ins Co	185,982	0.00%	99.97%	Specialty		4.89%	(2)
135	3495	22268	Infinity Ins Co	177,222	0.00%	99.97%	Specialty		-3.25%	(2)
136	69	43974	21st Century Ind Ins Co	163,274	0.00%	99.97%	Y	Y	-16.88%	N
137	91	22357	Hartford Accident & Ind Co	139,735	0.00%	99.98%	Y	Y	-2.87%	N
138	4718	10051	Lyndon Southern Ins Co	136,443	0.00%	99.98%	Specialty		-6.96%	(2)
139	140	10723	Nationwide Assur Co	133,626	0.00%	99.98%	Y	Y	-23.54%	N
140	111	24724	First Natl Ins Co Of Amer	112,122	0.00%	99.99%	Y	Y	-10.65%	N
141	361	23450	American Family Home Ins Co	107,106	0.00%	99.99%	Specialty		-9.46%	(2)

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142	785	28932	Markel Amer Ins Co	106,614	0.00%	99.99%	Specialty		-9.70%	(2)
143	88	22292	Hanover Ins Co	102,245	0.00%	99.99%	Y	Y	-20.65%	N
144	215	26050	Response Worldwide Ins Co	49,224	0.00%	100.00%	Y	Y	-91.19%	Y
145	2538	23728	National Gen Ins Co	47,076	0.00%	100.00%	Specialty		-11.94%	N
146	84	32620	National Interstate Ins Co	35,326	0.00%	100.00%	Specialty		134.94%	(2)
147	775	13714	Pharmacists Mut Ins Co	24,187	0.00%	100.00%	Y	Y	20.70%	(1)
148	140	42587	Depositors Ins Co	15,290	0.00%	100.00%	Y	Y	22.45%	Y
149		27502	Western Gen Ins Co	12,492	0.00%	100.00%	Y	0	71.66%	N
150	84	41106	Triumphe Cas Co	10,876	0.00%	100.00%	Specialty		317.34%	(2)
151	31	25895	United States Liab Ins Co	7,719	0.00%	100.00%	Specialty		-2.20%	(2)
152	19	19615	American Reliable Ins Co	3,585	0.00%	100.00%	Specialty		-25.73%	(2)
153	2898	37850	Pacific Specialty Ins Co	1,771	0.00%	100.00%	Specialty		-20.58%	(2)
154	161	18031	Topa Ins Co	1,505	0.00%	100.00%	Y	Y	-97.18%	Y
155	4716	26220	Yosemite Ins Co	721	0.00%	100.00%	Specialty		-64.27%	(2)

INDUSTRY TOTALS 4,145,150,323

SEE NEXT PAGE FOR NOTES

* Indicates 2014 is the first year with reported premium.

- (1) These companies target a select market, and do not sell to the general public.
- (2) These companies write specialty coverages only.

The following 4 companies wrote private passenger automobile insurance in 2013, but not in 2014.

140	23779	Nationwide Mut Fire Ins Co
215	26085	Warner Ins Co
140	37877	Nationwide Prop & Cas Ins Co
	44229	TrustStar Ins Co

There was one new company writing private passenger automobile insurance in 2014; therefore, there was a net reduction of three insurers writing private passenger automobile insurance in Maryland.

Market Share For Insurers Writing Automobile Insurance

Exhibit 2

<u>Type of Insurer</u>	<u>Number</u>	<u>2014 Market Share</u>
Automobile*	136	99.73%
Specialty Only	19	0.27%
TOTAL	155	100.00%

*Automobile Insurers also may write coverages for specialty vehicles, such as motorcycles, RVs, antique autos, trailers, scooters and ATVs.

Title 31 MARYLAND INSURANCE ADMINISTRATION

Subtitle 07 INSURANCE RATING LAW

Chapter 03 Review of Automobile Rating Territories

Authority: Insurance Article, §§2-109, 11-216, 11-319, and 11-339, Annotated Code of Maryland

.01 Purpose.

The purpose of this chapter is to ensure that all insurers that use territory as a factor in establishing automobile insurance rates in the State, including the Maryland Automobile Insurance Fund, file statements with the Commissioner that satisfy the requirements of Insurance Article, §§11-216 and 11-319, Annotated Code of Maryland.

.02 Triannual Review of Territories.

Each insurer that uses territory as a factor in establishing automobile insurance rates in the State, including the Maryland Automobile Insurance Fund, shall conduct a review of its territories every 3 years.

.03 Filing Requirements.

A. Each insurer that uses territory as a factor in establishing automobile insurance rates in the State, including the Maryland Automobile Insurance Fund, shall file with the Commissioner a certification statement.

B. The certification statement shall be on the form adopted by the Commissioner in Regulation .04 of this chapter.

C. The certification statement shall be filed:

- (1) On or before June 1, 2007;
- (2) Upon completion of each review required by the Commissioner pursuant to Regulation .02 of this chapter; and
- (3) Contemporaneously with each rate filing that indicates a modification of territorial rating factors.

.04 Certification Statement for Automobile Insurers.

A. Certification Statement for Insurers and Rating Organizations.

CERTIFICATION STATEMENT
REVIEW OF AUTOMOBILE RATING TERRITORIES

EXHIBIT 3 -Page 2

I, _____, a duly authorized representative of _____ (insurer or rating organization), NAIC # _____ (if applicable), do hereby certify that the following information is true to the best of my knowledge and belief.

1. The use of territories as a factor in rating by the above-named (insurer or rating organization) has been reviewed within the previous 3 years; and
2. Use of the territories on file, or as set forth in this filing, are actuarially justified. I understand that the Maryland Insurance Administration will rely on this certification, and if it is determined that this certification is materially false or incorrect, the insurer may be subject to administrative action, including appropriate penalties.

Date Signature of Authorized Representative

Name of Authorized Representative:

Title: _____

Address of Insurer: _____

Mail certification statement to: P & C Rate and Form Unit, Maryland Insurance Administration, 200 St. Paul Place, Baltimore, MD 21202.

B. Certification Statement for Insurers Adopting the Certification Statement of a Rating Organization.

**CERTIFICATION STATEMENT
REVIEW OF AUTOMOBILE RATING TERRITORIES**

I, _____, a duly authorized representative of _____ (insurer), NAIC # _____, do hereby certify that the following information is true to the best of my knowledge and belief.

1. #032; _____ (insurer) is a member of or subscriber to _____ (rating organization), a licensed rating organization, and has authorized the Commissioner to accept filings from _____ (rating organization) on its behalf or has filed to adopt _____ (rating organization's) filings.
2. #032; _____ (insurer) has filed no deviations relating to territory from the automobile rate filings submitted by _____ (rating organization).
3. #032; _____ (rating organization) has filed with the Commissioner the certification statement required by Insurance Article, §11-216 or 11-319, Annotated Code of Maryland, and COMAR 31.07.03.03.
4. #032; _____ (insurer) hereby adopts the statements made in the certification statement.

I understand that the Maryland Insurance Administration will rely on this certification, and if it is determined that this certification is materially false or incorrect, the insurer may be subject to administrative action, including appropriate penalties.

Date Signature of Authorized Representative

Name of Authorized Representative:

Title: _____

Address of Insurer: _____

Mail certification statement to: P&C Rate and Form Unit, Maryland Insurance Administration, 200 St. Paul Place, Baltimore, MD 21202.

.05 Filings Made By Rating Organizations.

A. A licensed rating organization that files on behalf of its members or subscribers automobile insurance rates that use territory as a factor in establishing automobile insurance rates in the State shall comply with the provisions of Regulations .02—.04 of this chapter.

B. An insurer that is required to file a certification statement may utilize the certification statement in Regulation .04B of this chapter if:

(1) The insurer is a member or subscriber of a licensed rating organization which has been authorized to make filings on the insurer's behalf or the insurer has filed to adopt the rating organization's filing; and

(2) The insurer has not filed with the Commissioner a deviation from the rates, loss costs, or both, filed by the rating organization relating to the use of territories.

Administrative History

Effective date: January 15, 2007 (34:1 Md. R. 33)

**2014 Private Passenger Automobile Insurers Filing
Certifications in Accordance with COMAR 31.07.03**

2014 Rank	Group Code	NAIC Cocode	Company Name	2014 Written Premium	Certification Filed	Year Certification Filed
1	176	25178	State Farm Mut Auto Ins Co	723,952,431	Yes	2014
2	31	41491	Geico Cas Co	318,616,201	Yes	2014
3	213	26271	Erie Ins Exch	288,796,296	Yes	2014
4	31	35882	Geico Gen Ins Co	284,159,331	Yes	2013
5	31	22063	Government Employees Ins Co	225,971,471	Yes	2013
6	8	19240	Allstate Ind Co	211,910,441	Yes	2012
7	8	19232	Allstate Ins Co	170,262,418	Yes	2010
8	140	23787	Nationwide Mut Ins Co	139,077,496	Yes	2014
9	200	25941	United Serv Automobile Assn	136,888,728	Yes	2014
10	140	26093	Nationwide Affinity Co of Amer	112,967,140	Yes	2014
11	200	25968	USAA Cas Ins Co	102,294,430	Yes	2014
12	155	10192	Progressive Select Ins Co	101,624,441	Yes	2014
13	31	22055	Geico Ind Co	88,688,991	Yes	2013
14	176	25143	State Farm Fire & Cas Co	79,271,348	Yes	2014
15	140	23760	Nationwide Gen Ins Co	74,823,414	Yes	2014
16	111	36447	LM Gen Ins Co	71,373,759	Yes	2014
17		34800	MAIF	69,120,122	Yes	2012
18	111	23035	Liberty Mut Fire Ins Co	61,678,718	Yes	2014
19	8	17230	Allstate Prop & Cas Ins Co	54,948,019	Yes	2013
20	155	32786	Progressive Specialty Ins Co	53,584,179	Yes	2014
21	111	37214	American States Preferred Ins Co	49,556,929	Yes	2014
22	200	18600	USAA Gen Ind Co	47,472,954	Yes	2014
23	8	11252	Encompass Home & Auto Ins Co	41,973,913	Yes	2014
24	155	11851	Progressive Advanced Ins Co	35,153,464	Yes	2013
25	3548	27998	Travelers Home & Marine Ins Co	31,611,882	Yes	2014
26	200	21253	Garrison Prop & Cas Ins Co	29,993,841	Yes	2014
27	91	27120	Trumbull Ins Co	27,717,886	Yes	2013
28	1278	11681	CSAA AFFINITY INS CO	22,068,574	Yes	2014
29		35173	Agency Ins Co Of MD Inc	21,881,760	Yes	2014

**2014 Private Passenger Automobile Insurers Filing
Certifications in Accordance with COMAR 31.07.03**

2014 Rank	Group Code	NAIC Cocode	Company Name	2014 Written Premium	Certification Filed	Year Certification Filed
30	28	19976	Amica Mut Ins Co	20,248,341	Yes	2013
31	8	30210	Esurance Prop & Cas Ins Co	19,187,775	Yes	2013
32		13501	Brethren Mut Ins Co	18,545,155	Yes	2013
33	241	34339	Metropolitan Grp Prop & Cas Ins Co	18,332,092	Yes	2013
34		13688	Elephant Ins Co	18,216,594	Yes	2014
35	155	16322	Progressive Direct Ins Co	17,723,169	Yes	2015
36	250	14958	Peninsula Ins Co	17,018,737	Yes	2014
37	155	42994	Progressive Classic Ins Co	13,186,522	Yes	2013
38	4	29068	IDS Prop Cas Ins Co	11,904,844	Yes	2014
39	175	25135	State Automobile Mut Ins Co	11,765,372	Yes	2014
40	271	14990	Pennsylvania Natl Mut Cas Ins Co	11,182,520	Yes	2014
41	8	10071	Encompass Ins Co Of Amer	10,510,682	Yes	2010
42	242	19259	Selective Ins Co Of SC	10,308,629	Yes	2012
43	215	16063	Unitrin Auto & Home Ins Co	9,609,682	Yes	2012
44	155	24252	Progressive Amer Ins Co	9,570,429	Yes	2013
45	175	25127	State Auto Prop & Cas Ins Co	9,363,991	Yes	2014
46	140	19100	Amco Ins Co	9,116,275	Yes	2014
47	1278	37770	CSAA Gen Ins Co	8,835,087	Yes	2013
48	69	21687	Mid Century Ins Co	8,481,112	Yes	2014
49	640	14664	Mutual Benefit Ins Co	7,881,342	Yes	2013
50	140	13242	Titan Ind Co	7,294,510	Yes	2014
51	3548	36137	Travelers Commercial Ins Co	6,716,973	Yes	2014
52	111	33588	First Liberty Ins Corp	6,579,675	Yes	2014
53	111	33600	LM Ins Corp	6,460,378	Yes	2014
54		31062	IFA Ins Co	6,423,613	Yes	2009
55	244	10677	Cincinnati Ins Co	6,264,152	Yes	2014
56	3548	25658	Travelers Ind Co	6,134,167	Yes	2014
57	69	34789	21st Century Centennial Ins Co	5,945,993	Yes	2014
58	91	34690	Property & Cas Ins Co Of Hartford	5,804,818	Yes	2010

**2014 Private Passenger Automobile Insurers Filing
Certifications in Accordance with COMAR 31.07.03**

2014 Rank	Group Code	NAIC Cocode	Company Name	2014 Written Premium	Certification Filed	Year Certification Filed
59		16128	Paramount Ins Co	5,711,023	Yes	2014
60	91	30104	Hartford Underwriters Ins Co	5,668,444	Yes	2013
61	33	20117	California Cas Ind Exch	5,557,475	Yes	2014
62	111	39012	Safeco Ins Co Of IL	4,549,603	Yes	2014
63	626	18279	Bankers Standard Ins Co	4,527,574	Yes	2012
64	169	21164	Dairyland Ins Co	4,438,425	Yes	2012
65	91	29459	Twin City Fire Ins Co Co	4,368,681	Yes	2013
66	111	24074	Ohio Cas Ins Co	4,228,745	Yes	2014
67	241	25321	Metropolitan Drt Prop & Cas Ins Co	4,033,740	Yes	2013
68	213	26263	Erie Ins Co	3,986,099	Yes	2014
69	140	25453	Nationwide Ins Co Of Amer	3,961,291	Yes	2014
70	69	32220	21st Century N Amer Ins Co	3,637,359	Yes	2013
71	91	37478	Hartford Ins Co Of The Midwest	3,430,749	Yes	2013
72	38	20303	Great Northern Ins Co	3,421,204	Yes	2012
73	761	21873	Firemans Fund Ins Co	3,420,725	Yes	2012
74	69	11185	Foremost Ins Co Grand Rapids MI	3,325,991	Yes	2014
75	8	15130	Encompass Ind Co	3,263,763	Yes	2012
76	38	10052	Chubb Natl Ins Co	3,161,088	Yes	2014
77	3548	25666	Travelers Ind Co Of Amer	3,159,553	Yes	2014
78	140	35696	Harleysville Preferred Ins Co	2,955,319	Yes	2014
79	111	14613	Montgomery Mut Ins Co	2,929,520	Yes	2014
80	225	23248	Occidental Fire & Cas Co Of NC	2,689,169	Yes	2014
81	2538	42447	National Gen Assur Co	2,620,537	Yes	2013
82	111	24740	Safeco Ins Co Of Amer	2,384,949	Yes	2014
83	215	10914	Kemper Independence Ins Co	2,327,220	Yes	2012
84	12	19402	AIG Prop Cas Co	2,325,446	Yes	2014
85	250	13692	Donegal Mut Ins Co	2,263,007	Yes	2013
86	69	10806	Farmers New Century Ins Co	2,247,714	Yes	2012
87	250	22586	Atlantic States Ins Co	2,227,935	Yes	2013

**2014 Private Passenger Automobile Insurers Filing
Certifications in Accordance with COMAR 31.07.03**

2014 Rank	Group Code	NAIC Cocode	Company Name	2014 Written Premium	Certification Filed	Year Certification Filed
88	54	10448	Cumberland Ins Co Inc	2,221,726	Yes	2014
89	408	29963	United Farm Family Ins Co	2,128,263	Yes	2012
90	241	40169	Metropolitan Cas Ins Co	2,082,661	Yes	2013
91	3548	19070	Standard Fire Ins Co	2,045,850	Yes	2014
92	3478	19530	Hallmark Natl Ins Co	1,896,245	Yes	2014
93	311	40231	Old Dominion Ins Co	1,753,018	Yes	2012
94	300	22683	Teachers Ins Co	1,584,931	Yes	2013
95	140	26182	Harleysville Worcester Ins Co	1,510,553	Yes	2013
96	91	11000	Sentinel Ins Co Ltd	1,486,959	Yes	2013
97	69	20796	21st Century Premier Ins Co	1,480,639	Yes	2012
98	57	21261	Electric Ins Co	1,464,555	Yes	2014
99		34509	Rider Ins Co	1,439,593	n/a	n/a
100	3098	18058	Philadelphia Ind Ins Co	1,439,369	n/a	n/a
101	8	25712	Esurance Ins Co	1,380,759	Yes	2013
102	4664	12873	Privilege Underwriters Recp Exch	1,360,810	Yes	2010
103	300	22756	Horace Mann Prop & Cas Ins Co	1,183,551	Yes	2013
104	761	21881	National Surety Corp	1,160,873	Yes	2012
105	19	10111	American Bankers Ins Co Of FL	1,082,107	n/a	n/a
106	1278	10675	CSAA MID-ATLANTIC INS CO	957,862	Yes	2013
107	140	42889	Victoria Fire & Cas Co	953,080	Yes	2014
108	155	24260	Progressive Cas Ins Co	927,611	Yes	2015
109	361	23469	American Modern Home Ins Co	926,517	n/a	n/a
110	111	42404	Liberty Ins Corp	866,578	Yes	2014
111	111	44393	West Amer Ins Co	832,639	Yes	2014
112	215	10226	Unitrin Direct Ins Co	832,522	Yes	2014
113	91	19682	Hartford Fire In Co	801,335	Yes	2010
114	69	21709	Truck Ins Exch	737,579	Yes	2012
115	38	20281	Federal Ins Co	712,008	Yes	2012

**2014 Private Passenger Automobile Insurers Filing
Certifications in Accordance with COMAR 31.07.03**

2014 Rank	Group Code	NAIC Cocode	Company Name	2014 Written Premium	Certification Filed	Year Certification Filed
116	785	37915	Essentia Ins Co	698,568	n/a	n/a
117	242	39926	Selective Ins Co Of The Southeast	674,279	Yes	2012
118	91	29424	Hartford Cas Ins Co	612,033	Yes	2013
119	241	40649	Economy Premier Assur Co	505,265	Yes	2013
120	311	14788	NGM Ins Co	503,996	Yes	2012
121	311	29939	Main St Amer Assur Co	490,642	Yes	2012
122	215	43044	Response Ins Co	453,667	Yes	2014
123	3548	28188	Travco Ins Co	448,701	Yes	2014
124	4509	23647	Ironshore Ind Inc	396,612	n/a	n/a
125	140	42579	Allied Prop & Cas Ins Co	379,604	Yes	2014
126	38	20397	Vigilant Ins Co	357,744	Yes	2014
127	215	10915	Unitrin Direct Prop & Cas Co	332,406	Yes	2014
128	155	38628	Progressive Northern Ins Co	325,452	Yes	2010
129	300	22578	Horace Mann Ins Co	324,330	Yes	2013
130	38	20346	Pacific Ind Co	300,644	Yes	2012
131	3548	36161	Travelers Prop Cas Ins Co	247,301	No	
132	215	31968	Merastar Ins Co	210,163	Yes	2014
133	241	26298	Metropolitan Prop & Cas Ins Co	189,749	Yes	2013
134	69	11800	Foremost Prop & Cas Ins Co	185,982	n/a	n/a
135	3495	22268	Infinity Ins Co	177,222	n/a	n/a
136	69	43974	21st Century Ind Ins Co	163,274	Yes	2011
137	91	22357	Hartford Accident & Ind Co	139,735	Yes	2010
138	4718	10051	Lyndon Southern Ins Co	136,443	n/a	n/a
139	140	10723	Nationwide Assur Co	133,626	Yes	2010
140	111	24724	First Natl Ins Co Of Amer	112,122	Yes	2014
141	361	23450	American Family Home Ins Co	107,106	n/a	n/a
142	785	28932	Markel Amer Ins Co	106,614	n/a	n/a
143	88	22292	Hanover Ins Co	102,245	Yes	2010

**2014 Private Passenger Automobile Insurers Filing
Certifications in Accordance with COMAR 31.07.03**

2014 Rank	Group Code	NAIC Cocode	Company Name	2014 Written Premium	Certification Filed	Year Certification Filed
144	215	26050	Response Worldwide Ins Co	49,224	Yes	2013
145	2538	23728	National Gen Ins Co	47,076	n/a	n/a
146	84	32620	National Interstate Ins Co	35,326	Yes	2013
147	775	13714	Pharmacists Mut Ins Co	24,187	Yes	2013
148	140	42587	Depositors Ins Co	15,290	Yes	2014
149		27502	Western Gen Ins Co	12,492	No	
150	84	41106	Triumphe Cas Co	10,876	Yes	2013
151	31	25895	United States Liab Ins Co	7,719	n/a	n/a
152	19	19615	American Reliable Ins Co	3,585	n/a	n/a
153	2898	37850	Pacific Specialty Ins Co	1,771	n/a	n/a
154	161	18031	Topa Ins Co	1,505	n/a	n/a
155	4716	26220	Yosemite Ins Co	721	n/a	n/a

The Administration's records reflect that certifications have been filed in calendar years 2012, 2013 or 2014 by all insurers with a "yes" designation. Any insurer with an "n/a" designation does not insure automobiles, but does insure specialty vehicles. Any insurer with a "no" designation will be contacted to determine compliance with Sections 11-216 and 11-319 of the Insurance Article and COMAR 31.07.03.

**2014 Private Passenger Automobile Insurers Filing
Certifications in Accordance with COMAR 31.07.03**

Group Code	NAIC Cocode	Company Name	Notes	Certification Filed	Year Certification Filed
140	23779	Nationwide Mut Fire Ins Co	Wrote no premium in 2014	Yes	2012
215	26085	Warner Ins Co	Wrote \$10 of premium in 2013	Yes	2010
	44229	TrustStar Ins Co	Wrote no premium in 2014	n/a	n/a

These four insurers wrote no premium in 2014; however, compliance with Sections 11-216 and 11-319 of the Insurance Article and COMAR 31.07.03 was verified.

140	37877	Nationwide Prop & Cas Ins Co	-458	Yes	2012
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One company shown above had negative premium for 2014.